



Vernon CommUNITY Fund

GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	Alzheimer's Greater Los Angeles
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Type of Organization:	Health/Human Services	Year Founded:	1981
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Annual Budget:	\$5,345,000	No. of Board Members:	23
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Amount Requested:	\$17,450	Recommended Amount:	17,450
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Type of support requested:	<input checked="" type="checkbox"/> General Operating	<input type="checkbox"/> First Time Applicant
	<input type="checkbox"/> Project/Program	<input checked="" type="checkbox"/> Returning Grantee Prev. Award amount: \$40,000 - FY2018-19

Brief Narrative description of the organization

Alzheimer's Greater Los Angeles (ALZGA) is a 501c3- community-based health organization with a mission is to increase awareness; deliver effective services; provide compassionate support; and advocate for quality care and a cure. Through culturally competent and linguistically tailored services, ALZGLA's goal is to increase the community's caregiving skills and capacity in order to help their families cope resulting in a better quality of life for caregivers and family members with dementia. ALZGLA has a 23 member strong, active board, including well known local leaders including Susan Disney Lord, Val Zavala, and Leonor Gavina-Valls, a member of the Gavina family whose coffee plant is an established Vernon based business.

Since 2002 AZGLA has maintained an office in East Los Angeles and provided services in Spanish for residents of the Vernon catchment areas. Services are tailored to address needs of low-income, non-English speaking families facing significant barriers accessing care and entitlements. Among the prestigious awards received by AZGLA was the 2019 Grantmakers in Aging recognition for its long term investments in meeting the needs of diverse communities as well as the 2014 Rosalynn Carter Caregiving Award for caregiver education programs

Organizational strengths:

Established, recognized organization continuously operating since 1981;

Innovative and responsive to the needs of diverse populations

Created the EI Portal project in 2001, a regional service office to serve the local population with linguistically matched service;

The Executive leadership team is comprised of individuals with a broad skill set that both enhances and supports the overall mission of ALZGLA;

ALZGLA has adapted to current conditions and provided continuous services to vulnerable, low-income, non-English speaking consumers. The organization hired a Spanish language staff person to compensate for the reduction in volunteers in the COVID19 era.

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: 55+ Family Type: ALL
Gender: ALL Military Status: N/A
Race/Ethnicity: Latinx/ESL Sexual Orientation: N/A
Economic Status: Low-Income (40%) / ALL Other (specify): N/A

Description of the proposal to which funds would apply
(if no particular project is specified, please note General Operating Support in this area)

AZLA requests general operating support to continue services in the COVID 19. Typically, the organizations serves 400 families, with 200 families in Vernon catchment area to be served in the coming year. With state and county funded programs facing cuts, AZLA will continue to support Medical and Medical Connect families with case management, caregiver education, virtual visits and support group meetings, connection to nutrition support programs and community education.

Cost/Benefit:	\$17,450 provides up to 200 families support at a cost of \$80 per family	Beneficiaries and/or potential impact on the non-profit/governmental landscape:	The median yearly cost for nursing home care for one person in CA is \$86,815
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Staff Analysis

Documents reviewed

☒ Audit/IRS Form 990 (dated: 6 / 30 / 2019)
☒ Organizational Budget

☐ Proposal Budget

How does the proposal align with the goals of the Fund?

The general operating support that Alzheimer's LA requests is well aligned with the goal of the Fund in that it will:
--Encourage and inspire positive social development in Vernon and neighboring communities
--Support and assist organizations that expand opportunities for training and development of residents for potential employment in businesses located in Vernon and surrounding communities.
-- Promote effective and responsible leaders at every level of society
--Strengthen and support non-profit organizations that benefit residents and neighborhoods
--Promotes positive social development of children, youth, families and senior residents in Vernon and surrounding areas

Are there any activities planned to acknowledge VCF as a funder of this project/program/organization?

Vernon CommUNITY Fund recognition on Alzheimer's LA's website and e-newsletter that reaches over 100,000 recipients per year

What previous projects has the applicant successfully implemented?

ALZGLA was awarded a \$40,000 grant in 2019 from VCF to implement their Latino Family Caregiver Education Project where they provided outreach, care, and support services to 3,561 caregivers in the Vernon area.

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:

No foreseeable challenges or risks associated with this grant recommendation.

Funding Recommendation

Fund this proposal?

☒ Yes

☐ No

Recommended Amount: **\$17,450**

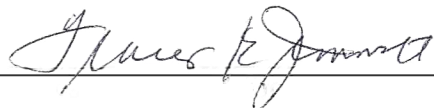
Suggested revision(s) to proposal/fund amount, if applicable:

The organization originally applied for \$10,000 in general operating support. In the process of due diligence, JRG learned of the increased demand for services, funding cuts in services from government sources and reduction in volunteer hours to comply with COVID 19 regulations. After funding recommendations for other grantees, JRG recommended to Vernon staff that the \$7,450 in unspent funds would serve their best and highest purpose in support of families coping with caring for an Alzheimer's patient.

Staff reviewer:

Frances Jemmott

Signed: _____



Date: 10 / 27 / 2020



Fill out Application Form

Created: 06/04/2020 • Last updated: 07/07/2020

ORGANIZATIONAL INFORMATION

*Indicates required field

* **Name of Organization** Alzheimer's Greater Los Angeles

* **Organization Address**

Street	4221 Wilshire Boulevard, Suite 400
City/Town	Los Angeles
State	California
Country	United States

* **Organization Phone** 3239383379

* **Organization Email** help@alzheimersla.org

Organization website address, if any www.alzheimersla.org

* **Name of Authorized Representative** Cherry, Debra

(Last Name, First Name)

Title of Authorized Representative Executive Vice President

* **Organization Founding Date/Date of Incorporation** 07/1981

* **Organization Type** Community-based (Health/Human Services)

* Service Area	Bell
	Boyle Heights
	Commerce
	Huntington Park
	Maywood
	Unincorporated East Los Angeles (specify community): East Los Angeles
	Vernon

SERVICE DETAILS

What number of non-duplicate individuals directly benefit from your services?	More than 200
What amount of the individuals specified above are located in the cities identified by the Vernon CommUNITY Fund?	More than 200
What age group(s) benefit the most from your services?	Seniors (ages 55 and up)

STAFF DETAILS

* Name of Executive Director	Cooper Ortner, Heather
(Last Name, First Name)	

List of Executive Staff/Volunteer Leadership (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

(No response)

Executive Staff/Volunteer Leadership biographies (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document. Please specify titles and organizational involvement.

(No response)

List of Board Members (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

(No response)

List of Board Members (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document.

(No response)

FINANCIAL INFORMATION

List of Income Sources

(For example: grants, earned income, individual donations)

(No response)

*** Most recent audit and/or 990.**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/143896576/nOnxuvHAF5/>

*** Current organization budget**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/143896576/8THAFUPkXp/>

***Grant Amount:** 10,000

Please specify the amount of grant funds being requested.

*** What percentage of your organization budget will the requested funds represent?** 1

*** Are you requesting funding for a specific project?** No

Proposed budget for requested funds

How will the organization specifically utilize grant funds? (Please attach)

(No response)

Name of Financial Institution American Business Bank

Address of Financial Institution 400 S. Hope Street, Suite 300, Los Angeles, CA 90071

Phone Number of Financial Institution (310) 780-7077

Name of Fiscal Sponsor (if applicable) (No response)

Fiscal Sponsor Address (if applicable) (No response)

Fiscal Sponsor Phone (if applicable) (No response)

Fiscal Sponsor Email (if applicable) (No response)

Fiscal Sponsor Website (if applicable) (No response)

Does your organization have a current certificate of general liability insurance? Yes

Alzheimer's Los Angeles Fiscal 2020 Budget (\$)

Revenue

General Development	113,000
Hope4Alz (Volunteer Fundraising)	25,000
Direct Mail	105,000
Major Gifts	500,000
Planned Giving	1,000,000
Unforgettable Evening	450,000
Visionary Women	100,000
Corporate Initiatives	20,000
Los Angeles Walk (Virtual)	90,000
Foundations	400,000
Government	773,000
Other	20,000
	<hr/>
	3,596,000

Expenses:

Salaries	2,899,000
Employee Benefits & Taxes	845,000
Administration Contracted Services	94,000
Supplies	20,000
Communication	106,000
Occupancy	341,000
Equipment Rental & Maintenance	130,000
Insurance	37,000
Marketing	194,000
Training & Conference	17,000
Event & Awareness Activities Expense	238,000
Staff & Volunteer Expense	66,000
Programs Subcontracts, Grants & Scholarships	274,000
Miscellaneous Expense	36,000
Depreciation	48,000
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Total Expenses	5,345,000
Net	(1,749,000)



**ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES**

**FINANCIAL STATEMENTS
and
ADDITIONAL INFORMATION**

JUNE 30, 2019

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Pasadena, CA 91101
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A Trusted Nonprofit Partner

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Alzheimer's Greater Los Angeles
dba Alzheimer's Los Angeles

Report on the Financial Statements

We have audited the accompanying financial statements of Alzheimer's Greater Los Angeles dba Alzheimer's Los Angeles (a nonprofit organization), which comprise the Statement of Financial Position as of June 30, 2019, and the related Statements of Activities, Functional Expenses, and Cash Flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Alzheimer's Greater Los Angeles dba Alzheimer's Los Angeles as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

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INDEPENDENT AUDITORS' REPORT

continued

Other Matter

Report on Summarized Comparative Information

We have previously audited Alzheimer's Greater Los Angeles' 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 15, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated October 14, 2019, on our consideration of Alzheimer's Greater Los Angeles dba Alzheimer's Los Angeles' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Alzheimer's Greater Los Angeles dba Alzheimer's Los Angeles' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Alzheimer's Greater Los Angeles dba Alzheimer's Los Angeles' internal control over financial reporting and compliance.

Harrington Group

Pasadena, California

October 14, 2019

**ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES**

STATEMENT OF FINANCIAL POSITION

June 30, 2019

With comparative totals at June 30, 2018

	2019	2018
ASSETS		
Cash and cash equivalents	\$ 608,942	\$ 990,957
Grants receivable - government, state, and federal	140,295	86,302
Grants receivable - other	203,500	128,258
Bequests receivable	69,722	76,695
Other receivables	11,861	16,400
Accrued interest	5,733	10,564
Pledges receivable (Note 4)	1,352,500	167,000
Investments (Note 5)	4,201,711	4,494,524
Prepaid expenses	139,185	123,714
Land held for investment	5,000	5,000
Property and equipment - net (Note 7)	375,724	311,452
TOTAL ASSETS	\$ 7,114,173	\$ 6,410,866
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable	\$ 50,452	\$ 85,106
Accrued liabilities (Note 8)	559,327	578,027
Deferred grant revenue	18,445	28,747
TOTAL LIABILITIES	628,224	691,880
NET ASSETS		
Without donor restrictions	2,122,985	2,426,385
With donor restrictions (Note 10)	4,362,964	3,292,601
TOTAL NET ASSETS	6,485,949	5,718,986
TOTAL LIABILITIES AND NET ASSETS	\$ 7,114,173	\$ 6,410,866

The accompanying notes are an integral part of these financial statements.

**ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES**

STATEMENT OF ACTIVITIES

For the year ended June 30, 2019

With comparative totals for the year ended June 30, 2018

	Without Donor Restrictions	With Donor Restrictions	2019	2018
PUBLIC SUPPORT AND REVENUE				
Contributions	\$ 3,635,284	\$ 1,686,105	\$ 5,321,389	\$ 2,740,954
Special events	251,125	703,466	954,591	1,118,747
Government grants (Note 11)	473,572		473,572	643,288
Investment income - net (Note 5)	229,175		229,175	485,350
Gifts in kind	125,000		125,000	464,000
Other grants			-	53,019
Program service and educational workshop fees	23,036		23,036	23,572
Other	36,018		36,018	31,074
Sales of merchandise, net of direct expenses of \$1,201 and \$2,084, respectively	4,591		4,591	4,201
Net assets released from restrictions (Note 10)	1,319,208	(1,319,208)	-	-
TOTAL PUBLIC SUPPORT AND REVENUE	<u>6,097,009</u>	<u>1,070,363</u>	<u>7,167,372</u>	<u>5,564,205</u>
EXPENSES				
Program services	4,714,673		4,714,673	5,518,867
Supporting services	1,685,736		1,685,736	2,135,035
TOTAL EXPENSES	<u>6,400,409</u>	<u>-</u>	<u>6,400,409</u>	<u>7,653,902</u>
CHANGE IN NET ASSETS	(303,400)	1,070,363	766,963	(2,089,697)
NET ASSETS, BEGINNING OF YEAR	<u>2,426,385</u>	<u>3,292,601</u>	<u>5,718,986</u>	<u>7,808,683</u>
NET ASSETS, END OF YEAR	<u><u>\$ 2,122,985</u></u>	<u><u>\$ 4,362,964</u></u>	<u><u>\$ 6,485,949</u></u>	<u><u>\$ 5,718,986</u></u>

The accompanying notes are an integral part of these financial statements.

ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended June 30, 2019

With comparative totals for the year ended June 30, 2018

	Program Services				
	Family Services and Education	Professional Training	Public Policy	Public Awareness	Research
Salaries	\$ 1,513,143	\$ 220,070	\$ 266,218	\$ 492,745	\$ 14,567
Payroll taxes and employee benefits	337,458	48,629	58,748	109,198	3,163
Total personnel costs	1,850,601	268,699	324,966	601,943	17,730
Printing and publications	101,892	12,897	2,722	302,644	
Occupancy, utilities, and insurance	273,320	22,899	23,964	63,734	1,431
Contract labor	111,957	20,666	15,217	60,472	210
Conference, conventions, and meetings	65,200	926	8,623	43,304	
Grants and allocations	139,304	500	1,863		77,000
Equipment rental and maintenance	47,173	2,686	9,710	28,972	108
Telephone	47,341	4,670	5,660	12,723	215
Depreciation and amortization	45,045	3,857	4,502	9,685	150
Travel	31,194	3,631	7,001	5,846	325
Interest and bank charges				4	
Office and other supplies	12,447	1,812	478	2,805	61
Postage and shipping	4,005	30	25	4,740	
Bad debt expense					
Miscellaneous	1,912				
Taxes and licenses	547	33	51	104	1
Cost of books and materials sold					
Staff recruitment				440	
TOTAL 2019 FUNCTIONAL EXPENSES	\$ 2,731,938	\$ 343,306	\$ 404,782	\$ 1,137,416	\$ 97,231
TOTAL 2018 FUNCTIONAL EXPENSES	\$ 2,951,905	\$ 476,012	\$ 406,120	\$ 1,606,913	\$ 77,917

The accompanying notes are an integral part of these financial statements.

**ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES**

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended June 30, 2019

With comparative totals for the year ended June 30, 2018
continued

	Supporting Services			Total Supporting Services	Total Expenses	
	Management and General	Fundraising			2019	2018
Total Program Services						
\$ 2,506,743	\$ 216,404	\$ 614,155	\$ 830,559	\$ 3,337,302	\$ 3,599,815	
557,196	47,746	135,892	183,638	740,834	1,046,295	
3,063,939	264,150	750,047	1,014,197	4,078,136	4,646,110	
420,155	329	73,610	73,939	494,094	853,220	
385,348	20,551	61,704	82,255	467,603	437,865	
208,522	46,432	174,570	221,002	429,524	591,074	
118,053	1,926	118,385	120,311	238,364	266,519	
218,667				218,667	301,190	
88,649	8,625	25,766	34,391	123,040	136,715	
70,609	5,233	13,012	18,245	88,854	43,747	
63,239	4,025	10,374	14,399	77,638	85,099	
47,997	2,806	21,464	24,270	72,267	118,097	
4	4,194	28,408	32,602	32,606	42,876	
17,603	5,045	3,804	8,849	26,452	31,788	
8,800	622	14,685	15,307	24,107	35,565	
		20,000	20,000	20,000	-	
1,912	1,041	3,821	4,862	6,774	6,292	
736	46	419	465	1,201	1,572	
-				-	-	
440		642	642	1,082	56,173	
\$ 4,714,673	\$ 365,025	\$ 1,320,711	\$ 1,685,736	\$ 6,400,409		
\$ 5,518,867	\$ 400,479	\$ 1,734,556	\$ 2,135,035		\$ 7,653,902	

The accompanying notes are an integral part of these financial statements.

**ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES**

STATEMENT OF CASH FLOWS

For the year ended June 30, 2019

With comparative totals for the year ended June 30, 2018

	<u>2019</u>	<u>2018</u>
CASH FLOWS TO OPERATING ACTIVITIES:		
Change in net assets	\$ 766,963	\$ (2,089,697)
Adjustments to reconcile change in net assets to net cash (used) by operating activities:		
Donated real property in contributions	(120,000)	-
Depreciation and amortization	77,638	85,099
(Gain) on investments	(180,784)	(398,783)
(Increase) decrease in operating assets:		
Grants receivable	(129,235)	109,785
Other receivables	4,539	(5,533)
Accrued interest	4,831	8,288
Bequests receivable	6,973	(76,695)
Pledges receivable	(1,185,500)	304,000
Prepaid expenses	(15,471)	37,904
Increase (decrease) in operating liabilities:		
Accounts payable and accrued liabilities	(53,354)	42,271
Deferred revenue	(10,302)	518
NET CASH (USED) BY OPERATING ACTIVITIES	<u>(833,702)</u>	<u>(1,982,843)</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from sale of investments	2,250,032	2,765,988
Purchase of investments	(1,681,038)	(390,129)
Interest and dividend income reinvested	(95,397)	(130,049)
Purchase of property and equipment	(21,910)	(9,376)
NET CASH PROVIDED BY INVESTING ACTIVITIES	<u>451,687</u>	<u>2,236,434</u>
NET (DECREASE) INCREASE IN CASH	<u>(382,015)</u>	<u>253,591</u>
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>990,957</u>	<u>737,366</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u><u>\$ 608,942</u></u>	<u><u>\$ 990,957</u></u>

The accompanying notes are an integral part of these financial statements.

ALZHEIMER'S GREATER LOS ANGELES DBA ALZHEIMER'S LOS ANGELES

NOTES TO FINANCIAL STATEMENTS

1. Organization

Alzheimer's Greater Los Angeles dba Alzheimer's Los Angeles' ("ALZLA") mission is to improve the lives of local families affected by Alzheimer's and dementia by increasing awareness, delivering effective programs and services, providing compassionate support, advocating for quality care and a cure, and supporting local research. 100% of all money raised stays local, allowing us to provide free care and support to the community we serve in Los Angeles and the Inland Empire.

2. Summary of Significant Accounting Policies

A summary of the significant accounting policies applied in the preparation of the accompanying financial statements is as follows:

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Without Donor Restrictions. These generally result from revenue generated by receiving unrestricted contributions, providing services, and receiving interest from investments less expenses incurred in providing program-related services, raising contributions, and performing administrative functions.

With Donor Restrictions. Net assets are subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Cash and Cash Equivalents

ALZLA has defined cash and cash equivalents as highly-liquid investments with maturities of three months or less when purchased, and not held for investment purposes.

continued

ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES

NOTES TO FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Grants and Pledges Receivable

Grants receivable and unconditional pledges are reported as assets and as revenues or gains in the period in which the grant or pledge is received. An allowance for uncollectible grants and pledges is recorded based on an analysis of collection histories and on a review of the credit worthiness of grantors and donors. Based on management's estimate, no allowance for doubtful grants or pledges was recorded for the year ended June 30, 2019. The effective interest rate for the discount on receivables due in more than one year is based on market interest rates in effect at the time of the pledges. The market rates during the 2019 year were nominal: no discounts were recognized on pledges made during the current year ended June 30, 2019.

Accounts Receivable

ALZLA uses the allowance method in order to reserve for potentially uncollectible accounts receivable.

Investments

ALZLA values its investments at fair value based on quoted market prices. Realized and unrealized gains and losses (including investments bought, sold, and held during the year) are reflected in the Statement of Activities as investment income. Investment income and gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation.

Fair Value Measurements

Generally accepted accounting principles provide guidance on how fair value should be determined when financial statement elements are required to be measured at fair value. Valuation techniques are ranked in three levels depending on the degree of objectivity of the inputs used with each level:

Level 1 inputs – quoted prices in active markets for identical assets

Level 2 inputs – quoted prices in active or inactive markets for the same or similar assets

Level 3 inputs – estimates using the best information available when there is little or no market

ALZLA is required to measure certain investments and in-kind contributions at fair value. The specific techniques used to measure fair value for these financial statement elements are described in the notes below that relate to each element.

Concentration of Credit Risk

Financial instruments, which potentially subject ALZLA to a concentration of credit risk, consist of cash, and accounts and grants receivable.

continued

ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES

NOTES TO FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

ALZLA maintains its cash balances at Wells Fargo Bank. These accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") or are backed by a federal state government agency. At times, cash balances may exceed FDIC insurance limits. ALZLA has not experienced any losses in such accounts and believes that they are not exposed to any significant credit risk to cash and cash equivalents.

The risk with respect to accounts and grants receivable is considered low because they are from established governmental programs or from major charities, corporations and foundations.

Property and Equipment

Property and equipment are recorded at cost if purchased, or at fair value at the date of donation if donated. Depreciation is computed on the straight-line basis over the estimated useful lives of the related assets. Maintenance and repair costs are charged to expense as incurred. Property and equipment are capitalized if the cost of an asset is greater than or equal to one thousand dollars and the useful life is greater than five years.

Donated Materials and Services

Non-cash contributions of materials are measured on a non-recurring basis and recorded at fair value in the period received. Contributions of non-cash services that create or enhance non-financial assets or that require specialized skills are recorded at fair value in the period received. These services are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation, hence they are recorded at fair value in the period received. For the year ended June 30, 2019, ALZLA received \$125,000 of donated services which met the criteria for recognition.

Management estimates that 1,169 volunteers have donated in excess of 4,441 hours answering help-line telephones, assisting with special events and providing other non-specialized administrative services. However, since there is no objective basis for measuring and valuing these services, they are not reflected in the accompanying financial statements.

Income Taxes

ALZLA is exempt from taxation under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701d.

Generally accepted accounting principles provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken by ALZLA in its federal and state exempt organization tax returns are more likely than not to be sustained upon examination. ALZLA's returns are subject to examination by federal and state taxing authorities, generally for three and four years, respectively, after they are filed.

continued

ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES

NOTES TO FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Functional Allocation of Expenses

Costs of providing ALZLA's programs and other activities have been presented in the Statement of Functional Expenses. During the year, such costs are accumulated into separate groupings as either direct or indirect. Indirect or shared costs are allocated among program and support services by a method that best measures the relative degree of benefit. ALZLA uses a combination of relative square footage and salary costs to allocate indirect costs.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets, liabilities, revenues, and expenses as of the date and for the period presented. Actual results could differ from those estimates.

Recently Adopted Accounting Pronouncement

In August 2016, the FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. The ASU amends the current reporting model for nonprofit organizations and enhances their required disclosures. The major changes include: (a) requiring the presentation of only two classes of net assets now titled "without donor restrictions" and "with donor restrictions", (b) modifying the presentation of underwater endowment funds and related disclosures, (c) requiring the use of the placed-in-service approach to recognize the expirations of restrictions on gifts used to acquire or construct long-lived assets absent explicit donor stipulations otherwise, (d) requiring that all nonprofits present an analysis of expenses by function and nature in either the statement of activities, a separate statement, or in the notes and disclose a summary of the allocation methods used to allocate costs, (e) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources, (f) presenting investment return net of external and direct expenses, and (g) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. The ASU is effective for fiscal years beginning after December 15, 2017. The provisions of the ASU must be applied on a retrospective basis for all years presented although certain optional practical expedients are available for the periods prior to adoption. ALZLA's financial statements for year-ended June 30, 2019 are presented in accordance with ASU 2016-14.

Comparative Totals

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with ALZLA's financial statements for the year ended June 30, 2018, from which the summarized information was derived.

continued

ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES

NOTES TO FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Reclassification

Certain accounts from the June 30, 2018 financial statements have been reclassified for comparative purposes to conform to June 30, 2019 presentation.

Subsequent Events

Management has evaluated subsequent events through October 14, 2019, the date which the financial statements were available for issue. No events or transactions have occurred during this period that appear to require recognition or disclosure in the financial statements.

3. Liquidity and Availability of Resources

ALZLA defines general expenditures to include expenses from all functional categories and from all funds. ALZLA receives as much as \$1 million of contributions each year that are broadly restricted to family and education services, which include the vast majority of all program expenses. Therefore, significant balances of restricted assets are used to meet current obligations.

As of June 30, 2019, the following financial assets could readily be made available within one year of the balance sheet date to meet general expenditures:

Financial assets at year ended:

Cash and cash equivalents	\$ 608,942
Other receivables	431,111
Pledges receivable, gross	1,352,500
Investments, gross	<u>4,201,711</u>
Total financial assets	<u>6,594,264</u>
Less amounts not available to be used in operations:	
Pledges with liquidity horizons greater than one year – (Note 10)	(1,055,000)
Net assets with time restriction – Edlemen Estate (Note 10)	(700,000)
Restricted net assets to be expended beyond one year	<u>(677,458)</u>
	<u>(2,432,458)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 4,161,806</u>

continued

ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES

NOTES TO FINANCIAL STATEMENTS

4. Pledges Receivable

Pledges receivable are recorded as support when pledged unless designated otherwise. Management has deemed these pledges collectible. Accordingly, no allowance for doubtful accounts has been established for uncollectible pledges. The discount is immaterial to the financial statements, therefore, not recorded. Lastly, all pledges are valued at their estimated fair value at June 30, 2019. Total amount of pledges receivable at June 30, 2019, of \$1,352,500 is expected to be collected as follows:

<u>Year ending June 30,</u>	
2020	\$ 297,000
2021	295,500
2022	270,000
2023	245,000
2024	<u>245,000</u>
Pledges receivable, net at June 30, 2019	<u>\$1,352,500</u>
Restricted for:	
Programs and services	<u>\$1,352,500</u>

5. Investments

Investments at June 30, 2019 consist of the following:

Fixed income	
Corporate bonds	\$1,030,666
U.S. Treasuries	362,687
CMO and asset backed securities	8,743
Equities	1,335,268
Exchange traded funds	217,443
Mutual funds	<u>1,246,904</u>
Total investments	<u>\$4,201,711</u>

These amounts are not necessarily indicative of the amounts ALZLA could realize in a current market exchange. ALZLA's investment portfolio is actively managed by professional investment advisers. The investment advisers routinely sell and purchase investments to achieve the desired portfolio mix and holdings.

The investment returns for the year ended June 30, 2019 consist of the following:

Interest and dividend income	\$ 95,397
Realized gain - net	283,718
Change in value of investments	<u>(102,934)</u>
	276,181
Investment expenses	<u>(47,006)</u>
Total investment income	<u>\$ 229,175</u>

continued

ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES

NOTES TO FINANCIAL STATEMENTS

6. Fair Value Measurements

The table below presents the balances of assets measured at fair value at June 30, 2019 on a recurring basis:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Fixed income:				
Corporate bonds	\$1,030,666	\$ -	\$ -	\$1,030,666
U.S. Treasuries	362,687			362,687
CMO and asset backed securities	8,743			8,743
Equities	1,335,268			1,335,268
Exchange traded funds	217,443			217,443
Mutual funds	1,246,904			1,246,904
	<u>\$4,201,711</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$4,201,711</u>

The fair values of fixed income, equities, exchange traded funds, and mutual funds have been measured on a recurring basis using quoted prices for identical assets in active markets (Level 1 inputs).

The table below presents transactions measured at fair value on a non-recurring basis during the year ended at June 30, 2019:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Pledges receivable – new	\$ -	\$1,435,000	\$ -	\$1,435,000
Donated services		125,000		125,000
	<u>\$ -</u>	<u>\$1,560,001</u>	<u>\$ -</u>	<u>\$1,560,001</u>

The fair value of donated services has been measured on a non-recurring basis using quoted prices for similar services in active markets (Level 2 inputs).

7. Property and Equipment

Property and equipment at June 30, 2019 consist of the following:

Branding, trademarks, and copyrights	\$ 232,345
Office equipment	256,010
Residential Estate property	120,000
Furniture and fixtures	51,608
Leasehold improvements	<u>30,863</u>
	690,826
Less: accumulated depreciation	<u>(315,102)</u>
	<u>\$ 375,724</u>

Depreciation expense for the year ended June 30, 2019 was \$77,638.

continued

ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES

NOTES TO FINANCIAL STATEMENTS

8. Accrued Liabilities

Accrued liabilities at June 30, 2019 consist of the following:

Accrued vacation	\$210,824
Accrued payroll	165,595
Other accrued liabilities	<u>182,908</u>
	<u>\$559,327</u>

9. Commitments and Contract Contingencies

Obligations Under Operating Leases

ALZLA leases office space under operating leases. Future minimum payments, by year and in aggregate, under these leases consist of the following:

<u>Year ending June 30,</u>	
2020	\$ 386,362
2021	387,918
2022	369,450
2023	380,535
2024	406,342
Thereafter	<u>64,041</u>
Total obligations	<u>\$1,994,648</u>

Rent and other operating lease expenses for the year ended June 30, 2019 were \$423,547.

Contracts

ALZLA's grants and contracts are subject to inspection and audit by the appropriate governmental funding agency. The purpose is to determine whether program funds were used in accordance with their respective guidelines and regulations. The potential exists for disallowance of previously funded program costs. The ultimate liability, if any, which may result from these governmental audits cannot be reasonably estimated and, accordingly, ALZLA has made no provision for the possible disallowance of program costs on its financial statements.

continued

ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES

NOTES TO FINANCIAL STATEMENTS

10. Net Assets With Donor Restrictions

Net assets with donor restrictions at June 30, 2019 consist of the following:

For purpose restriction:

Family education and services	\$3,487,298
Professional training	62,536
Communication equipment	51,340
Research	29,360
Administration and public awareness	28,500
Naming	2,500
Public policy	<u>1,430</u>
	3,662,964

Restricted by time:

Assets required to be held until June 30, 2022	<u>700,000</u>
	<u>\$4,362,964</u>

For the year ended June 30, 2019 net assets released from time and purpose restrictions were \$1,319,208.

11. Revenue from Government Agencies

Fees from government grants for the year ended June 30, 2019 consist of the following:

Senior Services	\$348,933
Dementia Caregiver Support Project	51,718
Coordinated Care	22,921
Geriatrics Workforce Enhancement	<u>50,000</u>
	<u>\$473,572</u>

Senior services revenue consists of federal, counties, and city funds that contractually require matching amounts from ALZLA. The breakdown of the \$348,933, including matching amounts that derive from contributions, is as follows:

<u>Agency</u>	<u>Senior Services</u>	<u>Match</u>	<u>Total Costs</u>
City of Los Angeles	\$225,215	\$ 81,942	\$307,157
Riverside County	66,324	22,482	88,806
Administration for Community Living	43,571	20,103	63,674
Others	<u>13,823</u>	<u>1,074</u>	<u>24,897</u>
	<u>\$348,933</u>	<u>\$135,601</u>	<u>\$484,534</u>

continued

ALZHEIMER'S GREATER LOS ANGELES
DBA ALZHEIMER'S LOS ANGELES

NOTES TO FINANCIAL STATEMENTS

12. Trust Income

ALZLA receives distributions of income from the Sally Gail Lindsey Trust ("the Trust"). In 2009, upon Ms. Lindsey's death, ALZLA became sole beneficiary of the Trust, and as such is entitled to distributions of income from the Trust as long as ALZLA remains in existence. The Trust Agreement does not include any provisions for amendments subsequent to Ms. Lindsey's passing, and the Trustee (Key Bank of Cleveland, Ohio) has been instructed to hold and administer the property of the Trust as a single fund for the benefit of ALZLA, distributing all of the net income of the Trust to ALZLA in quarterly or more frequent intervals. The market value of the known investments at June 30, 2019 was \$14,647,071. A total of \$677,776 was received by ALZLA for the year ended June 30, 2019.

13. Joint Costs

ALZLA achieves some of its programmatic goals through direct mail and annual walk events that include requests for contributions. The costs of conducting the events during the year ended June 30, 2019, includes joint costs of \$426,854, respectively, that are not directly attributable to either the program or the fund-raising component of the activities. The costs were allocated as follows:

Public awareness	\$322,683
Fundraising	<u>104,171</u>
Total	<u>\$426,854</u>

14. Employee Benefit Plans

ALZLA maintains a defined contribution retirement plan which covers substantially all employees meeting minimum service requirements. Employees may make voluntary contributions up to 25% of their salaries. ALZLA makes matching employer contributions of between one and five percent of salary based on employee elections. Employer contributions to the plan were \$128,600 for the year ended June 30, 2019.

ALZLA also maintains a defined contribution plan which suspended employer contributions as of November 1, 2008.

ADDITIONAL INFORMATION



**Independent Auditors' Report on Internal Control Over Financial Reporting
and on Compliance and Other Matters Based on an Audit of Financial Statements
Performed in Accordance With *Government Auditing Standards***

To the Board of Directors
Alzheimer's Greater Los Angeles
dba Alzheimer's Los Angeles

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Alzheimer's Greater Los Angeles dba Alzheimer's Los Angeles ("ALZLA"), which comprise the Statement of Financial Position as of June 30, 2019, and the related Statements of Activities, Functional Expenses, and Cash Flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 14, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered ALZLA's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of ALZLA's internal control. Accordingly, we do not express an opinion on the effectiveness of ALZLA's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether ALZLA's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Independent Auditors' Report on Internal Control Over Financial Reporting
and on Compliance and Other Matters Based on an Audit of Financial Statements
Performed in Accordance With *Government Auditing Standards***
continued

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Pasadena, California
October 14, 2019



Fill out Application Narrative Form

Created: 06/04/2020 • Last updated: 07/07/2020

*** What dollar amount are you requesting from the Vernon CommUNITY Fund?** 10000

*** Will you be requesting general operating support?** Yes

If yes:

What is your annual operating budget?	5345000
What is your organization's mission? (250 words, maximum)	Alzheimer's Los Angeles' mission is to improve the lives of families affected by Alzheimer's disease and other dementias by increasing awareness; delivering effective services; providing compassionate support; and advocating for quality care and a cure.
What is the target demographic for your services?	Alzheimer's Los Angeles (Alzheimer's LA) is the leading local, community-based health organization providing programs that address the needs of people living with Alzheimer's disease and related dementias, their families and care providers in Los Angeles County. Since 1990, Alzheimer's LA has created and offered services specifically for Latinos in the greater East and Southeast L.A. region. In 2002, the organization opened an office in this area to assure that the needs of local residents are met. Overall, Alzheimer's LA's services are tailored to maximize provision of culturally capable services for low-income people, including those from ethnically diverse communities - an estimated 55% of those served. While this organization does not gather income data, it is estimated that 40% of those directly served are low-income. Last year, Alzheimer's LA made over 46,000 contacts with people living with dementia, family caregivers and professionals. The diversity of the population served roughly reflected that of our older adult population, with a focus on ethnically diverse populations (Caucasian 25%; Latinx 43%; Asian Pacific Islanders 13%; African Americans 14%).
What period of time are the requested funds expected to cover?	Twelve Months

Please attach the proposed budget for your project

(No response)

Describe your organization's history, listing significant achievements, accomplishments and recognition: (250 words, maximum)

Alzheimer's Los Angeles was founded by concerned family caregivers in 1980 and incorporated as an independent 501(c)(3) non-profit in 1981 as a community-based health agency dedicated to providing support and assistance to people living with Alzheimer's disease and related disorders and their families. For the last 39 years, Alzheimer's LA has focused on meeting the needs of our region's culturally and socio-economically diverse population by developing and delivering innovative and tailored supportive services, many of which have received national awards. In 1992, Alzheimer's LA's El Portal Project began creating services for Latino families in East and Southeast Los Angeles. In 2002, a regional service office was opened in this area to serve the local population with linguistically matched services. Alzheimer's LA has been a physical presence in these communities for over 25 years. The impact of this organization's programs has been recognized through over a dozen national awards for innovative programming that improves access to quality care for a diverse population. Last year, the organization received the 2019 Diversity Award from Grantmakers in Aging for its long-term investment into programs addressing the needs of diverse communities. Other awards include the 2018 SCAN Foundation Award for innovation in health care; the 2014 Rosalynn Carter Caregiving Award for caregiver education programs; the 2008 American Society on Aging award for early stage Alzheimer's programs; and the 2006 National Alliance for Caregiving award for the Asian Pacific Islander Dementia Care Network. Over 20 professional journal articles have been published on this innovative work.

*** Describe how your organization and/or project will improve the community of Vernon and/or its surrounding areas: (500 words, maximum)**

Alzheimer's LA seeks to support families in Vernon and the surrounding communities who are struggling to cope with both the COVID-19 virus and with the on-going burden of caring for a loved one's dementia. The organization is responding to calls from many anxious caregivers from this region who are isolated, giving 24-hour-a-day care, without breaks from family or home care worker visits. These families were highly stressed at baseline; now, many suffer from depression, anxiety, and insomnia. Due to the economic impact of physical distancing mandates, many have lost income from their own employment or from that of a supporting family member. Caregiving families in this area continue to need linguistically and culturally tailored emotional support and education about how to manage their patient's symptoms, but now they also need basic supplies such as diapers, disposable gloves, and groceries. Many face food or housing insecurity. They need to be connected to public programs that can assist them to navigate this crisis. They also need temporary assistance from Alzheimer's LA so that immediate needs can be met.

With the pandemic's mandate for physical distancing, Alzheimer's LA's usual methods for program delivery and fundraising have had to adapt. More than ever, the organization is relying on technology to offer crisis counseling, care management, support groups, caregiver training, patient activity programs, and concrete assistance. All patient and caregiver support programs are currently being offered online or by telephone. However, bilingual/bicultural social workers are still available to work with local families, helping them manage emergent family crises as well as the increased agitation in their homebound, confused dementia patients. Sadly, due to the pandemic and mandate for social distancing, Alzheimer's LA's usual revenue streams have also been impacted, limiting the services we can offer in the community. All scheduled face-to-face fundraising events have been postponed or cancelled. In addition, many donors are less generous in their giving because their assets have been impacted through job loss or the fluctuating stock market. Given this reduced revenue stream, Alzheimer's LA has been forced to reduce some of its services so that we can assure this forty-year-old organization remains financially strong and able to support local families.

There is uncertainty about how long economic recovery will take and the potential long-term impact on our clients. Alzheimer's LA needs general operating support to ensure that its caregiver support activities can adapt to the current crises and continue to serve this lower income and ethnically diverse community both now and in the future.

If selected for award, how might your organization promote its Vernon CommUNITY Fund Grant?

All programmatic activities supported through this grant will acknowledge the funder online and through all promotional efforts. In addition, the grant will be acknowledged in Alzheimer's LA's e-newsletter, which reaches over 65,000 recipients; on Alzheimer's LA's website (www.alzheimersla.org), which receives over 50,000 hits per year; and in the Annual Report.



Conflict of Interest Form

Created: 06/04/2020 • Last updated: 07/07/2020

*** Does your organization conduct any lobbying activity?** No

*** Is your organization specifically for religious purposes and benefits only your congregation in its spiritual practice?** No

*** Does your organization charge membership fees or dues?** No

*** Signature**

By clicking the check box below, I confirm that the information provided is truthful and accurate, and that my staff and board members have no past or present affiliation with current or former members of the Vernon City Council or other administrators from the City of Vernon. I further agree that, if funded, my organization will use the CommUNITY grant funds solely for charitable purposes and will not conduct any lobbying activities.

	<input checked="" type="checkbox"/>
Full Name	Heather Cooper Ortner

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

Print or type
See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Alzheimer's Greater Los Angeles	
2 Business name/disregarded entity name, if different from above	
3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
5 Address (number, street, and apt. or suite no.) 4221 Wilshire Blvd, Ste 400	Requester's name and address (optional)
6 City, state, and ZIP code Los Angeles, CA 90010	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1, and the chart on page 4 for guidelines on whose number to enter.

Social security number								
				-				
Or								
Employer identification number								
9	5		-	3	7	1	8	1 1 9

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶ <i>Heather Cogdell</i>	Date ▶ 10/19/17
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.



Final Report

Created: 11/18/2019 • Last updated: 11/21/2019

Use this form to provide details regarding the services this organization has provided in the period after receiving financial support from the Vernon CommUNITY Fund (VCF).

*** Were you able to achieve the objectives of the grant from the VCF? Please explain.**

Purpose: Funding from the Vernon CommUNITY Fund was used to fund Alzheimer's Los Angeles' Alzheimer's Latino Family Caregiver Education Project. The generous \$40,000 grant from Vernon CommUNITY Fund allowed Alzheimer's Los Angeles' East Los Angeles Service Center to reach 3,561 family caregivers, providing them care and support services.

Alzheimer's Los Angeles (Alzheimer's LA) is pleased to submit this final comprehensive report, which includes family caregiver services from 1/01/19 to 11/21/19. All funding received was targeted to support the Alzheimer's Latino Family Caregiver Education Project in East Los Angeles and strengthen family caregivers' knowledge about caring for someone-living-with-dementia.

The generous resources from Vernon CommUNITY Fund allowed Alzheimer's LA to serve a total of 3,561 individuals over the entire grant cycle, 100% of which were from underserved communities. This total includes 539 family caregivers impacted by evidence-based/derived educational workshops; 2,654 individuals touched via targeted outreach; and 368 family caregivers helped through in-depth care and support services. In addition, family Caregiver Tip Sheets were distributed to 1,115 caregivers.

The total number served above comprises the following sixth month stats: 1,777 touched – 1,413 by outreach; 216 provided education; and, 148 received care counseling services.

*** What challenges has the organization experienced during the term of the grant and how were they addressed? How have these challenges affected the work supported by the VCF?**

No challenges were experienced by Alzheimer's LA's East Los Angeles Service Center during the term of the grant.

*** What are any organizational successes from the past year which you would like to highlight?**

During this reporting period, Alzheimer’s LA experienced various program highlights, thanks to the Vernon CommUNITY Fund resources. Two in particular:

- Alzheimer’s LA’s East Los Angeles Service Center hosted its annual Caregiver Wellness Day. This was highlighted in the six-month interim report. Over 183 family caregivers were touched through this wonderful day of learning, socializing, activities, and relaxation.
- A prominent education class that Alzheimer’s LA offers for Spanish-speaking family caregivers is Cuidando con Respeto. Alzheimer’s LA’s East Los Angeles Service Center offered this class multiple times during the past 12-months. In the most recent class at the East Los Angeles office, over 20 caregivers participated in this six-hour, evidence-derived dementia-care education program. During the session, one family caregiver expressed her gratitude to the Alzheimer’s LA educator conducting the class. She indicated that she did not know how to handle her father’s dementia symptoms prior to the class. However, Cuidando con Respeto provided her increased dementia knowledge and skills to improve her care. She stated, “I know I can manage my dad’s situation a lot better. I am so glad I found you.”

*** Have all of the funds provided by VCF been expended?** Yes

Please attach an expense report for the grant for the past year.

<https://jemmottrollinsgroup.fluidreview.com/resp/121237116/n58u76ldKh/>

*** Were there any additional unexpected expenses that were not mentioned in the Interim Report?** No

*** How many times has the Board of Directors convened in the past year?** 4

*** How many residents from the Vernon-area (Vernon, Bell, Boyle Heights, Commerce, Huntington Park, Maywood, Unincorporated East Los Angeles) have you served during the grant term?** 3,561

*** What metrics did you use to determine this?**

Alzheimer’s Los Angeles maintains sign-in sheets and conducts formal evaluations to determine the impact and effectiveness of the outreach efforts; and the number of individuals reached by education and support programs and their satisfaction with those services.

*** Do you expect to reapply for funding from VCF next year?** Yes

*** Signature** Heather Cooper Ortner

By typing your full name in the space provided below, you attest that the information provided is true and accurate to the best of your knowledge.



Vernon CommUNITY Fund

GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	Camp TLC (Together Living a Challenge) at East LA Rising
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Type of Organization:	Community Service	Year Founded:	1950
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Annual Budget:	\$235,000	No. of Board Members:	7
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Amount Requested:	\$45,850	Recommended Amount:	\$45,850
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Type of support requested:	<input type="checkbox"/> General Operating	<input checked="" type="checkbox"/> First Time Applicant
	<input checked="" type="checkbox"/> Project/Program	<input type="checkbox"/> Returning Grantee Prev. Award amount: _____

Brief Narrative description of the organization
<p>Camp TLC (Together Living A Challenge) is a 501c3 not for profit organization, with a seven member supportive and very active board. Since 2010, heir mission has been to engage, educate, and empower youth to pursue their passion and purpose while developing their self advocacy and future planning skills in an effort to overcome obstacles and seize opportunities that promote individual self-sufficiency and succes. Founder, Caroline Bauimis, a licensed MSW, is also a successful non-profit leader who has over 15 years in the non-profit sector and has recently taken a dormant organization and brought it back to life as a non-profit for children who have been directly impacted by trauma.</p> <p>Via East LA Rising, Camp TLC seeks to inturrupt and improve the natural and negative mental developmental process that often takes place in in the minds of those, especially children, impacted by trauma. By offering a "camp-like" experience by utilizing performing arts and recreational based programs that promote mental health wellness, academic enrichment, health & life skills and athletics, Camp TLC seeks to develop and enhance positive coping skills and build self-esteem within the 200 plus children and families they serve.</p>

Organizational strengths:
<p>Camp TLC:</p> <p>Has a strong, active, and supportive 7 member board;</p> <p>Has achieved a 100% graduation rate versus 34% commuity-wide rate;</p> <p>Has achieved a 98% college attendance rate (community college, University, etc);</p> <p>Former students make up 50% of staff;</p> <p>M.E.N.T.O.R. Initiative received national recognition and was used as a model to create comprehensive mentorship programs for other afterschool programs</p>

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: Children, Youth, Adolescents (5-17) Family Type: ALL
Gender: ALL Military Status: N/A
Race/Ethnicity: ALL Sexual Orientation: N/A
Economic Status: ALL Other (specify): N/A

Description of the proposal to which funds would apply
(if no particular project is specified, please note General Operating Support in this area)

M.E.N.T.O.R. reinforces the value of education and pursuing a career beyond education. Staff mentors work closely with at-risk mentees on motivation and goal-setting. Meeting the Department of Education's A-G Curriculum requirement is necessary to qualify for college. The Club mirrors this plan holistically with added reinforcement and one-on-one mentee relationships. Each mentee and their family are assisted in creating an action plan for short-term and long-term goals, addressing individual needs. the primary focus of the program is unconditional support, and a staff mentor that will do "whatever it takes" to ensure at-risk youth evolve, endure and excel.

Cost/Benefit:	200 famalies are served at a cost of \$1,175.00 per fmaily	Beneficiaries and/or potential impact on the non-profit/governmental landscape:	Workforce with healthy coping skills; Represents overall cost savings to employers and public programs
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Staff Analysis

Documents reviewed

☒ Audit/IRS Form 990 (dated: 11 / 13 / 2019)
☒ Organizational Budget

☒ Proposal Budget

How does the proposal align with the goals of the Fund?

The project support that Camp TLC requests is well aligned with the goal of the Fund in that it will:

- Encourage and inspire positive social development in Vernon and neighboring communities
- Support and assist organizations that expand opportunities for training and development of residents for potential employment in businesses located in Vernon and surrounding communities.
- Promote effective and responsible leaders at every level of society
- Strengthen and support non-profit organizations that benefit residents and neighborhoods
- Promotes positive social development of children, youth, families and senior residents in Vernon and surrounding areas

Are there any activites planned to acknowledge VCF as a funder of this project/program/organization?

If awarded, Club TLC plans to announce their VCF award through social media channels, newsletters and e-blasts; Signage would be created and placed within the facility/the clubhouse; And by using board members expertise and relations with the media, press releases and media advisories would be sent to local outlets for potential news stories.

What previous projects has the applicant successfully implemented?

Club TLC has been able to successfully implement programs focused on the improvement of community health and success, notably:

--Through the National Boys & Girls Clubs of America, the club was chosen to pilot the 3-year Latino Outreach Initiative, a specialized program created to address the special needs of the Latino Family.

---Case management and Academic Enrichment/College Prep; Health & Life Skills; Leadership/Job Readiness/Community Service coursework

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:

Following COVID-19 social distancing and safety protocols or sustaining attendance in "kids kamp" virtual program

Funding Recommendation

Fund this proposal?

☒ Yes

☐ No

Recommended Amount: \$45,850

Suggested revision(s) to proposal/fund amount, if applicable:

None

Staff reviewer:

LaTeesha Pinkney

Signed: _____

LaTeesha Pinkney

Date: 11 / 2 / 2020



Fill out Application Form

Created: 09/25/2020 • Last updated: 09/28/2020

ORGANIZATIONAL INFORMATION

*Indicates required field

* **Name of Organization** Camp TLC Together Living A Challenge

* **Organization Address**

Street	324 n. mcdonnell avenue
City/Town	los angeles
State	California
Country	United States

* **Organization Phone** 6265908881

* **Organization Email** anna@risinginc.org

Organization website address, if any www.thecamptlc.org

* **Name of Authorized Representative** Caroline Baumis

(Last Name, First Name)

Title of Authorized Representative Executive Director

* **Organization Founding Date/Date of Incorporation** 05/1950

* **Organization Type** Community-based (Community Service)

* **Service Area** Unincorporated East Los Angeles (specify community):
Maravilla, Union Pacific, City Terrace

SERVICE DETAILS

What number of non-duplicate individuals directly benefit from your services?	More than 200
What amount of the individuals specified above are located in the cities identified by the Vernon CommUNITY Fund?	More than 200
What age group(s) benefit the most from your services?	Children and Youth (ages 0 -14)
	Adolescents (ages 15 -17)

STAFF DETAILS

* Name of Executive Director Anna Araujo

(Last Name, First Name)

List of Executive Staff/Volunteer Leadership (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/153203688/85TToEy4fR/>

Executive Staff/Volunteer Leadership biographies (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document. Please specify titles and organizational involvement.

(No response)

List of Board Members (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

(No response)

List of Board Members (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document.

(No response)

FINANCIAL INFORMATION

List of Income Sources

(For example: grants, earned income, individual donations)

Back To You Fund; Le Roi Moore Foundation; Cal Financial Group; Mr. HW Wilson; Nike, Manchester City Football Club; U.S. Department of Health; Coca-Cola; Southern California Edison; Union Pacific Foundation.

*** Most recent audit and/or 990.**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/153203688/nOnxuvHAF5/>

*** Current organization budget**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/153203688/8THAFUPkXp/>

***Grant Amount:** \$45,850

Please specify the amount of grant funds being requested.

*** What percentage of your organization budget will the requested funds represent?** 18

*** Are you requesting funding for a specific project?** Yes

Proposed budget for requested funds

How will the organization specifically utilize grant funds? (Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/153203688/GDDLZKJB1h/>

Name of Financial Institution Signature Bank

Address of Financial Institution 261 Madison Avenue, New York, NY 10016

Phone Number of Financial Institution (646) 822-1380

Name of Fiscal Sponsor (if applicable)	Camp TLC (Together Living A Challenge)
Fiscal Sponsor Address (if applicable)	2500 East Palm Canyon Drive, 26, Palm Springs, CA 92264
Fiscal Sponsor Phone (if applicable)	(917) 363-5154
Fiscal Sponsor Email (if applicable)	cbaumis@thecamptlc.org
Fiscal Sponsor Website (if applicable)	www.thecamptlc.org
Does your organization have a current certificate of general liability insurance?	Yes

Beyer & Macali, CPAs, P.C.
10 Executive Park Drive Suite C
Clifton Park, NY 12065

Camp TLC Together Living A
Challenge
10 Executive Park Drive Suite C
Clifton Park, NY 12065
|||||

Beyer & Macali, CPAs, P.C.
10 Executive Park Drive Suite C
Clifton Park, NY 12065
518-280-3517

November 13, 2019

CONFIDENTIAL

Camp TLC Together Living A
Challenge
10 Executive Park Drive Suite C
Clifton Park, NY 12065

Dear Caroline:

We have prepared the following returns from information provided by you without verification or audit.

Short Form of Organization Exempt From Income Tax (Form 990-EZ)
Annual Filing for Charitable Organizations (CHAR500)
Application for Exemption from Corporate Franchise Taxes by a Non-Profit Organization (CT-247)

We suggest that you examine these returns carefully to fully acquaint yourself with all items contained therein to ensure that there are no omissions or misstatements. Attached are instructions for signing and filing each return. Please follow those instructions carefully.

Enclosed is any material you furnished for use in preparing the returns. If the returns are examined, requests may be made for supporting documentation. Therefore, we recommend that you retain all pertinent records for at least seven years.

In order that we may properly advise you of tax considerations, please keep us informed of any significant changes in your financial affairs or of any correspondence received from taxing authorities.

If you have any questions, or if we can be of assistance in any way, please call.

Sincerely,

Beyer & Macali, CPAs, P.C.

Filing Instructions

Camp TLC Together Living A Challenge

Short Form Exempt Organization Tax Return

Taxable Year Ended December 31, 2018

Date Due: November 15, 2019

Remittance: None is required. Your Form 990-EZ for the tax year ended 12/31/18 shows no balance due.

Signature: You are using a Personal Identification Number (PIN) for signing your return electronically. Form 8879-EO, IRS *e-file* Signature Authorization for an Exempt Organization should be signed and dated by an authorized officer of the organization and returned to:

Beyer & Macali, CPAs, P.C.
10 Executive Park Drive Suite C
Clifton Park, NY 12065

Important: Your return will not be filed with the IRS until the signed Form 8879-EO has been received by this office.

Other: Your return is being filed electronically with the IRS and is not required to be mailed. If you Mail a paper copy of your return to the IRS it will delay the processing of your return.

Camp TLC Together Living A
Challenge
10 Executive Park Drive Suite C
Clifton Park, NY 12065

Department of the Treasury
Internal Revenue Service Center
Ogden, UT 84201-0027

Form **8879-EO****IRS e-file Signature Authorization
for an Exempt Organization**

OMB No. 1545-1878

Department of the Treasury
Internal Revenue Service

For calendar year 2018, or fiscal year beginning 2018, and ending 20

▶ **Do not send to the IRS. Keep for your records.**▶ **Go to www.irs.gov/Form8879EO for the latest information.****2018**

Name of exempt organization

**Camp TLC Together Living A
Challenge**

Employer identification number

22-3453810

Name and title of officer

**Caroline Baumis
Executive Director****Part I Type of Return and Return Information (Whole Dollars Only)**

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line **1a**, **2a**, **3a**, **4a**, or **5a**, below, and the amount on that line for the return being filed with this form was blank, then leave line **1b**, **2b**, **3b**, **4b**, or **5b**, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. **Do not** complete more than one line in Part I.

1a Form 990 check here ▶ <input type="checkbox"/>	b Total revenue , if any (Form 990, Part VIII, column (A), line 12)	1b _____
2a Form 990-EZ check here ▶ <input checked="" type="checkbox"/>	b Total revenue , if any (Form 990-EZ, line 9)	2b 109,020
3a Form 1120-POL check here ▶ <input type="checkbox"/>	b Total tax (Form 1120-POL, line 22)	3b _____
4a Form 990-PF check here ▶ <input type="checkbox"/>	b Tax based on investment income (Form 990-PF, Part VI, line 5)	4b _____
5a Form 8868 check here ▶ <input type="checkbox"/>	b Balance Due (Form 8868, line 3c)	5b _____

Part II Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2018 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

☒ I authorize **Beyer & Macali, CPAs, P.C.** to enter my PIN **52618** as my signature
ERO firm name Enter five numbers, but do not enter all zeros

on the organization's tax year 2018 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

☐ As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2018 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Officer's signature ▶

Date ▶ **11/12/19****Part III Certification and Authentication**

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

14280723446

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2018 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of **Pub. 4163**, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶ **Matthew D. Macali**Date ▶ **11/12/19****ERO Must Retain This Form — See Instructions****Do Not Submit This Form to the IRS Unless Requested To Do So**

For Paperwork Reduction Act Notice, see back of form.

Form **8879-EO** (2018)

Form **990-EZ**

Short Form

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-1150

2018
**Open to Public
Inspection**
Department of the Treasury
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990EZ for instructions and the latest information.**A For the 2018 calendar year, or tax year beginning , and ending****B** Check if applicable:

- ☐ Address change
- ☐ Name change
- ☐ Initial return
- ☐ Final return/terminated
- ☐ Amended return
- ☐ Application pending

C Name of organization**Camp TLC Together Living A Challenge**

Number and street (or P.O. box, if mail is not delivered to street address)

Room/suite

10 Executive Park Drive Suite C

City or town, state or province, country, and ZIP or foreign postal code

Clifton Park NY 12065**D** Employer identification number**22-3453810****E** Telephone number**917-363-5154****F** Group Exemption

Number ▶

G Accounting Method: ☒ Cash ☐ Accrual Other (specify) ▶**I** Website: **www.thecamptlc.org****H** Check ☐ if the organization is **not** required to attach Schedule B (Form 990, 990-EZ, or 990-PF).**J** Tax-exempt status (check only one) — ☒ 501(c)(3) ☐ 501(c)() ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527**K** Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other**L** Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets

(Part II, column (B)) are \$500,000 or more, file Form 990 instead of Form 990-EZ

▶ \$ **109,020****Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances** (see the instructions for Part I)Check if the organization used Schedule O to respond to any question in this Part I ☒

Revenue	1	Contributions, gifts, grants, and similar amounts received	1	109,019
	2	Program service revenue including government fees and contracts	2	
	3	Membership dues and assessments	3	
	4	Investment income	4	1
	5a	Gross amount from sale of assets other than inventory	5a	
	5b	Less: cost or other basis and sales expenses	5b	
	5c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c	
	6	Gaming and fundraising events:		
	6a	Gross income from gaming (attach Schedule G if greater than \$15,000)	6a	
	6b	Gross income from fundraising events (not including of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	6b	
6c	Less: direct expenses from gaming and fundraising events	6c		
6d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	6d		
7a	Gross sales of inventory, less returns and allowances	7a		
7b	Less: cost of goods sold	7b		
7c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c		
8	Other revenue (describe in Schedule O)	8		
9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9	109,020	
Expenses	10	Grants and similar amounts paid (list in Schedule O)	10	
	11	Benefits paid to or for members	11	
	12	Salaries, other compensation, and employee benefits	12	35,062
	13	Professional fees and other payments to independent contractors	13	475
	14	Occupancy, rent, utilities, and maintenance	14	5,600
	15	Printing, publications, postage, and shipping	15	165
	16	Other expenses (describe in Schedule O)	16	61,251
	17	Total expenses. Add lines 10 through 16	17	102,553
Net Assets	18	Excess or (deficit) for the year (Subtract line 17 from line 9)	18	6,467
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	123
	20	Other changes in net assets or fund balances (explain in Schedule O)	20	
	21	Net assets or fund balances at end of year. Combine lines 18 through 20	21	6,590

For Paperwork Reduction Act Notice, see the separate instructions.

Form **990-EZ** (2018)

Part II Balance Sheets (see the instructions for Part II)

Check if the organization used Schedule O to respond to any question in this Part II



	(A) Beginning of year		(B) End of year
22 Cash, savings, and investments	7,507	22	9,869
23 Land and buildings	0	23	
24 Other assets (describe in Schedule O)	0	24	
25 Total assets	7,507	25	9,869
26 Total liabilities (describe in Schedule O)	7,384	26	3,279
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	123	27	6,590

Part III Statement of Program Service Accomplishments (see the instructions for Part III)

Check if the organization used Schedule O to respond to any question in this Part III



What is the organization's primary exempt purpose?

See Schedule O

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.

Expenses

(Required for section 501(c)(3) and 501(c)(4) organizations; optional for others.)

28 See Schedule O		
(Grants\$) If this amount includes foreign grants, check here	<input type="checkbox"/>	28a 94,444
29		
(Grants\$) If this amount includes foreign grants, check here	<input type="checkbox"/>	29a
30		
(Grants\$) If this amount includes foreign grants, check here	<input type="checkbox"/>	30a
31 Other program services (describe in Schedule O)		
(Grants\$) If this amount includes foreign grants, check here	<input type="checkbox"/>	31a
32 Total program service expenses (add lines 28a through 31a)		32 94,444

Part IV List of Officers, Directors, Trustees, and Key Employees (list each one even if not compensated — see the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV



(a) Name and title	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC) (if not paid, enter -0-)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
Ann Marie MacDonald Board President	5.00	0	0	0
Julie Humphries Board Vice President	5.00	0	0	0
Caroline Baumis Executive Director	45.00	30,792	0	0
Joel Wilsford Treasurer	5.00	0	0	0
Lacey Lachtenlager Board Secretary	5.00	0	0	0
Valorie Darling Board Member	2.00	0	0	0
Carlee Smith Board Member	2.00	0	0	0
Kayla Denson Board Member	2.00	0	0	0
Todd Denson Board Member	2.00	0	0	0
Claudia Linsley Board Member	2.00	0	0	0
Tracey Hosier Board Member	2.00	0	0	0

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V ☐

	Yes	No
33 Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O		X
34 Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O. See instructions		X
35a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?		X
b If "Yes" to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O		
c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III		X
36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N		X
37a Enter amount of political expenditures, direct or indirect, as described in the instructions 37a		
b Did the organization file Form 1120-POL for this year?		X
38a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?		X
b If "Yes," complete Schedule L, Part II and enter the total amount involved 38b		
39 Section 501(c)(7) organizations. Enter:		
a Initiation fees and capital contributions included on line 9 39a		
b Gross receipts, included on line 9, for public use of club facilities 39b		
40a Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 40a ; section 4912 40a ; section 4955 40a		
b Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I		X
c Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 40c		
d Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line 40c reimbursed by the organization 40d		
e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T 40e		X
41 List the states with which a copy of this return is filed NY		
42a The organization's books are in care of Caroline Baumis Telephone no. 917-363-5154 10 Executive Park Drive, Suite C Located at Clifton Park NY ZIP + 4 12065		
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country 42b See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		X
c At any time during the calendar year, did the organization maintain an office outside the United States? If "Yes," enter the name of the foreign country 42c		X
43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 — Check here <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year 43		
44a Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ 44a		X
b Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ 44b		X
c Did the organization receive any payments for indoor tanning services during the year? 44c		X
d If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 44d		
45a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 45a		X
b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ. See instructions 45b		X

	Yes	No
46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I		X

Part VI Section 501(c)(3) Organizations Only

All section 501(c)(3) organizations must answer questions 47–49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI ☐

	Yes	No
47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II		X
48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E		X
49a Did the organization make any transfers to an exempt non-charitable related organization?		X
b If "Yes," was the related organization a section 527 organization?		

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees, and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
None				

f Total number of other employees paid over \$100,000 **▶** _____

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and business address of each independent contractor	(b) Type of service	(c) Compensation
None		

d Total number of other independent contractors each receiving over \$100,000 **▶** _____

52 Did the organization complete Schedule A? **Note:** All section 501(c)(3) organizations must attach a completed Schedule A **▶** ☒ **Yes** ☐ **No**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer Caroline Baumis		Date Executive Director		
	Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name Matthew D. Macali	Preparer's signature Matthew D. Macali	Date 11/13/19	Check <input type="checkbox"/> if self-employed	PTIN P01273904
	Firm's name ▶ Beyer & Macali, CPAs, P.C.			Firm's EIN ▶ 27-3867638	
	Firm's address ▶ 10 Executive Park Drive Suite C Clifton Park, NY 12065			Phone no. 518-280-3517	

May the IRS discuss this return with the preparer shown above? See instructions **▶** ☒ **Yes** ☐ **No**

SCHEDULE A
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ **Attach to Form 990 or Form 990-EZ.**▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

OMB No. 1545-0047

2018**Open to Public
Inspection**

Name of the organization

**Camp TLC Together Living A
Challenge**

Employer identification number

22-3453810**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ).)
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state:
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 ☐ An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
- 10 ☒ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 11 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
- a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
- b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
- c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
- d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
- e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f Enter the number of supported organizations
- g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2018

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						
12 Gross receipts from related activities, etc. (see instructions)					12	

13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f))	14	%
15 Public support percentage from 2017 Schedule A, Part II, line 14	15	%
16a 33 1/3% support test—2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
b 33 1/3% support test—2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
17a 10%-facts-and-circumstances test—2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
b 10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions <input type="checkbox"/>		

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II.
If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	130,404	143,273	156,705	172,601	109,019	712,002
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5	130,404	143,273	156,705	172,601	109,019	712,002
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						712,002

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9 Amounts from line 6	130,404	143,273	156,705	172,601	109,019	712,002
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources				1	1	2
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b				1	1	2
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)	130,404	143,273	156,705	172,602	109,020	712,004
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶ <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

15 Public support percentage for 2018 (line 8, column (f), divided by line 13, column (f))	15	100.00 %
16 Public support percentage from 2017 Schedule A, Part III, line 15	16	100.00 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2018 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2017 Schedule A, Part III, line 17	18	%

- 19a 33 1/3% support tests—2018.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ▶ ☒
- b 33 1/3% support tests—2017.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ▶ ☐
- 20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶ ☐

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.		
4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI .		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI .		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI .		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI .		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.		
b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
11a		
b A family member of a person described in (a) above?		
11b		
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI .		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
2		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		
3		

Section E. Type III Functionally-Integrated Supporting Organizations

- 1** Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
- a** ☐ The organization satisfied the Activities Test. Complete **line 2** below.
- b** ☐ The organization is the parent of each of its supported organizations. Complete **line 3** below.
- c** ☐ The organization supported a governmental entity. Describe in **Part VI** how you supported a government entity (see instructions).

2 Activities Test. Answer (a) and (b) below.

	Yes	No
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.		
2a		
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.		
2b		
3 Parent of Supported Organizations. Answer (a) and (b) below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI .		
3a		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.		
3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year	
1	Amounts paid to supported organizations to accomplish exempt purposes		
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity		
3	Administrative expenses paid to accomplish exempt purposes of supported organizations		
4	Amounts paid to acquire exempt-use assets		
5	Qualified set-aside amounts (prior IRS approval required)		
6	Other distributions (describe in Part VI). See instructions.		
7	Total annual distributions. Add lines 1 through 6.		
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.		
9	Distributable amount for 2018 from Section C, line 6		
10	Line 8 amount divided by line 9 amount		

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1 Distributable amount for 2018 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2018 (reasonable cause required-explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2018			
a From 2013			
b From 2014			
c From 2015			
d From 2016			
e From 2017			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2018 distributable amount			
i Carryover from 2013 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2018 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2018 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2019. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2014			
b Excess from 2015			
c Excess from 2016			
d Excess from 2017			
e Excess from 2018			

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Schedule B
(Form 990, 990-EZ,
or 990-PF)Department of the Treasury
Internal Revenue Service**Schedule of Contributors**

OMB No. 1545-0047

2018▶ **Attach to Form 990, Form 990-EZ, or Form 990-PF.**
▶ **Go to www.irs.gov/Form990 for the latest information.**

Name of the organization

**Camp TLC Together Living A
Challenge**

Employer identification number

22-3453810

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

☒ 501(c)(**3**) (enter number) organization☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation☐ 527 political organization

Form 990-PF

☐ 501(c)(3) exempt private foundation☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation☐ 501(c)(3) taxable private foundationCheck if your organization is covered by the **General Rule** or a **Special Rule**.**Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.**General Rule**

- ☒
- For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

- ☐ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33¹/₃% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** \$5,000; or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization

Camp TLC Together Living A

Employer identification number

22-3453810**Part I Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	Back to You Fund 383 Main Ave Norwalk CT 06851	\$ 20,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
2	Le Roi Moore Foundation 700 Harris Street Charlottesville VA 22903	\$ 40,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3	Cal Financial Group 700 Harris Street Charlottesville VA 22903	\$ 6,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
4	HW Wilson William Stanton 420 Lexington Ave New York NY 10170	\$ 15,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

SCHEDULE O
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ**Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018**Open to Public
Inspection**

Name of the organization	Camp TLC Together Living A Challenge	Employer identification number	22-3453810
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Form 990-EZ, Part I, Line 16 - Other Expenses

Description	Amount
Expenses	
Marketing	\$ 398
Office Expenses	\$ 473
Travel	\$ 17,440
Insurance	\$ 7,780
Bank Charges	\$ 143
Books, Subscriptions, Ref	\$ 166
Dues & Memberships	\$ 174
Meals & Entertainment	\$ 2,150
Program Expenses	\$ 30,330
Telephone	\$ 2,197
Total	\$ 61,251

Form 990-EZ, Part II, Line 26 - Other Liabilities

Description	Beg. of Year	End of Year
Accounts Payable and Accrued Expenses	\$ 1,398	\$ 699
Payroll Liabilities	\$ 5,986	\$ 2,580

Form 990-EZ, Part III - Primary Exempt Purpose

Camp TLC(Together Living a Challenge), is a free of charge "on the move" camp that delivers opportunity for growth to children living in a variety of circumstances. Our performing arts and recreational based programming gives children opportunities that help build self-esteem and confidence

Name of the organization

Employer identification number

Camp TLC Together Living A

22-3453810

while experiencing the joys of summer camp.

Form 990-EZ, Part III, Line 28 - First Accomplishment

Camp TLC(Together Living a Challenge), is a free of charge "on the move" camp that delivers opportunity for growth to children living in a variety of circumstances. Our performing arts and recreational based programming give children opportunities that help build their self-esteem and confidence while experiencing the joys of summer camp.

Filing Instructions

Camp TLC Together Living A Challenge

New York Annual Report

Taxable Year Ended December 31, 2018

Date Due: AS SOON AS POSSIBLE

Remittance: The filing fee for the tax year ended 12/31/18 is \$50. Include a check payable to the New York State Department of Law and write "State Registration Number 43-38-64, for the year ended 12/31/18" on the check.

Mail To: NYS Office of the Attorney General
Charities Bureau Registration Section
28 Liberty Street
New York, NY 10005

Signature: Form CHAR500 should be signed and dated by two appropriate officers.

Camp TLC Together Living A
Challenge
10 Executive Park Drive Suite C
Clifton Park, NY 12065

NYS Office of the Attorney General
Charities Bureau Registration Section
28 Liberty Street
New York, NY 10005
|||||||

<h1>CHAR500</h1> <p>NYS Annual Filing for Charitable Organizations www.CharitiesNYS.com</p>	<p>Send with fee and attachments to: NYS Office of the Attorney General Charities Bureau Registration Section 28 Liberty Street New York, NY 10005</p>	<p>2018 Open to Public Inspection</p>
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1. General Information

For Fiscal Year Beginning (mm/dd/yyyy)		and Ending (mm/dd/yyyy)	
Check if Applicable: <input type="checkbox"/> Address Change <input type="checkbox"/> Name Change <input type="checkbox"/> Initial Filing <input type="checkbox"/> Final Filing <input type="checkbox"/> Amended Filing <input type="checkbox"/> Reg ID Pending	Name of Organization: CAMP TLC TOGETHER LIVING A CHALLENGE Mailing Address: 10 EXECUTIVE PARK DRIVE SUITE C City / State / Zip: CLIFTON PARK NY 12065 Website: WWW.THECAMPTLC.ORG	Employer Identification Number (EIN): 22-3453810 NY Registration Number: 43-38-64 Telephone: 917-363-5154 Email: CABAUMIS@GMAIL.COM	
Check your organization's registration category: <input type="checkbox"/> 7A only <input type="checkbox"/> EPTL only <input checked="" type="checkbox"/> DUAL (7A & EPTL) <input type="checkbox"/> EXEMPT*		Confirm your Registration Category in the Charities Registry at www.CharitiesNYS.com .	

2. Certification

See instructions for certification requirements. Improper certification is a violation of law that may be subject to penalties. The certification requires two signatories.

We certify under penalties of perjury that we reviewed this report, including all attachments, and to the best of our knowledge and belief, they are true, correct and complete in accordance with the laws of the State of New York applicable to this report.

President or Authorized Officer:	Signature	Print Name and Title	Date
Chief Financial Officer or Treasurer:	Signature	Print Name and Title	Date

3. Annual Reporting Exemption

Check the exemption(s) that apply to your filing. If your organization is claiming an exemption under one category (7A or EPTL only filers) or both categories (DUAL filers) that apply to your registration, complete only parts 1, 2, and 3, and submit the certified Char500. No fee, schedules, or additional attachments are required. If you cannot claim an exemption or are a DUAL filer that claims only one exemption, you must file applicable schedules and attachments and pay applicable fees.

- ☐ **3a. 7A filing exemption:** Total contributions from NY State including residents, foundations, government agencies, etc. did not exceed \$25,000 and the organization did not engage a professional fund raiser (PFR) or fund raising counsel (FRC) to solicit contributions during the fiscal year.
- ☐ **3b. EPTL filing exemption:** Gross receipts did not exceed \$25,000 and the market value of assets did not exceed \$25,000 at any time during the fiscal year.

4. Schedules and Attachments

See the following page for a checklist of schedules and attachments to complete your filing.	<table border="0"> <tr> <td><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</td> <td>4a. Did your organization use a professional fund raiser, fund raising counsel or commercial co-venturer for fund raising activity in NY State? If yes, complete Schedule 4a.</td> </tr> <tr> <td><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</td> <td>4b. Did the organization receive government grants? If yes, complete Schedule 4b.</td> </tr> </table>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	4a. Did your organization use a professional fund raiser, fund raising counsel or commercial co-venturer for fund raising activity in NY State? If yes, complete Schedule 4a.	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	4b. Did the organization receive government grants? If yes, complete Schedule 4b.
<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	4a. Did your organization use a professional fund raiser, fund raising counsel or commercial co-venturer for fund raising activity in NY State? If yes, complete Schedule 4a.				
<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	4b. Did the organization receive government grants? If yes, complete Schedule 4b.				

5. Fee

See the checklist on the next page to calculate your fee(s). Indicate fee(s) you are submitting here:	7A filing fee: \$ 25	EPTL filing fee: \$ 25	Total fee: \$ 50	Make a single check or money order payable to: <u>"Department of Law"</u>
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CAMP TLC TOGETHER LIVING A

22-3453810

CHAR500**Annual Filing Checklist**

Simply submit the certified CHAR500 with no fee, schedule, or additional attachments IF:

- Your organization is registered as 7A only and you marked the 7A filing exemption in Part 3.
- Your organization is registered as EPTL only and you marked the EPTL filing exemption in Part 3.
- Your organization is registered as DUAL and you marked both the 7A and EPTL filing exemption in Part 3.

Checklist of Schedules and Attachments

Check the schedules you must submit with your CHAR500 as described in Part 4:

- ☐ If you answered "yes" in Part 4a, submit Schedule 4a: Professional Fund Raisers (PFR), Fund Raising Counsel (FRC), Commercial Co-Venturers (CCV)
- ☐ If you answered "yes" in Part 4b, submit Schedule 4b: Government Grants

Check the financial attachments you must submit with your CHAR500:

- ☒ IRS Form 990, 990-EZ, or 990-PF, and 990-T if applicable
- ☒ All additional IRS Form 990 Schedules, including Schedule B (Schedule of Contributors). Schedule B of public charities is exempt from disclosure and will not be available for public review.
- ☐ Our organization was eligible for and filed an IRS 990-N e-postcard. Our revenue exceeded \$25,000 and/or our assets exceeded \$25,000 in the filing year. We have included an IRS Form 990-EZ for state purposes only.

If you are a 7A only or DUAL filer, submit the applicable independent Certified Public Accountant's Review or Audit Report:

- ☐ Review Report if you received total revenue and support greater than \$250,000 and up to \$750,000.
- ☐ Audit Report if you received total revenue and support greater than \$750,000
- ☒ No Review Report or Audit Report is required because total revenue and support is less than \$250,000
- ☐ We are a DUAL filer and checked box 3a, no Review Report or Audit Report is required

Calculate Your Fee

For 7A and DUAL filers, calculate the 7A fee:

- ☐ \$0, if you checked the 7A exemption in Part 3a
- ☒ \$25, if you did not check the 7A exemption in Part 3a

For EPTL and DUAL filers, calculate the EPTL fee:

- ☐ \$0, if you checked the EPTL exemption in Part 3b
- ☒ \$25, if the NET WORTH is less than \$50,000
- ☐ \$50, if the NET WORTH is \$50,000 or more but less than \$250,000
- ☐ \$100, if the NET WORTH is \$250,000 or more but less than \$1,000,000
- ☐ \$250, if the NET WORTH is \$1,000,000 or more but less than \$10,000,000
- ☐ \$750, if the NET WORTH is \$10,000,000 or more but less than \$50,000,000
- ☐ \$1500, if the NET WORTH is \$50,000,000 or more

Send Your Filing

Send your CHAR500, all schedules and attachments, and total fee to:

NYS Office of the Attorney General
Charities Bureau Registration Section
28 Liberty Street
New York, NY 10005

Need Assistance?

Visit: www.CharitiesNYS.com
Call: (212) 416-8401
Email: Charities.Bureau@ag.ny.gov

Is my Registration Category 7A, EPTL, DUAL or EXEMPT?

Organizations are assigned a Registration Category upon registration with the NY Charities Bureau:

7A filers are registered to solicit contributions in New York under Article 7-A of the Executive Law ("7A")

EPTL filers are registered under the Estates, Powers & Trusts Law ("EPTL") because they hold assets and/or conduct activities for charitable purposes in NY.

DUAL filers are registered under both 7A and EPTL.

EXEMPT filers have registered with the NY Charities Bureau and meet conditions in **Schedule E - Registration Exemption for Charitable Organizations**. These organizations are not required to file annual financial reports but may do so voluntarily.

Confirm your Registration Category and learn more about NY law at www.CharitiesNYS.com.

Where do I find my organization's NET WORTH?

NET WORTH for fee purposes is calculated on:

- IRS Form 990 Part I, line 22
- IRS Form 990 EZ Part I line 21
- IRS Form 990 PF, calculate the difference between
Total Assets at Fair Market Value (Part II, line 16(c)) and
Total Liabilities (Part II, line 23(b)).

Filing Instructions

Camp TLC Together Living A Challenge

Application for Exemption from Corporation Franchise Taxes By a Not-for-Profit Corporation

Taxable Year Ended December 31, 2018

Date Due: AS SOON AS POSSIBLE

Remittance: None is required. Your Form CT-247 for the tax year ended 12/31/18 shows no balance due. The return should be signed and dated on Page 1 by an officer representing the organization.

Mail To: NYS Tax Department
Corporation Tax Account Resolution
W A Harriman Campus
Albany, NY 12227-0852

Camp TLC Together Living A
Challenge
10 Executive Park Drive Suite C
Clifton Park, NY 12065

NYS Tax Department
Corporation Tax Account Resolution
W A Harriman Campus
Albany, NY 12227-0852
|||||



Department of Taxation and Finance

Application for Exemption from Corporation Franchise Taxes by a Not-for-Profit Organization

CT-247
(8/15)

Mailing name and address	Legal name of corporation CAMP TLC TOGETHER LIVING A CHALLENGE	Employer identification number (EIN) 22-3453810	<i>For office use only</i>
	Mailing name (if different from legal name) c/o		
	Number and street or PO box 10 EXECUTIVE PARK DRIVE SUITE C CLIFTON PARK	City NY	
NYS principal business activity		Date tax exemption claimed from 08-11-00	<i>For audit use only</i>
Form of organization (mark an X in the appropriate box) Corporation <input checked="" type="checkbox"/> Association <input type="checkbox"/> Trust <input type="checkbox"/> Other <input type="checkbox"/>		Business/officer telephone number 917-363-5154	
Date of formation	State or country of incorporation		
Taxable <input type="checkbox"/> Exempt <input type="checkbox"/>			
Indicate exact name of the law under which the entity was formed (general corporation, not-for-profit, membership, etc.). Cite statutory provisions.			

 Federal return filed (mark an X in one): Form 990 ☒ Form 990-T ☐ Form 1120 ☐ Other: ☐
For lines 1 through 7, mark an X in the Yes or No box

- Is the entity organized and operated as a not-for-profit organization? Yes ☒ No ☐
- Is the entity authorized to issue capital stock? (If Yes, also mark an X in the appropriate box below.) Yes ☐ No ☒
 Title holding company ☐ Collective investment ☐ Other: ☐
 List shareholders: _____
- Does any part of the net earnings of the organization benefit any officer, director, or member? Yes ☐ No ☒
- Does the entity meet the qualifications for exemption from federal income tax? (See General information) Yes ☒ No ☐
 If No, **stop.** You do not qualify as an exempt organization.
- Did the entity apply for federal exemption? Yes ☒ No ☐
 If Yes, indicate date of exemption 08-11-00. Attach a copy of your federal exemption letter.
- Is the entity engaged in an unrelated business activity at a location in New York State (NYS)? Yes ☐ No ☒
- Is the entity operating as a trust under Internal Revenue Code (IRC) section 401(a) and exempt from federal income tax under IRC section 501(a)? Yes ☐ No ☒
- List location and type of activity for each office and other places of business (attach separate sheet if necessary).

Location	Nature of activity

9 List officers, employees, agents, and representatives in NYS and briefly describe their duties (attach separate sheet if necessary).

Name	Title	Duties
SEE STATEMENT 1		

10 List type and use of real property owned in NYS (attach separate sheet if necessary).

Type	How used

11 Describe any NYS activities not shown above (attach separate sheet if necessary).

--

Certification: I certify that this application and any attachments are to the best of my knowledge and belief true, correct, and complete. Willfully filing a false application is a misdemeanor punishable under the Tax Law.

Authorized person	Printed name of authorized person CAROLINE BAUMIS	Signature of authorized person	Official title EXECUTIVE DIRECTOR
	E-mail address of authorized person	Telephone number 917-363-5154	Date
Paid preparer use only <small>(see instr.)</small>	Firm's name (or yours if self-employed) BEYER & MACALI, CPAS, P.C.	Firm's EIN 27-3867638	Preparer's PTIN or SSN P01273904
	Signature of individual preparing this application MATTHEW D. MACALI	Address 10 EXECUTIVE PARK DRIVE SUITE C CLIFTON PARK, NY	City 12065
	E-mail address of individual preparing this application MATT.MACALI@BEYERMACALI.COM	Preparer's NYTPRN or 03	Excl. code 11-13-19

New York Statements

Statement 1 - Form CT-247, Question 9 - List Officers, Others

Name	Title	Duties
Ann Marie MacDonald	Board President	
Julie Humphries	Board Vice President	
Caroline Baumis	Executive Director	
Joel Wilsford	Treasurer	
Lacey Lachtenlager	Board Secretary	
Valorie Darling	Board Member	
Carlee Smith	Board Member	
Kayla Denson	Board Member	
Todd Denson	Board Member	
Claudia Linsley	Board Member	
Tracey Hosier	Board Member	



Fill out Application Narrative Form

Last updated: 09/28/2020

*** What dollar amount are you requesting from the Vernon CommUNITY Fund?** 45,850

*** Will you be requesting general operating support?** No

If no:

What is your annual operating budget?	235,000
What is your organization's mission? (250 words, maximum)	To engage, educate, and empower our youth to pursue their passion and purpose while preparing them to advocate for their needs and prepare their action plan for their future by acquiring the skills to overcome obstacles and seize opportunities leading to self-sufficiency and success on their terms.
Who is the target demographic for your services, if any?	Youth between the ages of 5 and 22.
Please briefly describe your proposed project. (250 words, maximum)	MENTOR is a multi-year, age-appropriate program which guides members through positive paths to educational growth, aiming at higher education and job readiness. This personalized program continues to focus and maximize the academic, social, emotional and physical development potential of a young Club member. M.E.N.T.O.R introduces a new perspective on how young people can see their life--a life they have more control of and can attach relevance to each decision they make. MENTOR reinforces the value of education, not only doing well in high school, but finishing high school and pursuing a career beyond their education. Staff mentors work closely with their mentees on motivation and goal-setting. The program mirrors the State of California's curriculum providing students who dream of attending college with one key component that promotes success, Mentors. The Department of Education's A-G Curriculum is necessary to qualify for college status and the Club mirrors this plan holistically with added reinforcement and one-on-one attention needed for this high-risk population. Each mentee and their family are assisted in creating an action plan for short-term and long-term goals while their needs are addressed individually. Our focus is an atmosphere of high expectations, unconditional support, and a staff that will do "whatever it takes" to have our youth

	Evolve, Endure and Excel.
What is the goal of the proposed project? (500 words, maximum)	<p>The goal of the project is to holistically support our youth to develop into responsible, caring, self-sufficient members of their community. Staff mentors and MSWs follow their progress in key areas of social, emotional, physical and academic development. Benchmarks include: being at grade level in 4th grade, 6th grade, culmination of middle school and on track with HS A-G curriculum. With our partnership with</p> <p>Camp TLC added detail is given to mindfulness and mental well being with goals to build self-esteem, confidence, and teach better coping mechanisms in our youth and families while uniting those who have experienced a comparable situation. Our philosophy is that we are all better together and the most important treatment you can provide for families that have lived through a trauma is to help them not feel isolated and to be understood by their peers. Camp TLC is aware that being a part of a family is a basic human need that must be nurtured if we are to help heal a family. Trauma in families can activate survival instincts and overwhelm a person with the ability to cope. Here at Camp, we believe that together we can eradicate the effects of trauma which will lead to the ability to better focus on academics, goal setting and healthy lifestyle choices.</p>

Please attach the proposed budget for your project

<https://jemmottrollinsgroup.fluidreview.com/resp/153424809/vTWNTquu9L/>

Please provide a detailed description of the proposed project (attachment):

<https://jemmottrollinsgroup.fluidreview.com/resp/153424809/MnxPUAdjSI/>

Describe your organization's history, listing significant achievements, accomplishments and recognition: (250 words, maximum)

Since 2010, Camp TLC (Together Living a Challenge) addresses the effects of trauma on youth and families by offering them a family style camp program that uses performing arts and recreation to create positive and powerful memories. Camp TLC's goal is to build self-esteem, confidence, and teach better coping mechanisms in our youth and families while uniting those who have experienced a comparable situation. Our philosophy is that we are all better together and the most important treatment you can provide for families that have lived through a trauma is to help them not feel isolated and to be understood by their peers. Camp is aware that being a part of a family is a basic human need that must be nurtured if we are to help heal a family. Trauma in families can activate survival instincts and overwhelm a person with the ability to cope. Here at Camp, we believe that together we can eradicate the effects of trauma.

Our programming includes family camps scheduled throughout the year as well as bimonthly “Weekend Rocks” program. In 2020, we launched Kids Kamp a virtual program that provides family activities to do at home while keeping our families connected throughout the year despite the COVID pandemic.

Since 1950, what was originally the Belvedere Boys to Eastside Boys Club to Eastside Boys & Girls Club of Los Angeles to East Los Angeles Boys and Girls Club to East LA Rising, has served as a place of refuge, learning and support for generations of young people, and as a critical resource for our high-needs community. Our main objective is not only to offer a true refuge for our youth, but a place where they learn that they HAVE options for their future beyond their otherwise circumscribed world – and we give them genuine tools to make those options into reality. Through the years, the organization has been recognized by all elected officials including Supervisor Hilda Solis, Congresswoman Lucille Roybal-Allard, Congressman Jimmy Gomez, Mayor Antonio Villaraigosa, etc.

In the last 18 years, East LA has overseen the development and implementation of several high profile programs for Boys & Girls Clubs of America, The OJJDP, The BJA, The Department of Education’s No Child Left Behind, the State of California’s Proposition 49 ASES program and the United Way of Greater Los Angeles,.

Through the National Boys & Girls Clubs of America, the club was chosen to pilot the 3-year Latino Outreach Initiative, a specialized program created to address the special needs of the Latino Family. This program is now in its 15th year, the last 10 years underwritten through Toyota Financial Services. Club findings were incorporated in the BGCA’s Best Practice ToolKit used to implement this program in other cities. This initiative continues at the National level.

Additionally, ELA was chosen as a pilot site for BGCA’s Health Initiative, Triple Play. Araujo was also asked to serve on BGCA’s program committee on the development of a comprehensive Teen Services Initiative, The Club. Over the last 16 years, Anna has secured several pass through grants from the OJJDP for Capacity Building, Teen Services and Average Daily Attendance Impact. Through the BJA, BGCELA secured a multi-year drug prevention grant to implement and evaluate the program, Hooked on Fishing, Not on Drugs.

Secured support for the club from:

- *Toyota Financial Services (leading to support for the LA County Alliance of clubs and Boys & Girls Clubs of America),
- *The Walt Disney Company (the first LA club supported under Bob Iger’s leadership),
- *Choice Hotels,
- *ESPN (initial charity of the Los Angeles Bureau),
- *The Los Angeles Lakers and
- *Manchester City Football Club (in-kind soccer pitch and a new recipient of the 2018 Cityzen’s Giving Campaign.

The club's M.E.N.T.O.R. Initiative received national recognition as it was used to a model to create a comprehensive mentorship program for other afterschool programs.

*** Describe how your organization and/or project will improve the community of Vernon and/or its surrounding areas: (500 words, maximum)**

Since 2005, our club teens have achieved 100% graduation rate in a community where only 34% of adults have a high school diploma. 98% of these teens have either continued to a community college and/or university and/or have secured full or part time work. 75% of these teens are engaged in community service through advocacy non-profits or volunteerism. 85% have participated in our Jr. Staff job readiness program. 50% of our club staff are club alumni.

Our youth are character-driven leaders ready to contribute to their communities.

If selected for award, how might your organization promote its Vernon Community Fund Grant?

Our partnership with VCF would be announced through social media channels, newsletters and e-blasts. Signage would be created to be placed within the facility...the clubhouse. Two board members are publicists by trade. Using their expertise and relations with the media, press releases and media advisories would be sent to local outlets for possible news stories.



Conflict of Interest Form

Last updated: 09/28/2020

*** Does your organization conduct any lobbying activity?** No

*** Is your organization specifically for religious purposes and benefits only your congregation in its spiritual practice?** No

*** Does your organization charge membership fees or dues?** No

*** Signature**

By clicking the check box below, I confirm that the information provided is truthful and accurate, and that my staff and board members have no past or present affiliation with current or former members of the Vernon City Council or other administrators from the City of Vernon. I further agree that, if funded, my organization will use the CommUNITY grant funds solely for charitable purposes and will not conduct any lobbying activities.

	<input checked="" type="checkbox"/>
Full Name	Caroline Baumis

EAST LOS ANGELES RISING

July 1, - June 30, Organizational Budget Overview

REVENUE	2020-2021
Federal & State Grants	55,000
Foundation & Corporate	200,000
Program Fees	35,000
Special Events & Campaigns	100,000
Individual & business dnatns.	15,000
Interest Income	600
Rental Income	3,000
TOTAL REVENUE	\$408,600

[illegible]





Vernon CommUNITY Fund

GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	Center for Non-Violent Education and Parenting dba ECHO Training
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Type of Organization:	Health/Human Services	Year Founded:	2019
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Annual Budget:	\$745,800	No. of Board Members:	5
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Amount Requested:	\$40,000	Recommended Amount:	\$40,000
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Type of support requested:	<input type="checkbox"/> General Operating	<input type="checkbox"/> First Time Applicant
	<input checked="" type="checkbox"/> Project/Program	<input checked="" type="checkbox"/> Returning Grantee Prev. Award amount: \$20,000 - FY2018-19

Brief Narrative description of the organization

The Center for Nonviolent Education and Parenting, doing business as the ECHO Center, is a non-profit 501-c-3 with an annual budget of \$745,800 governed by a five member Board of Directors. Now known as the Echo Center, it's mission is to educate trauma survivors (including parents and service professionals) about trauma and resilience to create the safe, stable, nurturing relationships that break the cycle of generational trauma. It's mission also includes approaches to informing social welfare practitioners about the impacts of traumatic childhood experiences and methods to limit on-going problems.

In the COVID19 era, the ECHO Center pivoted from in-person service delivery to virtual coaching and training sessions that allowed innovations that improve their services. The organization has increased its capacity to reach larger and diverse audiences and provide on-line parenting classes to satisfy court-mandated parental participation.

Organizational strengths:

--High demand for classes/trainings

--Services considered best practice by child welfare experts and organizations that serve the Latinx demography' some of which many are VCF grantees (i.e., Jovenes, YMCA, ELA Womens Center, Girls Club, and Club TLC)

--An evaluation led by Joe Albert Garcia, Ph.D., (Assistant Professor in the Human Services Department at California State University, Fullerton), demonstrated statistically significant improvements in the attitudes of parent class participants in four areas: Empathy, Corporal Punishment, Parent-Child Roles, Children's Power and Independence.

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: All Family Type: At-Risk
Gender: All Military Status: N/A
Race/Ethnicity: Latinx (66%), White (21%), African American (6%) Sexual Orientation: N/A
Economic Status: LI Other (specify): N/A

Description of the proposal to which funds would apply
(if no particular project is specified, please note General Operating Support in this area)

Echo Center provides trauma-informed nonviolent parenting class series to English and Spanish speaking parents, some mandated by The Department of Children Family Services. Parenting curricula covers nonviolent communication, brain and child development, the impact of trauma on development, tools for emotional regulation, emotional literacy, and limit setting. Echo Center provides bilingual staff to provide coaching and individual attention to participants following virtual sessions. Echo requests funding for three professionally led on-line sessions to serve up to 60 participants; one sessions will be specifically directed for parents in South East Los Angeles. The curriculum is offered to parents for \$95 and Vernon funding will provide subsidies for residents in the Vernon catchment area that will cover nearly 100% of the costs.

Cost/Benefit:	\$660 per family cost is significantly less than private therapy.	Beneficiaries and/or potential impact on the non-profit/governmental landscape:	Significant savings over public and private care; achieves significant improvements in parent and child behavior
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Staff Analysis

Documents reviewed

☒ Audit/IRS Form 990 (dated: 6 / 6 / 2018)
☒ Organizational Budget

☒ Proposal Budget

How does the proposal align with the goals of the Fund?

The project support that Center for Nonviolent Education and Parenting dba Echo requests is well aligned with the goal of the Fund in that it will:

--Encourage and inspire positive social development in Vernon and neighboring communities
--Strengthen and support non-profit organizations that benefit residents and neighborhoods
--Promotes positive social development of children, youth, families and senior residents in Vernon and surrounding areas

Are there any activities planned to acknowledge VCF as a funder of this project/program/organization?

If awarded, Echo Training will acknowledge Vernon CommUNITY Fund on all of its digital and hard copy outreach and promotional materials. Combining the news of the award with the announcement of their ability to serve additional parents in Boyle Heights and later in the year, in the South East.

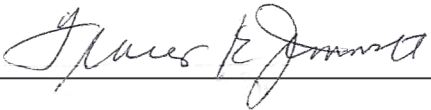
What previous projects has the applicant successfully implemented?
<p>Echo was awarded half of the amount requested from VCF in FY2018-2019. While they were able to successfully meet half of the goals outlined in their application, they were unable to find additional funding to supplement the lack of a full VCF award. This had a direct effect on the success of the program and the overall success of the participants within the program.</p> <p>In their final report, due to a lack of funding from VCF, they mentioned not being able to meet the need for a second parenting class series in Spanish, despite strong demand; They were not able to provide child care for the second parenting class series, which effected attendance; and Spanish speaking participants could not fulfill all DCFS obligations.</p>

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:
<p><i>Fully funded by VCF? Sustainable?</i></p> <p><i>Who will fund outreach for SE series?</i></p>

Funding Recommendation

Fund this proposal?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Recommended Amount: \$40,000
---------------------	--	------------------------------

Suggested revision(s) to proposal/fund amount, if applicable:
N/A

Staff reviewer:	Fran Jemmott
Signed: 	Date: 10 / 19 / 2020



Fill out Application Form

Created: 11/26/2019 • Last updated: 12/05/2019

ORGANIZATIONAL INFORMATION

*Indicates required field

* **Name of Organization** Center For Non-Violent Education & Parenting

* **Organization Address**

Street	http://www.echotraining.org
City/Town	Los Angeles
State	California
Country	United States

* **Organization Phone** 2134846676

* **Organization Email** lgodbold@echotraining.org

Organization website address, if any www.echotraining.org

* **Name of Authorized Representative** Godbold Louise

(Last Name, First Name)

Title of Authorized Representative Executive Director

* **Organization Founding Date/Date of Incorporation** 11/2019

* **Organization Type** Community-based (Health/Human Services)

* Service Area	Bell
	Boyle Heights
	Commerce
	Huntington Park
	Maywood
	Unincorporated East Los Angeles (specify community): City Terrace
	Vernon

SERVICE DETAILS

What number of non-duplicate individuals directly benefit from your services?	More than 200
What amount of the individuals specified above are located in the cities identified by the Vernon CommUNITY Fund?	More than 200
What age group(s) benefit the most from your services?	Children and Youth (ages 0 -14)
	Adolescents (ages 15 -17)
	Teens and Young Adults (ages 15 – 20)
	Adults (ages 21 – 54)
	Seniors (ages 55 and up)

STAFF DETAILS

* Name of Executive Director	Godbold, Louise
(Last Name, First Name)	

List of Executive Staff/Volunteer Leadership (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

(No response)

Executive Staff/Volunteer Leadership biographies (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document. Please specify titles and organizational involvement.

Louise Godbold, Executive Director. In 2010, Louise joined Echo as the director of grant development after a 20-year career as a nonprofit consultant. She has worked for funders (the California Endowment and Los Angeles County Health & Human Services), for UC Berkeley as a technical assistance provider to California county administrations, and for many nonprofit agencies requiring strategic planning and evaluation consultation. In 2013, Louise and longtime staff member, Diana Ayala, took over as co-executive directors after the departure of Echo's founder. Since April 2017, Louise has been the sole executive director. Louise is the developer and lead trainer for Echo's professional development curriculum on trauma- and resiliency-informed practice.

Sofia Teodoro, Program Manager. Sofia has over 20 years of experience working with Los Angeles nonprofits on a diverse range of social issues such as homelessness, domestic violence, youth development and immigration. She co-founded two organizations, Immigrant Defenders Law Center, a social justice law firm dedicated to providing legal services to detained and released unaccompanied children, and Los Angeles Communities Advocating for Unity, Social Justice and Action, Inc., a social justice-based youth organization/charter and vocational school. Sofia's own personal journey as a trauma survivor and single parent led to her participation in Echo's nonviolent parenting classes and eventually being hired as an Echo program manager in 2017.

Riordan Tenney, Operations Manager. Riordan joined Echo in January 2019, after working in the field of substance abuse treatment and rehabilitation. Having come to understand how trauma and addiction go hand in hand, often feeding into and reinforcing each other, he's excited to be part of Echo's larger mission of informing the world about trauma resiliency. Riordan has a BA in English Literature & Language from the University of Maryland.

Lindsay Evangelista, Communications & Events Manager. Lindsay has a background in both communications and nonprofit work, combining this expertise in volunteer work for the Leukemia & Lymphoma society for the last eight years. In January 2019, she left her position as a design coordinator for an interior design company to join Echo and invest her skills in full-time nonprofit work.

Jenny Reyes, Program Assistant. Jenny joined Echo in January 2019 after five years working as an administrative assistant for a transportation company. Her real passion has always lain in nonprofit work. She worked for the Bar Association of San Francisco and volunteered for the San Francisco Sheriff's Department Survivor Empowerment Program. She has also spent time volunteering abroad with Puente a la Salud Comunitaria in Mexico and a homeless shelter in Peru.

Karen Gonzalez, Trainer. Karen is a survivor of domestic violence, sexual assault, and child abuse. These experiences prompted her to train through Echo in 2014 to become a trauma-informed nonviolent parent educator. Karen is also the founder of Helping Hands Resource Center. In addition, she is trained as a healing art leader and a wellness advocate. Her passion is to inform others about the challenges trauma creates in our daily lives and what can be done to overcome trauma.

Edlín Reconco, Trainer. Edlin joined the Echo team of instructors in 2019. After learning, practicing and witnessing trauma-informed nonviolent parenting through her daughter’s preschool, she knew that she needed to share this invaluable information with more parents. She took part in Echo’s Training and Certification Course in the Fall of 2018 and after completing the course was thrilled to be able to embark on this new journey as a parent educator. In addition to being a parent educator, Edlín had the opportunity to work with young adults for six years as a high school Spanish teacher, and currently works with young children as a preschool teacher.

Maria Medina, Trainer. Maria has been a certified nonviolent parent educator for over 20 years. She was born and raised in Mexico City, where she received a bachelor’s degree in journalism from UNAM. She originally worked in Los Angeles public schools as a domestic violence instructor, before discovering the magic of teaching parenting and working with adults. She particularly enjoys helping students to find their own ways to increase family harmony.

List of Board Members (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

(No response)

List of Board Members (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document.

BRIDGET GORDON

Bridget Gordon is the Co-Chair of the Integration Advisory Board for LA County Health Departments (Health Agency). The Integration Advisory Board (IAB) advises Los Angeles County’s Board of Supervisors on the Health Departments integration of three departments, Public Health, Mental Health and Health Services. Bridget founded the Bridget B Foundation in 2004, a charitable organization dedicated to creating awareness & resources on reproductive healthcare issues for women with focus on providing practical support for women living with HIV/AIDS, and currently serves as its Executive Director. She is a member of the Los Angeles County Commission on HIV and of the Alliance of Californians for Community Empowerment. Bridget previously served as a Board Member, Community Advisory, Maternal Child & Adolescent Center, Los Angeles County. Recognition of her work includes an Honoree for the IMPACT Champions of Change, Washington, DC, 2012. She has a degree in Engineering from the University of

Washington and worked for many years in the tech industry as an engineer, manager and consultant. Bridget and her daughter reside in Los Angeles.

LINDA KESTON

Linda Keston has been an elementary school teacher, school counselor, school psychologist and is a licensed marriage family therapist. Linda has worked with single parent families and two career parent families. She also worked as a mentor and tutor at the teen parenting program established by the founder of Echo, Ruth Beaglehole, before the inception of the agency. When Echo was formed, Linda was privileged to be a part of its founding and its development.

GHEN LARAYA LONG

Ghen Laraya Long is an experienced international technology and entertainment attorney. She specializes in transactional contracts for the creation, production, and distribution of traditional media content over new media platforms. Her most recent project was permissions on Nell Scovell's memoir Just The Funny Parts. She has a roster of technotainment clients ranging from producers, directors, writers, musicians, and actors as well as startups for whom she provides advice and production attorney services. Prior to being VP of Business and Legal Affairs for Mandalay Digital Group Inc. and its wholly-owned subsidiary Digital Turbine Inc., she was the Assistant General Counsel and Director of Mobile Partnerships for CBS Corporation, International Corporate Counsel for Amp'd Mobile, and Business and Legal Affairs Counsel for Tokyopop! Inc. She has served on the boards of Women in Film and Greenlight Women and is an active member of the Academy of Television Arts and Sciences. She is qualified to practice law in Ontario, Canada and California and is a polyglot.

CAROL MELVILLE, BOARD CHAIR

Carol Melville is a Licensed Clinical Social Worker who worked as Regional Director for South Bay Jewish Family Service Mental Health Center providing counseling and psychotherapy to underserved populations. In her role with Jewish Family Service, she developed community programs, supervised student interns, and administered an on-going professional development program for staff members. She has also worked as a private practice clinician specializing in working with adults with eating disorders, addiction and depression. Carol lives in the South Bay with her husband and daughter.

JOHN PERKINS, TREASURER

John is an investment banker and strategy consultant. He has been a Board member since 2013 and serves as Treasurer. Prior to joining the Echo Board, John served on the Marymount High School Board of Directors for seven years, during one of those years he served as lead Finance trustee and five years as Chairman of the Board. John lives in Los Angeles with his two daughters.

FINANCIAL INFORMATION

List of Income Sources

(For example: grants, earned income, individual donations)

Program fees \$273,838
Grants \$269,000
Donations \$134,832
Special Events \$14,491
Other \$933
Total: \$693,094

*** Most recent audit and/or 990.**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/122864970/nOnxuvHAF5/>

*** Current organization budget**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/122864970/8THAFUPkXp/>

***Grant Amount:** 40000

Please specify the amount of grant funds being requested.

*** What percentage of your organization budget will the requested funds represent?** 6

*** Are you requesting funding for a specific project?** Yes

Proposed budget for requested funds

How will the organization specifically utilize grant funds? (Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/122864970/GDDLZKJB1h/>

Name of Financial Institution	CitiBank
Address of Financial Institution	2450 Glendale Blvd, Los Angeles, 90039
Phone Number of Financial Institution	3234733894
Name of Fiscal Sponsor (if applicable)	N/A
Fiscal Sponsor Address (if applicable)	(No response)
Fiscal Sponsor Phone (if applicable)	(No response)
Fiscal Sponsor Email (if applicable)	(No response)
Fiscal Sponsor Website (if applicable)	(No response)
Does your organization have a current certificate of general liability insurance?	Yes



**Operating Budget
2019-2020**

Income

Board contributions	74,550
Donations	15,000
Grants	319,000
Community contracts	80,000
Program fees	241,250
Direct mail fundraising	16,000
Total Income	745,800

Expenditures

Personnel	365,352
Professional services	63,800
Mileage reimbursement	1,000
Program supplies	11,000
Catering	11,500
Staff training	2,000
Bank & payroll service charges	3,382
Rent	42,012
Insurance	8,500
Accounting fees	38,200
Online database	5,500
Donor development exps	500
Office supplies & copier	6,000
Telephone & internet	6,360
Taxes & fees	250
Total Expenses	578,006

Net Revenue	167,794
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**Community Parenting Program
City of Vernon
2020 Budget**

		Budget
Personnel costs		
Executive Director		<i>in kind</i>
Parent Educator (English)	\$	3,600
Parent Educator (Spanish)	\$	3,600
Program Manager	\$	12,500
Program Assistant	\$	6,260
Child Care Providers	\$	3,120
Fringe Benefits 17%	\$	4,484
Total Personnel Costs	\$	33,564
Other program costs		
Program supplies	\$	2,500
Mileage	\$	300
Overhead 10%	\$	3,636
Grand Total	\$	40,000

**THE CENTER FOR
NONVIOLENT EDUCATION AND PARENTING
dba ECHO
(A Nonprofit California Corporation)**

**Financial Statements with
Independent Auditor's Report**

**Year Ended
June 30, 2018**

**Jennifer An
Certified Public Accountant**

THE CENTER FOR NONVIOLENT EDUCATION AND PARENTING
dba ECHO
(A Nonprofit California Corporation)

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 Statement of Functional Expenses 6

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Jennifer An, CPA

11555 Apulia Ct., Northridge, CA 91326 Tel: (818) 368- 8272 Fax: (818) 474-7001
email:jenniferlicpa@yahoo.com

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
The Center for Nonviolent Education and Parenting
dba Echo

I have audited the accompanying statements of The Center for Nonviolent Education and Parenting, dba Echo, a nonprofit organization, which comprise the statement of financial position as of June 30, 2018, and related statements of activities and cash flows for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Echo as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

I have previously audited Echo's 2017 financial statements, and my report dated October 27, 2017, expressed an unmodified opinion on those audited financial statements. In my opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

A handwritten signature in cursive script that reads "Jennifer An".

Jennifer An, CPA
Northridge, CA

August 27, 2018

THE CENTER FOR NONVIOLENT EDUCATION AND PARENTING
dba ECHO
(A NONPROFIT CALIFORNIA CORPORATION)

STATEMENT OF FINANCIAL POSITIONS
JUNE 30, 2017 AND 2018

	<u>6/30/2018</u>	<u>6/30/2017</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 279,495	\$ 273,429
Accounts and grants receivable	75,620	55,308
Deposit	3,200	3,200
Prepaid expenses	4,978	4,858
Total current assets	<u>363,293</u>	<u>336,795</u>
Fixed assets:		
Leasehold improvements, net	8,122	9,384
Total assets	<u><u>\$ 371,414</u></u>	<u><u>\$ 346,178</u></u>
LIABILITIES AND NET ASSETS		
Liabilities		
Current Liabilities:		
Accounts payable	\$ 17,061	\$ 13,714
Accrued vacation and sick leaves payable	11,114	12,922
Total current liabilities	<u>28,174</u>	<u>26,636</u>
Total liabilities	<u>28,174</u>	<u>26,636</u>
Net assets		
Unrestricted net assets	\$ 343,240	319,542
Total net assets	<u>343,240</u>	<u>319,542</u>
Total liabilities and net assets	<u><u>\$ 371,414</u></u>	<u><u>\$ 346,178</u></u>

The accompanying notes are an integral part of these financial statements

THE CENTER FOR NONVIOLENT EDUCATION AND PARENTING
dba ECHO
(A NONPROFIT CALIFORNIA CORPORATION)

STATEMENT OF ACTIVITIES
FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

	6/30/2018			6/30/2017
	Unrestricted	Temporarily Restricted	Total	Total
Revenues, gains, and other support				
Fees	\$ 273,838		\$ 273,838	\$ 226,534
Grants	269,000		269,000	393,575
Donations	134,832		134,832	93,309
Special events	14,491		14,491	8,046
Other income	933		933	421
Net assets released from restriction	-		-	-
Total revenue and support	693,094	-	693,094	721,885
Functional expenses				
Program services	504,301	-	504,301	559,618
Support services				
General and administrative	124,479	-	124,479	91,335
Fundraising	40,618	-	40,618	19,241
Total functional expenses	669,397	-	669,397	670,194
Change in net assets	23,697	-	23,697	51,691
Net assets, beginning of year	319,542	-	319,542	267,850
Net assets, end of year	\$ 343,240	\$ -	\$ 343,240	\$ 319,542

The accompanying notes are an integral part of these financial statements

THE CENTER FOR NONVIOLENT EDUCATION & PARENTING
dba ECHO
(A NONPROFIT CALIFORNIA CORPORATION)

STATEMENT OF CASH FLOW
FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

CASH FLOWS FROM OPERATING ACTIVITIES:	<u>6/30/2018</u>	<u>6/30/2017</u>
Increase (decrease) in net assets	\$ 23,697	\$ 51,691
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	<u>1,263</u>	<u>1,263</u>
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Decrease (increase) in accounts and grants receivable	(20,312)	1,271
Decrease (increase) in prepaid expenses	(120)	(212)
Increase (decrease) in accouts payables	3,346	(56)
Increase (decrease) in accrued liabilities	<u>(1,809)</u>	<u>(3,956)</u>
	(18,895)	(2,953)
Net cash provided (used) by operating activities	<u>6,065</u>	<u>50,002</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	6,065	50,002
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>273,429</u>	<u>223,426</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 279,495</u>	<u>\$ 273,429</u>

The accompanying notes are an integral part of these financial statements

THE CENTER FOR NONVIOLENT EDUCATION AND PARENTING
dba ECHO
(A NONPROFIT CALIFORNIA CORPORATION)

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED JUNE 30, 2018

(With summarized Financial Information for the Year Ended June 30, 2017)

	2018						6/30/2017
	Program Services			Support Services		Total	Total (Summarized)
	Parenting Programs	Contracts	Professional Development	General & Administration	Fundraising		
Personnel expenses							
Salaries	\$ 142,493	\$ 60,197	\$ 84,189	\$ 47,274	\$ 34,181	\$ 368,334	\$ 398,185
Fringe benefits	28,968	12,922	18,114	9,799	5,119	74,922	57,751
Total personnel expenses	171,461	73,119	102,303	57,072	39,300	443,255	455,936
Other expenses							
Outreach and education			5,500			5,500	2,856
Professional fees	60,156	1,199	36,807	5,550	1,119	104,830	91,460
Program supplies	5,014	280	27,980		34	33,307	24,728
Book sales			6,426			6,426	
Conferences			1,022			1,022	
Curriculum development						-	1,582
Staff training	813		4	316		1,133	8,446
Travel and mileage	286	506	324			1,116	2,179
Direct mail						-	1,745
Facilities	10,253			35,950		46,203	51,616
Office supplies	300			4,741		5,041	5,124
Telecommunication	57		490	5,647		6,194	5,083
Insurance				9,132		9,132	9,001
Dues and membership				775		775	900
Taxes and fees				105		105	465
Depreciation				1,263		1,263	1,263
Service fees				3,927	166	4,093	7,811
Total other expenses	76,879	1,985	78,553	67,406	1,318	226,141	214,258
Total functional expenses	<u>\$ 248,341</u>	<u>\$ 75,103</u>	<u>\$ 180,857</u>	<u>\$ 124,479</u>	<u>\$ 40,618</u>	<u>\$ 669,397</u>	<u>\$ 670,194</u>

The accompanying notes are an integral part of these financial statements

THE CENTER FOR NONVIOLENT EDUCATION AND PARENTING
dba ECHO
(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO FINANCIAL STATEMENTS
June 30, 2018

NOTE 1 - ORGANIZATION

The Center for Nonviolent Education and Parenting, dba Echo, located in Los Angeles, California, is a community-based organization that has served Los Angeles residents since 1999. Established as a 501(c)(3) nonprofit organization under the Internal Revenue Code and the related law of State of California, Echo promotes trauma-informed, nonviolent child-raising through the training and coaching of parents and professionals, as well as the dissemination of educational materials.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Basis of Accounting

The accompanying financial statements are prepared in accordance with the Financial Accounting Standards Board in its Statement of Financial Accounting Standards Number 117, Financial Statements of Non-for-Profit Organizations. Under SFAS Number 117, Echo is required to report information regarding its financial position and activities according to three classifications of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

B. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

C. Cash and Cash Equivalents

Echo maintains its cash balances at Citibank and Vanguard. Cash balances are insured by the Federal Deposit Insurance Corporation up to \$250,000 per bank. For the purpose of the statement of cash flows, Echo considers all highly liquid investments with original maturity of three months or less at the time of purchase to be cash equivalents.

D. Contributions

Echo records contributions in accordance with the Financial Accounting Standards Board in SFAS Number 116, Accounting for Contributions Received and Contributions Made. In accordance with SFAS Number 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Conditional contributions are reported as temporarily restricted assets and are then reclassified to unrestricted net assets upon expiration of the restriction.

THE CENTER FOR NONVIOLENT EDUCATION AND PARENTING
dba ECHO
(A NONPROFIT CALIFORNIA CORPORATION)
NOTES TO FINANCIAL STATEMENTS
June 30, 2018

E. Functional Allocation of Expenses

The costs of providing Echo's various programs and supporting services have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

F. Concentrations of Credit Risk

The financial instruments which potentially subject Echo to credit risk are primarily cash and investments in marketable securities, which, at times, may exceed the Federal insured amount. None of Echo's accounts exceeded the Federal insured amount and they has not experienced any losses in such accounts.

G. Income Taxes

Echo is a non-profit organization and has been exempted from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and California income taxes under section 23701(d) of the California Revenue and Taxation Code. Accordingly, there is no provision for federal income tax or California Franchise tax. Echo is required to pay an annual filing fee to the State of California.

Echo evaluates uncertainty in income taxes for tax positions taken or expected to be taken in the course of preparing the organization's tax returns to determine whether the tax positions are "more-likely-than-not" of being sustained by the applicable tax authority. Tax positions not deemed to meet the more-likely-than-not threshold are required to be recorded as a tax benefit or expense in the current year. Additionally, this interpretation provides guidance on the-recognition, classification, interest and penalties, disclosure and transition. Echo had no uncertain tax positions that were not considered more-likely-than-not of being sustained by applicable tax authorities as of June 30, 2018.

NOTE 3 – DESCRIPTION OF PROGRAMS

A. Parenting Programs

Trauma-informed Parenting Classes

Since 1999, Echo has been providing sliding-scale parenting classes to the residents of Los Angeles. The 10-class series includes the latest science on the brain and childhood trauma and gives parents the tools to create safe, stable nurturing relationships, which are vital to healthy development. The year-round classes take place on Saturdays and are available in English and Spanish.

Seeking Safety

For those parents who need a little more time to process a current situation or are still recovering from a past crisis, Echo offers the evidence-based program, Seeking Safety. These classes allow parents a

THE CENTER FOR NONVIOLENT EDUCATION AND PARENTING
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safe space to discuss their struggles and supports them in finding safer coping strategies for themselves and their children.

Childcare

Echo provides free childcare for the Saturday parenting programming. The childcare workers are trained in trauma-informed care and model the empathetic relationship building and limit setting that sets Echo apart from other parenting approaches. Through fun activities and modeling, the childcare curriculum teaches an age-appropriate version of the information adults are learning in class.

B. Contracts

Parenting Contracts

Echo provides parenting classes through contracts with local schools and nonprofit agencies.

Professional Development Contracts (Train + Coach)

Echo offers professional development to nonprofit agencies, schools, and school districts. In addition to these contract trainings, Echo also delivers a ‘train + coach’ model that includes ongoing small group coaching or individualized observation and feedback for staff.

C. Professional Development

Throughout the year, Echo offers a variety of professional development opportunities for professionals who work with families and children, including, among others, an introductory training for educators (Trauma-Informed Compassionate Classrooms) and a general training and more advanced training on trauma-informed care (Working With Childhood Trauma, Parts I & II). The annual Changing the Paradigm Conference appeals to professionals from all over the world who are looking for the latest science on childhood trauma & resilience coupled with practical applications. In partnership with Treatment Innovations (developer of Seeking Safety), Echo offers several opportunities during the year to become trained as a facilitator in the Seeking Safety program.

NOTE 4 – GRANTS RECEIVABLE

Costs incurred on grants but not reimbursed as of June 30, 2018 are reported on the statement of financial position as grants receivable.

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NOTE 5 – SUPPORT AND REVENUE RECOGNITION

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amount received that are designated for future periods or are restricted by the donor for specific purposes are reported as temporarily restricted. Amounts required to be maintained in perpetuity by the donor are reported as permanently restricted net assets. Support that is restricted by the donor is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restriction.

NOTE 6 – PROPERTY, EQUIPMENT AND IMPROVEMENTS

All expenditures for furniture, equipment, and the fair market value of donated furniture, software and equipment are capitalized. Depreciation is computed by the straight-line methods and MACRS methods, beginning in the acquisition year, at cost based on the estimated useful lives of seven years, using a mid-year convention.

At June 30, 2018, the costs and related accumulated depreciation of furniture and equipment consisted of the following:

Furniture and Fixtures	\$ 12,913
Total	12,913
Less: Accumulated Depreciation	<u>(4,792)</u>
Net Fixed Assets	\$ 8,121

NOTE 7 – BOARD OPERATING RESERVE FUND

Echo adapted a Operating Reserve Policy that is a designated fund set aside by action of the Board of Directors. The minimum amount to be designated as Operating Reserve will be established in an amount sufficient to maintain ongoing operations and programs for a set period of time, measured in months. The Operating Reserve serves a dynamic role and will be reviewed and adjusted in response to internal and external changes. The Board-designated Operating Reserve was a part of unrestricted net assets and had a balance of \$20,000 at the end of the fiscal year 2018.

This section is intentionally left blank

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NOTE 8 - COMMITMENTS

Echo entered into a five year lease agreement for office space with EP & C Equity Trust with monthly rent of \$3,000, expiring on March 31, 2019, and one year lease agreement with Echo Park United Methodist Church with monthly rent of \$800, expiring on May 31, 2019. The approximate minimum future annual rental payments, under facility leases as of June 30, 2018 is \$35,800.

NOTE 9 - MANAGEMENT REVIEW AND EVALUATION OF SUBSEQUENT EVENTS

Subsequent events have been evaluated through August 28, 2018, which is the date the financial statements were available to be issued. This review and evaluation revealed no new material event or transaction which would require an additional adjustment to or disclosure in the accompanying financial statements.



Fill out Application Narrative Form

Created: 11/26/2019 • Last updated: 12/05/2019

*** What dollar amount are you requesting from the Vernon CommUNITY Fund?** 40000

*** Will you be requesting general operating support?** No

If no:

What is your annual operating budget?	\$745,800
What is your organization's mission? (250 words, maximum)	The mission of Echo is to educate trauma survivors (including parents and service professionals) about trauma and resilience in order to promote survivor empowerment, resolve individual and community-level trauma, and create the safe, stable, nurturing relationships that break the cycle of generational trauma.
Who is the target demographic for your services, if any?	Low-income English and Spanish-speaking parents and caregivers of children in the areas surrounding Boyle Heights and to the South East of Los Angeles.
Please briefly describe your proposed project. (250 words, maximum)	In 2019, Echo was funded through the Vernon CommUNITY Fund Echo to provide our 10-week trauma-informed nonviolent parenting class series and childcare programming at the Wellness Center in Boyle Heights. The classes proved very popular, although we only received half of the requested funding and therefore were only able to offer one series in both English and Spanish and an additional series in English only. With full funding, we will be able to provide 3 series of classes in both languages, with concurrent, trauma-informed childcare. Our goal is to provide 2 series in Boyle Heights to enable court and DCFS mandated parents to complete the 20 classes required to receive a certificate. We aim to expand to the South East for the third series, conducting extensive outreach so that we may bring our classes to that community for the first time.
What is the goal of the proposed project? (500 words, maximum)	<p>Goal: Assist parents in the areas surrounding Boyle Heights and in South East Los Angeles in breaking intergenerational cycles of violence and in providing the safe, stable nurturing relationships children need for optimal development and to heal from trauma. Objective: Increase parents' ability to create safe and healing parent/child relationships through 10-class parenting series.</p> <p>Outcome: Parents will practice trauma-informed nonviolent parenting to break intergenerational cycles of violence as well as provide the safe, stable nurturing relationship children need for optimal growth and to heal from trauma.</p> <p>Output: Thirty weeks a year, provide two-hour trauma-informed, nonviolent classes in English and Spanish for parents, including domestic violence survivors, and two hours of trauma-informed childcare for participants' children.</p>

Please attach the proposed budget for your project

<https://jemmottrollinsgroup.fluidreview.com/resp/122870712/vTWNTquu9L/>

Please provide a detailed description of the proposed project (attachment):

<https://jemmottrollinsgroup.fluidreview.com/resp/122870712/MnxPUAdJSI/>

Describe your organization's history, listing significant achievements, accomplishments and recognition: (250 words, maximum)

Echo was founded in 1999 to train parents and educators in an attachment-based, 'power with' approach to child-raising and providing services to children. Since 2010, Echo has incorporated the ever-emerging science on childhood trauma and resilience - most notably the findings from the Adverse Childhood Experiences Study - to uniquely offer trainings to parents and professionals in the development of a trauma-informed, nonviolent practice. We focus on relationship-building and social emotional skills to heal trauma and build resilience, thus creating the conditions for optimal growth and learning for every child.

Our trainings and conferences on childhood trauma, trauma-responsive play, nonviolent parenting, embodied child-raising, social & historical trauma, body-based trauma recovery, and resilience & post traumatic growth are attended by professionals across the U.S. and parents across Los Angeles County. They are consistently at capacity - and provide parents, educators and other professionals with the skills and approach to promote the trauma- and resiliency-informed, compassionate environments in which children can thrive.

In November of 2019, we marked a huge accomplishment in launching the online version of the new, trauma-informed, parenting class series. Now people around the world can access our parenting classes in addition to the Trauma & Resilience course that is already online.

*** Describe how your organization and/or project will improve the community of Vernon and/or its surrounding areas: (500 words, maximum)**

Our work is in alignment with the Vernon Community Fund's commitment to improving the health, wellbeing and quality of life in the City and surrounding communities. In 2010, the U.S. Centers for Disease Control and Prevention reported that Adverse Childhood Experiences (ranging from being hit to being humiliated by a parent) are positively correlated with higher risks of alcohol and substance abuse, domestic violence, depression and suicide, unintended pregnancies and other physical, mental and social problems. We see our work and approach as critical to the prevention of child abuse, but also as an evidence-informed strategy to improving the emotional, mental and physical health of children and adults in the communities we serve.

We know our approach is working. In an evaluation led by Joe Albert Garcia, Ph.D., Assistant Professor in the Human Services Department at California State University, Fullerton, Echo's model demonstrated statistically significant improvements in the attitudes of parent class participants in four areas: Empathy, Corporal Punishment, Parent-Child Roles, Children's Power and Independence. These findings indicate that as a result of attending the trauma-informed nonviolent parenting class series, parents are moving from a higher to lesser risk of practicing behaviors known to be attributable to child abuse and neglect.

With your support, we will continue to bring these much-needed services to the residents of East and South East Los Angeles, improving the welfare of children by creating access to trauma-informed, nonviolent parent education.

If selected for award, how might your organization promote its Vernon Community Fund Grant?

Echo would happily list the Vernon Community Fund on all of its digital and hard copy outreach materials to announce the continuing classes in Boyle Heights and then later in the year, classes in the South East. We will send out a stand-alone email to our mailing list to share the news of this grant award and to notify the communities we serve that we are now able to serve parents in Boyle Heights and later in the year, the South East. Our mailing list comprises individual supporters, as well as the multiple community organizations and government entities we partner with, who serve parents and make referrals to our classes.



**Community Parenting Program
City of Vernon
2020 Budget**

		Budget
Personnel costs		
Executive Director		<i>in kind</i>
Parent Educator (English)	\$	3,600
Parent Educator (Spanish)	\$	3,600
Program Manager	\$	12,500
Program Assistant	\$	6,260
Child Care Providers	\$	3,120
Fringe Benefits 17%	\$	4,484
Total Personnel Costs	\$	33,564
Other program costs		
Program supplies	\$	2,500
Mileage	\$	300
Overhead 10%	\$	3,636
Grand Total	\$	40,000



Conflict of Interest Form

Last updated: 11/26/2019

*** Does your organization conduct any lobbying activity?** No

*** Is your organization specifically for religious purposes and benefits only your congregation in its spiritual practice?** No

*** Does your organization charge membership fees or dues?** No

* Signature

By clicking the check box below, I confirm that the information provided is truthful and accurate, and that my staff and board members have no past or present affiliation with current or former members of the Vernon City Council or other administrators from the City of Vernon. I further agree that, if funded, my organization will use the CommUNITY grant funds solely for charitable purposes and will not conduct any lobbying activities.

	<input checked="" type="checkbox"/>
Full Name	Louise Godbold

December 3 2019

Dear Vernon CommUNITY Fund review board:

The Wellness Center (TWC) supports Echo's funding request to continue providing free trauma-informed nonviolent parenting classes and trauma-informed childcare at TWC located in Boyle Heights. TWC is a "one-stop" venue for participants seeking to empower themselves towards better health through education and access to health and advocacy services, and the adoption of positive lifestyle changes. In partnership with the service providers housed at TWC, collectively we aim to eliminate barriers to care and benefits, and to address issues that impact individual, family and community health.

The Echo parenting classes provided this year were attended by many families in our community and were enthusiastically received. The Spanish-speaking parents petitioned me personally after Echo made the difficult decision to continue only with the English class in the second series. (The English class had greater demand.) We urge you to consider fully funding Echo for 2020 so that both English and Spanish-speaking parents can benefit from ongoing classes and have access to childcare – a major factor in participation.

We believe that the free, trauma-informed nonviolent parenting classes and childcare in English and Spanish is a much-needed and important gap in services in the area the CommUNITY Fund supports. We wholeheartedly support Echo's request and look forward to collaborating with Echo as a valued partner in the community of service providers at TWC.

Please feel free to contact me with any questions.

Sincerely,



Rosa Soto
Executive Director



Final Report

Created: 06/27/2019 • Last updated: 11/22/2019

Use this form to provide details regarding the services this organization has provided in the period after receiving financial support from the Vernon CommUNITY Fund (VCF).

*** Were you able to achieve the objectives of the grant from the VCF? Please explain.**

We successfully met our primary goal of assisting parents in providing knowledge and skills to break intergenerational cycles of violence through our Trauma-Informed Nonviolent Parenting class series. One of the Spanish class participants described the impact on her family as follows: “It was like I had a blindfold over my eyes, I couldn’t communicate my emotions because it felt like I had a gag over my mouth. I used to think that violence was normal. I felt my hands were tied. My eyes were opened and I was given a lot of information. I no longer have fears. I know how to ask questions now and learned how to communicate my feelings and needs.”

The Wellness Center (TWC) has struggled to get parents to attend parenting classes in the past and TWC staff was impressed by the number of parents the Echo class series managed to draw. We received consistent praise and support from the local community and nonprofits housed at TWC. One participant who also happened to be a local community worker said about the class: “It was much needed as a trauma-survivor and parent with a lot of Adverse Childhood Experiences who is invested in social justice with parenting and community work.”

The original grant objectives were to provide 30 weeks of Trauma-Informed Nonviolent Parenting classes in English and Spanish as well as trauma-informed childcare. Since we received half of the amount requested (\$20,000 instead of \$40,000) we needed to modify the scope of services.

The modified scope of services were as follows:

2 x 10-week Trauma-Informed Nonviolent Parenting class series (one in English and one in Spanish) plus trauma-informed childcare

1 x 10-week Trauma-Informed Nonviolent Parenting class series in English

*** What challenges has the organization experienced during the term of the grant and how were they addressed? How have these challenges affected the work supported by the VCF?**

Our organization faced three programming challenges as a result of receiving only half of the grant amount requested. The first challenge was not being able to meet the need for a second parenting class series in Spanish despite strong demand. The second was not being able to provide trauma-informed child care for the second parenting class series. The third was that Spanish participants could not fulfill the court and Department of Children and Family Services (DCFS) requirement (20 classes) to gain a certificate of completion.

As a result of the modified award, we were only able to provide a class in one language for our second parenting class series. After reviewing the waiting list and class attendance, we determined that there was a greater demand for an English parenting class. The parents in the Spanish class were extremely disappointed and immediately organized a petition which was submitted to the Director of TWC in the hope that the TWC could fund an additional series. One parent shared, "I am very saddened and disillusioned that the Spanish classes have been cancelled." Another petitioned: "We want more classes in Spanish so we can continue learning." TWC did not have the resources to cover the cost of the second Spanish series, but the TWC Director confirmed their commitment to having Echo provide services at their site and offered to submit a Letter of Support for future funding opportunities. To address the unmet needs of the Spanish-speaking participants, we provided extra registration support to help facilitate their enrollment in our Saturday parenting classes in Echo Park.

The budget modification meant that we were unable to offer trauma-informed childcare for the second class series. TWC brainstormed ways they could increase kid-friendly programming in hopes that the children of our participants would enroll in those classes but ultimately this programming didn't materialize. Instead TWC supported us by providing a larger room for the parenting class which allowed space for children to play. The program manager and parent educator worked with the participants to create a safe and supportive child and parent-friendly environment. In spite of these measures, participants informed us that having children present was becoming a barrier to participation due to distractions and prioritizing safety for them. In an attempt to retain parents with younger children, the program manager and assistant took on the role of supervising children but this conflicted with their other job duties and is not optimal since administrative staff do not have training trauma-informed childcare. Some parents with young children understood the challenges and did not return to class.

We require court and DCFS mandated participants to attend 20 classes before receiving a certification of completion. Since only one 10 class series was offered for Spanish-speaking participants at TWC, we encouraged mandated participants to enroll in the classes at our Echo Park location to receive their certificate. However, the general response was the same: "Transportation is an issue."

*** What are any organizational successes from the past year which you would like to highlight?**

Echo would like to thank the Vernon Community Fund for generously funding the expansion of our parenting class series to the residents of communities surrounding Vernon, including Boyle Heights. This is the first time we have been able to host a free parenting series open to the public in this neighborhood. The enthusiastic reception and positive feedback confirmed the ongoing need for trauma-informed nonviolent parenting classes in this community.

Our community outreach allowed us to introduce Echo to schools, local businesses, libraries and nonprofits that were not familiar with our services. As a result, community members and service-providers were able to benefit from other Echo services such as our trauma and resilience trainings. It is also worth noting that some families who were unable to attend our programming at TWC or were interested in continuing their parenting journey after completing a parenting series, found a way to our Echo Park classes. It was a great experience witnessing the dedication of our participants and their children to their continued learning.

Lastly and most importantly, our greatest success has been the deeply-felt connection and impact created by our organization with class participants and the local community. We understand that historically, Boyle Heights community members have experienced disappointment as outside service agencies 'parachute in' providing temporary or limited resources only to leave again. That explains a degree of reservation and caution - even distrust - that prevents residents engaging with new agencies that show up in the community. Fortunately, some of our staff members have deep ties with the neighborhood. That and our highly skilled, trauma-informed and culturally competent trainers set us apart and allowed participants to trust our intentions and services. Some parents expressed their appreciation this way: "Love that I learned from women of color. Thanks!" and "Thank you for all your hard work. Nonviolent parenting will change the world."

*** Have all of the funds provided by VCF been expended?** Yes

Please attach an expense report for the grant for the past year.

<https://jemmottrollinsgroup.fluidreview.com/resp/90112185/n58u76ldKh/>

*** Were there any additional unexpected expenses that were not mentioned in the Interim Report?** No

*** How many times has the Board of Directors convened in the past year?** 3

*** How many residents from the Vernon-area (Vernon, Bell, Boyle Heights, Commerce, Huntington Park, Maywood, Unincorporated East Los Angeles) have you served during the grant term?** 36

*** What metrics did you use to determine this?**

To determine this data, the metrics we used to gather this information were zip codes that participants reported in our registration forms. These were also cross-matched with the metrics collected by The Wellness Center’s own intake forms.

*** Do you expect to reapply for funding from VCF next year?** Yes

*** Signature** Sofia Teodoro

By typing your full name in the space provided below, you attest that the information provided is true and accurate to the best of your knowledge.



Vernon CommUNITY Fund

GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	Chicas Rockeras South East Los Angeles
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Type of Organization:	Youth Development/Arts	Year Founded:	2014
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Annual Budget:	\$157,575	No. of Board Members:	5
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Amount Requested:	\$26,070	Recommended Amount:	\$25,000
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Type of support requested:	<input checked="" type="checkbox"/> General Operating	<input checked="" type="checkbox"/> First Time Applicant
	<input type="checkbox"/> Project/Program	<input type="checkbox"/> Returning Grantee Prev. Award amount: _____

Brief Narrative description of the organization

Chicas Rockeras South East Los Angeles (CRSELA) is a 501c3 organization, governed by a five member Board of Directors, in which three are founding members. The organization describes itself as a transformative youth development organization in which music is created and taught as a vehicle for gender expansive young women to find safe and accepting spaces in which to learn and develop career opportunities.

The organization operates year round and serves up to sixty young people in three different programs primarily led by volunteers. The minimal operational base has allowed Chicas Rockeras to thrive in the COVID environment in which social isolation is a significant risk for its members. Their three programs include musical instruction, performances and future planning/goal setting thus providing entree for their members into musical crafts and productions.

The organization received attention and grants from significant arts organizations including LA County Arts and Cultural Affairs as well as funders including the Novo Foundation (Walmart heirs) and Grantmakers Concerned about Girls of Color.

Organizational strengths:

The founders and board members of the organization identified a niche in the youth development field and are drilling more deeply into the space in which young women choosing gender expansion options more easily fit.

The organization has a well rounded funding portfolio, though small, includes grants and earned income along with corporate donations and government grants. In addition volunteers and recognized performance artists contribute time, mentor young women, donate musical instruments and technical expertise.

Chicas Rockeras has grown and sustained interest among young people in an underserved area of the Vernon catchment area - Southeast Los Angeles.

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: Youth and Adolescents (8-17) Family Type: All
Gender: Girls Military Status: N/A
Race/Ethnicity: All Sexual Orientation: LGTBQ+/Gender Expansive
Economic Status: All Other (specify): N/A

Description of the proposal to which funds would apply
(if no particular project is specified, please note General Operating Support in this area)

CRSELA is requesting general operating support to sustain programs year round. Funds will be used for instructor salaries, equipment rental, performance spaces and other supports for the young participants. Costs for technology to assure effective participation are part of the request. In a twelve month period, CRSELA serves 75 youth to provide skills training, community performance and career development counseling. Youths served are considered at-risk for educational and employment failure because of discrimination faced based on lifestyles.

Cost/Benefit:	\$25,000 support 75 students for approximately \$300 per student	Beneficiaries and/or potential impact on the non-profit/governmental landscape:	Students, their families and the community benefit students are in safe supportive environments. Cost savings to public institutions are significant.
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Staff Analysis

Documents reviewed

- ☒ Audit/IRS Form 990 (dated: ____ / ____ / ____) ☒ Proposal Budget
☒ Organizational Budget

How does the proposal align with the goals of the Fund?

General operating support that CRSELA requests is well aligned with the goal of the Fund in that it will:
--Encourage and inspire positive social development in Vernon and neighboring communities
--Support and assist organizations that expand opportunities for training and development of residents for potential employment in businesses located in Vernon and surrounding communities.
-- Promote effective and responsible leaders at every level of society
--Strengthen and support non-profit organizations that benefit residents and neighborhoods
--Promotes positive social development of children, youth, families and senior residents in Vernon and surrounding areas

Are there any activities planned to acknowledge VCF as a funder of this project/program/organization?

CRSELA will promote VCF via their website and social media accounts.

What previous projects has the applicant successfully implemented?

In 2019, CRSELA implemented "Lxs Sobrinxs," a leadership skills development program for gender expansive youth. They successfully reached over 230 youth with the support of 300 volunteers.

Due to COVID-19 social distancing measures, CRSELA transformed their annual summer camp program and showcase by going online. 30 students and 50 staff successfully attended and CRSELA loaned to students in need, tablets and hotspots so participation would not be impacted.

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:

The COVID19 Pandemic poses risks to implementation of the proposed efforts if technology failures, inability to return to in-person sessions and have performances for wider audiences. Risks would be offset by the reliability of technology innovations the organization is currently implementing. A no-cost extension of the grant could be needed if the organization is not successful in serving young people in the proposed 12 month period.

Funding Recommendation

Fund this proposal?	<input checked="" type="checkbox"/> Yes
	<input type="checkbox"/> No

Recommended Amount: \$25,000

Suggested revision(s) to proposal/fund amount, if applicable:

Requested amount is \$26,070. Recommended \$25,000 due to funding availability.

Staff reviewer:

LaTeesha Pinkney

Signed: _____

LaTeesha Pinkney

Date: 10 / 27 / 2020



Fill out Application Form

Created: 09/26/2019 • Last updated: 09/28/2020

ORGANIZATIONAL INFORMATION

*Indicates required field

* **Name of Organization** Chicas Rockeras South East Los Angeles

* **Organization Address**

Street	PO Box 1140
City/Town	South Gate
State	California
Country	United States

* **Organization Phone** 5624414463

* **Organization Email** info@crsela.org

Organization website address, if any www.crsela.org

* **Name of Authorized Representative** Gutman, Victoria

(Last Name, First Name)

Title of Authorized Representative Treasurer

* **Organization Founding Date/Date of Incorporation** 01/2014

* **Organization Type** Other, please specify...: Youth Program

* Service Area	Bell
	Boyle Heights
	Commerce
	Huntington Park
	Maywood
	Unincorporated East Los Angeles (specify community)
	Vernon

SERVICE DETAILS

What number of non-duplicate individuals directly benefit from your services?	50 – 100
What amount of the individuals specified above are located in the cities identified by the Vernon CommUNITY Fund?	50 – 100
What age group(s) benefit the most from your services?	Children and Youth (ages 0 -14)
	Adolescents (ages 15 -17)
	Teens and Young Adults (ages 15 – 20)

STAFF DETAILS

* Name of Executive Director	Gutman, Victoria
(Last Name, First Name)	

List of Executive Staff/Volunteer Leadership (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/115359372/85TToEy4fR/>

Executive Staff/Volunteer Leadership biographies (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document. Please specify titles and organizational involvement.

(No response)

List of Board Members (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/115359372/fqskNUvQvb/>

List of Board Members (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document.

(No response)

FINANCIAL INFORMATION

List of Income Sources

(For example: grants, earned income, individual donations)

Grants, Individual Donations, Corporate Contributions, Online Merchandise Sales, Fundraisers

*** Most recent audit and/or 990.**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/115359372/nOnxuvHAF5/>

*** Current organization budget**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/115359372/8THAFUPkXp/>

*Grant Amount:	26070
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Please specify the amount of grant funds being requested.

* What percentage of your organization budget will the requested funds represent?	16.5
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*** Are you requesting funding for a specific project?** No

Proposed budget for requested funds

How will the organization specifically utilize grant funds? (Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/115359372/GDDLZKJB1h/>

Name of Financial Institution Self Help Federal Credit Union

Address of Financial Institution 1000 North Avalon Boulevard, Wilmington, CA 90744

Phone Number of Financial Institution 8773692828

Name of Fiscal Sponsor (if applicable) (No response)

Fiscal Sponsor Address (if applicable) (No response)

Fiscal Sponsor Phone (if applicable) (No response)

Fiscal Sponsor Email (if applicable) (No response)

Fiscal Sponsor Website (if applicable) (No response)

Does your organization have a current certificate of general liability insurance? No

List of Executive Staff/Volunteer Leadership

Core Organizers (*Las Comadres*)

Angelica Garcia – Executive Staff

Angelica Garcia was born and raised in Southeast Los Angeles and has been involved in organizing and education for over a decade. During her undergraduate program she began organizing with Mujeres Activas en Letras y Cambio Social where she helped organize CSULA's 1st Annual Women of Color Conference, was the Editor in Chief of LOUDmouth Magazine and a Special Events Coordinator at the Center for Student Involvement. During her graduate program she worked as a Site Coordinator in multiple East Los Angeles schools where she launched and developed a literacy program. Now she is teaching Humanities in Huntington Park dedicated to promoting lifelong learning and social consciousness. Angelica currently serves on the Chicas Rockeras SELA Board as Chief Executive Officer.

Christina Mejia – Executive Staff

Christina Mejia is a Senior Secretary with the County of Los Angeles Internal Services Department. Christina works directly with the Division Manager for the Management Information Systems Division. She assists with all administrative duties and helps manage the Division's \$1.4 million dollar budget. As a founder of Chicas Rockeras SELA, Christina has served as a Board Member for the organization since its inception, and previously served as the Treasurer. She has also been involved as a core organizer and currently serves as CRSELA's IT specialist, managing the website and email newsletters.

Nancy Ruiz – Executive Staff

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Victoria Gutman is a founding organizer of Chicas Rockeras SELA (CRSELA). She currently serves as the Secretary and Treasurer of the CRSELA Board of Directors, previously serving as Chief Executive Officer. Gutman's knowledge as a musician and live audio engineer for local events lends itself to the mission and purpose of CRSELA. As an experienced community organizer, along with a background in finance and budgeting, Gutman has a strong set of skills for the day-to-day operations of the organization. She holds a BA in Economics from Cal State Fullerton and has professional experience as an operations and IT business analyst for merchandising companies. She is currently the only full time employee of Chicas Rockeras South East Los Angeles.

Audrey Silvestre – Volunteer Leadership

Audrey Silvestre is a queer feminist from Southeast Los Angeles. Silvestre has organized for over ten years dating back to her undergraduate career at Cal State Long Beach where she successfully organized academic conferences attended by over 300 students. Silvestre served on the board and organized with *Immediate Justice* a youth film mentorship program in Los Angeles where she created programming, curriculum, offered mentorship, and honed her grant writing skills. Silvestre has volunteered with Chicas Rockeras SELA since 2015 and in 2018 became a core organizer. Currently she is a doctoral candidate in the Cesar E. Chavez Department of Chicana/o and Central American Studies at UCLA.

Isabel Peña – Volunteer Leadership

Isabel Peña is currently a full-time college student. She participated in CRSELA for 6 years as a camper before becoming a *Sobrinx* youth organizer and finally transitioning to a *Comadre*. Peña is former Girl Scout where she built compost bins for a community garden, was a reporter for the Girl Scout council, participated in community cleanups, and planned council-run events. While volunteering to lead younger girls in activities she received the Gold Presidential Service Award.

Jocelyn Aguilera – Volunteer Leadership

Jocelyn Aguilera is an activist educator, musician, and historian from South Central Los Angeles. Since 2011, Aguilera began organizing and participating in social justice organizations such as Mujeres de Maiz, Millennials for Revolutionary Change, and South Central Sisters. Currently, Aguilera teaches social studies at her alma mater John C. Fremont and focuses on decolonizing curriculum. Along with teaching, she formed the local Xicana indie post-punk band ELLA and composes ELLA's music as a tool for activism. As a graduate student, Aguilera focuses on WoC musicians and aims to create spaces for PoC in academia. Aguilera's involvement in Chicas Rockeras SELA began in 2017- volunteering as a bass instructor and band coach. Currently, she is a core-organizer at CRSELA, booking guest artists/bands and overseeing instrument inventory.

Core Youth Organizers (*Lxs Sobrinxs*)

Miles Recio – Volunteer Leadership

Miles Recio is currently a high school student from South East Los Angeles. As a Girl Scout, Recio has participated in several community service events like collecting toys for kids, providing cookies for veterans, and supporting the non-housed with fundraisers. Recio also attends the annual AIDs Walk and Genocide Walk with their school. As a *Sobrinx*, Recio currently works alongside *Las Comadres* in organizing programming, fundraisers, and events for Chicas Rockeras SELA. Recio enjoys attending meetings, taking notes, creating flyers and presentations, sharing ideas, and getting involved in the process of organizing.

Sonia Maturano – Volunteer Leadership

Sonia Maturano is currently a high school senior from Huntington Park. Sonia attended Chicas Rockeras SELA as a camper, learning Drums and Guitar, for several years. In 2019, Sonia became a youth organizer with *Lxs Sobrinxs*.

Chicas Rockeras SELA Budget

Expenses	Budget	Description
Overhead and General Expenses	\$64,975	
Management & General	\$62,575	
Executive Director Payroll, Taxes, & Benefits	\$50,000	General and Programming Operations Full Time
Facilities Rental	\$8,000	PO Box, Storage Facility (for Musical Equipement, Program Supplies, and Merchandise), Meeting Space
Equipment Purchase	\$1,750	Technology
Consulting and Other Professional Services	\$1,000	Lawyer, Payroll Services
Web Hosting & Email Subscriptions	\$1,000	
Administration	\$500	Taxes, Legal, & Nonprofit Filings; Bank Fees
Office Supplies	\$300	Printer, Paper, Ink, etc
Postage	\$25	
Staff Professional Development	\$0	
Catering & Other Meeting Expenses	\$0	
Conference Fees	\$0	
Travel	\$0	
Fundraising	\$2,400	
Fundrasier Other Printing	\$1,200	Merchandise
Fundrasier Honoraria & Stipends	\$500	
Fundrasier Supplies	\$500	Online Store Shipping Supplies, Printing, Etc.
Fundraiser Acct Fees	\$200	PayPal, SQUARE Processing Fees
Fundrasier Facilities Rental	\$0	
Community Fund	\$23,700	COVID-19 Community Fund
Community Fund	\$23,700	Distributed across 60 families that needed help paying rent & bills, buying food & medicine, etc
Program Expenses	\$68,900	Virtual Summer Camp, COVID-19 Digital Programming, Stay-at-Home Activity Zines, Soniditos Saturdays, Future Mei
Honoraria & Stipends	\$55,600	Instructors, Camp Counselors, Performers, Workshop Hosts, etc.
Supplies	\$8,000	Program Shirts & Totes, Instruments & Breakables, Workshop Supplies, Hotspots, Notebooks, etc.
Equipment Purchase & Maintenance	\$3,800	Laptops, Tablets, and Cases
Art & Design	\$800	Flyers, Logos
Photocopying	\$500	
Postage	\$100	Mailing Program Supplies
Travel	\$100	Delivering Musical Instruments
Facilities Rental	\$0	
Expenses Total	\$157,575	

List of Board Members

Current Board Members

Angelica Garcia – Chief Executive Officer

Angelica Garcia was born and raised in Southeast Los Angeles and has been involved in organizing and education for over a decade. During her undergraduate program she began organizing with Mujeres Activas en Letras y Cambio Social where she helped organize CSULA's 1st Annual Women of Color Conference, was the Editor in Chief of LOUDmouth Magazine and a Special Events Coordinator at the Center for Student Involvement. During her graduate program she worked as a Site Coordinator in multiple East Los Angeles schools where she launched and developed a literacy program. Now she is teaching Humanities in Huntington Park dedicated to promoting lifelong learning and social consciousness. Angelica currently serves on the Chicas Rockeras SELA Board as Chief Executive Officer.

Victoria Gutman – Secretary & Treasurer

Victoria Gutman is a founding organizer of Chicas Rockeras SELA (CRSELA). She currently serves as the Secretary and Treasurer of the CRSELA Board of Directors, previously serving as Chief Executive Officer. Gutman's knowledge as a musician and live audio engineer for local events lends itself to the mission and purpose of CRSELA. As an experienced community organizer, along with a background in finance and budgeting, Gutman has a strong set of skills for the day-to-day operations of the organization. She holds a BA in Economics from Cal State Fullerton and has professional experience as an operations and IT business analyst for merchandising companies. She is currently the only full time employee of Chicas Rockeras South East Los Angeles.

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Former Board Members

Mayra Aguilar (2014 – 2019)

Mayra Aguilar was a founding organizer of Chicas Rockeras SELA and served as a Board Member for five years.

Vanessa Marin (2014 – 2018)

Vanessa Marin was a founding organizer of Chicas Rockeras SELA and served as Treasurer of the Board for four years.

Chicas Rockeras South East Los Angeles

Proposed Budget For Requested Funds

for the Vernon Community Fund Grant

2020-2021

Personell	Programming		Description
	Fall 2020 & Spring 2021		
Ten (10) Instrument Instructors @ \$25/hr * 36 hours	\$9,000		Instructors for Intro and Advanced classes across five (5) instruments
Five (5) Support Staff @ \$25/hr * 36 hours	\$4,500		Support with administration, IT, classes, workshops, performances
Six (6) Future Me! Workshop Hosts @ \$500/workshop	\$3,000		For guest speakers with professional expertise and experience
Three (3) Bands/Artists @ \$500/performance	\$1,500		Once a month for our Spring <i>Soniditos Saturdays</i> session only
Three (3) Music Workshop Hosts @ \$500/workshop	\$1,500		Once a month for our Spring <i>Soniditos Saturdays</i> session only
Translation & Interpreter Stipend \$25/hr for 20 hours	\$500		To translate applications, emails, flyers, waivers, etc
Total		\$20,000	

Equipment			
One (1) Laptop @ \$2000		\$2,000	For administration and organizing
Five (5) Tablets @ \$300 each		\$1,500	To loan to students
Two (2) Hostpots & Subscriptions @ \$135 each		\$270	To loan to students
Total		\$3,770	

Supplies			
Musical Instruments & Breakables		\$1,000	Breakables are small items like drumsticks, batteries, tuners, strings, etc
Other Supplies		\$1,000	Shirts, tote bags, notebooks, printing, etc
Workshop Supplies @ \$100/workshop		\$300	Once a month for our Spring <i>Soniditos Saturdays</i> session only
Total		\$2,300	

Grant Total **\$26,070**

Short Form**Return of Organization Exempt From Income Tax**

OMB No. 1545-0047

2019**Open to Public Inspection**Department of the Treasury
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form, as it may be made public.

▶ Go to www.irs.gov/Form990EZ for instructions and the latest information.

A For the 2019 calendar year, or tax year beginning <u>January 01</u> , 2019, and ending <u>December 31</u> , 2019							
B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td colspan="2">C Name of organization <u>CHICAS ROCKERAS SOUTH EAST LOS ANGELES</u></td> </tr> <tr> <td style="width:60%;">Number and street (or P.O. box if mail is not delivered to street address) <u>PO Box 1140</u></td> <td style="width:40%;">Room/suite</td> </tr> <tr> <td colspan="2">City or town, state or province, country, and ZIP or foreign postal code <u>South Gate, CA 90280</u></td> </tr> </table>	C Name of organization <u>CHICAS ROCKERAS SOUTH EAST LOS ANGELES</u>		Number and street (or P.O. box if mail is not delivered to street address) <u>PO Box 1140</u>	Room/suite	City or town, state or province, country, and ZIP or foreign postal code <u>South Gate, CA 90280</u>	
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City or town, state or province, country, and ZIP or foreign postal code <u>South Gate, CA 90280</u>							
D Employer identification number <u>46-4896470</u>							
E Telephone number <u>562-441-4463</u>							
F Group Exemption Number ▶							
G Accounting Method: <input checked="" type="checkbox"/> Cash <input type="checkbox"/> Accrual Other (specify) ▶							
H Check <input type="checkbox"/> if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).							
I Website: ▶ <u>www.CRSELA.org</u>							
J Tax-exempt status (check only one) — <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () ◀ (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527							
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other							
L Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, column (B)) are \$500,000 or more, file Form 990 instead of Form 990-EZ ▶ \$ <u>112,867</u>							

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I)Check if the organization used Schedule O to respond to any question in this Part I ☒

Revenue	1	Contributions, gifts, grants, and similar amounts received	1	<u>106,974</u>
	2	Program service revenue including government fees and contracts	2	<u>2,649</u>
	3	Membership dues and assessments	3	<u>0</u>
	4	Investment income	4	<u>29</u>
	5a	Gross amount from sale of assets other than inventory 5a <u>0</u>		
	b	Less: cost or other basis and sales expenses 5b <u>0</u>		
	c	Gain or (loss) from sale of assets other than inventory (subtract line 5b from line 5a) 5c <u>0</u>		
	6	Gaming and fundraising events:		
	a	Gross income from gaming (attach Schedule G if greater than \$15,000) 6a <u>0</u>		
b	Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000) 6b <u>1,304</u>			
c	Less: direct expenses from gaming and fundraising events 6c <u>445</u>			
d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c) 6d <u>859</u>			
7a	Gross sales of inventory, less returns and allowances 7a <u>1,911</u>			
b	Less: cost of goods sold 7b <u>1,127</u>			
c	Gross profit or (loss) from sales of inventory (subtract line 7b from line 7a) 7c <u>784</u>			
8	Other revenue (describe in Schedule O)	8	<u>0</u>	
9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8 ▶	9	<u>111,295</u>	
Expenses	10	Grants and similar amounts paid (list in Schedule O)	10	<u>0</u>
	11	Benefits paid to or for members	11	<u>0</u>
	12	Salaries, other compensation, and employee benefits	12	<u>27,473</u>
	13	Professional fees and other payments to independent contractors	13	<u>19,620</u>
	14	Occupancy, rent, utilities, and maintenance	14	<u>6,559</u>
	15	Printing, publications, postage, and shipping	15	<u>404</u>
	16	Other expenses (describe in Schedule O)	16	<u>57,174</u>
17	Total expenses. Add lines 10 through 16 ▶	17	<u>111,230</u>	
Net Assets	18	Excess or (deficit) for the year (subtract line 17 from line 9)	18	<u>65</u>
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	<u>117,604</u>
	20	Other changes in net assets or fund balances (explain in Schedule O)	20	<u>0</u>
	21	Net assets or fund balances at end of year. Combine lines 18 through 20 ▶	21	<u>117,669</u>

Part II **Balance Sheets** (see the instructions for Part II)

Check if the organization used Schedule O to respond to any question in this Part II ☒

		(A) Beginning of year	(B) End of year
22	Cash, savings, and investments	92,815	89,524
23	Land and buildings	0	0
24	Other assets (describe in Schedule O)	24,789	28,145
25	Total assets	117,604	117,669
26	Total liabilities (describe in Schedule O)	0	0
27	Net assets or fund balances (line 27 of column (B) must agree with line 21)	117,604	117,669

Part III Statement of Program Service Accomplishments (see the instructions for Part III)

Check if the organization used Schedule O to respond to any question in this Part III . . ☒

What is the organization's primary exempt purpose? [See Schedule O](#)

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.

Expenses
(Required for section 501(c)(3) and 501(c)(4) organizations; optional for others.)

28 See Schedule O

(Grants \$	0) If this amount includes foreign grants, check here <input type="checkbox"/>	28a	91,707
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29

(Grants \$) If this amount includes foreign grants, check here ☐ 29a

30

(Grants \$) If this amount includes foreign grants, check here ► ☐ 30a

31

(Grants \$) If this amount includes foreign grants, check here ▶ <input type="checkbox"/>	31a
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32	Total program service expenses (add lines 28a through 31a)	32	91,707
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Part IV **List of Officers, Directors, Trustees, and Key Employees** (list each one even if not compensated—see the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV ☐

[illegible]

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V ☒

	Yes	No
33 Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O	<input type="checkbox"/>	<input checked="" type="checkbox"/>
34 Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O. See instructions	<input checked="" type="checkbox"/>	<input type="checkbox"/>
35a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b If "Yes" to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O	<input type="checkbox"/>	<input type="checkbox"/>
c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III	<input type="checkbox"/>	<input checked="" type="checkbox"/>
36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N	<input type="checkbox"/>	<input checked="" type="checkbox"/>
37a Enter amount of political expenditures, direct or indirect, as described in the instructions ▶ 37a 0		
b Did the organization file Form 1120-POL for this year?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
38a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee; or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b If "Yes," complete Schedule L, Part II, and enter the total amount involved 38b		
39 Section 501(c)(7) organizations. Enter:		
a Initiation fees and capital contributions included on line 9 39a		
b Gross receipts, included on line 9, for public use of club facilities 39b		
40a Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 ▶ ; section 4912 ▶ ; section 4955 ▶		
b Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	<input type="checkbox"/>	<input checked="" type="checkbox"/>
c Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶		
d Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line 40c reimbursed by the organization ▶		
e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T	<input type="checkbox"/>	<input checked="" type="checkbox"/>
41 List the states with which a copy of this return is filed ▶ CA		
42a The organization's books are in care of ▶ Victoria Gutman Telephone no. ▶ 562-441-4463 Located at ▶ PO Box 1140, South Gate, CA ZIP + 4 ▶ 90280		
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country ▶	<input type="checkbox"/>	<input checked="" type="checkbox"/>
See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
c At any time during the calendar year, did the organization maintain an office outside the United States? If "Yes," enter the name of the foreign country ▶	<input type="checkbox"/>	<input checked="" type="checkbox"/>
43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 —Check here ▶ <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year ▶ 43		
44a Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	<input type="checkbox"/>	<input checked="" type="checkbox"/>
c Did the organization receive any payments for indoor tanning services during the year?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
d If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	<input type="checkbox"/>	<input type="checkbox"/>
45a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ. See instructions	<input type="checkbox"/>	<input checked="" type="checkbox"/>

46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I

	Yes	No
46	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Part VI Section 501(c)(3) Organizations Only

All section 501(c)(3) organizations must answer questions 47–49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI

☐

47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II

	Yes	No
47	<input type="checkbox"/>	<input checked="" type="checkbox"/>

48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

48	<input type="checkbox"/>	<input checked="" type="checkbox"/>
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49a Did the organization make any transfers to an exempt non-charitable related organization?

49a	<input type="checkbox"/>	<input checked="" type="checkbox"/>
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b If "Yes," was the related organization a section 527 organization?

49b	<input type="checkbox"/>	<input type="checkbox"/>
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50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees, and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
NONE				

f Total number of other employees paid over \$100,000

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and business address of each independent contractor	(b) Type of service	(c) Compensation
NONE		

d Total number of other independent contractors each receiving over \$100,000

52 Did the organization complete Schedule A? **Note:** All section 501(c)(3) organizations must attach a completed Schedule A ☒ Yes ☐ No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date		
	Victoria Gutman DIRECTOR Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	Firm's name			Firm's EIN	
	Firm's address			Phone no.	

May the IRS discuss this return with the preparer shown above? See instructions ☐ Yes ☐ No

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

**Open to Public
Inspection**

Name of the organization

CHICAS ROCKERAS SOUTH EAST LOS ANGELES

Employer identification number

46-4896470

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 ☐ A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ).)
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: _____
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vii)**. (Complete Part II.)
- 9 ☐ An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: _____
- 10 ☒ An organization that normally receives: (1) more than 33 $\frac{1}{3}$ % of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 $\frac{1}{3}$ % of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
- a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
- b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
- c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
- d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
- e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f Enter the number of supported organizations
- g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)			<input type="checkbox"/>	<input type="checkbox"/>		
(B)			<input type="checkbox"/>	<input type="checkbox"/>		
(C)			<input type="checkbox"/>	<input type="checkbox"/>		
(D)			<input type="checkbox"/>	<input type="checkbox"/>		
(E)			<input type="checkbox"/>	<input type="checkbox"/>		
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						
12 Gross receipts from related activities, etc. (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f))	14	%
15 Public support percentage from 2018 Schedule A, Part II, line 14	15	%
16a 33⅓% support test—2019. If the organization did not check the box on line 13, and line 14 is 33⅓% or more, check this box and stop here. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
b 33⅓% support test—2018. If the organization did not check a box on line 13 or 16a, and line 15 is 33⅓% or more, check this box and stop here. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
17a 10%-facts-and-circumstances test—2019. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
b 10%-facts-and-circumstances test—2018. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions <input type="checkbox"/>		

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II.
If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	9,612	11,010	15,699	110,898	106,974	254,193
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	1,129	2,064	2,738	2,665	2,649	11,245
3 Gross receipts from activities that are not an unrelated trade or business under section 513	532	2,241	2,413	2,843	3,215	11,244
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5	11,273	15,315	20,850	116,406	112,838	276,682
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						276,682

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9 Amounts from line 6	11,273	15,315	20,850	116,406	112,838	276,682
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources			1	1	29	31
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b			1	1	29	31
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	1,481	3,808				5,289
13 Total support. (Add lines 9, 10c, 11, and 12.)	12,754	19,123	20,851	116,407	112,867	282,002
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

15 Public support percentage for 2019 (line 8, column (f), divided by line 13, column (f))	15	98.11 %
16 Public support percentage from 2018 Schedule A, Part III, line 15	16	0.00 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2019 (line 10c, column (f), divided by line 13, column (f))	17	0.01 %
18 Investment income percentage from 2018 Schedule A, Part III, line 17	18	0.00 %
19a 33 1/3% support tests—2019. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization <input checked="" type="checkbox"/>		
b 33 1/3% support tests—2018. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization <input type="checkbox"/>		
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions <input type="checkbox"/>		

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>	<input type="checkbox"/>	<input type="checkbox"/>
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>	<input type="checkbox"/>	<input type="checkbox"/>
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>	<input type="checkbox"/>	<input type="checkbox"/>
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>	<input type="checkbox"/>	<input type="checkbox"/>
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>	<input type="checkbox"/>	<input type="checkbox"/>
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>	<input type="checkbox"/>	<input type="checkbox"/>
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>	<input type="checkbox"/>	<input type="checkbox"/>
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>	<input type="checkbox"/>	<input type="checkbox"/>
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>	<input type="checkbox"/>	<input type="checkbox"/>
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	<input type="checkbox"/>	<input type="checkbox"/>
c Substitutions only. Was the substitution the result of an event beyond the organization's control?	<input type="checkbox"/>	<input type="checkbox"/>
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>	<input type="checkbox"/>	<input type="checkbox"/>
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>	<input type="checkbox"/>	<input type="checkbox"/>
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>	<input type="checkbox"/>	<input type="checkbox"/>
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>	<input type="checkbox"/>	<input type="checkbox"/>
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>	<input type="checkbox"/>	<input type="checkbox"/>
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>	<input type="checkbox"/>	<input type="checkbox"/>
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>	<input type="checkbox"/>	<input type="checkbox"/>
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>	<input type="checkbox"/>	<input type="checkbox"/>

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a <input type="checkbox"/>	<input type="checkbox"/>
b A family member of a person described in (a) above?	11b <input type="checkbox"/>	<input type="checkbox"/>
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI .	11c <input type="checkbox"/>	<input type="checkbox"/>

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1 <input type="checkbox"/>	<input type="checkbox"/>
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	2 <input type="checkbox"/>	<input type="checkbox"/>

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1 <input type="checkbox"/>	<input type="checkbox"/>

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1 <input type="checkbox"/>	<input type="checkbox"/>
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).	2 <input type="checkbox"/>	<input type="checkbox"/>
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.	3 <input type="checkbox"/>	<input type="checkbox"/>

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).			
2 Activities Test. Answer (a) and (b) below.		Yes	No
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3 Parent of Supported Organizations. Answer (a) and (b) below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI .	3a <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1** ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A—Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Section B—Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035.	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C—Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1.	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
7 <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations *(continued)*

Section D—Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes		
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity		
3	Administrative expenses paid to accomplish exempt purposes of supported organizations		
4	Amounts paid to acquire exempt-use assets		
5	Qualified set-aside amounts (prior IRS approval required)		
6	Other distributions (describe in Part VI). See instructions.		
7	Total annual distributions. Add lines 1 through 6.		
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.		
9	Distributable amount for 2019 from Section C, line 6		
10	Line 8 amount divided by line 9 amount		

Section E—Distribution Allocations (see instructions)		(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
1	Distributable amount for 2019 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2019 (reasonable cause required—explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2019			
a	From 2014			
b	From 2015			
c	From 2016			
d	From 2017			
e	From 2018			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2019 distributable amount			
i	Carryover from 2014 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2019 from Section D, line 7: \$			
a	Applied to underdistributions of prior years			
b	Applied to 2019 distributable amount			
c	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6	Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7	Excess distributions carryover to 2020. Add lines 3j and 4c.			
8	Breakdown of line 7:			
a	Excess from 2015 . . .			
b	Excess from 2016 . . .			
c	Excess from 2017 . . .			
d	Excess from 2018 . . .			
e	Excess from 2019 . . .			

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

FormAndLineReferenceDesc: Part III, line 12

ExplanationTxt:

[illegible]

Schedule of Contributors

OMB No. 1545-0047

2019

▶ **Attach to Form 990, Form 990-EZ, or Form 990-PF.**
▶ **Go to www.irs.gov/Form990 for the latest information.**

Name of the organization

CHICAS ROCKERAS SOUTH EAST LOS ANGELES

Employer identification number

46-4896470

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

☒ 501(c)(**3**) (enter number) organization

☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

☐ 527 political organization

Form 990-PF

☐ 501(c)(3) exempt private foundation

☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation

☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

- ☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

- ☐ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33¹/₃% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** \$5,000; or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization CHICAS ROCKERAS SOUTH EAST LOS ANGELES	Employer identification number 46-4896470
---	---

Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	TIDES FOUNDATION PO Box 29903, San Francisco, CA-94129-9030	\$ 100,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Department of the Treasury
Internal Revenue Service

CHICAS ROCKERAS SOUTH EAST LOS ANGELES

► Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection

Employer identification number
46-4896470

\$1,708

Employer identification number

46-4896470

ExplanationTxt:

BOY Amount : **EOY Amount :**

\$3,646

\$24,499

Name of the organization	Employer identification number
CHICAS ROCKERAS SOUTH EAST LOS ANGELES	46-4896470

#3: FormAndLineReferenceDesc: Part III

ExplanationTxt:

CHICAS ROCKERAS SOUTH EAST LOS ANGELES PROMOTES HEALING, GROWTH, AND CONFIDENCE FOR GIRLS THROUGH
MUSIC EDUCATION WHILE BUILDING SELF-ESTEEM AND ENCOURAGING GROUP COLLABORATION, AS WELL AS AIMS TO
PROVIDE EXPERIENCE TO EMERGING MUSICAL ARTISTS.

Name of the organization

CHICAS ROCKERAS SOUTH EAST LOS ANGELES

Employer identification number

46-4896470**#4: FormAndLineReferenceDesc: Part III, line 28****ExplanationTxt:**

GIRLS ROCK SUMMER CAMP - MUSIC EDUCATION AND EMPOWERMENT PROGRAM FOR GIRLS AGES 8-17, BENEFITED 47

GIRLS IN 2019. IN ONE WEEK, CAMPERS LEARN AN INSTRUMENT, FORM A BAND, WRITE AN ORIGINAL SONG, AND

PERFORM LIVE AT A SHOWCASE OPEN TO THE COMMUNITY. CAMPERS ALSO ATTEND WORKSHOPS LIKE SONGWRITING,

SELF DEFENSE, AND DESIGNING AND PRINTING THEIR OWN BAND SHIRT. DURING LUNCH, LOCAL MUSICIANS AND

BANDS FEATURING WOMEN PERFORM A VARIETY OF MUSICAL GENRES.

Employer identification number

46-4896470

Type of Significant Change

The number, composition, qualifications, authority, or duties of the governing body's voting members.

THE MINIMUM NUMBER OF DIRECTORS WAS DECREASED FROM FIVE (5) TO THREE (3).



Fill out Application Narrative Form

Created: 09/13/2020 • Last updated: 09/28/2020

*** What dollar amount are you requesting from the Vernon CommUNITY Fund?** 26070

*** Will you be requesting general operating support?** Yes

If yes:

What is your annual operating budget?	\$157,575
What is your organization's mission? (250 words, maximum)	<p>The mission of Chicas Rockeras South East Los Angeles (CRSELA) is to promote healing, growth, and confidence for girls and gender expansive youth through music and mentorship. CRSELA was created to address the lack of culturally relevant music programming in our community and to make a long-lasting impact on girls, women, and gender expansive youth and adults in South East LA (SELA)</p> <p>CRSELA has several goals we aim to address. CRSELA's first goal is to create a safer, transformative space where girls and gender expansive youth can access resources, mentorship, and music education in SELA. A safer, transformative space for CRSELA means making space for youth to feel comfortable to feel free to express themselves through words or music. We encourage critical thinking through social justice and mental health workshops that aim to aid our youth's personal growth and self-esteem. For our working-class, Latinx community, accessibility comes in many forms such as bilingual programming and communication in English and Spanish; free programming; providing instruments, supplies, and meals to campers. We reserve direct mentorship positions for women and gender expansive volunteers and prioritize folks from SELA so youth can see themselves reflected in leadership roles. CRSELA believes in the importance of supporting the development of youth leadership and has youth members involved in processes of organizing and planning their own projects and events. Music education in our program encompasses instrument instruction as well as music workshops and field trips to concerts that highlight women and gender expansive musicians.</p> <p>CRSELA has several goals we aim to address. CRSELA's first goal is to create a safer, transformative space where girls</p>

	<p>and gender expansive youth can access resources, mentorship, and music education in SELA. A safer, transformative space for CRSELA means making space for youth to feel comfortable to feel free to express themselves through words or music. We encourage critical thinking through social justice and mental health workshops that aim to aid our youth's personal growth and self-esteem. For our working-class, Latinx community, accessibility comes in many forms such as bilingual programming and communication in English and Spanish; free programming; providing instruments, supplies, and meals to campers.</p> <p>We reserve direct mentorship positions for women and gender expansive volunteers and prioritize folks from SELA so youth can see themselves reflected in leadership roles. CRSELA believes in the importance of supporting the development of youth leadership and has youth members involved in processes of organizing and planning their own projects and events. Music education in our program encompasses instrument instruction as well as music workshops and field trips to concerts that highlight women and gender expansive musicians.</p>
What is the target demographic for your services?	Girls and gender expansive youth ages 8 to 17 in South East Los Angeles (Vernon, Huntington Park, Walnut Park, Maywood, Bell, Bell Gardens, South Gate, Commerce, Lynwood, Compton) and surrounding areas (East Los Angeles, Boyle Heights, South Central Los Angeles)
What period of time are the requested funds expected to cover?	6 months (December 2020 to May 2021)

Please attach the proposed budget for your project

(No response)

Describe your organization's history, listing significant achievements, accomplishments and recognition: (250 words, maximum)

In 2013 Chicas Rockeras South East Los Angeles (CRSELA) was founded by community organizers and musicians who know first hand how difficult it is for girls and LGBTQ youth to see themselves reflected in the music industry. CRSELA became a non-profit in 2014 and the co-founding organizers transitioned into the board of directors. The first annual summer camp and showcase was hosted in 2015 at Aspire Ollin in Huntington Park. CRSELA extended programming in 2017 to include field trips outside of summer camp to concerts that highlighted women and LGBTQ musicians.

In 2019, Univision filmed a two-part television news segment featuring CRSELA's summer camp and invited campers to perform live on their morning show "A Primera Hora". That same year, Teen Vogue named CRSELA as one of the "12 Radical Latinx Groups Building Powerful Cultural Community Spaces." 2019 was also the launch of "Lxs Sobrinxs", a mentorship program for girls and gender expansive youth ages 14-17 to gain leadership skills. CRSELA's unique programming has reached over 230 youth and garnered the support of over 300 volunteers.

In 2020, CRSELA adapted to the COVID-19 pandemic by digitally transforming our annual summer camp to an online experience for 30 youth and 50 staff. In August we launched "Future Me!" a monthly series for girls and gender expansive youth to discuss college, careers, and planning for their future. In October we will start our first session of "Soniditos Saturdays", free monthly music lessons for girls and gender expansive youth.

*** Describe how your organization and/or project will improve the community of Vernon and/or its surrounding areas: (500 words, maximum)**

CRSELA will provide access to free music programming as well as educational and vocational guidance for girls and gender expansive youth in Vernon and it's surrounding areas. Due to COVID-19 and the digital learning gap, schools are unable to focus on extracurricular projects and many out-of-school programs have paused or closed.

We are seeking funding for the expansion of two new projects. Our "Future Me!" series and "Soniditos Saturdays" are for girls and gender expansive youth, ages 14 to 18 and 8 to 17, respectively. "Future Me!" is a series of monthly online workshops geared towards vocational development, highlighting jobs in the music industry, as well as preparing for college. Past attendees of our summer camp expressed a need for guidance in planning for their future. While many of our summer camp volunteers are teachers, college students, and working professionals, our "Future Me!" series will create a consistent space to have these conversations with our teen participants. We have a dozen students signed up since August and get new requests to sign up each month.

"Soniditos Saturdays" will provide free online music lessons for intro and advanced level students in guitar, bass, drums, keyboard, and vocals. Our Spring session will include workshops and give students

the chance to ask local musicians questions after a live virtual performance. Music has been shown to reduce stress, reduce anxiety, and improve the mood of folks from all ages. Musical training and playing instruments is associated with increased mathematical skills, memory, and improved language. According to our own surveys, learning an instrument and making music has helped our youth gain confidence and boost self-esteem. We have already enrolled 20 students for our Fall 2020 session and will increase capacity to 30 students for our Spring 2021 session.

22% of our community lives in poverty with a median income of \$47K and \$11K per capita. To address these economic inequalities “Soniditos Saturdays” and “Future Me!” will be free for all participants. CRSELA will loan instruments, tablets, and hotspots to students that need them.

To help us measure the success of our projects, we will take surveys from our attendees and their parents as well as from volunteers and staff. Surveys will also help us improve projects going forward.

CRSELA has eight community members committed to year-round organizing that meet every Sunday to plan programming. “Las Comadres” is a mix of six volunteers and board members. Two teen organizers, called “Lxs Sobrinxs” (a gender neutral version of “Las Sobrinas”) organize along with Las Comadres. One “Comadre” is a full time employee who handles day-to-day general and programming tasks. We have a pool of about eighty volunteers who have recently worked with us that we can reach out to for additional support as well as many bands, musical artists, and workshop hosts in our network.

For our 2020 Fall “Soniditos Saturdays”, we have confirmed fifteen staff to serve as instrument instructors, administrative support, IT, and instrument support as well as one support staff for “Future Me!”.

If selected for award, how might your organization promote its Vernon COMMUNITY Fund Grant?

If selected, we would like to promote our Vernon COMMUNITY Fund Grant on our Social Media as well as on our website.



Conflict of Interest Form

Created: 09/20/2020 • Last updated: 09/24/2020

*** Does your organization conduct any lobbying activity?** No

*** Is your organization specifically for religious purposes and benefits only your congregation in its spiritual practice?** No

*** Does your organization charge membership fees or dues?** No

* Signature

By clicking the check box below, I confirm that the information provided is truthful and accurate, and that my staff and board members have no past or present affiliation with current or former members of the Vernon City Council or other administrators from the City of Vernon. I further agree that, if funded, my organization will use the CommUNITY grant funds solely for charitable purposes and will not conduct any lobbying activities.

	<input checked="" type="checkbox"/>
Full Name	Victoria Gutman

CHICKS ROCK 2020



ICON CHICKS A TU LADO
FINALMENTE
TU MOMENTO A LLEGADO!



WITH CHICKS ON YOUR SIDE
YOUR MOMENT
HAS FINALLY ARRIVED!

TAPACORE FEST

CAMPER SHOWCASE

JULY 18 - 6PM



CHICAS ROCKERAS SELA provides a unique Summer Camp experience where campers explore the joys and challenges of collaborative music-making while being guided by inspirational mentors. Our program is designed for girls and gender expansive youth between the ages of 8-17. Our camp experience promotes healing, growth, and confidence for girls and gender expansive youth through music education while building self-esteem and encouraging group collaboration.



CHICAS ROCKERAS SELA ofrece una experiencia única de campamento de verano donde campistas exploran las alegrías y los retos de colaboración musical grupal mientras son guiadxs por mentorxs inspiradoras. Nuestro programa está diseñado para niñas y jóvenes de género expansivo entre las edades de 8-17. Nuestra experiencia en el campamento promueve la sanación, el crecimiento y confianza para las niñas y jóvenes de género expansivo a través de la educación musical mientras se desarrolla la autoestima y se fomenta colaboración grupal.



#CRSELA2020

#CONCHICASATULADO #TACOXCORE



CHICASROCKERASSELA.ORG



/CHICASROCKERASSELA



/CHICASROCKERASSELA



/CHICASROCKSELA

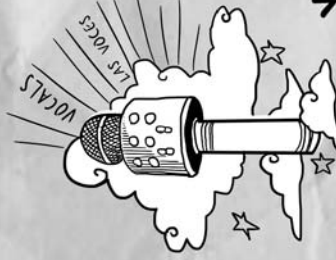


¿QUIÉN ERES?
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CON CHICKS A TU LADO
SI SE PUEDE (SI SE PUEDE)
AHORA ES LA HORA DE PODER

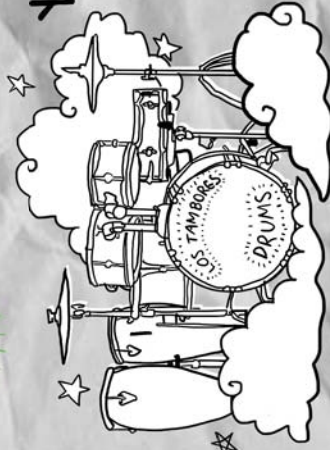
FINALMENTE TU MOMENTO A LLEGADO
WHO ARE YOU?
WHO ARE YOU?
WHO ARE YOU?
WHO ARE YOU?
WHO ARE YOU?
WHO ARE YOU?
WHO ARE YOU?
WHO ARE YOU?
WHO ARE YOU?
WHO ARE YOU?

YES WE CAN (YES WE CAN!)
WITH CHICKS ON YOUR SIDE
YOUR MOMENT HAS FINALLY ARRIVED!
CHICKS ROCKERS (X2)



CHICKS ROCKERS (X2)

Y YA LLEGO NUESTRO TIEMPO
VAMOS A CAMBIAR
NUESTRO MUNDO (X2)



CHICKS ROCKERS
OUR TIME IS NOW!





BUZZY BOMBS

Two bees met and when others said "you're not cool"
the bees said "No, we're the bomb! BUZZY BOMB!!"



VIVI



ALINA

SONG: Bass Buzz
(Inspired by the Bees)



MANAGER: DREA
INSTRUCTOR: ALEX



SOFI



DELILAH



ELENA

- They started in a strange state because they couldn't be with each other in person.
- They wanted to go somewhere to see what they could do on the guitar. They went to a music store and started picking up guitars and started playing really awesome music!
- Then they decided to become Las Chicas de Guitarra.

SONG: SWEET BUT PSYCHO by AVA MAX (cover)



MANAGER: YELLOW BLACK BIRD
INSTRUCTORS: JEN & GLADYS



THE PENGUINATORS



SOPHIA



MEENA

The Penguinators, I am coming for you

I am not going to bite my tongue no matter what I do I am not going to stop until I find you.

The Penguinators, I am coming for you

I am not going to bite my tongue no matter what I do I am not going to stop until I find you.

Penguinators! Penguinators! Penguinators! We promise we won't bite you

(Claps)

Penguinators! Penguinators! Penguinators! Penguinators!

MANAGER: JESSENIA

INSTRUCTORS: MICHELLE & PRISCILLA



"WE'RE TRYING"

Take me back when the night was young
When the flowers bloomed and the trees grew tall

Verse 1

I'm trapped in these walls with nowhere to go
I'm starting to think there is no hope
As time goes on I lie awake
Hoping to see the light of daaaay

Chorus:

We're trying, we're trying, we're trying
To make the world alright
We're trying, we're trying, we're trying
To make the world alright

Verse 2

Take me back to a place I call home
When everyone was equal and no one was alone
Back when I felt safe in my own home
This isn't the life that I used to know

Chorus 2: (x2)

We're fighting, we're fighting, we're fighting
We're fighting for our rights
We're fighting, we're fighting, we're fighting
We're fighting for our rights

Chorus

Keep Fighting, Keep fighting, Keep fighting
To see the world you want!

Keep Fighting, Keep fighting, Keep fighting
To see the world you want!
For the world you once knew.

MANAGER: SANDRA

INSTRUCTORS: MAYRA & BRENDA



LEYON



MAYA



KIARA

VOCALIS
CRSOLA



Male
Parent



MORE DRILLING
MORE SINGING

SONI



XOCHITL



MELANIE



MOON



Four latinx drummers rocking the house tonight,
bringing beets as ancient as the Maya and Aztecs.

The Beet Farm:



REMEMBER WHEN

Ever danced to this beat?

Ancient Egypt

You think this is new?

Ancient Egypt

We don't forget!

Don't Disconnect!

Remember!

MANAGER: EVIE NIXXX

INSTRUCTOR: DRAGONFLY

FAMILY AND ANIMAL CRUELTY

Intro:

"Each day I learn, Research and Reason.
About all the animals who are in need.
The circus, The rodeo, and factory farms.
The pain The fear, the Unbelievable Harm!"
- C. Ward

We all have families... Animals do too!
We shouldn't take them away, what if it was you?

Verse:

If you claim to love animals with all your heart,
you should reject cruelty.
Refuse any Part!

If you care about animals, at most people profess,
then no animal deserves anything less!!
They just want attention and protection,
not a home with fear and rejection.

I am not an it, I am a living creature!
We are not a freak of nature!!

Chorus x 2

We all have families... Animals do too!
We shouldn't take them away, what if it was you?

Please stop animal cruelty, it is not nice.

Animals are family, you should be nice to them too!!



MANAGER: JANETH OLIVIA

INSTRUCTOR: ISABEL

Queen bee



MILLIE



ANIBEL



ALYSSA



THE COPY CATS



SONG:
"Do I Want to Know"
by Arctic Monkeys
(Instrumental Cover)

A cover band from LA who met at the famous Cat Festival! These three guitarists put all their heads together to form a song but no luck, nothing came out. So, they all decided to do a cover of a song instead! Sure these songs are covers but that didn't stop them from making it their own. This band is named the CopyCats!

MANAGER: SUSY
INSTRUCTORS: ANGIE & ANNEL

IXCHEL



KAY



MILES



One day when time was just beginning there were five people representing the elements, fire, water, wind and two mysterious earth mothers! they've come back to save the earth! so I present to you without any further ado the vocal powerhouses that are THE ELEMENTALS

Work To Get The Earth by The Elementals

We are part of the 4 elements! we are equal, we help the earth. That is our job! take care of each other, one day we'll all be free! One day we'll all be free.

Fire warms us up
 Air we breathe it in
 Water we drink up

Earth we live on it!
 And we're all important and we need each other
 To live!

We are part of the 4 elements! we are all equal, we need to help the earth. we are the virus, killing the earth if we don't do something it'll only get worse,

Fire warms us up
 Air we breathe it in
 Water we drink up
 Earth we live on it!
 And we're all important and we need each other
 To live!

We are in danger, the world is out of balance, we are killing each other, we need to help the world.

We are in danger and black people are suffering people are in hospitals we need to start helping each other

The Virus is killing people we are killing each other we are out of balance

STOP KILLING THE EARTH!



MANAGER: LIZ
INSTRUCTOR: KIMBY



Wind



Earth



Fire

The Elementals



Water



HAZEL



SAMI



VICTORIA

The Crooked Angels



GABBY



JADE



MAYA

Where there is bad, there is good!
Once upon a time, one angel fell from
the sky after being judge too harshly.
her two angel friends stood by her
side and they left the sky to form a
band on earth.

With their superpowers and magic
keyboards, The Crooked Angels want
the misunderstood to know that they
aren't alone.

And despite everything going on in the
world you can still push through and
support each other. The crooked
Angels use the power of music to ins-
pire people to help each other and the
earth.

GIVE IT UP FOR THE CROOKED

ANGELS!!

With their summer hit "Our Earth"!!!!



MANAGER: MAINÈ
INSTRUCTORS: SOPHIA & JESSE

XUTTERFLYS



LENA



MIA

Xutterflys is a pair of out of the ordinary keyboardists, who have defied the
norms of reality simply by existing. They aspire to supersede societal
expectations of who they must be, by flowing to their own rhythm.
They are a band that breaks away from normality and flies without boundaries.

OVERCOMING HUMANITY

This song is dedicated to all our fallen trans sisters, especially our Black Trans
Sisters who have always led the fight for liberation, and who have been
victims of transphobia, homophobia, racism, patriarchy, and hate.



MANAGER: DORIAN
INSTRUCTOR: MATÍAS





THANK YOU TO EVERYONE WHO MADE CRSELA 2020 POSSIBLE!
¡GRACIAS A TODXS LXS QUE HICIERON CRSELA 2020 POSIBLE!



COMADRES

ANGIE
AUDREY
JOCELYN
KASS
STAR
NOEL
TINA
VIKKI

SOBRINXS

ISABEL
MILES
SONI

MANAGERS

DORIAN
DREA
EVIE NXXX
JANETH OLIVIA
JESSENIA
LIZ
MAINÈ
SANDRA
SUSY
YELLOW BLACK BIRD

SUPPORT CREW

ASIA
CECI
DIL
MADDY
STEPH

INSTRUCTORS

ALEX
ANGIE
ANNEL
BRENDA
DRAGONFLY
GLADYS
ISABEL
JEN
JESSE
KIMBY
MATIAS
MAYRA
MICHELLE
PRISCILLA
SOPHIA

AEROBICS INSTRUCTOR

KARLA

TECH/ROADIE

CinDee
MELODIE

2020 CAMP LOGO

LEE BUENO
(@MURCIELAGONARANJA)

AV CLUB

MIKO
LILI

CREDITS ARTWORK

SOPHIA HESS
(@SOPHIST.ARTIST)

T-SHIRTS/SILKSCREENING

JOAN & CULTIVARTE
(@JOAN_ZETA & @CULTIVARTESTUDIOS)

WORKSHOPS

SONGWRITING with DREW of TRAP GIRL
LOGO DESIGN with YUNUEN
BE KIND TO YOUR MIND with DENISE

EMBODIED JOY with AUNJEL (TRANSFORMATIVE MASSAGE)
TEACHING CONSENT, RESPECT & BOUNDARIES with JAMIE (SURVIVAL ARTS)

PARENTS, GUARDIANS, TIXS AND FRIENDS & FAMILY!

TYNESHA MCHARRIS

LA COUNTY CHARITABLE GIVING FUND
CULTIVARTE (@CULTIVARTESTUDIOS)

RÉMY DE LA PEZA & MORENA STRATEGIES (@MORENASTRATEGIES)
SELA COMMUNITIES FOR A BETTER ENVIRONMENT (@OURSELACBE)
CELINA & STAFF AT CRUZITAS DELI & CAFE (@CRUZITASDELHANDCAFE)
SELA YOUTH ENVIRONMENTAL JUSTICE (@SELAYOUTHEJ)

REVERB.COM (@REVERB)

BRITTNEY LUDWIG (@SUPERTELEPHOTO) & DIANA ESPINOZA (@ARTEPLANETTE)

ANGIE BARRERA

PEOPLE WHO DONATED TECH

GRANTMAKERS FOR GIRLS OF COLOR (@G4GC_ORG)

TOTAL ANNIHILATION STUDIOS & EDDIE (@TOTALANNIHILATIONSTUDIOS)

ARLENE & THE MERMAID BAR (@THEMERMAIDLA)

EVELYN ESPINOZA

KAI NANASHI (@KAI_NANASHI)

EDITH MACIAS (@CHATAARTE)

EAST YARD COMMUNITIES FOR ENVIRONMENTAL JUSTICE (@EYCEJ)



LUNCH TIME PERFORMERS

TODAVIA

SAN CHA with MATÍAS

GUITAR GABBY & THE TXLIPS

IRENE DIAZ accompanied by CAROLYN CARDOZA

DJ SLEEPWALK & DJ QUE MADRE from CHULITA VINYL CLUB



& TO THE SOUTH EAST LOS ANGELES COMMUNITY! ¡Y A LA COMUNIDAD DEL SURESTE DE LOS ANGELES!





Vernon CommUNITY Fund

GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	East LA Community Corporation
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Type of Organization:	Community Service	Year Founded:	1995
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Annual Budget:	\$3,658,314	No. of Board Members:	7
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Amount Requested:	\$60,000	Recommended Amount:	\$60,000
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Type of support requested:	<input checked="" type="checkbox"/> General Operating	<input type="checkbox"/> First Time Applicant
	<input type="checkbox"/> Project/Program	<input checked="" type="checkbox"/> Returning Grantee Prev. Award amount: \$50,000 - FY2014-15

Brief Narrative description of the organization

East Los Angeles Community Corporation (ELACC) provides a number of services for its participants, including workshops which provide instruction toward financial stability and wealth building, management of a mobile food bank, peer "Lending Circles" which provide incentives toward income saving and the provision of afterschool programming. In addition, ELACC develops transitional, affordable housing for low-income and homeless individuals and families. Its management staff is supported by a diverse 7-member board of directors with experience in community development and policy analysis.

Organizational strengths:

Skilled and experienced management staff with proven success in economic development, housing and advocacy

Goals and focus of the organization addresses the ongoing and eminently exacerbated problem of housing in communities surrounding Vernon and the broader Los Angeles County

Expansive services that cover a variety of needs for underserved communities (financial counseling, wealth building workshops, mobile food pantry, afterschool programming)

In addition to its primary goals, the ELACC has supported small businesses in the past, specifically assisting 1st street community businesses with 501(c)(6) incorporation

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: all Family Type: all
Gender: all Military Status: n/a
Race/Ethnicity: all Sexual Orientation: n/a
Economic Status: poverty - low-income Other (specify): n/a

Description of the proposal to which funds would apply
(if no particular project is specified, please note General Operating Support in this area)

ELACC is requested funding to support general operations for the organization.

Cost/Benefit:	\$60,000 / ~\$1,200 individuals = \$50 per person	Beneficiaries and/or potential impact on the non-profit/governmental landscape:	Additional funding to organizations assisting in the housing of homeless individuals--specifically for those in SPA 7
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Staff Analysis

Documents reviewed

☒ Audit/IRS Form 990 (dated: 12 / 31 / 2018)
☒ Organizational Budget

☐ Proposal Budget

How does the proposal align with the goals of the Fund?

The organizations programs most closely align with the following VCF goals:

The encouragement and inspiration of positive social development in Vernon and neighboring communities,
To support and assist organizations that expand opportunities for training and development of residents for potential employment in businesses located in Vernon and surrounding communities

The eligibility criteria where the organization rates the highest are:

Demonstrate a measurable benefit to residents of Vernon and surrounding areas,
Promote the health, safety and welfare of persons residing or working within the designated geographic area

Are there any activities planned to acknowledge VCF as a funder of this project/program/organization?

ELACC states that awarded grants and sponsorships are announced in its e-newsletter which reaches over 3,200 people. It will also be posted on their social media accounts that collectively include ~9,000 members. Additionally, the VCF would be listed on any advertising materials.

What previous projects has the applicant successfully implemented?

ELACC has developed several affordable housing units in recent years, including:
a 25 unit development in Whittier (Whitter Place Apartments) and Sun Valley Apartments (Boyle Heights)
ELACC recently assisted in the mobilization for a transit-oriented communities policy that requires LA-Metro owned sites to include affordable housing
ELACC helped to pass a city-wide street vending permit system in support of LA small business-owning street vendors

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:

N/A

Funding Recommendation

Fund this proposal?

☒ Yes

☐ No

Recommended Amount: \$60,000

Suggested revision(s) to proposal/fund amount, if applicable:

Staff reviewer:

LaTeesha Pinkney

Signed: _____

LaTeesha Pinkney

Date: 11 / 2 / 2020



Fill out Application Form

Last updated: 09/28/2020

ORGANIZATIONAL INFORMATION

*Indicates required field

* **Name of Organization** East LA Community Corporation

* **Organization Address**

Street	2917 East 1st Street, Suite 101
City/Town	Los Angeles
State	California
Country	United States

* **Organization Phone** 3232694214

* **Organization Email** grants@elacc.org

Organization website address, if any www.elacc.org

* **Name of Authorized Representative** Wood, Abigail

(Last Name, First Name)

Title of Authorized Representative Director of Fund Development & Communications

* **Organization Founding Date/Date of Incorporation** 06/1995

* **Organization Type** Community-based (Community Service)
Other, please specify...: Community Development Corporation

* Service Area	Boyle Heights
	Unincorporated East Los Angeles (specify community)

SERVICE DETAILS

What number of non-duplicate individuals directly benefit from your services?	More than 200
What amount of the individuals specified above are located in the cities identified by the Vernon CommUNITY Fund?	More than 200
What age group(s) benefit the most from your services?	Children and Youth (ages 0 -14)
	Adolescents (ages 15 -17)
	Teens and Young Adults (ages 15 – 20)
	Adults (ages 21 – 54)
	Seniors (ages 55 and up)

STAFF DETAILS

* Name of Executive Director	Bernal, Manuel
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(Last Name, First Name)

List of Executive Staff/Volunteer Leadership (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/153385926/85TToEy4fR/>

Executive Staff/Volunteer Leadership biographies (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document. Please specify titles and organizational involvement.

Manuel Bernal, ELACC President & Board Vice Chair

Manuel is the Chief Operating Officer of the Cesar Chavez Foundation (CCF), with his nearly 30-year career in community development beginning as a Management Analyst for the City of Los Angeles Housing Department underwriting loans with HOME and CDBG funds. He later served as an Underwriter

of equity investments at the National Equity Fund and was a co-founder and first Executive Director of the East LA Community Corporation. Manuel first joined CCF in 1999 and served until 2011 as Executive Vice President for Housing and Economic Development, and served on CCF's Board of Directors from 2011 to 2017. Prior to his current position, Manuel was the Director of Multi-family Housing for the City of Los Angeles. Manuel holds an Advanced Bachelor's degree in Economics from Occidental College.

Adalia Rodriguez, Vice President of Human Capital & Chief Operations Officer

Adalia joined ELACC in 2018 as Vice President of Human Capital & COO. She oversees and provides direction to ELACC's programming as it pertains to professional, programmatic, and campaign development. Adalia came to ELACC with nearly 15 years of experience in office management, including over a decade working at Enterprise Community Partners, bringing with her the capacity to effectively carry out multiple projects simultaneously. She has been instrumental in maintaining stable and efficient operations by improving our everyday processes and procedures through her implementation of systems for ongoing assessment and evaluation. Adalia received her BS from California State University, San Bernardino.

Ernesto Espinoza, Vice President of Community Capital

Ernesto joined ELACC in 2007 and has been VP for over two years, serving prior as Director of Real Estate Development. Ernesto has 20 years of experience in affordable housing throughout the southwest US and is the former Secretary of the Board of the Southern California Association of Non-Profit Housing, a former member of the Boyle Heights Neighborhood Council, and currently a member of the Zoning Advisory Committee for the City of LA Planning Department. Ernesto is a graduate of UC-Berkeley, a founding member of the East Los Angeles Chicana/o Film Festival, and Secretary of the Board for LA Brava Producciones Revolucionarias.

Naheemah McMicheaux-McCallop, Director of Human Resources

Naheemah joined ELACC in 2017 as Director of Fund Development and Communications and recently transitioned to Director of Human Resources. Naheemah has 12 years of experience in fundraising and event planning and is a certified women's empowerment business and life coach. As a member of ELACC's Executive Team, she brings her leadership development skills that promote and facilitate personal growth, cultural alignment, and organizational effectiveness to foster improved internal cohesion and interconnectedness. Naheemah received her BA in Business Administration from California State University, Fullerton, and her MA from Azusa Pacific University in Industrial and Organizational Psychology.

List of Board Members (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/153385926/fqskNUvQvb/>

List of Board Members (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document.

Araceli Sandoval, Chair, Board Chair

Araceli is Principal Consultant at ASG Strategy Consulting, which specializes in public relations, policy analysis, advocacy, capacity building, and political strategy for diverse public and private sector clients, including the California Community Foundation, Los Angeles Area Chamber of Commerce, and others. Araceli has over 15 years of experience championing social issues at the local, state, and national levels. She also specializes in philanthropic consulting, managing funds and providing advisement to maximize the impact and sustainability of grant-making. Earlier in her career, Araceli worked in public affairs at Early Edge California, the California Association for Bilingual Education, Los Angeles Unified School District (LAUSD), and East LA Community Corporation.

Manuel Bernal, ELACC President & Board Vice Chair

Manuel is the Chief Operating Officer of the Cesar Chavez Foundation (CCF), with his nearly 30-year career in community development beginning as a Management Analyst for the City of Los Angeles Housing Department underwriting loans with HOME and CDBG funds. He later served as an Underwriter of equity investments at the National Equity Fund and was a co-founder and first Executive Director of the East LA Community Corporation. Manuel first joined CCF in 1999 and served until 2011 as Executive Vice President for Housing and Economic Development, and served on CCF's Board of Directors from 2011 to 2017. Prior to his current position, Manuel was the Director of Multi-family Housing for the City of Los Angeles. Manuel holds an Advanced Bachelor's degree in Economics from Occidental College.

Guillermina Quezada, Board Secretary

Guillermina is a Boyle Heights community member who has been actively involved with ELACC's organizing work since the A-G campaign which began in 2004. Guillermina is also trained extensively in communications and outreach strategies; she is also ELACC's Community Resident Spokesperson. As a mother of three, she is also a parent leader at each of her children's schools. She actively participated and graduated from ELACC's Leadership Academy. She has also worked in the development and implantation of ELACC's Boyle Heights Community Plan Campaign and Accountable Development Campaign which began in 2005.

Daniel Rodriguez, Board Treasurer

Originally from East Los Angeles, Daniel Rodriguez is a Portfolio Management Officer in the Community Development Banking Group with Bank of America Merrill Lynch. He currently manages a portfolio of affordable housing construction and permanent loans that includes on-going analysis and monitoring of project performance, sponsor financial capacity, and covenant compliance. Prior to Bank of America, he served as the Director of the Community Wealth Department at the East LA Community Corporation, overseeing a range of asset and wealth building programs. Daniel earned his AB in Economics from

Brown University and MBA from the Haas School of Business at University of California, Berkeley.

Leticia Andrade, Board Member

Leticia a Boyle Heights community member and a graduate of ELACC's Leadership Academy and has been a leader in the community for the past four years. She has been trained extensively in media and communication techniques and has represented ELACC as a community spokesperson. Leticia was once shy and quiet, but after extensive training, she has grown to become one of ELACC's most informed and leading advocates with fellow organizations, city officials, and public meetings. She has a particular interest in green jobs and sustainable development. She has also been an active member of ELACC's Boyle Heights Community Plan Campaign and Accountable Development Campaign.

Arnoldo Ulloa, Board Member

Arnoldo invests and develops infrastructure projects at Edgemoor Infrastructure, where he uses the perspective informed by his experience as an ELACC board member to guide his work. Prior, he was an Associate at Atwater Infrastructure Partners where he underwrote and conducted due diligence on all new P3 transactions and real estate acquisitions. Before Atwater, Arnoldo worked for Wells Fargo where he focused on increasing lending and investment in Community Reinvestment Act qualified markets, including investments in affordable housing developments and the creation of a microloan fund for immigrant borrowers. Arnoldo earned his BA from UCLA and his MBA from the MIT Sloan School of Management.

Mercedes Martin, Board Member

Mercedes is an Associate in the Real Estate Practice Group at Buchalter Nemer, specializing in secured lending and tax credit finance. She co-chairs the firm's Community Development Finance group. Mercedes regularly represents developers, borrowers, lenders and investors in the structuring and financing of projects nationwide utilizing low income housing tax credits, new markets tax credits and renewable energy credits, as well joint venturers and franchisees in the acquisition, disposition, management and financing of office, hotel and multifamily projects. Her areas of expertise include complex low income housing tax credit transactions involving multiple public and private funding sources, affordable housing and subsidy layering analysis, new markets tax credit funded affordable housing developments, formation of tax credit partnerships, and federal, state and local compliance of utility scale solar projects. Ms. Martin was recognized as one of the 2020 "Top Minority Attorneys," by the Los Angeles Business Journal, and as a Southern California 2020 "Rising Star" by Super Lawyers.

FINANCIAL INFORMATION

List of Income Sources

(For example: grants, earned income, individual donations)

- Government grants, \$93,642
- Foundation grants, \$1,167,746
- Corporate contributions, \$150,000
- Individual contributions, \$20,000
- Fundraising (events, campaigns), \$250,000
- Partnership management and accounting fees, \$96,708
- Developer fees and fees for construction services, \$1,077,876
- Event fees, \$21,850
- Tenant service fee, \$76,080
- Commerical real estate income, \$170,508
- Residential real estate income, \$533,904

Total: \$3,658,314

*** Most recent audit and/or 990.**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/153385926/nOnxuvHAF5/>

*** Current organization budget**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/153385926/8THAFUPkXp/>

***Grant Amount:** \$60,000

Please specify the amount of grant funds being requested.

*** What percentage of your organization budget will the requested funds represent?** 1.6

*** Are you requesting funding for a specific project?** No

Proposed budget for requested funds

How will the organization specifically utilize grant funds? (Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/153385926/GDDLZKJB1h/>

Name of Financial Institution	Wells Fargo
Address of Financial Institution	350 W. Colorado Blvd, Pasadena, CA 91105
Phone Number of Financial Institution	(626) 449-3661
Name of Fiscal Sponsor (if applicable)	N/A
Fiscal Sponsor Address (if applicable)	N/A
Fiscal Sponsor Phone (if applicable)	N/A
Fiscal Sponsor Email (if applicable)	N/A
Fiscal Sponsor Website (if applicable)	N/A
Does your organization have a current certificate of general liability insurance?	Yes



**EAST LA
COMMUNITY
CORPORATION**

EAST LA COMMUNITY CORPORATION
Operating Budget FYE 12/31/2020

2020 BUDGET	
REVENUE	
Government Total	\$93,642
Foundation Grants	\$1,167,746
Corporate Contributions	\$150,000
Individual Contributions Total	\$20,000
Fundraising Total	\$250,000
Partnership Mgmt/Accounting Fees	\$96,708
Developer Fee/Construction Services	\$1,077,876
Event Fees	\$21,850
Tenant Service Fee	\$76,080
Commercial Income	\$170,508
Residential Income	\$533,904
TOTAL REVENUE	\$3,658,314

EXPENSES	
PERSONNEL EXPENSES	
Salaries	\$1,202,237
Payroll Taxes @ 9.7%	\$116,617
Fringe Benefits @ 14.56%	\$175,046
TOTAL PERSONNEL EXPENSES	\$1,493,900

NON-PERSONNEL EXPENSES	
GENERAL & ADMINISTRATIVE	
Audit	\$81,000
Auto Expenses	\$10,200
Bank Services Charge	\$4,332
Computer Maintenance Contract	\$82,380
Computer Maintenance Supplies	\$2,400
Conference/Meetings Costs	\$60,300
Consultants	\$138,495
Delivery & Stamp	\$8,810
Dues & Subscription	\$48,500
Equipment Leasing	\$28,900
Legal	\$79,500
Match Savings	\$6,000
Meal/food	\$12,000
Mileage Allowance	\$4,500
Minor Equipment and Furniture	\$2,400
Misc Gen & Admin Expenses	\$5,600
Office Supplies	\$26,560
Permits & Licenses	\$3,600
Printing	\$12,000
Property & Liability Insurance	\$89,376
Seminars & Training	\$12,000
Stipend	\$11,400
Telephone & Internet	\$17,124
Travel Expenses	\$12,000
TOTAL GENERAL & ADMINISTRATIVE:	\$759,377

UTILITIES	
Electricity	\$27,780
Gas	\$5,938
Water	\$38,644
Sewer	\$22,715
TOTAL UTILITIES	\$95,076

OPERATING & MAINTENANCE	
Janitor/Cleaning Supplies	\$10,500
Janitor/Cleaning Contract	\$41,850
Security & Alarms Monitoring	\$1,230
Grounds Contracts	\$15,000
Pest Control	\$7,750
Trash Removal	\$14,833
Materials	\$21,800
Repairs Contract	\$47,300
Misc Maintenance	\$1,000
TOTAL OPERATING & MAINTENANCE:	\$161,263

ADVERTISING & PROMOTION	
Advertising & Marketing	\$3,800
Credit Check Expenses	\$2,750
TOTAL ADVERTISING & PROMOTION:	\$6,550

DEPARTMENTAL OVERHEAD ALLOCATION:	
FULLY ALLOCATED OPERATIONAL EXPENSES:	\$2,516,166

ITDA (Interest, Taxes, Depreciation & Amortization)	
Interest Expense	\$245,337
Real Estate Taxes	\$121,140
Franchise Tax	\$800
Depreciation Expenses	\$223,367
Amortization Expenses	\$9,000
TOTAL ITDA:	\$599,644

RESERVES AFTER ITDA:	\$542,504
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East LA Community Corporation
Operating Budget FYE 2020-21
Community Wealth and Services

	CWS TOTAL FY 2020-21	Vernon CommUNITY Fund Allocation
Salaries		
VP Human Capital and COO	\$30,000	
Financial and Small Business Coach	\$50,856	\$7,500
Housing and Financial Coach	\$50,856	\$7,500
Resident Services Coordinator	\$50,856	\$15,000
Program Assistant	\$35,360	\$5,000
Payroll Taxes @ 9.7%	\$21,139	\$3,395
Fringe Benefits @ 13%	\$28,331	\$4,550
Total Personnel Expenses	\$267,398	\$42,945
Non-Personnel Expenses		
Stipend	\$3,800	
Subgrant to partner org	\$150,000	
Conference/Meetings Costs	\$3,960	
Office Supplies	\$1,800	
Printing	\$300	
Delivery & Stamp	\$100	
Minor Equipment and Furniture	\$1,700	
Consultants	\$89,000	\$5,000
Computer Maintenance Contract	\$1,350	
Telephone & Internet	\$750	
Auto Expenses	\$600	
Travel Expenses	\$3,400	
Meal/food	\$800	
Seminars & Training	\$5,200	
Dues & Subscription	\$10,000	
matched savings/Covid19 emergency response	\$50,000	
Credit Check Expenses	\$5,816	
S.T.A.R.S. program technology	\$20,000	\$10,000
TOTAL Non-Personnel Expenses	\$348,576	\$15,000
Total Expenses	\$615,974	\$57,945
Overhead @ 41.51%	\$255,691	\$2,055
Fully Allocated Expenses	\$871,664	\$60,000

East LA Community Corporation and Affiliates

**Consolidated Financial Statements
(With Supplementary Information)
and Independent Auditor's Report**

December 31, 2018

East LA Community Corporation and Affiliates

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Independent Auditor's Report

To the Board of Directors
East LA Community Corporation and Affiliates

We have audited the accompanying consolidated financial statements of East LA Community Corporation and Affiliates, which comprise the consolidated statement of financial position as of December 31, 2018 and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of AMCAL Hollenbeck Fund, L.P. and AMCAL Linda Vista Fund, L.P., two wholly-owned subsidiaries in which East LA Community Corporation owns an interest, whose statements reflect assets of approximately \$43,176,000, liabilities of approximately \$27,541,000, net assets of approximately \$15,635,000 of consolidated totals at December 31, 2018, and net loss of approximately \$1,591,000 of consolidated total revenues for the year then ended. Those statements were audited by other auditors, whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for AMCAL Hollenbeck Fund, L.P. and AMCAL Linda Vista Fund, L.P., is based solely on the reports of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, based on our audit and the reports of the other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of East LA Community Corporation and Affiliates as of December 31, 2018, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.



Los Angeles, California
October 18, 2019

East LA Community Corporation and Affiliates

**Consolidated Statement of Financial Position
December 31, 2018**

Assets

Current assets

Cash and cash equivalents	\$ 4,321,640
Accounts receivable - tenants	38,438
Grants and contributions receivable	509,211
Other receivables	126,132
Prepaid expenses and deposits	<u>488,022</u>

Total current assets 5,483,443

Restricted cash and reserves	3,826,734
Real estate development costs	26,866,540
Property and equipment - net	184,453,095
Other assets	<u>421,934</u>

Total assets \$ 221,051,746

East LA Community Corporation and Affiliates

**Consolidated Statement of Financial Position
December 31, 2018**

Liabilities and Net Assets

Current liabilities	
Accounts payable	\$ 6,901,686
Asset management fees payable	34,882
Accrued salaries and vacation	272,544
Notes payable, current portion	<u>35,052,303</u>
Total current liabilities	42,261,415
Accrued interest	10,557,967
Deposits and other payables	1,594,186
Prepaid rent	30,711
Deferred revenues	1,478,851
Developer fees payable	733,458
Notes payable, net	<u>85,183,966</u>
Total liabilities	<u>141,840,554</u>
Net assets	
Without donor restrictions	
Controlling interest	11,650,568
Non-controlling interest	<u>61,346,283</u>
Total without donor restrictions	72,996,851
Total with donor restrictions	<u>6,214,341</u>
Total net assets	<u>79,211,192</u>
Total liabilities and net assets	<u>\$ 221,051,746</u>

See Notes to Consolidated Financial Statements.

East LA Community Corporation and Affiliates

**Consolidated Statement of Activities and Changes in Net Assets
December 31, 2018**

	Without donor restrictions	With donor restrictions	Total
Revenue, gains and support			
Gross potential tenant rents	\$ 6,495,410	\$ -	\$ 6,495,410
Less vacancy loss	(49,608)	-	(49,608)
Net tenant rents	6,445,802	-	6,445,802
Laundry and vending	38,423	-	38,423
Miscellaneous tenant charges	24,112	-	24,112
Grants and contributions	3,417,016	1,552,170	4,969,186
Management fees	17,072	-	17,072
Developer fees	161,874	-	161,874
Interest income	9,315	-	9,315
Other income (expense)	335,524	-	335,524
Net assets released from restrictions	1,063,884	(1,063,884)	-
Total revenue, gains and support	11,513,022	488,286	12,001,308
Expenses			
Program services	15,330,036	-	15,330,036
Management and general	517,965	-	517,965
Fundraising	300,045	-	300,045
Total	16,148,047	-	16,148,047
Change in net assets	(4,635,025)	488,286	(4,146,739)
Net assets, beginning	76,002,139	5,726,055	81,728,194
Contributions (distributions) - limited partners	2,276,025	-	2,276,025
Syndication costs	(646,288)	-	(646,288)
Net assets, end	\$ 72,996,851	\$ 6,214,341	\$ 79,211,192

See Notes to Consolidated Financial Statements.

East LA Community Corporation and Affiliates

Consolidated Statement of Functional Expenses December 31, 2018

	Program services	Management and general	Fundraising	Total
Personnel expenses				
Wages and salaries	\$ 1,973,569	\$ 207,781	\$ 199,715	\$ 2,381,065
Payroll taxes	164,357	10,514	17,674	192,545
Employee benefits	193,132	22,859	22,232	238,223
Total personnel expenses	2,331,058	241,154	239,621	2,811,833
Other expenses				
Program services	79,059	-	-	79,059
Office supplies	8,056	10,471	1,074	19,601
Printing	1,354	15,215	1,777	18,346
Equipment leasing	2,286	-	20,270	22,556
Mail and deliveries	7,330	-	-	7,330
Legal	13,172	1,938	-	15,110
Accounting	8,427	1,314	185	9,926
Consultants	335,884	60,031	22,326	418,241
Computer maintenance contracts	19,723	55,165	2,136	77,024
Fundraising	-	-	4,109	4,109
Outside services	2,658	10,300	2,585	15,543
Telephone	45,562	-	-	45,562
Autos	8,394	496	-	8,890
Travel	19,192	9,568	-	28,760
Meals and food	15,620	15,691	1,834	33,146
Seminars and training	13,120	1,819	-	14,939
Dues and subscriptions	37,046	6,538	-	43,584
Cancelled projects	10,064	3,212	-	13,276
Miscellaneous	12,824	494	1,551	14,869
Utilities	26,283	52,672	-	78,955
Maintenance and repairs	438,180	-	-	438,180
Advertising and marketing	-	9,399	-	9,399
Permits and licenses	12,679	1,758	-	14,437
Real estate taxes	107,466	-	-	107,466
Property and liability insurance	62,385	19,910	-	82,295
Worker's compensation insurance	21,300	821	2,576	24,697
Franchise tax	8,000	-	-	8,000
Interest	212,673	-	-	212,673
Total ELACC expenses before depreciation and amortization	3,859,795	517,965	300,045	4,677,806
Limited partnerships operating	2,726,879	-	-	2,726,879
Limited partnerships financial	3,166,515	-	-	3,166,515
Total expenses before depreciation and amortization	5,893,394	-	-	5,893,394
Depreciation	5,522,157	-	-	5,522,157
Amortization	54,690	-	-	54,690
Total expenses	\$ 15,330,036	\$ 517,965	\$ 300,045	\$ 16,148,047

See Notes to Consolidated Financial Statements.

East LA Community Corporation and Affiliates

**Consolidated Statement of Cash Flows
Year Ended December 31, 2018**

Cash flows from operating activities	
Change in net assets	\$ (4,146,739)
Adjustments to reconcile change in net assets to net cash provided by operating activities	
Depreciation and amortization	5,522,157
Amortization of deferred costs	54,690
Amortization of debt issuance costs	1,103,957
Change in assets and liabilities	
Grants and contributions receivable	(135,826)
Other receivables	(17,757)
Developer fee receivables	1,372
Prepaid expenses and deposits	(550,974)
Accounts payable	(767,437)
Accrued salaries and vacation	189,110
Accrued interest	345,911
Deposits and other liabilities	(644,249)
Deferred revenue	(1,639,485)
	<hr/>
Net cash provided by operating activities	(685,270)
	<hr/>
Cash flows from investing activities	
Restricted cash and reserves	2,041,704
Investments in real estate development costs and property and equipment	(13,760,421)
Mortgage notes receivable repayments	82,404
	<hr/>
Net used in investing activities	(11,636,313)
	<hr/>
Cash flows from financing activities	
Syndication costs	(98,614)
Principal payments on notes payable	(7,267,232)
Proceeds from borrowings on notes payable	17,651,333
Capital contributions (distributions)	2,276,025
	<hr/>
Net cash provided by financing activities	12,561,512
	<hr/>
Net increase in cash and cash equivalents	239,929
Cash and cash equivalents, beginning	4,081,711
	<hr/>
Cash and cash equivalents, end	\$ 4,321,640
	<hr/>
Supplementary information	
Cash paid for interest net of portion capitalized of \$1,259,358	\$ 1,474,643
	<hr/>
Noncash investing and financing activities	
Property and equipment acquired and recorded in accounts payable	\$ 6,443,839
	<hr/>

See Notes to Consolidated Financial Statements.

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Note 1 - Purpose and activities

East LA Community Corporation ("ELACC") was incorporated in June 1995 by four passionate Eastside Los Angeles activists who came together to create a community development corporation that blended equitable real estate and community engagement in Los Angeles' Eastside. ELACC's mission is to advocate for social and economic justice by building grassroots leadership, developing affordable housing and neighborhood assets, and providing access to economic development opportunities for low- and moderate-income families. ELACC utilizes a unique community transformation model anchored in three core strategies: community organizing, real estate development, and community wealth building, while maintaining cultural vitality. These strategies are key to developing leadership capacity among community residents, achieving sustainable housing developments, and creating generational wealth in Los Angeles' Eastside.

ELACC produces, preserves, and protects neighborhood assets using interventions that keep land affordable and that strengthen existing community infrastructure in communities of color. ELACC undertakes these activities through collaboration, intense community organizing and capacity building so that these activities become vehicles for community empowerment and control of resources. As part of this work, ELACC enters into regulatory agreements, development, disposition agreements, and other contracts and agreement with various public and private agencies. These agreements govern the acquisition, ownership, financing, sale, disposition, management scope, maintenance and operations of each project.

ELACC functions as a general partner in multiple limited partnerships that own the buildings developed by ELACC as affordable housing projects. As discussed in Note 2 below, ELACC directs all day-to-day operations of the limited partnerships' buildings and several other buildings owned and operated affordable housing projects.

ELACC's income is derived from fees earned related to development, rent and partnership and property management of its affordable housing projects, grants received from foundations, corporations and contracts awarded by various local, state and federal governmental agencies.

Note 2 - Summary of significant accounting policies

Principles of consolidation

The accompanying consolidated financial statements include the accounts of ELACC and its investments in for-profit limited partnerships or limited liability companies in which ELACC has a controlling interest (collectively, the "Company"). All significant intercompany balances and transactions have been eliminated in consolidation.

The following entities are included in the consolidated financial statements:

- East LA Community Corporation
- Beswick Senior Apartments, L.P.
- Boyle Hotel, L.P.
- Cielito Lindo, L.P.
- Camino De Los Arbolitos, L.P.
- AMCAL Hollenbeck Fund, L.P. (Linda Vista II)
- Las Casitas Housing Ventures, LLC
- Las Margaritas, L.P.
- AMCAL Linda Vista Fund I, LLP
- Lorena Terrace, L.P.
- Los Cuatro Vientos, L.P.
- Los Girasoles, L.P.
- Sol Y Luna, L.P.
- Whittier PSH, L.P.
- Cielito Lindo Apartments - Phase II, L.P.
- Sun Valley Senior Veterans, L.P.

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

There are an additional two limited partnerships in which ELACC has an interest that are not controlled by ELACC, and are not required to be included in the consolidated financial statements of the Company. (See Note 6). Sun Valley Senior Veterans, L.P. and Cielito Lindo Apartments - Phase II, L.P. are currently under development.

Adoption of new accounting pronouncement

During 2018, the Company adopted the Financial Accounting Standards Board's Accounting Standards Update ("ASU") No. 2016-14 - Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return between not-for-profit entities. A key change required by ASU 2016-14 are the net assets used in these financial statements. Amounts previously reported as unrestricted net assets are now reported as net assets without donor restrictions, and amounts previously reported as temporarily restricted net assets and permanently restricted net assets are now reported as net assets with donor restrictions. The Company's liquidity is now assessed to determine the availability of restricted resources to fund general expenditures within one year from the statement of financial position date. ASU 2016-14 has been adopted by the Company on a retrospective basis.

Basis of presentation

The consolidated financial statements are presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"), which require that financial statements are presented on the basis of net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions

Net assets without donor restrictions consist of all resources of the Company that have not been specifically restricted by a donor.

Net assets with donor restrictions

Net assets with donor restrictions consists of cash received or other assets with donor stipulations that limit their use. Donor restrictions are stipulated by either a time restriction or a purpose restriction. Upon expiration of a time restriction or completion of a purpose restriction, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

Basis of accounting

The consolidated financial statements of the Company have been prepared on the accrual basis of accounting in accordance with GAAP.

Fair value

The carrying amount of the Company's cash and cash equivalents, receivables, payables, and accrued expenses, approximate fair value due to the short-term nature of these instruments. The fair value of the Company's grants and contributions receivable and notes payable is assessed by management based on analysis of underlying investments and historical trends. Impairment reserves are provided as necessary.

Cash and cash equivalents

The Company considers all highly-liquid unrestricted investments with an original maturity of three months or less to be cash equivalents.

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Tenants' accounts receivable

Tenants' accounts receivable are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. GAAP requires that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

Tenants security deposits

Tenant security deposits are held in an interest-bearing account and are not subject to use for operating purposes.

Deferred costs and amortization

Costs related to obtaining low-income housing tax credits in the amount of \$660,720 are being amortized on the straight-line basis method over the fifteen-year tax credit compliance period. For the year ended December 31, 2018, amortization expense was \$54,690. As of December 31, 2018, accumulated amortization was \$265,888.

Real estate development costs

The Company capitalizes all costs associated with the acquisition, development and construction of real estate whether being constructed for sale or as a future rental. Interest costs are capitalized while significant rehabilitation is in progress.

Property and equipment

Property and equipment is stated at cost. Depreciation is provided using the straight-line method over the estimated useful lives ranging from five to forty years. Expenditures or betterments that materially increase the life of the assets are capitalized and ordinary repairs and maintenance are charged to operations as incurred. Leasehold improvements are amortized using the straight-line method over the shorter of the estimated useful life of the asset or lease term.

When assets are sold or otherwise disposed of, the costs and related accumulated depreciation are removed from the accounts and any resulting gain or loss is included in operations.

Impairment of long-lived assets

Long-lived assets to be held and used are reviewed for events or changes in circumstances that indicate that their carrying value may not be recoverable. The Company periodically reviews the carrying value of long-lived assets to determine whether or not an impairment to such value has occurred. No impairment loss was recorded during the year ended December 31, 2018.

Debt issuance costs

Debt issuance costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the note payable to which such costs relate. Amortization of debt issuance costs are reported as a component of interest and will be computed using the straight-line method. GAAP requires that the effective yield method will be used to amortize debt issuance costs; however, the effect of using the straight-line method is not materially different from the results that would have been obtained under the effective yield method.

Investments in limited partnerships

The Company is the general partner in two other limited partnerships. These investments are accounted for using the equity method and the Company will only recognize additional losses

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

on these limited partnerships to the extent that the Company is liable for the obligations of the limited partnerships or is otherwise committed to provide them additional financial support.

Rental and related income

Rental income is recognized as rents become due. Rental payments received in advance are deferred until earned. All leases between the Company and the tenants of the property are operating leases. Laundry and cable income received in advance are deferred until earned. Resident services fee income is earned monthly based on the resident services agreement. Fees earned for consolidated entities are eliminated in the consolidation.

Management fees

Property and asset management fee income is earned monthly based on the management agreement. Fees earned for consolidated entities are eliminated in the consolidation.

Developer fee income recognition/receivable

The Company receives developer fees in connection with overseeing construction projects from the initial purchase through construction to final occupancy. Although development efforts begin prior to the purchase of the property, the related developer fees are generally not determined until after limited partnerships are formed and/or project financing has been arranged. The non-deferred portion of the development fee is recognized when earned during construction of the project. The deferred portion of the developer fee is recognized following project completion. Portions of the developer fee are initially generally paid in installments from limited partners' capital contributions based on the payout schedule of each development agreement and the balance from each year's operating cash flow.

Contributions

Contributions received are recorded as without donor restrictions or with donor restrictions depending on the existence or nature of any donor restrictions. Contributions for which donors have imposed restrictions which limit the use of the donated assets are reported as with donor restrictions if the restrictions are not met in the same reporting period. When such donor-imposed restrictions are met in subsequent reporting periods, net assets with donor restrictions are reclassified to net assets without donor restrictions. Contributions of assets which donors have stipulated must be maintained permanently, with only the income earned thereon available for current use, are classified as contributions with donor restrictions perpetual. Contributions for which donors have not stipulated restrictions, as well as contributions for which donors have stipulated restrictions but which are met within the same reporting period, are reported as net assets without donor restrictions.

Unconditional promises to give with payments due in future periods are reported as restricted support. Gifts of land, buildings and equipment are reported as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long lived assets are reported as restricted support. Absent explicit donor stipulations, the Company reports expirations of donor restrictions when the donated or acquired long lived assets are placed in service.

Conditional promises to give, which depend on the occurrence of a specified future and uncertain event to bind the promissory, shall be recognized when the conditions on which they depend are substantially met; that is, when the conditional promise becomes unconditional.

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Conditional grant - deferred revenue

Tax credit exchange funds are accounted for as government grants related to the assets. Upon receipt, tax credit exchange funds are recorded as deferred revenue and recognized as income over the life of the related asset.

Functional allocation of expenses

The costs of providing the Company's programs and other supporting activities have been presented in the consolidated statement of activities. Program services include the direct costs associated with affordable housing developments and other programs at affordable housing sites, as well as an allocation of indirect costs. Indirect or shared costs are allocated among program and supporting activities using a method that best measures the relative degree of benefit, which is typically based on estimates of employees' time incurred and on usage of resources.

Advertising

The costs of advertising are expensed as incurred.

Syndication costs

Syndication costs are recorded as a direct reduction to noncontrolling interest when incurred.

Noncontrolling interest in limited partnerships and limited liability companies

The noncontrolling interest in the consolidated statements of financial position represents the aggregate balance of limited partner or investor member equity interest in the affiliate limited partnerships or limited liability companies that are included in the consolidated financial statements.

Income taxes

The Company is tax exempt under Section 501(c)(3) of the Internal Revenue Code ("IRC") and Section 23701(d) of the Revenue and Taxation Code of California. While tax-exempt organizations pay tax on unrelated business income, the Company has reported no such income. Accordingly, no provision for income taxes is included in the accompanying consolidated financial statements.

The Company has no unrecognized tax benefits at December 31, 2018. The Company's federal and state income tax returns prior to 2015 are closed and management continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings.

If applicable, the Company recognizes interest and penalties associated with tax matters as part of income tax expense and includes accrued interest and penalties with accrued expenses in the consolidated statement of financial position.

Use of estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Subsequent events

Events that occur after the statement of financial position date but before the consolidated financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the statement of financial position date are recognized in the accompanying consolidated financial statements. Subsequent events which provide evidence about conditions that existed after the statement of financial position date require disclosure in the accompanying notes. Management evaluated the activity of the Company through October 18, 2019, the date the consolidated financial statements were available to be issued. Subsequent to December 31, 2018, the Company executed several agreements as part of a New Market Tax Credit ("NMTC") program. As part of the NMTC program, the Company formed a new entity, Community Owned Real Estate, LLC, which entered into a mutually beneficial financial agreement on September 19, 2019 that originated with Chase Community Equity LLC. The Company benefited through a low interest loan and Chase Community Equity LLC benefited by receiving tax credits. The loans are secured by four of the Company's properties located in Los Angeles, California. The principal amount for Note A is \$5,641,000 as of the date of the transaction and the maturity date of the loan is September 19, 2029. The annual interest rate on Note A is 3.9445%. The principal amount for Note B is \$1,412,000 as of the date of the transaction and the maturity date of the note is September 19, 2046. The annual interest rate on Note B is 3.9445%. The principal amount for Note C is \$2,747,000 as of the date of the transaction and the maturity date of the note is September 19, 2046. The annual interest rate on Note C is 3.9445%. As a result of the transactions, approximately \$5.6 million in debt from Genesis Los Angeles, existing as of December 31, 2018, was paid off.

Note 3 - Restricted cash and reserves

Pursuant to various agreements with funding sources and debt covenants, the Company has designated a portion of its cash as restricted for the following purposes:

Restricted cash balances at December 31, 2018 were:

Projects	Operating reserves	Replacement reserves	Tenant security deposits	Interest reserves	Total
Las Mariposas	\$ 19,375	\$ 52,325	\$ 17,539	\$ -	\$ 89,239
Paseo Del Sol	28,159	37,306	6,787	-	72,252
Percy/Indiana	9,759	20,357	7,460	-	37,576
Playground	7,604	11,144	4,268	-	23,016
Blades	5,444	3,829	3,745	-	13,018
Whittier II	-	-	1,325	84,625	85,950
Eastlake	-	-	7,306	-	7,306
Boyle Hotel	-	-	9,988	-	9,988
Vallejo	-	88,920	28,600	-	117,520
Rosa De Castilla	-	-	-	219,125	219,125
	<u>\$ 70,341</u>	<u>\$ 213,881</u>	<u>\$ 87,018</u>	<u>\$ 303,750</u>	674,990
Consolidated limited partnerships operating and construction					<u>3,151,744</u>
					<u>\$ 3,826,734</u>

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Note 4 - Real estate development costs

Real estate development costs at December 31, 2018 consisted of acquisition, predevelopment and rehabilitation costs related to the following projects:

Properties held for predevelopment purposes	
Linda Vista II	\$ 40,257
First & Rowan	1,971,921
Rosa de Castilla	2,303,600
SV Sustainable Transportation	432,506
Whittier Phase II	1,572,287
Lakeland & Laurel	9,725
Cesar Chavez	13,932
4516 Whittier	32,182
M Plaza	112,136
MTA Land	274,440
	<hr/>
Subtotal ELACC	6,762,986
Cielito Lindo Apartments Phase II, L.P.	5,589,762
Sun Valley Senior Veterans, L.P.	14,513,792
	<hr/>
Total properties held for predevelopment purposes	<u><u>\$ 26,866,540</u></u>

Note 5 - Property and equipment

Property and equipment at December 31, 2018 consisted of the following:

Land	\$ 15,199,014
Buildings/improvements	7,523,930
Leasehold improvements	345,022
Equipment and furniture	360,888
	<hr/>
	23,428,854
Less accumulated depreciation/amortization	<u>(2,077,848)</u>
	21,351,006
Consolidated limited partnerships	
Land, buildings, improvements, furniture and equipment, net	<u>163,102,089</u>
	<u><u>\$ 184,453,095</u></u>

Consolidated depreciation and amortization expense for the year ended December 31, 2018 amounted to \$5,522,157.

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Note 6 - Investments in limited partnerships

The partnerships construct, own and operate affordable housing apartment buildings in the Greater Los Angeles Metropolitan area. The Company identifies the properties for development, arranges for investor partners and other financing, supervises construction, and oversees the resulting rental activity. It usually serves as a general partner with a minor ownership interest and receives developer fees and other fees as provided for in each of the partnership/investor agreements. Some of the properties are encumbered by privately funded mortgages, which are usually non-recourse to the partnerships and their partners.

Management has reviewed all related limited partnerships and concluded that all but two of their existing related partnerships did not meet the presumed control test, therefore those two limited partnerships are not being consolidated in these financial statements.

As of December 31, 2018, the Company held generally 0.01% general partner or member equity interests in the following entities and such investments are carried based on the equity method of accounting:

Camino De Las Flores, L.P.	\$ 49,765
Vista Dunes GP, LLC	<u>(54,544)</u>
	<u>\$ (4,779)</u>

The negative ending balance of investments represents the amount ELACC may be responsible for in the event of liquidation. The amount is included in other assets in the consolidated statement of financial position.

East LA Community Corporation and Affiliates

**Notes to Consolidated Financial Statements
December 31, 2018**

Note 7 - Notes payable

Notes payable consisted of the following at December 31, 2018:

Notes Payable - ELACC

Note payable to Berkadia Commercial Mortgage used for acquisition, predevelopment, and construction costs; accruing interest at a simple interest rate of 8.46%; principal and interest payable in monthly installments of \$766; collateralized by a first trust deed on the <u>Percy property</u> ; matures August 1, 2029.	\$ 63,988
Noninterest-bearing note payable to Community Development Commission used for land acquisition, predevelopment and construction costs; payments of principal to equal 50% of residual receipts beginning March 2018 ; collateralized by a fourth trust deed on the <u>Percy property</u> ; matures March 15, 2030.	172,222
Noninterest-bearing note payable to Los Angeles Housing Department ("LAHD") for acquisition, predevelopment and construction costs; collateralized by a second trust deed on the <u>Playground property</u> ; principal due May 20, 2034.	360,000
Note payable to Community Development Commission used for acquisition, predevelopment and construction costs; payable at 3.0% interest; payable based on 50% of the prior year's residual receipts ; collateralized by a third trust deed on the <u>Playground property</u> ; principal due November 15, 2030.	103,889
Noninterest-bearing note payable to LAHD for land acquisition, predevelopment and construction costs; collateralized by a trust deed on the <u>Paseo Del Sol property</u> ; principal due August 1, 2021.	210,043
Noninterest-bearing note payable to LAHD for rehabilitation and permanent financing for affordable rental housing; payments of principal equal to 19.56% of the prior year's residual receipts until final sale of the property or refinancing of the loan without LAHD approval; collateralized by a third trust deed on the <u>Paseo Del Sol property</u> ; matures August 8, 2041.	99,720
Note payable to Community Redevelopment Agency of the City of Los Angeles for construction and rehabilitation costs; accruing interest at 3.0%; payments of principal and accrued interest equal to 17.5% of the prior year's residual receipts until final sale of the property or refinancing of the loan without written consent of the agency; collateralized by a fourth deed of trust on the <u>Paseo Del Sol property</u> ; matures in August 28, 2041.	361,066

East LA Community Corporation and Affiliates

**Notes to Consolidated Financial Statements
December 31, 2018**

Note Payable to Housing Authority of the County of Los Angeles for land acquisition, predevelopment and construction costs; accruing interest at a simple interest rate of 3%, interest payable based on 7.3% of the prior year's residual receipts ; collateralized by a fifth trust deed on the <u>Paseo Del Sol property</u> ; matures January 17, 2033.	169,748
Noninterest-bearing note payable to Los Angeles County Metropolitan Transportation Authority for land acquisition, predevelopment and construction costs; payable based on 5.64% of the prior year's residual receipts ; collateralized by a trust deed on the <u>Paseo Del Sol property</u> ; matures August 13, 2023.	106,817
Noninterest-bearing note payable to Los Angeles County Metropolitan Transportation Authority for land acquisition, predevelopment and construction costs; payable based on 50% of the prior year's residual receipts ; collateralized by a trust deed on the <u>Las Mariposas property</u> ; matures April 1, 2024.	122,539
Note payable to Berkadia Commercial Mortgage for rehabilitation and permanent financing for affordable rental housing; accruing interest at a simple interest rate of 7% for the first 10 years with the interest rate adjusting at the end of 10 years to monthly average and yield of the 10 year US Treasury Security plus 2.7%; principal and interest payable in monthly installments of \$5,928; collateralized by a first trust deed on the <u>Las Mariposas property</u> ; matures May 1, 2024.	314,232
Noninterest-bearing note payable to LAHD for rehabilitation and permanent financing for affordable rental housing; collateralized by a trust deed on the <u>Las Mariposas property</u> ; principal due December 19, 2022.	234,664
Noninterest-bearing note payable to LAHD for rehabilitation and permanent financing for affordable rental housing; collateralized by a trust deed on the <u>Las Mariposas property</u> ; principal due December 10, 2022.	241,365
Noninterest-bearing note payable to LAHD for rehabilitation and permanent financing for affordable rental housing; collateralized by a trust deed on the <u>Las Mariposas property</u> ; principal due January 7, 2023.	239,440
Noninterest-bearing note payable to LAHD for rehabilitation and permanent financing for affordable rental housing; collateralized by a trust deed on the <u>Las Mariposas property</u> ; principal due June 27, 2022.	150,000

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Note payable to Restored Neighborhoods Los Angeles used for acquisition costs; accruing interest at simple interest rate of 5.0%, with annual principal payments of \$5,000, starting on March 6, 2014; collateralized by a first trust deed on the <u>811 Blade Apartments</u> ; matures on December 16, 2069.	245,000
Noninterest-bearing note payable to LAHD, used for acquisition and predevelopment costs with monthly principal payments of \$554 starting on June 6, 2014; collateralized by a first deed of trust on the <u>Eastlake property</u> ; matures on February 26, 2068.	855,112
Note payable to Century Housing of \$1,000,000 for predevelopment costs of the <u>Whittier Phase II project</u> , accruing interest at a compound one-month Libor interest rate, plus 4.5%, with interest only monthly payments; payable in full on November 1, 2019.	932,126
Unsecured revolving \$250,000 credit agreement payable to Wells Fargo Bank used for the <u>Whittier Phase II project</u> ; monthly simple interest only at 2.0%; maturing May 4, 2020.	250,000
Note payable to Century Housing Corporation for acquisition of the <u>Whittier Phase II project</u> , payable in full at October 22, 2019. Interest payable monthly at LIBOR plus 4.5% (minimum 5.50%).	1,491,500
Unsecured revolving \$500,000 credit agreement payable to Wells Fargo Bank used for <u>Cielito Lindo Phase II project</u> ; monthly simple interest only at 2.0%; matures October 9, 2023.	500,000
Note payable to Genesis Los Angeles, used for predevelopment costs at <u>Cielito Lindo Phase II project</u> ; accruing simple interest at 6.0%; with monthly interest payments of \$2,000; maturing on June 1, 2019.	400,000
Unsecured revolving \$850,000 credit agreement payable to Local Initiative Support Corporation ("LISC") to be used as needed for development on various projects; monthly interest only at 6.0%; with principal and unpaid interest due upon construction loan closing, estimated to be December 31, 2019.	832,825
Federal Home Loan Bank ("FHLB") loan of \$200,000, at no interest, passed through to <u>Cuatro Vientos LP</u> , subject to forgiveness after 55 years of full covenants compliance (February 8, 2067) from date of completion or any retention period at FHLB discretion ending 15 years after construction completion.	200,000

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Notes to Consolidated Financial Statements December 31, 2018

FHLB loan of \$500,000, at \$0% interest, passed through to <u>Sol Y Luna, LP</u> , subject to forgiveness after 55 years of full covenants compliance (November 15, 2069) from date of note or any retention period at FHLB discretion ending 15 years after construction completion.	500,000
FHLB loan of \$456,000, at \$0% interest, due January 31, 2067, subject to forgiveness after 55 years of full covenants compliance from date of completion or any retention period at FHLB discretion ending 15 years after construction completion; passed through to <u>Las Margaritas LP</u> , on a note receivable, zero interest, due in 55 years.	456,000
Note payable to Genesis Los Angeles, used for acquisition and predevelopment costs; accruing interest at 6.0% (first 24 months) and at 6.5% (next 60 months); with monthly interest-only payments only (first 24 months) and interest and principal payments (next 60 months) beginning on October 10, 2017; collateralized by a first deed of trust on the <u>Eastside Cafe Property</u> ; matures on October 31, 2024.	800,000
Corporation for Supportive Housing ("CSH") loan of \$3,590,000 for acquisition and development at <u>First & Rowan Apartments project</u> ; interest only payable at 6.0%, due August 1, 2018. Loan amount was increased to \$3,755,150 and extended through August 1, 2019.	3,590,000
Note payable to Genesis Los Angeles, used for predevelopment costs at <u>Sun Valley Senior Veteran Apartment project</u> ; accruing simple interest at 6.0%; with monthly interest payments of \$2,000; maturing on June 1, 2019.	400,000
Note payable to Genesis Los Angeles, used for predevelopment costs at <u>Los Lirios Apartment project</u> ; accruing simple interest at 6.0%; with monthly interest payments of \$1,000; maturing on June 1, 2019.	200,000
CSH loan of \$6,516,000 for acquisition and development cost at <u>Rosa de Castilla project</u> ; interest only payable at 6.0%, due April 1, 2019.	6,516,000
Note payable to Genesis Los Angeles, used for acquisition and predevelopment costs; accruing interest at 5.5% (first 5 years) and at 6.5% (next 5 years); with monthly principal and interest payments (years 2 thru 6) and monthly interest, principal and \$40,000 payments (years 7 thru 10) beginning on August 30, 2017; collateralized by a first deed of trust on the <u>Vallejo Property</u> ; matures on August 31, 2027.	1,560,000
Note payable to Genesis Los Angeles, used for acquisition and predevelopment costs; accruing interest at 3.0%; with monthly interest-only payments of \$778 beginning on August 30, 2017; collateralized by a first deed of trust on the <u>Vallejo Property</u> ; matures on August 31, 2027.	311,000

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Note payable to Genesis Los Angeles, used for acquisition and predevelopment costs; accruing interest at 3.0%; with monthly interest-only payments of \$1,160 beginning on August 30, 2017; collateralized by a first deed of trust on the Vallejo Property; matures on August 31, 2027.

464,000

Note payable to Genesis Los Angeles, used for acquisition and predevelopment costs; accruing interest at 3.5%; due in full at maturity; collateralized by a first deed of trust on the Whittier property; matures on October 1, 2019.

2,351,250

Note payable to Genesis Los Angeles, used for acquisition and predevelopment costs; accruing interest at 3.5%; due in full at maturity; collateralized by a first deed of trust on the Cesar Chavez property; matures on October 1, 2019.

931,000

Total notes payable ELACC

\$ 26,735,546

Notes payable Limited Partnerships:

Beswick Senior Apartments, L.P.

Mortgage notes payable to CA Community Reinvestment Corp. \$394,132, City of Los Angeles Housing Department \$2,374,632, FHLB \$320,000, and New Directions Housing, LLC \$275,000; with interest rates ranging from 0% to 5.18%; terms ranging from 15 to 55 years; all secured by the project's property.

\$ 3,363,764

Boyle Hotel, L.P.

Mortgage notes payable to CA Community Reinvestment Corp. \$1,130,106, City of Los Angeles Housing Department Housing Trust Fund \$4,265,571, City of Los Angeles CRA \$2,978,335, Los Angeles County MTA \$598,000, and FHLB \$408,000; with interest rates ranging from 0% to 6.75%; terms ranging from 15 to 55 years; all secured by the project's property.

9,380,012

Cielito Lindo, L.P.

Construction loan note payable to Wells Fargo Bank in the amount of \$18,003,252, due November 15, 2018, bearing interest at 5.0%; and note payable to City of Los Angeles Housing Department in the amount \$959,600, bearing interest at 4.0%, with **payments of principal and interest to equal 50% of residual receipts beginning 2022, maturing in 55 years**; all loans collateralized by a trust deed on the Cielito Lindo property.

18,962,852

Camino de los Albolitos, L.P.

Mortgage notes payable to U.S. Bank National Association \$1,694,232 and \$812,763; with interest rates ranging from 7.19% to 7.52%; remaining terms ranging from 8 to 18 years; all secured by the project's property.

2,506,995

East LA Community Corporation and Affiliates

**Notes to Consolidated Financial Statements
December 31, 2018**

AMCAL Hollenbeck Fund, L.P.

Mortgage notes payable to Citibank \$4,011,404, Restore Neighborhoods Los Angeles, Inc. \$4,785,675, and City of Los Angeles (HOME) \$8,850,000; with interest rates ranging from 5.0% to 5.99%; terms ranging from 15 to 55 years; all secured by the project's property.

17,647,079

Las Margaritas Limited Partnership

Mortgage notes payable to City of Los Angeles CRA \$2,000,000, Housing Authority of the County of Los Angeles - City of Industry Funds \$1,050,700, and City of Los Angeles Housing Department Housing Trust Fund \$559,761; with interest rates ranging from 3.0% to 5.0%; terms 55 years; all secured by the project's property.

3,610,461

AMCAL Linda Vista Fund, L.P.

Mortgage notes payable to JPMorgan Chase \$699,804, City of Los Angeles Housing and Community Investment Department \$4,214,325; with interest rates ranging from 2.37% to 6.25%; terms ranging from 18 to 55 years; all secured by the project's property.

4,914,129

Lorena Terrace Limited Partnership

Mortgage notes payable to Berkadia Commercial Mortgage \$416,930, CA Department of Housing and Community Development \$2,844,882, Los Angeles County MTA \$1,534,150, City of Los Angeles (HOME) 2,801,912, Housing Authority of Los Angeles County \$984,031, FHLB \$340,000; with interest rates ranging from 0% to 5.95%; terms ranging from 52 to 55 years; all secured by the project's property.

8,921,905

Los Cuatro Vientos Limited Partnership

Mortgage notes payable to City of Los Angeles Housing Department \$1,769,655, City of Los Angeles CRA \$1,550,000, Housing Authority of the County of Los Angeles - City of Industry Fund \$1,087,904; with interest rates ranging from 3.0% to 5.0%; terms of 55 years; all secured by the project's property.

4,407,559

Los Girasoles Limited Partnership

Mortgage notes payable to CDC of the County of Los Angeles \$400,959, CDC of the County of Los Angeles (HOME) \$319,257, CDC of the County of Los Angeles (HOME) \$273,748, CDC of the County of Los Angeles CDBG \$206,299, Bank of the West \$55,000; with interest rates ranging from 0% to 5.31%; terms ranging from 40 to 55 years; all secured by the project's property.

1,255,263

Sol Y Luna, L.P.

Mortgage notes payable to CA Community Reinvestment Corporation \$1,189,217, Housing Authority of the County of Los Angeles \$2,325,230; with interest rates ranging from 3.0% to 5.25%; terms ranging from 18 to 55 years; all secured by the project's property.

3,514,447

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Whittier PSH, L.P.

Mortgage notes payable to Community Development Commission of the County of Los Angeles (First Five) \$2,400,000, Community Development Commission of the County of Los Angeles (HOME) \$1,165,425, Community Redevelopment Agency of the County of Los Angeles (HPI) \$945,000, Community Redevelopment Agency of the County of Los Angeles \$78,400; with interest rate of 0%; terms of 57 years; all secured by the project's property.

4,588,825

Cielito Lindo Apartments Phase II, L.P.

Mortgage notes payable to Los Angeles Housing & Community Investment Department \$695,753, Wells Fargo bank \$2,158,917, California Department of Housing and Community Development; with interest rate of 4.15%; terms of 55 years; all secured by the project's property

2,854,670

Sun Valley Senior Veterans, L.P.

Mortgage note payable to Wells Fargo Bank \$8,676,719; with interest rate of 3.89%; terms of 55 years; all secured by the project's property.

8,676,719

Total notes payable - Limited Partnerships

94,604,680

Total notes payable

121,340,226

Less debt issuance costs

1,103,957

Total notes payable, net of debt issuance costs

\$ 120,236,269

Aggregated maturities of notes payable for each of the next five years and thereafter subsequent to December 31, 2018 are as follows:

	ELACC	Properties	Total
2019	\$ 16,724,112	\$ 18,328,191	\$ 35,052,303
2020	562,235	11,826,894	12,389,129
2021	822,278	369,806	1,192,084
2022	588,264	395,220	983,484
2023	586,918	422,433	1,009,351
Thereafter	7,451,739	63,262,136	70,713,875
Less debt issuance costs	(177,616)	(926,341)	(1,103,957)
	26,557,930	93,678,339	120,236,269
Current portion	16,724,112	18,328,191	35,052,303
Noncurrent portion	<u>\$ 9,833,818</u>	<u>\$ 75,350,148</u>	<u>\$ 85,183,966</u>

As of December 31, 2018, the Company's notes payable are subject to a variety of reporting and financial covenants as defined in the various debt agreements.

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Note 8 - Net assets with donor restrictions

As of December 31, 2018, the Company has received multiple grants from the California Department of Housing and Community Development (the "Department") "Infill Infrastructure Grants" to complete certain infrastructure improvements and to develop certain residential developments containing affordable housing units (the "Affordable Housing Development"), as specified. The Department has specifically authorized ELACC to pass-thru the grant funds (via capital contributions or zero percent interest bearing loans) to the respective limited partnerships, which are the owners of the housing developments for tax credits purposes.

These grants are subject to certain "Disbursement Agreements", "Special Terms and Conditions" and "Declarations of Restrictive Covenants for the Development and Operation of Affordable Housing Projects", signed by both ELACC and the respective partnerships, for a period of 55 years after a certificate of occupancy has been issued for the Affordable Housing Development by the local jurisdiction and acceptable by the Department. The grants are also subject to specific terms, building permits, default, remedies and specific performance provisions for the 55-year period. As such, these grants received are recorded as net assets with donor restrictions.

Infill infrastructure grants received through December 31, 2018 were passed through to the following limited partnerships:

Las Margaritas Limited Partnership	\$ 911,040
Los Cuatro Vientos Limited Partnership	1,028,366
Boyle Hotel, L.P.	1,000,000
Sol Y Luna, L.P.	<u>2,097,789</u>
Total infill grants	5,037,195
Grants and contributions received whose use is restricted by donors for a purpose and/or time in which they may be expended	<u>1,177,146</u>
Total net assets with donor restrictions	<u><u>\$ 6,214,341</u></u>

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Note 9 - Liquidity and availability

The Company regularly monitors liquidity required to meet its operating needs and other contractual commitments. The Company operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures. The current portion of long term debt and accounts payable for property and equipment acquired is expected to be settled by converting existing debt to permanent debt, or through capital contributions from limited partners.

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, consist of the following;

Cash and cash equivalents	\$ 4,321,640
Accounts receivable - tenants	38,438
Grants and contributions receivable	509,211
Other receivables	<u>126,132</u>
Total	<u>\$ 4,995,421</u>

Note 10 - Commitments and contingencies

At December 31, 2018, the Company has twelve projects under development for rental or development purposes. Total predevelopment and construction costs at this date were \$26,866,540. The Company has budgeted additional costs to complete construction on the development projects.

The Company's low-income housing tax credits will be contingent on its ability to maintain compliance with applicable sections of Section 42. Failure to maintain compliance with occupant eligibility, and/or unit gross rents or to correct noncompliance within a specified time period could result in recapture of previously taken tax credits plus interest. In addition, such potential noncompliance may require an adjustment to the contributed capital by investor limited partners in the various operating properties.

As general partner in various partnership, ELACC may be subject to other liabilities, should the affected partnerships' assets become insufficient to meet their obligations. In the opinion of management, future revenues and the value of the underlying assets of each of these partnerships will be sufficient to meet ongoing and future partnership obligations.

Note 11 - Concentrations

The Company operates several apartment complexes located in Los Angeles, California. Future operations could be affected by changes in economic or other conditions in that geographical area or by changes in federal low-income housing subsidies or the demand for such housing.

Concentration of risk

The Company maintains cash balances at various financial institutions that it considers to be high quality financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At times, cash balances may exceed federally insured limits, however, the Company has not experienced any losses with respect to its bank balances in excess of government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these balances at December 31, 2018.

East LA Community Corporation and Affiliates

Notes to Consolidated Financial Statements December 31, 2018

Note 12 - Guarantees

The Company issues a variety of guarantees in the course of developing properties. The guarantees are generally issued in favor of limited partner investors or lenders. Guarantees as of December 31, 2018, consist of the following:

Operating deficits	\$ 1,044,536
Construction loan repayment and completion	54,781,752
Tax credit recapture	42,400,472
	<hr/>
	\$ 98,226,760

Operating deficit guarantees

In the event that, at any time during the operating deficit guaranty period, an operating deficit shall exist which if funded from the operating reserve would cause the balance in such account to fall below \$0, the Company shall provide such funds as shall be necessary to pay such operating deficit. Any such funds provided shall be limited, in the aggregate, to \$1,044,536 and shall be in the form of noninterest-bearing loan to the related partnership. As of December 31, 2018, no amount was required to be funded.

Repayment and completion guarantees

The Company guarantees that construction and improvements of related properties shall commence and be completed within time limits set forth in associated loan agreements, that construction and improvements shall be completed in accordance with Plans and Specifications as defined by the loan agreements, the construction and improvements shall be free and clear of any liens, that all costs of construction shall be paid when due, and that loan proceeds shall remain available for disbursement free and clear of any stop notices.

Tax credit recapture guarantees

The Company guarantees that it will reimburse limited partners for certain amounts if there is a "tax credit recapture event" as set forth in the contribution agreement. If the "tax credit recapture event" is caused by events which are within the control of the Company, then the amounts due shall be paid directly to limited partners. However, if the "tax credit recapture event" is not within the control of the Company, the limited partner shall be compensated from available Cash Flow, as defined in the partnership agreements, or from sale or refinancing proceeds.

Note 13 - Retirement and cafeteria plans

The Company sponsors a contributory matching simple individual retirement plan for all employees whose gross wages are greater than \$5,000 per year. The Company matches employees' contributions up to 3% of the employee's gross wages. The amount of contributions charged to operations during the year ended December 31, 2018 was \$14,964.

The Company also operates a "Cafeteria Plan" in accordance with Internal Revenue Code Section 125. The plan is available to all employees whose employment with the Company began prior to 2003.

Supplementary Information

East LA Community Corporation and Affiliates

Consolidating Statement of Financial Position December 31, 2018

	<u>Assets</u>			
	<u>ELACC</u>	<u>Beswick Senior Apartments</u>	<u>Boyle Hotel, L.P.</u>	<u>Cielto Lindo, L.P.</u>
Current assets				
Cash and cash equivalents	\$ 2,135,272	\$ 36,155	\$ 87,241	\$ 127,794
Accounts receivable - tenants	-	82	-	1,851
Grants and contributions receivable	509,211	-	-	-
Other receivables	752,493	409	-	-
Developer fees receivables	1,427,304	-	-	-
Prepaid expenses and deposits	357,356	2,054	12,059	24,695
Total current assets	5,181,636	38,700	99,300	154,340
Restricted cash and reserves	674,990	228,123	233,504	36,056
Real estate development costs	6,762,986	-	-	-
Property and equipment - net	21,351,006	10,143,300	20,809,559	23,812,648
Investments in limited partnerships	2,664,216	-	-	-
Notes receivable, related party	3,781,560	-	-	-
Other assets	19,076	38,771	44,624	116,132
Total assets	<u>\$ 40,435,470</u>	<u>\$ 10,448,894</u>	<u>\$ 21,186,987</u>	<u>\$ 24,119,176</u>
	<u>Liabilities and Net Assets</u>			
Current liabilities				
Accounts payable	\$ 149,602	\$ 43,226	\$ 1,341	\$ 39,846
Asset management fees payable	-	29,786	2,364	2,500
Accrued salaries and vacation	204,460	7,170	-	6,337
Notes payable, current portion	16,724,112	25,262	18,595	18,003,252
Total current liabilities	17,078,174	105,444	22,300	18,051,935
Accrued interest	314,534	536,754	2,395,961	206,970
Deposits and other payables	123,596	31,189	39,019	70,314
Prepaid rent	-	-	-	-
Deferred revenues	633,647	36,467	1,180	442
Developer fees payable	-	-	1,329,451	1,200,000
Notes payable, related party	-	-	1,000,000	2,262,136
Notes payable, net	9,833,818	3,281,301	9,309,297	959,600
Total liabilities	<u>27,983,769</u>	<u>3,991,155</u>	<u>14,097,208</u>	<u>22,751,397</u>
Net assets				
Without donor restrictions				
Controlling interest	6,237,360	(135)	61,201	(119)
Non-controlling interest	-	6,457,874	7,028,578	1,367,898
Total without donor restrictions	6,237,360	6,457,739	7,089,779	1,367,779
Total with donor restrictions	<u>6,214,341</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total net assets	<u>12,451,701</u>	<u>6,457,739</u>	<u>7,089,779</u>	<u>1,367,779</u>
Total liabilities and net assets	<u>\$ 40,435,470</u>	<u>\$ 10,448,894</u>	<u>\$ 21,186,987</u>	<u>\$ 24,119,176</u>

East LA Community Corporation and Affiliates

Consolidating Statement of Financial Position December 31, 2018

	<u>Assets</u>			
	Camino De Los Arbolitos, L.P.	AMCAL Hollenbeck Fund, L.P.	Las Casitas Housing Ventures, LLC	Las Margaritas L.P.
Current assets				
Cash and cash equivalents	\$ 918,110	\$ 205,211	\$ 119,764	\$ 11,847
Accounts receivable - tenants	12,061	6,296	-	709
Grants and contributions receivable	-	-	-	-
Other receivables	1,250	830	58	-
Developer fees receivables	-	-	-	-
Prepaid expenses and deposits	14,471	17,197	-	13,712
Total current assets	945,892	229,534	119,822	26,268
Restricted cash and reserves	866,462	329,521	-	241,219
Real estate development costs	-	-	-	-
Property and equipment - net	4,916,831	34,871,062	-	11,162,499
Investments in limited partnerships	-	-	-	-
Notes receivable, related party	-	-	-	-
Other assets	-	70,404	-	32,037
Total assets	<u>\$ 6,729,185</u>	<u>\$ 35,500,521</u>	<u>\$ 119,822</u>	<u>\$ 11,462,023</u>
	<u>Liabilities and Net Assets</u>			
Current liabilities				
Accounts payable	\$ 15,766	\$ 11,927	\$ -	\$ 34,601
Asset management fees payable	38,841	78,535	-	40,476
Accrued salaries and vacation	14,116	-	-	12,753
Notes payable, current portion	191,648	40,898	-	-
Total current liabilities	260,371	131,360	-	87,830
Accrued interest	15,766	3,495,830	-	-
Deposits and other payables	93,536	54,463	-	1,152,571
Prepaid rent	-	25,593	-	-
Deferred revenues	2,717	9,845	-	354,050
Developer fees payable	-	731,882	-	647,666
Notes payable, related party	-	-	-	456,000
Notes payable, net	2,264,598	17,571,269	-	3,610,461
Total liabilities	<u>2,636,988</u>	<u>22,020,242</u>	<u>-</u>	<u>6,308,578</u>
Net assets				
Without donor restrictions				
Controlling interest	10	(179)	119,822	910,706
Non-controlling interest	4,092,187	13,480,458	-	4,242,739
Total without donor restrictions	4,092,197	13,480,279	119,822	5,153,445
Total with donor restrictions	-	-	-	-
Total net assets	<u>4,092,197</u>	<u>13,480,279</u>	<u>119,822</u>	<u>5,153,445</u>
Total liabilities and net assets	<u>\$ 6,729,185</u>	<u>\$ 35,500,521</u>	<u>\$ 119,822</u>	<u>\$ 11,462,023</u>

East LA Community Corporation and Affiliates

Consolidating Statement of Financial Position December 31, 2018

	<u>Assets</u>			
	<u>AMCAL Linda Vista Fund, LLP</u>	<u>Lorena Terrace, L.P.</u>	<u>Los Cuatro Vientos, L.P.</u>	<u>Los Girasoles, L.P.</u>
Current assets				
Cash and cash equivalents	\$ 29,236	\$ 14,162	\$ 3,575	\$ 73,763
Accounts receivable - tenants	9,945	140	822	26
Grants and contributions receivable	-	-	-	-
Other receivables	-	-	-	-
Developer fees receivables	-	-	-	-
Prepaid expenses and deposits	4,887	2,943	10,324	2,854
Total current assets	44,068	17,245	14,721	76,643
Restricted cash and reserves	98,407	420,906	235,113	96,253
Real estate development costs	-	-	-	-
Property and equipment - net	7,524,038	9,580,063	9,298,470	1,738,919
Investments in limited partnerships	-	-	-	-
Notes receivable, related party	-	-	-	-
Other assets	8,528	-	22,447	-
Total assets	<u>\$ 7,675,041</u>	<u>\$ 10,018,214</u>	<u>\$ 9,570,751</u>	<u>\$ 1,911,815</u>
	<u>Liabilities and Net Assets</u>			
Current liabilities				
Accounts payable	\$ 11,115	\$ 38,387	\$ 52,415	\$ 7,959
Asset management fees payable	69,371	122,271	39,473	623
Accrued salaries and vacation	-	7,318	3,930	3,238
Notes payable, current portion	14,716	13,748	-	-
Total current liabilities	95,202	181,724	95,818	11,820
Accrued interest	649,890	768,543	1,342,571	457,402
Deposits and other payables	16,485	74,791	29,681	15,207
Prepaid rent	276	-	-	-
Deferred revenues	-	1,630	436,761	159
Developer fees payable	37,140	10,555	539,458	-
Notes payable, related party	-	280,876	200,000	-
Notes payable, net	4,721,344	8,642,011	4,403,534	1,253,361
Total liabilities	5,520,337	9,960,130	7,047,823	1,737,949
Net assets				
Without donor restrictions				
Controlling interest	118	(7,043)	-	(154)
Non-controlling interest	2,154,586	65,127	2,522,928	174,020
Total without donor restrictions	2,154,704	58,084	2,522,928	173,866
Total with donor restrictions	-	-	-	-
Total net assets	2,154,704	58,084	2,522,928	173,866
Total liabilities and net assets	<u>\$ 7,675,041</u>	<u>\$ 10,018,214</u>	<u>\$ 9,570,751</u>	<u>\$ 1,911,815</u>

East LA Community Corporation and Affiliates

Consolidating Statement of Financial Position December 31, 2018

	<u>Assets</u>			
	<u>Sol Y Luna, L.P.</u>	<u>Whittier PSH, L.P.</u>	<u>Cielito Lindo Apartments Phase II, L.P.</u>	<u>Sun Valley Senior Veterans L.P.</u>
Current assets				
Cash and cash equivalents	\$ 190,249	\$ 350,380	\$ 321	\$ 18,560
Accounts receivable - tenants	4,167	2,339	-	-
Grants and contributions receivable	-	-	-	-
Other receivables	-	-	-	-
Developer fees receivables	-	-	-	-
Prepaid expenses and deposits	19,347	6,123	-	-
Total current assets	213,763	358,842	321	18,560
Restricted cash and reserves	205,847	160,333	-	-
Real estate development costs	-	-	5,589,762	14,513,792
Property and equipment - net	17,889,566	11,355,134	-	-
Investments in limited partnerships	-	-	-	-
Notes receivable, related party	-	-	-	-
Other assets	43,297	31,397	-	-
Total assets	<u>\$ 18,352,473</u>	<u>\$ 11,905,706</u>	<u>\$ 5,590,083</u>	<u>\$ 14,532,352</u>
	<u>Liabilities and Net Assets</u>			
Current liabilities				
Accounts payable	\$ 41,033	\$ 12,210	\$ 929,269	\$ 5,512,989
Asset management fees payable	30,543	5,277	1,581	-
Accrued salaries and vacation	6,696	6,526	-	-
Notes payable, current portion	20,072	-	-	-
Total current liabilities	98,344	24,013	930,850	5,512,989
Accrued interest	978,556	-	-	-
Deposits and other payables	59,359	18,297	-	-
Prepaid rent	-	4,842	-	-
Deferred revenues	1,953	-	-	-
Developer fees payable	627,135	431,096	-	-
Notes payable, related party	2,600,000	-	-	-
Notes payable, net	3,329,164	4,577,161	2,716,980	8,710,067
Total liabilities	<u>7,694,511</u>	<u>5,055,409</u>	<u>3,647,830</u>	<u>14,223,056</u>
Net assets				
Without donor restrictions				
Controlling interest	(305)	25	100	100
Non-controlling interest	10,658,267	6,850,272	1,942,153	309,196
Total without donor restrictions	10,657,962	6,850,297	1,942,253	309,296
Total with donor restrictions	-	-	-	-
Total net assets	<u>10,657,962</u>	<u>6,850,297</u>	<u>1,942,253</u>	<u>309,296</u>
Total liabilities and net assets	<u>\$ 18,352,473</u>	<u>\$ 11,905,706</u>	<u>\$ 5,590,083</u>	<u>\$ 14,532,352</u>

East LA Community Corporation and Affiliates

Consolidating Statement of Financial Position December 31, 2018

Assets

	<u>Eliminations</u>	<u>Consolidated</u>
Current assets		
Cash and cash equivalents	\$ -	\$ 4,321,640
Accounts receivable - tenants	-	38,438
Grants and contributions receivable	-	509,211
Other receivables	(628,908)	126,132
Developer fees receivables	(1,427,304)	-
Prepaid expenses and deposits	-	488,022
	<hr/>	<hr/>
Total current assets	(2,056,212)	5,483,443
Restricted cash and reserves	-	3,826,734
Real estate development costs	-	26,866,540
Property and equipment - net	-	184,453,095
Investments in limited partnerships	(2,668,995)	(4,779)
Notes receivable, related party	(3,781,560)	-
Other assets	-	426,713
	<hr/>	<hr/>
Total assets	<u>\$ (8,506,767)</u>	<u>\$ 221,051,746</u>

Liabilities and Net Assets

Current liabilities		
Accounts payable	\$ -	\$ 6,901,686
Asset management fees payable	(426,759)	34,882
Accrued salaries and vacation	-	272,544
Notes payable, current portion	-	35,052,303
	<hr/>	<hr/>
Total current liabilities	(426,759)	42,261,415
Accrued interest	(604,810)	10,557,967
Deposits and other payables	(184,322)	1,594,186
Prepaid rent	-	30,711
Deferred revenues	-	1,478,851
Developer fees payable	(4,820,925)	733,458
Notes payable, related party	(6,799,012)	-
Notes payable, net	-	85,183,966
	<hr/>	<hr/>
Total liabilities	<u>(12,835,828)</u>	<u>141,840,554</u>
Net assets		
Without donor restrictions		
Controlling interest	4,329,061	11,650,568
Non-controlling interest	-	61,346,283
	<hr/>	<hr/>
Total without donor restrictions	4,329,061	72,996,851
Total with donor restrictions	-	6,214,341
	<hr/>	<hr/>
Total net assets	<u>4,329,061</u>	<u>79,211,192</u>
Total liabilities and net assets	<u>\$ (8,506,767)</u>	<u>\$ 221,051,746</u>

See Independent Auditor's Report.

East LA Community Corporation and Affiliates

Consolidating Schedule of Activities and Changes in Net Assets Year Ended December 31, 2018

	ELACC	Beswick Senior Apartments	Boyle Hotel, L.P.	Cielto Lindo, L.P.
Revenue, gains and support				
Gross potential tenant rents	\$ 1,036,790	\$ 424,231	\$ 449,887	\$ 444,141
Gross potential subsidy rent	-	-	-	-
Less vacancy loss	-	(16,659)	(2,579)	(3,088)
Net tenant rents	1,036,790	407,572	447,308	441,053
Laundry and vending	-	357	9,869	4,100
Miscellaneous tenant charges	-	416	195	1,708
Grants and contributions with donor restrictions	1,534,900	-	-	-
Grants and contributions without donor restrictions	3,417,016	-	-	-
Management fees	167,500	-	-	-
Tenant services fees	43,918	-	-	-
Developer fees	999,626	-	-	-
Interest income	111,069	187	52	-
Other income (expense)	144,184	-	-	-
Total revenue, gains and support	7,455,003	408,532	457,424	446,861
Expenses				
Limited partnerships operating	-	355,067	369,845	308,511
Limited partnerships financial	-	158,268	381,583	729,063
Program services	3,859,795	-	-	-
Management and general	517,965	-	-	-
Fundraising	300,045	-	-	-
Total	4,677,806	513,335	751,428	1,037,574
Change in net assets before depreciation and amortization	2,777,197	(104,803)	(294,004)	(590,713)
Depreciation	192,258	400,174	631,651	654,075
Amortization	11,620	6,743	5,316	6,112
Change in net assets	2,573,319	(511,720)	(930,971)	(1,250,900)
Contributions (distributions) - limited partners	-	-	-	676,394
Syndication costs	-	(60,604)	(162,500)	(98,614)
Net assets, beginning	9,878,382	7,030,063	8,183,250	2,040,899
Net assets, end	\$ 12,451,701	\$ 6,457,739	\$ 7,089,779	\$ 1,367,779

East LA Community Corporation and Affiliates

Consolidating Schedule of Activities and Changes in Net Assets Year Ended December 31, 2018

	Camino De Los Arbolitos, L.P.	AMCAL Hollenbeck Fund, L.P.	Las Casitas Housing Ventures, LLC	Las Margaritas L.P.
Revenue, gains and support				
Gross potential tenant rents	\$ 1,066,668	\$ 988,384	\$ -	\$ 287,504
Gross potential subsidy rent	-	-	-	-
Less vacancy loss	-	-	-	(4,945)
Net tenant rents	1,066,668	988,384	-	282,559
Laundry and vending	3,250	-	-	4,360
Miscellaneous tenant charges	139	-	-	2,017
Grants and contributions with donor restrictions	-	-	-	17,270
Grants and contributions without donor restrictions	-	-	-	-
Management fees	-	-	-	-
Tenant services fees	-	-	-	-
Developer fees	-	-	-	-
Interest income	897	145	-	524
Other income (expense)	-	20,524	5,490	-
Total revenue, gains and support	1,070,954	1,009,053	5,490	306,730
Expenses				
Limited partnerships operating	442,471	545,643	-	339,009
Limited partnerships financial	195,470	924,470	-	119,509
Program services	-	-	-	-
Management and general	-	-	-	-
Fundraising	-	-	-	-
Total	637,941	1,470,113	-	458,518
Change in net assets before depreciation and amortization	433,013	(461,060)	5,490	(151,788)
Depreciation	214,798	843,458	-	434,974
Amortization	-	6,034	-	4,390
Change in net assets	218,215	(1,310,552)	5,490	(591,152)
Contributions (distributions) - limited partners	-	-	-	-
Syndication costs	-	-	-	-
Net assets, beginning	3,873,982	14,790,831	114,332	5,744,597
Net assets, end	\$ 4,092,197	\$ 13,480,279	\$ 119,822	\$ 5,153,445

East LA Community Corporation and Affiliates

Consolidating Schedule of Activities and Changes in Net Assets Year Ended December 31, 2018

	AMCAL Linda Vista Fund, LLP	Lorena Terrace, L.P.	Los Cuatro Vientos, L.P.	Los Girasoles, L.P.
Revenue, gains and support				
Gross potential tenant rents	\$ 209,514	\$ 447,982	\$ 198,566	\$ 118,728
Gross potential subsidy rent	-	-	-	-
Less vacancy loss	-	(1,468)	(2,377)	-
Net tenant rents	209,514	446,514	196,189	118,728
Laundry and vending	-	3,967	1,053	2,433
Miscellaneous tenant charges	-	1,817	5,558	-
Grants and contributions with donor restrictions	-	-	-	-
Grants and contributions without donor restrictions	-	-	-	-
Management fees	-	-	-	-
Tenant services fees	-	-	-	-
Developer fees	-	-	-	-
Interest income	90	819	308	190
Other income (expense)	8,072	-	21,282	-
Total revenue, gains and support	217,676	453,117	224,390	121,351
Expenses				
Limited partnerships operating	162,479	392,742	253,020	98,170
Limited partnerships financial	147,709	142,378	167,795	54,727
Program services	-	-	-	-
Management and general	-	-	-	-
Fundraising	-	-	-	-
Total	310,188	535,120	420,815	152,897
Change in net assets before depreciation and amortization	(92,512)	(82,003)	(196,425)	(31,546)
Depreciation	187,478	370,437	436,799	70,406
Amortization	898	-	3,008	-
Change in net assets	(280,888)	(452,440)	(636,232)	(101,952)
Contributions (distributions) - limited partners	-	-	-	-
Syndication costs	-	(85,000)	-	(45,070)
Net assets, beginning	2,435,592	595,524	3,159,160	320,888
Net assets, end	\$ 2,154,704	\$ 58,084	\$ 2,522,928	\$ 173,866

East LA Community Corporation and Affiliates

Consolidating Schedule of Activities and Changes in Net Assets Year Ended December 31, 2018

	Sol Y Luna, L.P.	Whittier PSH, L.P.	Cielito Lindo Apartments Phase II, L.P.	Sun Valley Senior Veterans L.P.
Revenue, gains and support				
Gross potential tenant rents	\$ 488,334	\$ 334,681	\$ -	\$ -
Gross potential subsidy rent	-	-	-	-
Less vacancy loss	(3,079)	(15,413)	-	-
Net tenant rents	485,255	319,268	-	-
Laundry and vending	6,673	2,361	-	-
Miscellaneous tenant charges	5,860	6,402	-	-
Grants and contributions with donor restrictions	-	-	-	-
Grants and contributions without donor restrictions	-	-	-	-
Management fees	-	-	-	-
Tenant services fees	-	-	-	-
Developer fees	-	-	-	-
Interest income	-	34	-	-
Other income (expense)	-	-	-	-
Total revenue, gains and support	497,788	328,065	-	-
Expenses				
Limited partnerships operating	449,918	211,063	-	-
Limited partnerships financial	250,328	215	-	-
Program services	-	-	-	-
Management and general	-	-	-	-
Fundraising	-	-	-	-
Total	700,246	211,278	-	-
Change in net assets before depreciation and	(202,458)	116,787	-	-
Depreciation	758,476	327,173	-	-
Amortization	7,953	2,616	-	-
Change in net assets	(968,887)	(213,002)	-	-
Contributions (distributions) - limited partners	-	-	1,942,253	309,296
Syndication costs	(117,000)	(77,500)	-	-
Net assets, beginning	11,743,849	7,140,799	-	-
Net assets, end	\$ 10,657,962	\$ 6,850,297	\$ 1,942,253	\$ 309,296

East LA Community Corporation and Affiliates

Consolidating Schedule of Activities and Changes in Net Assets Year Ended December 31, 2018

	Eliminations	Consolidated
Revenue, gains and support		
Gross potential tenant rents	\$ -	\$ 6,495,410
Gross potential subsidy rent	-	-
Less vacancy loss	-	(49,608)
Net tenant rents	-	6,445,802
Laundry and vending	-	38,423
Miscellaneous tenant charges	-	24,112
Grants and contributions with donor restrictions	-	1,552,170
Grants and contributions without donor restrictions	-	3,417,016
Management fees	(150,428)	17,072
Tenant services fees	(43,918)	-
Developer fees	(837,752)	161,874
Interest income	(105,000)	9,315
Other income (expense)	135,972	335,524
Total revenue, gains and support	(1,001,126)	12,001,308
Expenses		
Limited partnerships operating	(1,201,059)	2,726,879
Limited partnerships financial	(105,000)	3,166,515
Program services	-	3,859,795
Management and general	-	517,965
Fundraising	-	300,045
Total	(1,306,059)	10,571,200
Change in net assets before depreciation and amortization	304,933	1,430,108
Depreciation	-	5,522,157
Amortization	-	54,690
Change in net assets	304,933	(4,146,739)
Contributions (distributions) - limited partners	(651,918)	2,276,025
Syndication costs	-	(646,288)
Net assets, beginning	4,676,046	81,728,194
Net assets, end	\$ 4,329,061	\$ 79,211,192

See Independent Auditor's Report.

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Fill out Application Narrative Form

Last updated: 09/28/2020

*** What dollar amount are you requesting from the Vernon CommUNITY Fund?** 60,000

*** Will you be requesting general operating support?** Yes

If yes:

What is your annual operating budget?	\$3,658,314
What is your organization's mission? (250 words, maximum)	East LA Community Corporation advocates for economic and social justice in Boyle Heights and East Los Angeles by building grassroots leadership, developing affordable housing and neighborhood assets, and providing economic development opportunities for low and moderate-income families.
What is the target demographic for your services?	Low- to moderate-income Latinx residents on the Eastside of Los Angeles.
What period of time are the requested funds expected to cover?	1/1/2021=12/31/2021

Please attach the proposed budget for your project

(No response)

Describe your organization’s history, listing significant achievements, accomplishments and recognition: (250 words, maximum)

ELACC was founded by four Eastside residents in 1995 to address the critical need for accountable development in our neighborhoods. Since our community transformation model has centered on engaging residents traditionally left out of decision-making processes, working collaboratively with working families to transform the built environment through just land use planning. To date, we have built and renovated 87 single-family homes and 750 rental units, with over 600 in our pipeline.

Our organization is rooted in Boyle Heights, one of the city’s oldest and lowest-income neighborhoods with the highest concentration of Latinos in the county. Our work ensures working families can access affordable housing, high-quality rapid transit, culturally responsive businesses, cultural assets, inclusive financial products and programs, and pathways to economic integration. All our programs and developments seek to increase housing options, build economic stability, develop innovations to steward land, establish community businesses, strengthen neighborhood unity, and achieve organizational excellence. ELACC’s recent accomplishments over the last few years include:

- Finishing construction on our most significant affordable housing development to date, Sun Valley Apartments that will provide homes for 96 senior veterans. In total, we have leveraged \$31 million to complete the project.
- Mobilizing for and winning a community engagement process and transit-oriented communities’ policy that requires LA Metro-owned sites include affordable housing.
- Incorporating a non-profit Community Land Trust for Boyle Heights’ working families.
- Passing a city-wide street vending permit system through the successes of our more than a decade mobilizing vendors and other residents for an equitable policy.

*** Describe how your organization and/or project will improve the community of Vernon and/or its surrounding areas: (500 words, maximum)**

ELACC will use \$60,000 to support operations of direct services for low- to moderate-income (LMI) residents living in Boyle Heights and Unincorporated East Los Angeles. ELACC has four organizational pillars—Community Services, Power Building, Community Capital, and Organizational Excellence. Community Services include our Community Wealth and Tenant Services departments. Through the departments, we operate multiple programs, including financial education and counseling, peer lending circles, matched savings accounts, afterschool programming, and a mobile food pantry. Through our efforts, we reach over 1,200 LMI residents each year.

All our tenants and other LMI residents are eligible for free financial counseling and education through our Community Wealth services. Our asset and wealth building programs reduce participant debt by an average of \$1,000, increase savings by an average of \$800, and improved credit scores by an average of 150 points. ELACC offers monthly two-hour financial education workshops on money management,

credit, loans, homeownership, and taxes. All participants are encouraged to enroll in one-on-one financial counseling to receive individualized attention, committing twelve months to identify values that drive their financial decisions, and develop financial goals that align with those values. Counseling participants are then referred to our in-house financial products to help build wealth.

Our matched savings program and peer Lending Circles help participants save income and establish or maintain positive credit. Through our savings accounts, participants receive a monthly \$10 incentive for up to six months when they make deposits into their accounts and attend at least two financial coaching sessions. And our Lending Circles provide an opportunity for residents who are without access to traditional financial products to build their credit and secure cash as necessary at zero interest.

Since 2013, we have operated our Mobile Food Pantry through a partnership with the Los Angeles Regional Food Bank. Together, we have strengthened the food security of well over 1,000 unduplicated participants to date. Every second Wednesday of the month, ELACC staff and volunteers disseminate 25 pounds of healthful pantry items and fresh produce to Eastside residents utilizing our affordable housing site near the border of Boyle Heights and East LA, Lorena Terrace, as a distribution site. Our mobile food pantry decreases food insecurity and serves as a critical intervention to help local families free-up income for other essential needs and increase savings.

We also provide services for children and youth living in six of our affordable housing sites through our afterschool program, STARS (Sustainable Tutoring and Academic Resources for Students). Participants in STARS receive homework assistance, access to computers with internet, and outlets for artistic expression. STARS also offers summer enrichment activities, local college tours, and field trips to locations out of reach for most families. Through the program, our team pairs students with an adult who supports their academic success, serving about 60 students each year with 20 trained volunteers across sites. STARS encourages the academic and behavioral growth of low-income young people living in affordable housing, ensuring they have the support necessary to succeed in school.

If selected for award, how might your organization promote its Vernon CommUNITY Fund Grant?

If awarded a grant from the Vernon CommUNITY Fund, ELACC will announce the partnership through our e-newsletter that reaches over 3,200 individuals and promote the grant on our social media accounts that include over 5,500 followers on Facebook, 1,300 on Twitter, and more than 1,200 on Instagram. We will also list the Fund as a sponsor on any collateral materials advertising the food pantry and the STARS program.



Conflict of Interest Form

Last updated: 09/28/2020

*** Does your organization conduct any lobbying activity?** No

*** Is your organization specifically for religious purposes and benefits only your congregation in its spiritual practice?** No

*** Does your organization charge membership fees or dues?** No

* Signature

By clicking the check box below, I confirm that the information provided is truthful and accurate, and that my staff and board members have no past or present affiliation with current or former members of the Vernon City Council or other administrators from the City of Vernon. I further agree that, if funded, my organization will use the CommUNITY grant funds solely for charitable purposes and will not conduct any lobbying activities.

	<input checked="" type="checkbox"/>
Full Name	Abigail Wood



Final Report

Last updated: 08/03/2016

Use this form to provide details regarding the services this organization has provided in the period after receiving financial support from the Vernon COMMUNITY Fund (VCF).

Page 1

*** Were you able to achieve the objectives of the grant from the VCF? Please explain.**

During the grant period, East LA Community Corporation (ELACC) was successful in the grant's main objective aimed at activating the community space Casa del Mexicano using various forms of arts, culture, organizing, and political education in the space. ELACC's community organizing department oversees the 'Comite de Actividades', a 25 community-member committee that is responsible for planning activities that bring the various bases of our organizing campaigns together. One of the primary charges of the Comite was to activate the newly renovated Casa del Mexicano with community programming and activities. ELACC organizing staff worked with the Comite de Actividades to develop out a movement-building arts program for residents in the surrounding neighborhoods to participate in. This inclusive programming included 'Noche de Loteria' nights, Fiesta de Disfrases, traditional dance with a local Danza Azteca group, the holiday Posadas (holiday celebration), and a social justice based arts series called 'Mi Parte Es El Arte'. More than 40 residents from organizing campaigns participated in the feedback and finalization of the programming plan presented by the activities committee.

The Mi Parte es El Arte was the cornerstone program during the grant period, which spanned 6 weeks with 30 community members participating. We partnered with 2 local artists to facilitate the workshop - with the primary goal of using the arts (in various mediums) to lift up residents' struggle for housing as a human right, and community self-determination. The art series started basic, with participants learning and understanding the history of art as an organizing tool, developing out basic skillsets for creating a work of art, and then finally showcasing their art during the holiday Posada party which had upward of 400 community residents in attendance.

ELACC partnered with a local Danza Azteca troupe to facilitate Danza classes every Wednesday for 15 weeks. These sessions taught participants the traditional styles of ancient Aztec ceremony, and

allowed students to understand the historical displacement of indigenous peoples in the America's, juxtaposed in the current context of the Los Angeles housing crisis. These classes saw new participants in each session, ranging from community residents active in ELACC campaigns, to allies and other neighborhood organizations. Danza classes were open and free to anyone in the community.

Other events included our annual Mother's Day event for the women leaders in the community, which had roughly 75 people attend. ELACC partnered with Grammy Award winning artist Quetzal Flores and his band to host a community song-writing workshop for the LA Street Vendor Campaign, which had more than 200 community members in attendance. During the grant period, more than 550 unduplicated community members were active in the Casa del Mexicano space. Roughly 85% of them are women between the ages of 40-65 years.

Because of the cultural significance of the Casa del Mexicano space in Boyle Heights, it is extremely important that ELACC, as its caretaker, ensure that the building remains open and activated to the community. Additionally, with so many ongoing areas of intense campaign work in housing justice, street vending, and community planning, ELACC's membership need spaces to engage that are lighter and give them a chance to have fun through cultural arts. Through this funding, we are able to sustain programming that provides that space. By doing this, the organizing department is more effective at membership retention and base building, and ELACC's three core areas of work in the community are linked up through programming that is light and fun, but culturally relevant to the current conditions of the neighborhood.

*** What challenges has the organization experienced during the term of the grant and how were they addressed? How have these challenges affected the work supported by the VCF?**

Across the organization, ELACC has experienced lack of participation on its programs for short periods of time. For example, ELACC is a member based organization. Members sometimes feel overwhelmed by saturations of meetings and schedules. Some members of the "Comite" are also active members of campaigns and their time is often hard to manage, as all of them are volunteers. In addition, scheduling activities with the "Comite" has also been a bit of a constraint. The membership being shared with organizers on campaigns has brought on a deficit in the amount of activities that the "Comite" had included on a timeline in producing for community. The "Comite" aims to find new members, and increase participation from members of the campaign that are not active.

Another challenge is making the necessary space to incorporate programming that compliments and supports the work of ELACC's Community Wealth Department, and maintaining consistent participation from tenants living in ELACC properties. The latter is a challenge that has been connected to a traditional separation in ELACC community organizing target population, and the tenants that benefit directly from our affordable housing. To address these challenges, we have started coordinating events and program goals for both tenant services, community organizing, and community wealth – this helps maintain higher participation from community, more efficient use of staff time, and stronger connectivity between our members, clients, and tenants.

*** What are any organizational successes from the past year which you would like to highlight?**

In Fiscal Year 2016, ELACC's major accomplishments include the following:

- Opening Whittier Place Apartments, a 25-unit multifamily affordable housing development in East Los Angeles for previously homeless families and families with children aged five years and younger.
- Publishing our second edition of Plan del Pueblo (People's Plan), a comprehensive urban planning document created by residents to inform the City's new Boyle Heights Community Plan.
- Supporting the 1st Street Community Businesses, a group of 10 small businesses on the busy Boyle Heights corridor we began organizing in 2013, in their incorporation as a 501 ©(6) Business Association.

*** Have all of the funds provided by VCF been expended?**

Yes

Please attach an expense report for the grant for the past year.

<https://jemmottrollinsgroup.fluidreview.com/media/assets/survey-uploads/70719/6286741-n58u76ldKh/City%20of%20Vernon%20CommUNITY%20Final%20Report%20Expenditure.xlsx>

*** Were there any additional unexpected expenses that were not mentioned in the Interim Report?**

No

*** How many times has the Board of Directors convened in the past year?**

4

Page 2

*** How many residents from the Vernon-area (Vernon, Bell, Boyle Heights, Commerce, Huntington Park, Maywood, Unincorporated East Los Angeles) have you served during the grant term?**

2,000

*** What metrics did you use to determine this?**

Community Organizing department uses a combination of sign-in sheets and database tracking through Nationbuilder to determine how many residents participate in our work, and breaks down that data by participation levels to determine leadership levels. Our Community Wealth department uses intake forms to track the number of clients it serves. And our Asset Management department tracks the number of tenants we have through lease agreements.

*** Do you expect to reapply for funding from VCF next year?**

Yes

*** Signature**

By typing your full name in the space provided below, you attest that the information provided is true and accurate to the best of your knowledge.

Mike Dennis



Vernon CommUNITY Fund

GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	Girl Scouts of Greater Los Angeles
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Type of Organization:	Civic Organization	Year Founded:	2008
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Annual Budget:	\$106,511	No. of Board Members:	20
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Amount Requested:	\$30,000	Recommended Amount:	\$30,000
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Type of support requested:	<input checked="" type="checkbox"/> General Operating	<input type="checkbox"/> First Time Applicant
	<input type="checkbox"/> Project/Program	<input checked="" type="checkbox"/> Returning Grantee Prev. Award amount: \$30,000 (FY 2018-19)

Brief Narrative description of the organization

Since its establishment in 1912, the Girl Scouts of Greater Los Angeles (GSGLA) has become one of the largest non-profit organizations in Los Angeles with the focus of supporting the development of young girls. GSGLA fosters the growth of its participants through its various programs which focus on physical activity, community service, STEM skills development and outdoor experiences.

Organizational strengths:

Highly known brand with proven success in community outreach

Projected goals which align with multiple VCF goals and target identical demographics as VCF

Skilled and capable management team

Successful fundraising efforts which can bolster success towards projected goals

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: all Family Type: n/a
Gender: all, sex: female Military Status: n/a
Race/Ethnicity: all Sexual Orientation: n/a
Economic Status: low-income Other (specify): n/a

Description of the proposal to which funds would apply
(if no particular project is specified, please note General Operating Support in this area)

GSGLA is requesting funding in support of general operations for the organization. Funding would be restricted to support individuals who live in Vernon and VCF communities.

Cost/Benefit:	\$30,000 / 916 individuals = ~\$32 per person	Beneficiaries and/or potential impact on the non-profit/governmental landscape:	Low-income communities in the Southeast LA region, specifically leadership development in adolescent girls
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Staff Analysis

Documents reviewed

☒ Audit/IRS Form 990 (dated: 4 / 15 / 2018)
☒ Organizational Budget

☐ Proposal Budget

How does the proposal align with the goals of the Fund?

The organizations programs most closely align with the following VCF goals:
the promotion of positive social development of children, youth, families and senior residents in Vernon and surrounding areas,
the promotion of effective and responsible leadership at every level of society

The eligibility criteria where the organization rates the highest are:
Promote the health, safety and welfare of persons residing or working within the designated geographic areas

Are there any activities planned to acknowledge VCF as a funder of this project/program/organization?

GSGLA plans to recognize funders on its Annual Report which is estimated to have ~700,000 visitors online. Interest has also been expressed regarding working directly with any VCF public relations/marketing for further opportunities for acknowledgment.

What previous projects has the applicant successfully implemented?

In previous VCF grants, GSGLA has successfully met its grant objectives and has broadened its impact in the VCF area.

GSGLA has previously served ~590 (of which ~60% are generally from the VCF area) adolescent girls through troop activities and through its mentorship network, has engaged, supported and trained ~220 adults from the VCF area.

GSGLA states that, to date, approximately 916 members from the VCF area are enrolled in its programs and that it was able to start 17 new Girl Scout troops in 2019 alone.

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:

General CDC restrictions surrounding public gathering and social distancing efforts may result in depressed participation in GSGLA activities as well as exacerbating some concerns regarding location and staffing.

Funding Recommendation

Fund this proposal?	<input checked="checked" type="checkbox"/> Yes
	<input type="checkbox"/> No

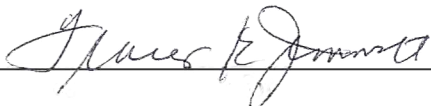
Recommended Amount:	\$30,000
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Suggested revision(s) to proposal/fund amount, if applicable:

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Staff reviewer:	Fran Jemmott
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Signed: _____



Date: 11 / 2 / 2020



Fill out Application Form

Created: 11/15/2019 • Last updated: 11/23/2019

ORGANIZATIONAL INFORMATION

*Indicates required field

* **Name of Organization** Girl Scouts of Greater Los Angeles

* **Organization Address**

Street	1150 S Olive St., Suite 600
City/Town	Los Angeles
State	California
Country	United States

* **Organization Phone** 6266772254

* **Organization Email** grants@girlscoutsla.org

Organization website address, if any Girl Scouts Of Greater Los Angeles

* **Name of Authorized Representative** Gilliland, Mary Lou

(Last Name, First Name)

Title of Authorized Representative Foundation and Corporate Grants Manager

* **Organization Founding Date/Date of Incorporation** 12/2008

* **Organization Type** Civic Organization

* Service Area	Bell
	Boyle Heights
	Commerce
	Huntington Park
	Maywood
	Unincorporated East Los Angeles (specify community): Belvedere Gardens, Eastmont, Clty Terrace
	Vernon

SERVICE DETAILS

What number of non-duplicate individuals directly benefit from your services?	More than 200
What amount of the individuals specified above are located in the cities identified by the Vernon CommUNITY Fund?	More than 200
What age group(s) benefit the most from your services?	Children and Youth (ages 0 -14)
	Adolescents (ages 15 -17)
	Teens and Young Adults (ages 15 – 20)

STAFF DETAILS

* Name of Executive Director	Edy-Kiene, Theresa
(Last Name, First Name)	

List of Executive Staff/Volunteer Leadership (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/120625005/85TToEy4fR/>

Executive Staff/Volunteer Leadership biographies (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document. Please specify titles and organizational involvement.

(No response)

List of Board Members (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/120625005/fqskNUvQvb/>

List of Board Members (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document.

(No response)

FINANCIAL INFORMATION

List of Income Sources

(For example: grants, earned income, individual donations)

- Grants
- Individual donations
- Earned income

*** Most recent audit and/or 990.**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/120625005/nOnxuvHAF5/>

*** Current organization budget**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/120625005/8THAFUPkXp/>

***Grant Amount:** 30,000

Please specify the amount of grant funds being requested.

*** What percentage of your organization budget will the requested funds represent?** 0

*** Are you requesting funding for a specific project?** Yes

Proposed budget for requested funds

How will the organization specifically utilize grant funds? (Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/120625005/GDDLZKJB1h/>

Name of Financial Institution Citizens Business Bank

Address of Financial Institution (No response)

Phone Number of Financial Institution (No response)

Name of Fiscal Sponsor (if applicable) (No response)

Fiscal Sponsor Address (if applicable) (No response)

Fiscal Sponsor Phone (if applicable) (No response)

Fiscal Sponsor Email (if applicable) (No response)

Fiscal Sponsor Website (if applicable) (No response)

Does your organization have a current certificate of general liability insurance? Yes

LEADERSHIP BIOS

Girl Scouts of Greater Los Angeles

Theresa Edy-Kiene

Chief Executive Officer

Theresa Edy-Kiene was appointed chief executive officer of Girl Scouts of Greater Los Angeles in September 2019. As CEO, Theresa provides direction and vision for the development and achievement of the organization's mission to build girls of courage, confidence, and character who make the world a better place.

She comes to GSGLA from Fuller Seminary as the Vice President of Strategic Planning and Change Management in the President's Office where she was responsible for the development of a new institution-wide strategic plan, developing a new education business model to position the institution for greater financial sustainability and the management of the planning and design for Fuller's new Pomona campus. Simultaneously, she continued to serve as the Executive Director for the Thrive Center for Human Development, a role that brought her to the seminary in 2017 to leverage applied research in the area of positive youth development in order to inspire young people for social change.

Prior, Edy-Kiene was an entrepreneur who co-founded and led two consumer food brands, raising capital financing and growing both into national brands. Before that, she had a successful career as a television executive at Lifetime Television, Warner Bros., and Fox, and developed the hit shows, *The X-Files* and *Six Feet Under*. She also sits on the board of the Human Trafficking Legal Network and chaired the Water Committee for the California Small Business Association.

Natalie Farrar Adams

Chief External Relations Officer

Chief External Relations Officer, Natalie Farrar Adams, joined GSGLA in February 2017. She is responsible for fund development, marketing, communications and legislative advocacy. She and her team have the pleasure of sharing the accomplishments of girls and volunteers with both the membership base and the Los Angeles community.

With more than 20 years of experience in nonprofit and higher education fundraising and engagement, Natalie specializes in building engaging and welcome donor communities, raising the sites of philanthropic investors, and utilizing specialized data analysis to increase overall participation in donor commitment. She has extensive experience in communications and marketing management as well as prides herself on integrating communications, public relations and cultivation experiences so that constituents always feel connected and informed to the organization they support.

Natalie was most recently the Director of Parent Engagement and The Parent Fund at Scripps College, the women's college at the Claremont Consortium and led several nonprofit development teams in Los Angeles County and New York City including Descanso Gardens, Bright Star Schools and Harlem R.B.I. (Reviving Baseball in Inner Cities). Through each of these roles, Natalie has championed opportunities to provide girls and young women experiences to grow leadership skills and build personal character.

Natalie is a member of the board of The Glendora Education Foundation where she chairs the Development Committee and sits on the Executive Team, and spends countless hours as an active volunteer in her three children's activities.

Denise Nowack
Chief Mission Delivery Officer

Denise Nowack spearheads a comprehensive, multifunction, integrated operation for program enrichment, membership growth and retention, and volunteer engagement and development. Denise oversees 110 staff members in the areas of member services, program and community engagement, registration, retail and product sales. In the coming months, Denise will lead Girl Scouts of Greater Los Angeles' next strategic planning process.

With more than 35 years of experience in executive non-profit management, Denise specializes in strategic planning, market analysis, needs assessment, and curriculum design. Denise is an innovative leader in the development, execution, and evaluation of evidence-based programs with attention to scalable models that produce replicable outcomes nationwide. Prior to joining Girl Scouts, Denise demonstrated her leadership at National Multiple Sclerosis Society, Southern California and Nevada chapter, where she served in various capacities for nearly 20 years, most recently as the Executive Vice President, Chapter Programs, Advocacy, and Services. During her tenure, Denise led the chapter through four mergers, successfully expanding mission delivery across larger, culturally-diverse regions. Denise and her team effectively leveraged the unique resources of communities to help more people affected by MS live their best lives.

Denise's lifelong career in nonprofit launched with a 15-year tenure at American Heart Association where she last served as Associate Vice President, Programs and Services, Research and Community Development. In addition to her management experience, Denise is a registered and published dietitian nutritionist and earned her Bachelor of Science degree in Dietetics, Food Science & Nutrition from California State University – Northridge.

Denise is a lifetime Girl Scout member, a San Fernando Valley Girl Scout alum, a Mariner, and a former San Fernando Council Board member and officer. Denise is an engaged volunteer herself, including being a volunteer puppy raiser with her husband for the Guide Dogs of America.

Brenda Zamzow
Chief Financial & Administrative Officer

Brenda Zamzow oversees Finance, IT, Risk Management and Properties for GSGLA. She joined the organization as a financial consultant in April 2010 to develop the financial model for the 5-year strategic plan and is now responsible for the \$20M+ annual operating budget, the 26 owned and leased properties, GSGLA's technology function, and risk management including insurance and contract administration. She serves as the staff liaison to the Finance/Investment, Audit, and Property Committees, and is also active in fund development and leadership recruitment. In September 2014, Brenda was honored by the Los Angeles Business Journal with an award as the Non-Profit CFO of the Year. She was also named to the inaugural class of 40 Woman of Distinction by LA Biz in January 2015.

Prior to joining GSGLA, Brenda founded and led The Zamzow Group, Inc., an accounting services firm providing seasoned financial and accounting professionals (CPAs and MBAs) to clients that included Sony Pictures Entertainment, Warner Bros., Ernst & Young, and Southern California Edison, and catered to many small to middle-market companies and nonprofit organizations in the Greater Los Angeles area. The Zamzow Group was certified by the Women's Business Enterprise National Council (WBENC), which provides a national standard of certification for women-owned businesses and is considered to be one of the most widely recognized and respected certifications in the nation.

Prior to founding The Zamzow Group, Brenda was a financial consultant for Sony Pictures Entertainment, served as Senior Vice President of Finance at Internet Directories USA, and served as Chief Operating & Financial Officer of Creative Intelligence, Inc. She spent 10 years at Fox Television as Vice President of Twentieth Television & General Manager of FoxStar Productions. Brenda began her career in the London office of Arthur Young & Co, later relocating to Los Angeles and joining Ernst & Whinney, which later became Ernst & Young LLP.

In addition to her business achievements, Brenda chairs the Ernst & Young Alumni Association for Greater Los Angeles and serves on the Finance Committee of the Alzheimer's Association—Southland Chapter. Brenda is the former Board Chair of the Angeles Girl Scout Council and the Los Angeles Junior Chamber of Commerce. She has been an active member of several community and professional organizations, including the West Adams Heritage Association, the National Association of Women Business Owners (NAWBO), Los Angeles Area Chamber of Commerce, CalCPA Society, ProVisors, AICPA, Executive Women's Golf Association, and the Cheetah Conservation Fund.

**GSGLA FY2019 Operating Budget
Final Budget**

CONFIDENTIAL

		Final Budget FY 2018-2019
OPERATING REVENUE		
Public Support		
Individual Gifts	\$	425,000
Corporate Gifts		435,000
Foundations		340,000
Total Public Support	\$	1,200,000
Revenue		
Product Sales (net)		18,321,934
Retail Operations (net)		789,354
Program Revenue		1,787,371
Property & Equipment		92,100
Bank & Investment Income		127,500
Other Revenue		35,800
Total Revenue	\$	21,154,059
TOTAL OPERATING REVENUE	\$	22,354,059
OPERATING EXPENSES		
Employee Expense		
Personnel Salaries & Wages	\$	10,609,723
Employee Benefits		1,605,435
Employee Taxes & Insurance		1,070,187
Total Salaries, Benefits and Taxes	\$	13,285,345
Other Operating Expense		
Professional Services & Fees		1,166,647
Supplies		2,316,056
Telecommunications		260,376
Occupancy		1,483,857
Equipment Purchase, Rental, Repair & Maintenance		533,115
Printing, Promotion & Publications		685,736
Travel		336,195
Assistance & Grants		573,807
Insurance		329,643
Other Expenses		481,485
Depreciation Expense		1,127,305
Total Other Operating Expense	\$	9,294,223
TOTAL OPERATING EXPENSES	\$	22,579,568
NET INCREASE (DECREASE) IN NET ASSETS FOR OPERATIONS		
	\$	(225,509)

GSGLA FY2019 Capital Budget

Final Budget

CONFIDENTIAL

	Final Budget FY 2018-2019
Capital Public Support	
Camp Lakota	600,000
Other Capital	150,000
TOTAL CAPITAL SUPPORT	\$ 750,000
Capital Expenditures	
New Capital Projects - FY2019	\$ 2,235,731
Prior year carryovers from FY2018 (WIP)	\$ 305,000
Santa Clarita & Inglewood Build-outs (WIP)	\$ -
Property Capital Expenditures	\$ 2,540,731
IT Capital Expenditures	312,000
TOTAL CAPITAL EXPENDITURES	\$ 2,852,731
NET INCREASE (DECREASE) IN FUNDS FOR CAPITAL	\$ (2,102,731)

LEADERSHIP BIOS
2019 GSGLA Board of Directors

Michelle Reagan Attalla

Vice President, Senior Business Banking Relationship Manager, City National Bank

Michelle is a vice president, senior business banking relationship manager for City National Bank located in West Los Angeles. She is a business specialist servicing credit and other banking needs for companies of the Greater Los Angeles area. She has more than 25 years of experience in finance, investment management, and treasury operations. Prior to banking, she was the assistant treasurer for Mattel Inc., and worked at AIG SunAmerica and Coopers & Lybrand. Michelle is a member of GSGLA's finance/investment committee.

Hayley Blockley

Managing Director, JLL

Hayley holds a B.A. with highest honors from the School of Film and Photography at Montana State University, which informs her love of media, culture, and design. In 2013 she was named to the JLL Leadership Council Advisory Board and as one of Southern California's Top Leasing Brokers by Real Estate Forum. Hayley was honored by Bisnow in 2014 as one of their Los Angeles Power Women and was invited to participate in the JLL's 2016 Women's Summit. She and her partner were also recently featured in the *Los Angeles Business Journal's* "Who's Brokering Los Angeles." Hayley sits on GSGLA's property committee.

Mia Britel

Principal, Deloitte Consulting LLP

Mia is a C-suite advisor with experience in delivering strategic enterprise-wide capabilities for global Fortune 500 companies. With 25-plus years of experience in Big Four Consulting working with a wide range of clients and industries, she brings deep experience in global sales, strategy, portfolio management, budgeting, contract and supplier management. Mia also has a passion for developing future women leaders and it is that passion that has brought her to GSGLA, where she is a member of the fund development committee.

Tod A. Burnett, Ed.D.

Executive Vice Chancellor, Brandman University

At Brandman University, Tod oversees advancement and special projects expanding strategic partnerships that benefit the university and enhance student success. Tod was also president of Saddleback College and vice chancellor of the California Community Colleges, and has served in the administrations of a U.S. president, government, and mayor. He was also director of state

and local government relations for the U.S. Environmental Protection Agency. Tod is passionate about promoting educational opportunities and economic prosperity for all. He sits on GSGLA's fund development committee.

Erin Dawkins

Vice President, Brand Operations, House of Taylor

At House of Taylor, Erin serves as the primary operations lead related to Elizabeth Taylor's lifestyle brands, including developing purpose-driven business strategies benefiting The Elizabeth Taylor AIDS Foundation. Before serving in her role with House of Taylor, Erin was a Senior Division Director of the Office of the Senior Vice President (OSVP) at NYU Langone Medical Center, one of the nation's premier academic medical centers. Erin has designed and managed capital campaigns ranging from \$10 million to \$350 million for national and international non-profit organizations. She is passionate about issues related to women & girls and underrepresented communities and continues to serve as a volunteer in this capacity.

Juanita Dawson

Senior Manager, Raytheon

Juanita is a senior manager in the information technology security, risk, and compliance organization within the Raytheon Space and Airborne Systems business, a technology and innovation leader specializing in defense, civil government, and cybersecurity solutions. There, she provides the vision and leadership for developing and supporting initiatives critical to governance and compliance practices in information technology. Juanita is a member of GSGLA's audit committee.

Monique Earl

Assistant General Manager, Administration & Field Operations, Los Angeles Department of Transportation

Monique is the assistant general manager over administration and field operations at the Los Angeles Department of Transportation (LADOT). She has over 20 years of experience in the public, private, and nonprofit sectors—most notably in the area of public finance. Currently, Monique spearheads the financial strategy at LADOT, which includes budget, accounting, risk management, procurement, and facilities.

Denise Gutches

Chief Financial & Operating Officer, FilmL.A., Inc.

Denise has more than 30 years of experience in strategic, financial, and operating management and leadership. Prior to FilmL.A., Inc, she served as CFO/COO at Marlborough School and Willows Community School. Since 2004, Denise has also owned and operated DKG Consulting, Inc., specializing in comprehensive strategic planning, business management, project

management, and executive consulting services for nonprofits. Denise sits on GSGLA's property and board development committees.

Cheryl Hundley – Vice Chair

Senior Director, Head of Tax, Blackline, Inc.

Cheryl is the head of tax for Blackline (NASDAQ: BL), a leading provider of cloud software with a mission to modernize accounting and finance for greater operational agility, accuracy and effectiveness in companies worldwide. She oversees all aspects of the company's global corporate tax function. Cheryl chairs GSGLA's board development committee and sits on the executive committee.

Sue Callaway Kelly

Entrepreneur, Journalist, Author & Media Marketer

Entrepreneur, award-winning journalist and author, media marketing pioneer, and automotive insider, Sue has built and transformed global brands for Time Inc., Wenner Media and Hearst, co-founded *Fortune's* Most Powerful Women Summit and innovated marketing and content platforms for brands from Esquire and Jaguar to TrueCar and THE AUTO 100.

Megan L. Martin

Vice President, Intellectual Property, Warner Bros. Entertainment

Megan, vice president of intellectual property counsel at Warner Bros. Entertainment, began Girl Scouts in second grade and earned her Silver and Gold Awards. She is a member of GSGLA's property committee. Megan served as a girl board member for Ocean County Girl Scouts Council, representing the organization at the 1993 Girl Scout National Convention.

Jana Monroe – Secretary

Vice President, Global Security, Herbalife

As vice president of global security, Jana Monroe is responsible for all security functions throughout the company, including executive security; events, employee, facility, and property security; IT security; and any other special security projects. Jana sits on GSGLA's executive, board development, and fund development committees.

Bill Nelson

Executive Vice President, Human Resources, Unibail-Rodamco-Westfield

Bill joined Westfield, LLC in 2011 and is currently responsible for providing leadership and direction to the U.S. Unibail-Rodamco-Westfield organization on all matters relating to people. Prior to joining Westfield, he held a variety of executive human-resource roles in diverse industries, living and working in countries across Asia, Australia, Canada, Europe, and the United States. He has been an active supporter of many community-based programs including

work with the American Red Cross, various veterans' initiatives, and now with GSGLA. Bill co-chairs GSGLA's executive compensation committee and sits on the fund development committee.

Jim Niemiec

Senior Vice President, Procurement, Beachbody

Jim, chief procurement officer at Beachbody, has over 20 years of experience leading global procurement for tech, retail, and manufacturing with multinational companies. He has held leadership roles with McKinney, MGM Resorts, HP, and Live Nation Entertainment. Currently, Jim resides in La Cañada with his wife and two Girl Scout daughters.

Erin Oremland

Senior Vice President, Administration, ICM Partners

Erin Oremland is Senior Vice President, Administration, at ICM Partners, one of the largest talent agencies in the world, a role she has held for 17 years. Her purview includes business operations, contract and accounting management, and strategic planning processes across the agencies' 18 divisions. She is passionate about developing future female corporate leaders and devotes considerable time to mentorship across the entertainment business. Erin attended the University of Wisconsin at Madison, and lives in Sherman Oaks with her husband and three sons.

Andy Park

Tax Partner, Private Client Services, Ernst & Young

Focused primarily on private, family-owned and high growth businesses, Andy has extensive experience leading and coordinating cross-functional tax teams. His clients span a broad range of industries such as Technology, Retail and Consumer Products, Media and Entertainment, Healthcare, Financial, Automotive, Manufacturing, and Real Estate. In addition to his role serving clients, Andy serves as one of the co-directors of the Greater Los Angeles EY Entrepreneur Of The Year program that promotes and celebrates innovation, ingenuity and entrepreneurship in the market.

Ellen E. Swarts

Senior Director of Finance & Controller, Teledyne Controls, LLC

Through her drive to excel and dedication to her team, Ellen has led El Segundo-based avionics company Teledyne Controls in double-digit growth over the last four years. Ellen has worked in the accounting arena for more than 30 years, 25 of which have been at a managerial level. Her career has taken her coast-to-coast in such industries as chemicals, golf, printing, and land development. She has an MBA from Pepperdine University and serves on GSGLA's audit and fund development committee.

Shelley Thompson – Board Chair

Attorney

Shelley, a Girl Scout alumna from her Brownie days, chaired the "Invest in Girls" task force for GSGLA's strategic plan. In addition to chairing the GSGLA Board, she chairs the executive and fund development committees. Shelley is an attorney, wealth advisor, and banking executive. She practices law in the area of trusts and estates. She attended UC Hastings College of the Law and UC Santa Barbara.

Tania Van Herle

Managing Principal, Harley Ellis Devereaux

Tania chairs GSGLA's property committee and sits on the executive committee. She also chaired the "Developing High Quality Programs" task force for GSGLA's strategic plan. She is managing principal and corporate treasurer for Harley Ellis Devereaux, serving their board of directors since 2006. Her degrees include Bachelor's and Master's of Science in civil engineering, and Master's of Architecture from UCLA. She's also an American Institute of Architects member and Girl Scout alumna.

Michelle Wroan – Treasurer

Partner, KPMG LLP

Michelle, audit partner at KPMG LLP, co-leads the LA chapter for KPMG's Network of Women (KNOW). She also leads KPMG's Executive Leadership Institute for Women, a program focused on leadership training and coaching for women in the LA business community. Michelle attended UCLA and serves on the finance/investment committee. She also chaired the "Reach More Girls" task force for GSGLA's strategic plan.

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
▶ Do not enter social security numbers on this form as it may be made public.
▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016
Open to Public Inspection

A For the 2016 calendar year, or tax year beginning **OCT 1, 2016** and ending **SEP 30, 2017**

B Check if applicable:	C Name of organization GIRL SCOUTS OF GREATER LOS ANGELES Doing business as Number and street (or P.O. box if mail is not delivered to street address) Room/suite 801 S GRAND AVENUE, SUITE 300 City or town, state or province, country, and ZIP or foreign postal code LOS ANGELES, CA 90017-4621	D Employer identification number 95-1644033 E Telephone number 213-213-0123 G Gross receipts \$ 41,815,267. H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions) H(c) Group exemption number ▶
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () ◀ (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527 J Website: ▶ WWW.GIRLSGOUTSLA.ORG K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶ L Year of formation: 1958 M State of legal domicile: CA		

Part I Summary

1	Briefly describe the organization's mission or most significant activities: SEE SCHEDULE O		
2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
3	Number of voting members of the governing body (Part VI, line 1a)	3	22
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	22
5	Total number of individuals employed in calendar year 2016 (Part V, line 2a)	5	261
6	Total number of volunteers (estimate if necessary)	6	25720
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
7b	Net unrelated business taxable income from Form 990-T, line 34	7b	0.
8	Contributions and grants (Part VIII, line 1h)	8	1,979,196.
9	Program service revenue (Part VIII, line 2g)	9	1,518,343.
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	10	1,697,401.
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	11	16,069,209.
12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	12	21,264,149.
13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	13	217,382.
14	Benefits paid to or for members (Part IX, column (A), line 4)	14	0.
15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	15	9,875,645.
16a	Professional fundraising fees (Part IX, column (A), line 11e)	16a	0.
16b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 955,552.	16b	955,552.
17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	17	6,321,171.
18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	18	16,414,198.
19	Revenue less expenses. Subtract line 18 from line 12	19	4,849,951.
20	Total assets (Part X, line 16)	20	32,826,386.
21	Total liabilities (Part X, line 26)	21	2,531,163.
22	Net assets or fund balances. Subtract line 21 from line 20	22	30,295,223.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer ELISABETH L. LUTTGENS, CEO Type or print name and title	Date
Paid Preparer Use Only	Print/Type preparer's name LISA M. CUMMINGS, CPA Preparer's signature LISA M. CUMMINGS, CP Date 04/05/18 Check if self-employed <input type="checkbox"/> PTIN P00043433 Firm's name ▶ COHNREZNICK LLP Firm's EIN ▶ 22-1478099 Firm's address ▶ 400 CAPITOL MALL, SUITE 1200 SACRAMENTO, CA 95814 Phone no. 916-442-9100	

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response or note to any line in this Part III ☒ **X****1** Briefly describe the organization's mission:**SEE SCHEDULE O****2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ **No**

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ **No**

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.**4a** (Code:) (Expenses \$ 3,278,839. including grants of \$ 84,439.) (Revenue \$ 1,654,864.)
HIGH IMPACT PROGRAMS - SEE SCHEDULE O**4b** (Code:) (Expenses \$ 8,370,517. including grants of \$ 300,383.) (Revenue \$ 560,746.)
REACH MORE GIRLS/MEMBERSHIP - SEE SCHEDULE O**4c** (Code:) (Expenses \$ 2,902,789. including grants of \$) (Revenue \$ 16,514,186.)
FINANCIAL LITERACY/COOKIES - SEE SCHEDULE O**4d** Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses **14,552,145.**Form **990** (2016)

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	1 X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	2 X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3	X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4	X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	5	X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6	X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7	X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	8	X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	9 X	
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10 X	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	11a X	
b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	11b	X
c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	11c	X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	11d	X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	11e X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	12a X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	12b	X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	13	X
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	14b	X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	15	X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	16	X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	17	X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18	X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19	X

Form 990 (2016)

Part IV Checklist of Required Schedules (continued)

	Yes	No
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	X	
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	X	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	X	

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Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

		Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a 82		
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b 0		
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	X	
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a 261		
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	X	
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X	
b If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O	3b	X	
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b If "Yes," enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		X
b If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		X
d If "Yes," indicate the number of Forms 8282 filed during the year	7d		
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9 Sponsoring organizations maintaining donor advised funds.			
a Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10 Section 501(c)(7) organizations. Enter:			
a Initiation fees and capital contributions included on Part VIII, line 12	10a		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b		
11 Section 501(c)(12) organizations. Enter:			
a Gross income from members or shareholders	11a		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b		
c Enter the amount of reserves on hand	13c		
14a Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

☒ X

Section A. Governing Body and Management

	1a	1b	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year	22			
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.				
b Enter the number of voting members included in line 1a, above, who are independent		22		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?			2	X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?			3	X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?			4	X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?			5	X
6 Did the organization have members or stockholders?			6	X
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?			7a	X
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?			7b	X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a The governing body?			8a	X
b Each committee with authority to act on behalf of the governing body?			8b	X
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O			9	X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?	10a	X
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	X
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	X
13 Did the organization have a written whistleblower policy?	13	X
14 Did the organization have a written document retention and destruction policy?	14	X
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	15a	X
b Other officers or key employees of the organization	15b	X
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	X
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed **CA**

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
☒ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records: **▶**
JOANNE MATHEW - 626-677-2396
801 S GRAND AVENUE, SUITE 300, LOS ANGELES, CA 90017-4621

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response or note to any line in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) ANTHONY KAUFMAN DIRECTOR	2.00	X						0.	0.	0.
(2) APRIL SPENCER DIRECTOR	2.00	X						0.	0.	0.
(3) CHERYL HUNDLEY VICE CHAIR	2.00	X		X				0.	0.	0.
(4) CHET KRONENBERG DIRECTOR	2.00	X						0.	0.	0.
(5) DAVID BATTAGLIA DIRECTOR	2.00	X						0.	0.	0.
(6) ELENA SACCA SMITH DIRECTOR	2.00	X						0.	0.	0.
(7) FRANCES MORENO DIRECTOR	2.00	X						0.	0.	0.
(8) FRANK WU DIRECTOR (END 05/2017)	2.00	X						0.	0.	0.
(9) GAIL BOYLE DIRECTOR (END 04/2017)	2.00	X						0.	0.	0.
(10) GINA MCLEOD DIRECTOR (END 04/2017)	2.00	X						0.	0.	0.
(11) JANA MONROE SECRETARY	2.00	X		X				0.	0.	0.
(12) JUANITA DAWSON DIRECTOR (EFFECTIVE 4/2017)	2.00	X						0.	0.	0.
(13) KAREN JONG DIRECTOR (EFFECTIVE 1/2017)	2.00	X						0.	0.	0.
(14) KARIN BERGER STELLAR (EX-OFFICI DIRECTOR (END 04/2017)	2.00	X						0.	0.	0.
(15) KATHRYN NEILSEN TREASURER	2.00	X		X				0.	0.	0.
(16) LANA BYKOVA DIRECTOR	2.00	X						0.	0.	0.
(17) LISA GREER DIRECTOR	2.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) LYNNE SCARBORO DIRECTOR (END 05/2017)	2.00	X						0.	0.	0.
(19) MANJU KULKARNI DIRECTOR (EFFECTIVE 1/2017)	2.00	X						0.	0.	0.
(20) MEGAN MARTIN DIRECTOR	2.00	X						0.	0.	0.
(21) MIA BRITEL DIRECTOR (EFFECTIVE 7/2017)	2.00	X						0.	0.	0.
(22) MICHAEL MULCAHY DIRECTOR (END 04/2017)	2.00	X						0.	0.	0.
(23) MICHELLE REAGAN ATTALIA DIRECTOR	2.00	X						0.	0.	0.
(24) MICHELLE WROAN DIRECTOR	2.00	X						0.	0.	0.
(25) PATRICIA CRIDER CHAIR	5.00	X		X				0.	0.	0.
(26) SHELLEY THOMPSON VICE CHAIR	2.00	X		X				0.	0.	0.
1b Sub-total								0.	0.	0.
c Total from continuation sheets to Part VII, Section A								882,089.	0.	34,224.
d Total (add lines 1b and 1c)								882,089.	0.	34,224.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **5**

3 Did the organization list any **former** officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual

	Yes	No
3		X
4	X	
5		X

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
TECHMD, 3750 SOUTH SUSAN STREET, SOUTH COAST METRO, CA 92704	OUTSOURCED IT SERVICES	472,368.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **1**

SEE PART VII, SECTION A CONTINUATION SHEETS

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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(27) STEVE BOLKOVATZ DIRECTOR	2.00	X						0.	0.	0.
(28) TANIA VAN HERLE DIRECTOR	2.00	X						0.	0.	0.
(29) BRENDA ZAMZOW CHIEF FIN & ADMIN OFFICER	50.00			X				181,615.	0.	9,075.
(30) ELISABETH LUTTGENS CHIEF EXECUTIVE OFFICER	50.00			X				291,076.	0.	8,664.
(31) DENISE NOWACK CHIEF MISSION DELIVERY OFFICER	50.00				X			165,414.	0.	12,588.
(32) CAROL DEDRICH CHIEF EXTERNAL RELATIONS OFFICER	50.00					X		130,368.	0.	2,019.
(33) CHRISTINE DEAN DIRECTOR OF FUND DEVELOPMENT	50.00					X		113,616.	0.	1,878.
Total to Part VII, Section A, line 1c								882,089.		34,224.

Part VIII Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII ☐

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above	1f	864,600.				
	g Noncash contributions included in lines 1a-1f: \$		7,572.				
	h Total. Add lines 1a-1f			864,600.			
Program Service Revenue	2 a PROGRAM FEES	Business Code 900099		1,457,062.	1,457,062.		
	b						
	c						
	d						
	e						
	f All other program service revenue						
	g Total. Add lines 2a-2f			1,457,062.			
	Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)			298,008.		
4 Income from investment of tax-exempt bond proceeds							
5 Royalties							
6 a Gross rents		(i) Real	(ii) Personal				
		72,499.	4,116.				
b Less: rental expenses		0.	0.				
c Rental income or (loss)		72,499.	4,116.				
d Net rental income or (loss)				76,615.			76,615.
7 a Gross amount from sales of assets other than inventory		(i) Securities	(ii) Other				
		8,512,821.	48,051.				
b Less: cost or other basis and sales expenses		7,547,208.	6,160.				
c Gain or (loss)		965,613.	41,891.				
d Net gain or (loss)				1,007,504.			1,007,504.
8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18		a					
b Less: direct expenses		b					
c Net income or (loss) from fundraising events							
9 a Gross income from gaming activities. See Part IV, line 19		a					
b Less: direct expenses		b					
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances	a	30,517,434.					
b Less: cost of goods sold	b	13,285,376.					
c Net income or (loss) from sales of inventory							
				17,232,058.	17,232,058.		
Miscellaneous Revenue				Business Code			
11 a OTHER INCOME	900099		40,676.	40,676.			
b							
c							
d All other revenue							
e Total. Add lines 11a-11d			40,676.				
12 Total revenue. See instructions.			20,976,523.	18,729,796.	0.	1,382,127.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22	384,822.	384,822.		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	687,723.	557,743.	92,362.	37,618.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	7,491,774.	6,075,829.	1,006,145.	409,800.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	797,253.	646,572.	107,071.	43,610.
9 Other employee benefits	849,177.	688,683.	114,044.	46,450.
10 Payroll taxes	573,208.	464,872.	76,982.	31,354.
11 Fees for services (non-employees):				
a Management				
b Legal	38,534.	31,251.	5,175.	2,108.
c Accounting	58,900.	47,768.	7,910.	3,222.
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	68,785.	55,785.	9,237.	3,763.
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch. O.)	490,226.	397,573.	65,838.	26,815.
12 Advertising and promotion	286,797.	232,592.	38,517.	15,688.
13 Office expenses	348,079.	282,293.	46,746.	19,040.
14 Information technology	496,564.	402,713.	66,689.	27,162.
15 Royalties				
16 Occupancy	1,861,762.	1,509,889.	250,035.	101,838.
17 Travel	252,596.	204,855.	33,924.	13,817.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	70,625.	57,277.	9,485.	3,863.
20 Interest	24,011.	19,473.	3,225.	1,313.
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	848,358.	688,018.	113,935.	46,405.
23 Insurance	293,471.	238,005.	39,413.	16,053.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a SUPPLIES & RECOGNITIONS	1,612,866.	1,308,034.	216,608.	88,224.
b OTHER EXPENSES	213,812.	173,402.	28,714.	11,696.
c OTHER EQUIPMENT	104,434.	84,696.	14,025.	5,713.
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	17,853,777.	14,552,145.	2,346,080.	955,552.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here ☐ if following SOP 98-2 (ASC 958-720)

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part X ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	4,824,127.	1	4,391,549.
	2 Savings and temporary cash investments	5,354,382.	2	3,023,744.
	3 Pledges and grants receivable, net	597,919.	3	355,376.
	4 Accounts receivable, net	76,596.	4	39,863.
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use	318,428.	8	381,458.
	9 Prepaid expenses and deferred charges	307,317.	9	473,933.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 23,251,623.		
	b Less: accumulated depreciation	10b 9,070,383.	10c	14,181,240.
	11 Investments - publicly traded securities	11,852,839.	11	13,386,004.
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11		15	
16 Total assets. Add lines 1 through 15 (must equal line 34)	32,826,386.	16	36,233,167.	
Liabilities	17 Accounts payable and accrued expenses	1,244,597.	17	1,767,814.
	18 Grants payable		18	
	19 Deferred revenue	123,368.	19	291,576.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D	69,675.	21	78,905.
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties	208,353.	23	0.
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	885,170.	25	670,565.
	26 Total liabilities. Add lines 17 through 25	2,531,163.	26	2,808,860.
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	28,692,405.	27	32,557,566.
	28 Temporarily restricted net assets	1,461,209.	28	725,132.
	29 Permanently restricted net assets	141,609.	29	141,609.
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances	30,295,223.	33	33,424,307.
	34 Total liabilities and net assets/fund balances	32,826,386.	34	36,233,167.

Form 990 (2016)

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	20,976,523.
2	Total expenses (must equal Part IX, column (A), line 25)	2	17,853,777.
3	Revenue less expenses. Subtract line 2 from line 1	3	3,122,746.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	30,295,223.
5	Net unrealized gains (losses) on investments	5	6,338.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	33,424,307.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☒

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		<input checked="" type="checkbox"/>
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	<input checked="" type="checkbox"/>	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	<input checked="" type="checkbox"/>	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____		<input checked="" type="checkbox"/>
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits _____		

Form 990 (2016)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

**Open to Public
Inspection**

Name of the organization

GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number

95-1644033

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ).)
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 ☐ An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: _____
- 10 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 11 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
- a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
- b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
- c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
- d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
- e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.

f Enter the number of supported organizations

g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	1823151.	1435009.	2227603.	1979196.	864,600.	8329559.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	1823151.	1435009.	2227603.	1979196.	864,600.	8329559.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						538,779.
6 Public support. Subtract line 5 from line 4.						7790780.

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
7 Amounts from line 4	1823151.	1435009.	2227603.	1979196.	864,600.	8329559.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	336,186.	373,260.	216,187.	317,151.	298,008.	1540792.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	14,549.	360,273.	45,065.	51,239.	40,676.	511,802.
11 Total support. Add lines 7 through 10						10382153.
12 Gross receipts from related activities, etc. (see instructions)					12	78,156,038.
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						► <input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2016 (line 6, column (f) divided by line 11, column (f))	14	75.04 %
15 Public support percentage from 2015 Schedule A, Part II, line 14	15	76.73 %
16a 33 1/3% support test - 2016. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		► <input checked="" type="checkbox"/>
b 33 1/3% support test - 2015. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		► <input type="checkbox"/>
17a 10% -facts-and-circumstances test - 2016. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		► <input type="checkbox"/>
b 10% -facts-and-circumstances test - 2015. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		► <input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		► <input type="checkbox"/>

Schedule A (Form 990 or 990-EZ) 2016

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2016 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2015 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2016 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2015 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2016. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

b 33 1/3% support tests - 2015. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ☐

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
11a		
b A family member of a person described in (a) above?		
11b		
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
2		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		
3		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).			
2 Activities Test. Answer (a) and (b) below.			
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.			
2a			
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.			
2b			
3 Parent of Supported Organizations. Answer (a) and (b) below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.			
3a			
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.			
3b			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1** ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		

Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		
7 <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).			

Schedule A (Form 990 or 990-EZ) 2016

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions	
7 Total annual distributions. Add lines 1 through 6	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions	
9 Distributable amount for 2016 from Section C, line 6	
10 Line 8 amount divided by Line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2016	(iii) Distributable Amount for 2016
1 Distributable amount for 2016 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2016 (reasonable cause required- explain in Part VI). See instructions			
3 Excess distributions carryover, if any, to 2016:			
a			
b			
c From 2013			
d From 2014			
e From 2015			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2016 distributable amount			
i Carryover from 2011 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2016 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2016 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4			
5 Remaining underdistributions for years prior to 2016, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions			
6 Remaining underdistributions for 2016. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions			
7 Excess distributions carryover to 2017. Add lines 3j and 4c			
8 Breakdown of line 7:			
a			
b Excess from 2013			
c Excess from 2014			
d Excess from 2015			
e Excess from 2016			

Schedule A (Form 990 or 990-EZ) 2016

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.
(See instructions.)

SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:**OTHER INCOME**

2012 AMOUNT: \$ 14,549.

2013 AMOUNT: \$ 360,273.

2014 AMOUNT: \$ 45,065.

2015 AMOUNT: \$ 51,239.

2016 AMOUNT: \$ 40,676.

2016

*** Not Open to Public Inspection ***

623171 04-01-16

SCHEDULE D
(Form 990)Department of the Treasury
Internal Revenue Service**Supplemental Financial Statements**▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**
▶ **Attach to Form 990.**

OMB No. 1545-0047

2016
Open to Public
Inspection▶ **Information about Schedule D (Form 990) and its instructions is at** www.irs.gov/form990.

Name of the organization

GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number

95-1644033

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
☐ Preservation of land for public use (e.g., recreation or education) ☐ Preservation of a historically important land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶

4 Number of states where property subject to conservation easement is located ▶

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1 ▶ \$

(ii) Assets included in Form 990, Part X ▶ \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenue included on Form 990, Part VIII, line 1 ▶ \$

b Assets included in Form 990, Part X ▶ \$

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2016

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a ☐ Public exhibition d ☐ Loan or exchange programs
 b ☐ Scholarly research e ☐ Other _____
 c ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☒ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☒ No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
c Beginning balance	1c
d Additions during the year	1d
e Distributions during the year	1e
f Ending balance	1f

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☒ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII ☒

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	176,973.	172,869.	190,036.	176,535.	166,078.
b Contributions			43.		
c Net investment earnings, gains, and losses	18,772.	12,899.	-8,456.	21,535.	13,173.
d Grants or scholarships	14,624.	8,795.	5,616.	5,154.	
e Other expenditures for facilities and programs			3,138.	2,880.	2,716.
f Administrative expenses					
g End of year balance	181,121.	176,973.	172,869.	190,036.	176,535.

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment ☐ _____ %
 b Permanent endowment ☒ 78.18 %
 c Temporarily restricted endowment ☒ 21.82 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations _____
 (ii) related organizations _____

	Yes	No
3a(i)		X
3a(ii)		X
3b		

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? _____

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		5,949,521.		5,949,521.
b Buildings		10,010,433.	4,822,169.	5,188,264.
c Leasehold improvements		946,317.	859,154.	87,163.
d Equipment		428,896.	301,354.	127,542.
e Other		5,916,456.	3,087,706.	2,828,750.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				14,181,240.

Schedule D (Form 990) 2016

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value	
(1) Federal income taxes		
(2) CAPITAL LEASE PAYABLE	109,098.	
(3) DEFERRED RENT	561,467.	
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	670,565.	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☒

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	20,914,076.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	6,338.
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	6,338.
3	Subtract line 2e from line 1	3	20,907,738.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	68,785.
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	68,785.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)	5	20,976,523.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	17,784,992.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	0.
3	Subtract line 2e from line 1	3	17,784,992.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	68,785.
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	68,785.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)	5	17,853,777.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART IV, LINE 2B:

GIRL SCOUT MEMBERSHIP DUES ARE PAID TO GSGLA AS CUSTODIAN FOR GIRL SCOUTS OF THE USA (GSUSA). THESE FUNDS ARE TRANSFERRED 100% TO GSUSA.

APPROXIMATELY 20% OF TOTAL CUSTODIAL FUNDS ARE HELD FOR LOCAL GIRL SCOUT TROOPS OR GROUPS FOR THEIR USE. AS OF FISCAL YEAR END 9/30/17, THE FUND HAS A BALANCE OF \$78,905.

PART V, LINE 4:

THE INTENDED USES OF THE ORGANIZATION'S ENDOWMENT FUNDS ARE FOR CAMPERSHIPS, SCHOLARSHIPS AND GENERAL USES.

PART X, LINE 2:

Part XIII Supplemental Information *(continued)*

THE COUNCIL IS A NOT-FOR-PROFIT ORGANIZATION EXEMPT FROM INCOME TAXES
UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE AND SECTION 23701(D)
OF THE REVENUE AND TAXATION CODE OF CALIFORNIA. ACCORDINGLY, NO PROVISION
FOR INCOME TAXES IS INCLUDED IN THE ACCOMPANYING FINANCIAL STATEMENTS. THE
COUNCIL HAS NO UNRECOGNIZED TAX BENEFITS AT SEPTEMBER 30, 2017.

SCHEDULE I
(Form 990)

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

Open to Public
Inspection

Name of the organization

GIRL SCOUTS OF GREATER LOS ANGELES

Part I General Information on Grants and Assistance

Employer identification number
95-1644033

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

3 Enter total number of other organizations listed in the line 1 table

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2016)

Part III **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
GIRL ASSISTANCE	9825	245,626.	0.		
ADULT ASSISTANCE	2190	54,757.	0.		
CAMPERSHIPS	153	84,439.	0.		

Part IV **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

THE MEMBER SERVICES AND PROGRAM DEPARTMENTS OF GIRL SCOUTS OF GREATER LOS ANGELES ARE RESPONSIBLE FOR REVIEWING AND APPROVING ALL FINANCIAL AID REQUESTS. APPROVAL IS BASED ON ESTABLISHED FINANCIAL AID CRITERIA. FOR LARGER REQUESTS A COMMITTEE IS INVOLVED. FINANCIAL AID IS GIVEN TO ASSIST MEMBERS WHO CANNOT AFFORD EXPENSES ASSOCIATED WITH GIRL SCOUTING, SUCH AS GSUSA MEMBERSHIP DUES OF \$25, PROGRAM ACTIVITIES AND CAMP.

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 23.**

▶ **Attach to Form 990.**

▶ **Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.**

OMB No. 1545-0047

2016

**Open to Public
Inspection**

Name of the organization

GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number

95-1644033

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|---|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as, maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

a Receive a severance payment or change-of-control payment?

b Participate in, or receive payment from, a supplemental nonqualified retirement plan?

c Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

a The organization?

b Any related organization?

If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

a The organization?

b Any related organization?

If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

Yes No

1b		
2		
4a		X
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2016

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 3:

THE ORGANIZATION HAS AN EXECUTIVE COMPENSATION COMMITTEE COMPOSED OF BOTH
BOARD MEMBERS AND COMMUNITY MEMBERS. THE COMMITTEE RECOMMENDS ANY CHANGES
TO COMPENSATION BASED ON DISCUSSION OF STUDIES FROM AN INDEPENDENT
COMPENSATION CONSULTANT, AND LOCAL MARKET AND NATIONAL COMPARATIVE DATA.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

**Open to Public
Inspection**

Name of the organization

GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number

95-1644033

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

AS THE LARGEST GIRL-SERVING NONPROFIT IN SOUTHERN CALIFORNIA, GSGLA
BUILDS GIRLS OF COURAGE, CONFIDENCE, AND CHARACTER, WHO MAKE THE WORLD
A BETTER PLACE.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

OUR G.I.R.L.S ARE GO-GETTERS, INNOVATORS, RISK-TAKERS, AND LEADERS.
GIRL SCOUTS OF GREATER LOS ANGELES' (GSGLA) LONGSTANDING PRESENCE IN
THE COMMUNITY MAKES IT THE OLDEST, LARGEST, AND MOST ACTIVE
GIRL-SERVING NONPROFIT ORGANIZATION IN OUR REGION. GIRL SCOUTS BUILDS
GIRLS OF COURAGE, CONFIDENCE, AND CHARACTER, WHO MAKE THE WORLD A
BETTER PLACE. WITH THE SUPPORT OF 24,000 ADULT MEMBERS, GSGLA SERVES
OVER 43,000 GIRLS IN GRADES K-12. OUR PROGRAMS IMPROVE GIRLS' LIVES
THROUGH THE GIRL SCOUT LEADERSHIP EXPERIENCE (GSLE). GSLE ENGAGES GIRLS
IN THREE KEY ACTIVITIES: DISCOVERING WHO THEY ARE AND WHAT THEY VALUE;
CONNECTING WITH OTHERS; AND TAKING ACTION TO MAKE THE WORLD A BETTER
PLACE. OUR NATIONALLY-ALIGNED MOVEMENT'S OUTCOMES INCLUDE SKILL MASTERY
IN GOAL SETTING, DECISION-MAKING, MONEY MANAGEMENT, PEOPLE SKILLS, AND
BUSINESS ETHICS. EVERY ACTIVITY IN GIRL SCOUTING IS DESIGNED TO GIVE
GIRLS THE SKILLS AND TOOLS TO GROW INTO PASSIONATE LEADERS OF COURAGE,
CONFIDENCE, AND CHARACTER.

GIRL SCOUTS' PROGRAMS NOT ONLY ADDRESS THE NEED TO NURTURE AND ENRICH
GIRLS' LIVES, BUT ALSO TO BREAK TRADITIONAL FEMALE ROLES BY EDUCATING
AND EMPOWERING GIRLS. OUR FOUR PROGRAM PILLARS ARE: STEM (SCIENCE,
TECHNOLOGY, ENGINEERING, AND MATH), OUTDOORS, LIFE SKILLS, AND

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2016)

Name of the organization

GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number

95-1644033

ENTREPRENEURSHIP. WE DELIVER HANDS-ON STEM EXPERIENCES TO DEVELOP YOUNG GIRLS' INTEREST AND CONFIDENCE IN THE SCIENCES WITH AN EFFORT TO CLOSE THE FIELD'S PERSISTENT UNDERREPRESENTATION OF WOMEN. WE DEVELOP GIRLS' ENTREPRENEURIAL SKILLS THROUGH BUSINESS AND FINANCIAL LITERACY USING TANGIBLE EXAMPLES SUCH AS THE GIRL SCOUTS' COOKIE PROGRAM THE WORLD'S LEADING ENTREPRENEURIAL PROGRAM FOR GIRLS TO TEACH FOUNDATIONAL BUSINESS AND LEADERSHIP SKILLS. WE DEMONSTRATE HEALTHY RELATIONSHIPS, STRONG SELF-ESTEEM, AND POSITIVE BODY IMAGES, AND FOSTER PERSONAL UNDERSTANDING OF THE IMPORTANCE OF RESPECTING SELF AND OTHERS. WE ENRICH AND BROADEN GIRLS' EXPERIENCES THROUGH OUTDOOR ADVENTURE AND ENVIRONMENTAL AWARENESS. BY EMPOWERING GIRLS AS LEADERS IN ALL OF THESE WAYS, GIRL SCOUTS MAXIMIZES THEIR PERSONAL GROWTH, COGNITIVE DEVELOPMENT, AND POTENTIAL FOR ECONOMIC SUCCESS, ALL WHILE PROVIDING THE GIRL SCOUT LEADERSHIP EXPERIENCE.

FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE:

HIGH IMPACT PROGRAMS:

GIRL SCOUTS UNIQUELY PREPARES GIRLS FOR A LIFETIME OF LEADERSHIP THROUGH ACCESS TO THOUSANDS OF GIRL-LED EXPERIENCES, SKILL BUILDING OPPORTUNITIES, AND KEY CONNECTIONS. GIRL SCOUTS NOT ONLY LEARN INNOVATIVE AND RELEVANT SKILLS (LIKE CODING, PUBLIC SPEAKING, OR BUDGETING), BUT THEY ARE ALSO GAINING THE GRIT, PROBLEM-SOLVING, AND EMPATHY THEY NEED TO OVERCOME CHALLENGES THROUGHOUT THEIR WHOLE LIVES ESPECIALLY AS THEY BECOME LEADERS IN THEIR CHOSEN FIELDS.

GIRLS ARE INSPIRED TO REALIZE THEIR FULL POTENTIAL THROUGH GSLE THAT INVOLVES EXPERIENCES THAT ARE GIRL-LED AND INCLUDE LEARNING BY DOING IN

Name of the organization	Employer identification number
GIRL SCOUTS OF GREATER LOS ANGELES	95-1644033

SAFE, ALL-GIRL SPACES. GIRL SCOUT PROGRAM OUTCOMES INCLUDE: STRONG
SENSE OF SELF, POSITIVE VALUES, CHALLENGE SEEKING, HEALTHY
RELATIONSHIPS, AND COMMON PROBLEM SOLVING.

THE HIGHEST ACHIEVEMENT IN GIRL SCOUTS IS THE GOLD AWARD. OUR ANNUAL
GOLD AWARD CEREMONY CELEBRATED 256 GOLD AWARD GIRL SCOUTS. THE GOLD
AWARD IS A TWO-YEAR UNDERTAKING AND REQUIRES A HIGH SCHOOL GIRL SCOUT
TO COMPLETE LEADERSHIP TRAINING; DEVELOP A LARGE SCALE "TAKE ACTION"
PROJECT THAT HAS LASTING IMPACT ON THE COMMUNITY; AND DEDICATE A
MINIMUM OF 80 HOURS TO PLANNING AND PROJECT IMPLEMENTATION. LEADERSHIP
EXCELLENCE IS ALSO REFLECTED IN THE SILVER AWARD FOR CADETTES (GIRLS IN
MIDDLE SCHOOL) AND THE BRONZE AWARD FOR JUNIORS (GIRLS IN GRADES 4-5).

FORM 990, PART III, LINE 4B, DESCRIPTION OF PROGRAM SERVICE:

REACH MORE GIRLS/MEMBERSHIP:

AT GSGLA, INCREASING GIRL AND VOLUNTEER MEMBERSHIP IS A CORE PRIORITY
OF OUR STRATEGIC PLAN. THROUGH ALTERNATIVE PATHWAYS INCLUDING SPECIAL
PARTNERSHIPS WITH SCHOOLS AND COMMUNITY PROGRAMS IN UNDERSERVED
COMMUNITIES, AS WELL AS HANDS-ON, GRASSROOTS COMMUNITY ORGANIZING TO
GROW TROOPS OF GIRLS AND VOLUNTEERS, WE REACH NEARLY 16,000 GIRLS IN
LOW-INCOME NEIGHBORHOODS. THIS GROUP HAS SEEN A 19% INCREASE IN
MEMBERSHIP GROWTH SINCE MEMBERSHIP YEAR 2016.

GSGLA CONTINUES TO GROW OUR IMPACT IN LOW-INCOME AND UNDERSERVED
COMMUNITIES THROUGHOUT GREATER LOS ANGELES. OUR PROGRAMS TAKE PLACE AT
TITLE I SCHOOLS, LOCAL COMMUNITY CENTERS, AND PUBLIC AND TRANSITIONAL
HOUSING FACILITIES. IN ADDITION, GSGLA ALSO PROVIDED FINANCIAL

Name of the organization

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95-1644033

ASSISTANCE TO MORE THAN 12,000 GIRLS PARTICIPATING IN TROOPS AND PARTNERSHIP PROGRAMS. OF THESE, 1,011 ENGAGE IN GIRL SCOUTS THROUGH THE TROOP START UP MODEL. FINANCIAL ASSISTANCE HELPS OFFSET COSTS FOR PROGRAM ACTIVITIES, CAMP, AND MEMBERSHIP FEES. THIS ASSISTANCE ALLOWS GIRLS TO PARTICIPATE IN ENRICHING EXPERIENCES THAT ARE AGE-APPROPRIATE AND HELP DEVELOP LIFE AND LEADERSHIP SKILLS AS THEY GROW THEIR COURAGE, CONFIDENCE, AND CHARACTER.

WITH OVER 24,000 REGISTERED ADULT MEMBERS, VOLUNTEER DEVELOPMENT AND TRAINING IS CRITICAL TO THE GIRL SCOUT MISSION. AS DIRECT PROGRAM PROVIDERS, VOLUNTEERS MUST BE PREPARED TO PROVIDE THE LEADERSHIP EXPERIENCE. GSGLA VOLUNTEERS ARE A DIVERSE GROUP OF WOMEN AND MEN, FROM A WIDE VARIETY OF BACKGROUNDS SUCH AS PROFESSIONALS, RECENT COLLEGE STUDENTS, RETIREES, AND PARENTS. GSGLA HAS AN EXTENSIVE VOLUNTEER TRAINING PROGRAM DELIVERED BY STAFF. TOPICS INCLUDE: INTRODUCTION TO GIRL SCOUTS, TROOP LEADER TRAINING (SPECIFIC TO AGE LEVELS K-12), OUTDOOR TROOP CAMPING, ALL ASPECTS OF THE COOKIE PROGRAM, SERVICE UNIT MANAGER TRAINING, ADULT EDUCATOR TRAINING, SPECIAL EVENT TRAINING, AND FIRST AID AND CPR TRAINING FOR ADULTS AND CHILDREN. THE MISSION DELIVERY STAFF RECRUITS VOLUNTEERS, PROVIDES ASSISTANCE AND ONGOING TRAINING AND SUPPORT, MONITORS CRIMINAL BACKGROUND CHECKS, AND RECOGNIZES THEIR MANY ACHIEVEMENTS.

FORM 990, PART III, LINE 4C, DESCRIPTION OF PROGRAM SERVICE:

FINANCIAL LITERACY/COOKIES:

TEACHING GIRLS BUSINESS AND FINANCIAL LITERACY SKILLS AND GIVING THEM VALUABLE ENTREPRENEURIAL EXPERIENCES IS WHY MANY OF OUR GIRL SCOUTS

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HAVE BECOME SUCCESSFUL BUSINESS LEADERS.

THE GIRL SCOUT COOKIE PROGRAM IS THE LARGEST FINANCIAL LITERACY PROGRAM IN THE WORLD FOR GIRLS. IT HAS BEEN A CORNERSTONE PROGRAM AT GIRL SCOUTS FOR MORE THAN 100 YEARS. THIS PROGRAM AS WELL AS THE FALL PRODUCT PROGRAM (MAGAZINE SUBSCRIPTIONS AS WELL AS NUTS AND CANDY), HELP GIRLS BUILD CONFIDENCE WHILE LEARNING BUSINESS AND MARKETING SKILLS, GOAL-SETTING, DECISION MAKING, MONEY MANAGEMENT, PEOPLE SKILLS, AND BUSINESS ETHICS. BY PARTICIPATING IN REAL MONEY-EARNING, FINANCIAL LITERACY PROJECTS, OUR 43,000 GIRLS BUILD REAL-LIFE SKILLS THAT ALSO BENEFIT THEIR TROOP, COMMUNITY, AND THE GSGLA COUNCIL. THESE FINANCIAL EDUCATION PROGRAMS HELP GIRLS GAIN THE CONFIDENCE AND SKILLS TO BECOME SUCCESSFUL BUSINESS LEADERS AND ENTREPRENEURS.

FORM 990, PART VI, SECTION A, LINE 6:

GSGLA HAS ONE CLASS OF VOTING MEMBERS. ANY INDIVIDUAL 14 YEARS OF AGE AND OVER WHO IS A MEMBER OF THE GIRL SCOUT MOVEMENT AND IS A CURRENTLY REGISTERED MEMBER OF GSUSA AND AFFILIATED WITH THE COUNCIL, INCLUDING STAFF OF THE COUNCIL, IS A VOTING MEMBER OF THE COUNCIL.

FORM 990, PART VI, SECTION A, LINE 7A:

ALL MEMBERS IN GOOD STANDING OF THE COUNCIL SHALL BE ENTITLED TO AN EQUAL VOTE CONCERNING THE FOLLOWING MATTERS PRESENTED TO THE MEMBERS FOR A VOTE:

- ELECTION OF OFFICERS AND DIRECTORS AND MEMBERS OF THE BOARD DEVELOPMENT COMMITTEE OF THE COUNCIL;

- IN APPROPRIATE YEARS, ELECTION OF DELEGATES AND ALTERNATES TO THE

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NATIONAL COUNCIL OF THE GSUSA;

- ANY PROPOSED CHANGES OR AMENDMENTS TO THE BYLAWS, PURSUANT TO ARTICLE XVI OR PROPOSED AMENDMENTS TO THE COUNCIL'S ARTICLES OF INCORPORATION;
- ON THE DISPOSITION OF ALL OR SUBSTANTIALLY ALL OF THE COUNCIL'S ASSETS;
- ON ANY MERGER AND ITS PRINCIPAL TERMS AND ANY AMENDMENT OF THOSE TERMS;
- ON ANY ELECTION TO DISSOLVE THE COUNCIL; AND
- IF SUCH MATTERS ARISE, TO REMOVE WITHOUT CAUSE ANY DIRECTOR, OR TO FILL THE VACANCY, OF ANY DIRECTOR REMAINING UNFILLED AT THE TIME OF ANY MEETING OF THE MEMBERS.

IN ADDITION, ALL MEMBERS HAVE THE RIGHT TO PROVIDE INPUT ON KEY ISSUES AFFECTING THE COUNCIL AND THE GIRL SCOUT MOVEMENT AND CONSIDER SUCH OTHER PROPER BUSINESS AS MAY BE PUT BEFORE THE MEMBERSHIP. IN ADDITION, ALL MEMBERS SHALL HAVE THE RIGHTS AFFORDED MEMBERS UNDER THE CALIFORNIA NONPROFIT PUBLIC BENEFIT CORPORATION LAW.

FORM 990, PART VI, SECTION A, LINE 7B:

DECISIONS OF THE GOVERNING BODY SUBJECT TO APPROVAL BY MEMBERS ARE CHANGES TO THE ORGANIZATION'S BYLAWS AND THE SLATE OF BOARD OF DIRECTORS MEMBERS. THIS APPROVAL IS IN THE FORM OF A VOTE AT THE COUNCIL'S ANNUAL MEETING HELD EACH SPRING. AT THE ANNUAL MEETING, THE MEMBERS SHALL:

- ELECT THE ELECTED OFFICERS OF THE COUNCIL, MEMBERS OF THE BOARD OF DIRECTORS, MEMBERS OF THE BOARD DEVELOPMENT COMMITTEE, AND IN APPROPRIATE YEARS, DELEGATES AND ALTERNATES TO THE NATIONAL COUNCIL OF THE GIRL SCOUTS OF THE UNITED STATES OF AMERICA;
- CONSIDER AND VOTE ON ANY PROPOSED AMENDMENTS TO THE COUNCIL BYLAWS;
- PROVIDE INPUT ON KEY ISSUES AFFECTING THE COUNCIL AND THE GIRL SCOUT

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MOVEMENT; AND,

- CONDUCT SUCH OTHER PROPER BUSINESS AS MAY FROM TIME TO TIME COME BEFORE THE COUNCIL.

FORM 990, PART VI, SECTION B, LINE 11B:

THE AUDIT COMMITTEE MEETS WITH THE AUDITORS TO REVIEW AND DISCUSS A DRAFT OF THE FORM 990. ONCE APPROVED BY THE AUDIT COMMITTEE, THE FORM IS PRESENTED TO THE BOARD OF DIRECTORS FOR REVIEW AND DISCUSSION. THE RETURN IS THEN ELECTRONICALLY FILED.

FORM 990, PART VI, SECTION B, LINE 12C:

GSGLA'S SENIOR MANAGEMENT TEAM MEMBERS, BOARD MEMBERS, AND COMMITTEE MEMBERS ARE REQUIRED TO SIGN AN ANNUAL CONFLICT OF INTEREST STATEMENT REQUIRING THEM TO DISCLOSE INTERESTS THAT COULD GIVE RISE TO CONFLICTS. GSGLA CONTINUES TO REGULARLY AND CONSISTENTLY MONITOR AND ENFORCE COMPLIANCE WITH THE POLICY.

A PERSON WHO HAS A CONFLICT OF INTEREST IS NOT PERMITTED TO PARTICIPATE IN OR TO HEAR THE BOARD'S OR COMMITTEE'S DISCUSSION OF THE MATTER EXCEPT TO DISCLOSE MATERIAL FACTS AND TO RESPOND WITH QUESTIONS. FURTHERMORE, SUCH PERSON IS NOT PERMITTED TO ATTEMPT TO EXERT HIS OR HER PERSONAL INFLUENCE WITH RESPECT TO THE MATTER, EITHER AT OR OUTSIDE THE MEETING.

A PERSON WHO HAS A CONFLICT OF INTEREST WITH RESPECT TO A CONTRACT OR TRANSACTION THAT WILL BE VOTED ON AT A MEETING WILL NOT BE COUNTED IN DETERMINING THE PRESENCE OF A QUORUM FOR PURPOSES OF A VOTE. THE PERSON HAVING A CONFLICT OF INTEREST MAY NOT VOTE ON THE CONTRACT OR TRANSACTION AND MAY NOT BE PRESENT IN THE MEETING ROOM WHEN THE VOTE IS TAKEN, UNLESS

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THE VOTE IS BY SECRET BALLOT. SUCH PERSON'S INELIGIBILITY TO VOTE WILL BE REFLECTED IN THE MINUTES OF THE MEETING.

FORM 990, PART VI, SECTION B, LINE 15:

THE ORGANIZATION HAS AN EXECUTIVE COMPENSATION COMMITTEE COMPOSED OF BOTH BOARD MEMBERS AND COMMUNITY MEMBERS. THE COMMITTEE RECOMMENDS ANY CHANGES TO COMPENSATION BASED ON DISCUSSION OF STUDIES FROM AN INDEPENDENT COMPENSATION CONSULTANT, AND LOCAL MARKET AND NATIONAL COMPARATIVE DATA.

FORM 990, PART VI, SECTION C, LINE 19:

GSGLA MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, WHISTLEBLOWER POLICY, FINANCIAL STATEMENTS AND INFORMATIONAL RETURNS AVAILABLE ON THE GSGLA WEBSITE AT WWW.GIRLSCOUTSLA.ORG. THE INFORMATIONAL RETURNS ARE ALSO MADE AVAILABLE TO THE PUBLIC THROUGH WWW.GUIDESTAR.ORG, A PUBLIC WEBSITE.

FORM 990, PART XII LINE 2C

THE PROCESS OF OVERSEEING THE AUDIT AND SELECTING AN INDEPENDENT ACCOUNTANT HAS NOT CHANGED FROM THE PRIOR YEAR.



Fill out Application Narrative Form

Created: 11/19/2019 • Last updated: 11/23/2019

*** What dollar amount are you requesting from the Vernon CommUNITY Fund?** 30,000

*** Will you be requesting general operating support?** Yes

If yes:

What is your annual operating budget?	\$106,511
What is your organization's mission? (250 words, maximum)	Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.
What is the target demographic for your services?	Girls, grades k-12
What period of time are the requested funds expected to cover?	FY20

Please attach the proposed budget for your project

(No response)

Describe your organization's history, listing significant achievements, accomplishments and recognition: (250 words, maximum)

Girl Scouts was founded in 1912 with just 18 girls. Today, with 2.6 million members, Girl Scouts is the leading organization dedicated to helping girls everywhere fulfill their leadership potential and gain valuable skills to ensure their future success. From our willingness to tackle important societal issues to our commitment to diversity and inclusiveness, Girl Scouts is dedicated to every girl everywhere.

Since 1926, Girl Scouts of Greater Los Angeles (GSGLA) has been the leading and largest girl-serving non-profit in our region covering communities throughout all of Los Angeles County and parts of Kern, San Bernardino, and Ventura. We deliver programs to nearly 47,000 girls (grades k-12) from all socioeconomic and ethnic backgrounds and abilities with the help of almost 24,000 trained adults and volunteers. We empower more than 17,000 low-income and under-served girls, our fastest growing segment, and enable them to participate in after-school, troop, camp, and other programs.

Our mission is to build girls of courage, confidence, and character who make the world a better place.

*** Describe how your organization and/or project will improve the community of Vernon and/or its surrounding areas: (500 words, maximum)**

Girl Scouts prepares girls for a lifetime of leadership, success, and adventure in a safe, no-limits place designed for and by girls. Fueled by the research-based badge curriculum and program development of the Girl Scout Research Institute, GSGLA offers experiences that nurture and enrich young girl lives and empower girls to explore a world of interests and fields.

Close to 37% of our girls come from low-income and under-served communities. Research shows: 21.8% of LA County residents do not have a high school diploma, 14.9% of 3.3 million households are below the poverty line, and 4.7% of residents ages 16 and older are unemployed. Enveloping both assets and barriers unique to our region, GSGLA is committed to ensuring the valuable and life-changing opportunities that Girl Scouts brings are readily accessible to all girls and young women despite their individual circumstances.

Girl Scouts offers these and all girls a solution—the very skills and leadership opportunities they need to empower themselves for a lifetime of success. Girl Scouts provides all girls with educational and enrichment opportunities that show them they are valued and help them to discover their strengths and passions throughout their youth and into adulthood.

In the membership year ahead, GSGLA seeks to increase the number of girls served in the Vernon-area, both through the troop-based model and after-school partnerships. Currently, there are 916 members in the Vernon-area and 29 troops held in after-school settings. In 2019, 17 new troops were formed, and GSGLA invested \$16,925 in financial assistance for girls and will continue to grow that number in 2020.

Girl Scouts gives girls the opportunity to: discover life skills and a positive sense of self; connect with others in a multicultural environment; and take-action to make the world a better place. GSGLA provides hands-on, real-world life experiences for girls around the region focused around the four pillars:

Entrepreneurship: The Gold Award is the highest achievement in Girl Scouts, earned by high school students who plan and execute service projects that meet a need in their communities. Though nationally only five percent of eligible Girl Scouts earn this award, in Greater Los Angeles 326 girls earned Gold Awards in 2019, more than any other council nationwide.

Life Skills: Girl Scouts instills lifelong values and leadership skills through opportunities that promote community service, healthy relationships, and courageous empathy.

Outdoors: Girl Scouts are not only engaged in activity and exploration but develop an appreciation for the great outdoors and its preservation. Camp adventures vary from nature hikes in the mountains to

kayaking on the coast, and our ""green"" initiatives have sparked hundreds of impactful Girl Scout service projects.

STEAM: Girl Scouts has a strong history of developing pioneers in the fields of science, technology, and arts. Through opportunities such as our award-winning robotics teams, rocketry workshops, and Startup Weekend, GSGLA encourages girls to explore and experience STEAM in an all-girl, supportive, and fun environment.

Girl Scouts' K-12 model builds upon progressive experiences that get more dynamic and hands-on as girls advance. In grades K-5, Girl Scouts earn badges, join troops, hike and camp, and learn the foundations of each pillar. In middle and high school, girls can also explore careers in science and technology, travel the world, discover nature, and take on projects that transform the Vernon-area communities.

If selected for award, how might your organization promote its Vernon CommUNITY Fund Grant?

Vernon CommUNITY Fund will be recognized in our 2020 Annual Report, which receives about 700,000 visitors online, the same visits from over 350,000 unique individuals annually. GSGLA would like to increase promotion opportunities with VCF by working directly with VCF's public relations and marketing teams to garner publicity around our continued partnership.



Conflict of Interest Form

Last updated: 11/19/2019

*** Does your organization conduct any lobbying activity?** No

*** Is your organization specifically for religious purposes and benefits only your congregation in its spiritual practice?** No

*** Does your organization charge membership fees or dues?** Yes

If yes, how much? 25.00

* Signature

By clicking the check box below, I confirm that the information provided is truthful and accurate, and that my staff and board members have no past or present affiliation with current or former members of the Vernon City Council or other administrators from the City of Vernon. I further agree that, if funded, my organization will use the CommUNITY grant funds solely for charitable purposes and will not conduct any lobbying activities.

	<input checked="" type="checkbox"/>
Full Name	Mary Lou Gilliland



Bob Hope
USO



Troop
8615 says
thank you!



Photo
Grid



GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	Girls on the Run of Los Angeles County
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Type of Organization:	Sports/Recreation	Year Founded:	2004
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Annual Budget:	\$604,815	No. of Board Members:	17
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Amount Requested:	\$20,000	Recommended Amount:	\$20,000
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Type of support requested:	<input checked="" type="checkbox"/> General Operating	<input type="checkbox"/> First Time Applicant
	<input type="checkbox"/> Project/Program	<input checked="" type="checkbox"/> Returning Grantee Prev. Award amount: \$20,000, FY2018-2019

Brief Narrative description of the organization

Girls on the Run (GotR-LA) is a Los Angeles based 501(c)(3) which formerly operated as an independent affiliate of the national Girls on the Run organization. With running at its center, GotR-LA focuses on the both the physical and psychological development of young girls by combining fitness training with community service and leadership development activities. Seventeen (17) members comprise its board of directors. Program analyses (performed by GotR-LA) have shown that participants experience improved attitudes toward physical activity, increased efficacy, confidence, compassion, and community involvement.

Organizational strengths:

GotR-LA has experienced consistent growth since its 2011 inception. Owing to a flexible, evolving board, and capable management staff, GotR-LA has increased its operation from providing service to 33 girls in 2011 to 300 in 2019.

Its broad base of funders (including Annenberg Foundation, CA Wellness Foundation, and LA Dodgers Foundation) helps to insure that it can capably reach its programming goals, and highlights its ability to effectively solicit and manage funding.

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: all Family Type: n/a
Gender: all, sex: female Military Status: n/a
Race/Ethnicity: all Sexual Orientation: n/a
Economic Status: low-income Other (specify): n/a

Description of the proposal to which funds would apply
(if no particular project is specified, please note General Operating Support in this area)

VCF funding would go towards supporting GotR-LA's 20-week program (10 weeks in fall, 10 in spring) in which local VCF area girls are mentored by community residents in activities contributing to the holistic development of female youth. These include: run/walk exercise training, small group discussions exploring challenging topics, games and activities that guide participants toward healthy choices and independent thinking. Local venues are used to host the 3k and 5k marathon events that culminate each 10-week session.

Cost/Benefit:	\$20,000 / 200 individuals = \$100 per person	Beneficiaries and/or potential impact on the non-profit/governmental landscape:	
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Staff Analysis

Documents reviewed

☒ Audit/IRS Form 990 (dated: 10 / 30 / 2019)
☒ Organizational Budget

☒ Proposal Budget

How does the proposal align with the goals of the Fund?

With a focus on the holistic development of girls, GotR aligns most closely with the VCF goal of promoting the positive social development of children, youth and families in Vernon and surrounding areas. Additionally its support from community members as volunteer coaches promotes effective and responsible leadership at every level of society.

Are there any activities planned to acknowledge VCF as a funder of this project/program/organization?

GotR-LA recognizes funders through its email and social media network which includes 12,000 supporters and over 200 families which receive targeted newsletters. GotR-LA is also amenable to content creation to specifically recognize VCF if it is desired.

What previous projects has the applicant successfully implemented?

With previous VCF grant funds, GotR-LA was able to accomplish several milestones with its program which include: serving 301 girls from the VCF area, hosted by 17 VCF area schools (the expectation was to serve 200 girls at 11 locations), and involving over 50 community members as volunteer coaches.

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:

As with many programs focused around physical group activities, participation may be experience some decline due to recent CDC guidelines. This may also lead to staffing and logistics challenges.

GotR-LA may additionally experience reduced funding and competition for local venues from other fitness-based organizations.

Many of the members of the GotR-LA Board of Directors seem to have recently joined (in 2019), which may point to the ability to restructure to meet current needs of the organization. This may provide strong foundation to navigate foreseeable challenges.

Funding Recommendation

Fund this proposal?



Yes



No

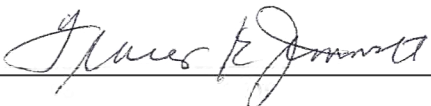
Recommended Amount: \$20,000

Suggested revision(s) to proposal/fund amount, if applicable:

Staff reviewer:

Fran Jemmott

Signed: _____



Date: 10 / 30 / 2020



Final Report

Created: 11/11/2019 • Last updated: 11/18/2019

Use this form to provide details regarding the services this organization has provided in the period after receiving financial support from the Vernon CommUNITY Fund (VCF).

*** Were you able to achieve the objectives of the grant from the VCF? Please explain.**

GOTRLA is especially proud to have grown our presence in Vernon and surrounding areas during this funding period by 55%. We are thrilled with the results and the over-performance from original goals. At the onset of the project, GOTRLA planned to serve 200 girls in the Vernon service area at approximately 11 locations. GOTRLA is proud to report that those expectations were exceeded. Across the Vernon CommUNITY fund project, GOTRLA had the privilege to serve, lead, engage and positively impact over 300 girls in the Vernon service area. GOTRLA fostered family and community connections through its volunteer-based program delivery model while helping girls establish healthy habits through program attendance. Key highlights include:

- 301 Vernon-area girls participated GOTR programs
- 17 area schools hosted GOTR
- Over 50 Community members lead program delivery as volunteer coaches
- \$69,964 financial aid scholarships provided to families for program participation

*** What challenges has the organization experienced during the term of the grant and how were they addressed? How have these challenges affected the work supported by the VCF?**

GOTRLA's main challenge during the funding period was finding resiliency after prior year's staff turnover, and developing the new program staff while operating the program and delivering transformational experiences for our participants. It's well known that staff turnover is a common challenge for smaller nonprofit organizations, and GOTRLA is not immune. Small nonprofits struggle to compete and provide opportunity for upward mobility and strong employment benefits like those offered in the for-profit sector, or even by larger nonprofits. While GOTR employees have repeatedly identified its mission as the key reason for seeking work with GOTRLA, and have stated the program's high quality as a reason for high job satisfaction, staff transitions leading into this funding period were our biggest challenge. Thanks to a few experienced staff and the long-time leadership of the Executive Director, GOTRLA was able to staff up quickly with high caliber replacements. That said, the learning curve can be challenging when the program schedule requires on-the-job training.

GOTRLA is committed to seeking every opportunity to improve in all areas. During new staff on boarding, we noted this challenge and developed a response to help mitigate or reduce this challenge going forward. In conjunction with the Executive Director, GOTRLA's Board of Directors led a formal staff satisfaction evaluation process, with a commitment to identify opportunities to improve longevity and reduce turnover. Efforts to create and maintain high job satisfaction have been implemented and we're proud to say GOTRLA has a strong team of six full-time employees. Additionally, GOTRLA is pleased to report that in spite of staff transitions, results and impact during this funding period were beyond expectation. All goals and objectives were met in spite of these transition. This is a testament to the hard work and dedication of the staff, the quality of the program and especially the tremendous support of the Vernon community.

*** What are any organizational successes from the past year which you would like to highlight?**

Over the past year Girls on the Run of Los Angeles has achieved several noteworthy successes we're happy to share:

- *Completed our 2020-2024 Strategic Plan
- *Developed a Long-range Plan Growth Model to accompany our Strategic Plan
- *Served our 12,700th girl
- *Grew participation by 20% over the course of the year
- *Activated our first Board-led collective fundraising effort
- *Increased awareness among professional women's groups
- *Increased partnerships with running groups and specialty retailers

GOTRLA is proud of this year and the results we had as an organization. However, we are certainly most proud of the program's outcomes and the impact it has had in our effort to positively shape lives of girls in Vernon communities.

It is through support and funding from the Vernon CommUNITY Fund and our community that we are able to pursue bold goals and continue to create opportunities for girls to build confidence and character that will last well beyond their time in the program. GOTRLA holds fast to its commitment to access and inclusion as we seek to serve as many girls in the Vernon and surrounding areas as possible. Guided by past results, our strategic approach to growth will build upon existing relationships, identify challenges and create sustainable solutions to accelerate impact on both individuals and communities.

*** Have all of the funds provided by VCF been expended?** Yes

Please attach an expense report for the grant for the past year.
<https://jemmottrollinsgroup.fluidreview.com/resp/120305352/n58u76ldKh/>

*** Were there any additional unexpected expenses that were not mentioned in the Interim Report?** No

*** How many times has the Board of Directors convened in the past year?** 10

*** How many residents from the Vernon-area (Vernon, Bell, Boyle Heights, Commerce, Huntington Park, Maywood, Unincorporated East Los Angeles) have you served during the grant term?** 350

*** What metrics did you use to determine this?**

The number of residents impacted is a direct count of the number of girls registered for Girls on the Run programs at Vernon-area schools during the funding period (2019 spring and fall seasons). This number also includes the adult volunteer mentors who led the program at those seventeen schools in Vernon communities. These mentors often report to GOTRLA that they feel they received as many benefits as the girls, having led the curricula.

*** Do you expect to reapply for funding from VCF next year?** Yes

*** Signature** Molly Snow

By typing your full name in the space provided below, you attest that the information provided is true and accurate to the best of your knowledge.



Fill out Application Form

Created: 01/21/2020 • Last updated: 01/27/2020

ORGANIZATIONAL INFORMATION

*Indicates required field

* **Name of Organization** Girls on the Run of Los Angeles County

* **Organization Address**

Street	556 S Fair Oaks Ave, #101-307
City/Town	Pasadena
State	California
Country	United States

* **Organization Phone** (323)806-5602

* **Organization Email** molly@gotrla.org

Organization website address, if any www.gotrla.org

* **Name of Authorized Representative** Snow, Molly

(Last Name, First Name)

Title of Authorized Representative Executive Director

* **Organization Founding Date/Date of Incorporation** 09/2004

* **Organization Type** Community-based (Sports/Recreation)

* Service Area	Bell
	Boyle Heights
	Huntington Park
	Maywood
	Vernon

SERVICE DETAILS

What number of non-duplicate individuals directly benefit from your services?	More than 200
What amount of the individuals specified above are located in the cities identified by the Vernon CommUNITY Fund?	More than 200
What age group(s) benefit the most from your services?	Children and Youth (ages 0 -14)

STAFF DETAILS

* Name of Executive Director	Snow, Molly
(Last Name, First Name)	

List of Executive Staff/Volunteer Leadership (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

(No response)

Executive Staff/Volunteer Leadership biographies (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document. Please specify titles and organizational involvement.

Executive Staff

Molly Snow came to GOTRLA in 2011 with 12 years of experience as a non-profit consultant. She's helped organizations re-ignite passion for their mission, build sustainable and diverse revenue streams, and create strategic approaches to fund development that seamlessly integrate into programs and priorities. Under Snow's leadership, GOTRLA has built the infrastructure and capacity to deliver quality programming year-over-year, growing the number of girls served annually, while also increasing diversity. Molly is an authentic steward of the mission of Girls on the Run, a passionate voice for the girls served by the program, and an inspirational leader who motivates people to get involved. During her nearly seven years with Girls on the Run of Los Angeles County, Molly has spearheaded smart, sustainable growth and professionalization of the organization. Revenue and program reach has increased 200% during her tenure. Snow contributes to all aspects of fund development, including raising funds annually from her personal network. Under Snow's pioneering leadership, GOTRLA has committed to emphasize program growth in underserved communities by strategically partnering with established local organizations. Snow works tirelessly to develop, sustain and expand these collaborative partnerships, which have resulted in year over year growth in the number of girls served with a continued emphasis on social justice so that the program is available to all. Last spring, Molly was recognized as one of Los Angeles' top 40 Inspiring Leaders in the nonprofit sector.

Volunteer Leadership

Brittany Hill leads GOTRLA's volunteer program of over 1,000 volunteers strong each year. Hill came to GOTRLA through L.A. Works and the AmeriCorps VISTA program. VISTA members build capacity in nonprofit organizations and public agencies to help them more effectively generate the commitment of private sector resources, encourage volunteer service at the local level, and empower individuals and communities. Hill's AmeriCorps VISTA membership included one year of service with Girls on the Run. During this initial year, Hill gained extensive experience, learning about GOTRLA's volunteer services, processes and policies which helped her identify areas for improvement and increased efficiency. During her VISTA program, Hill began implementing changes to increase volunteer recruitment, improve engagement & activation and increase seasonal retention. Upon completion of the VISTA program, Hill was immediately hired as a permanent, full-time staff member. Certification through AmeriCorps VISTA program and experience learning and improving GOTRLA's volunteer services has made Brittany integral to GOTRLA's volunteer offerings and the program's continued success.

List of Board Members (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/127287331/fqskNUvQvb/>

List of Board Members (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document.

(No response)

FINANCIAL INFORMATION

List of Income Sources

(For example: grants, earned income, individual donations)

GOTRLA relies on a planned mix of diverse revenue streams annually:

FOUNDATION GRANTS

Annenberg Foundation: \$20,000

California Wellness Foundation: \$15,000

Pasadena Child Health Foundation: \$20,000

Patron Saints Foundation: \$18,000

Pasadena Tournament of Roses: \$8,000

Los Angeles Dodgers Foundation: \$10,000

LA84/Dwight Stuart Young Foundation: \$7,500

Anonymous: \$3,500

OTHER CONTRIBUTED INCOME: Based on past performance, GOTRLA anticipates individual gifts, including our adult athlete peer-to-peer program and board-lead fundraising event, of \$75,000. We anticipate \$35,000 in revenue from corporate gifts, including sponsorships, matching gifts and other corporate donations.

EARNED INCOME: Based on past performance and annual programmatic goals, \$325,000 is expected in earned income. Program fees for those who can afford to pay and 5K race entry fees make up the bulk of earned income.

* Most recent audit and/or 990.

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/127287331/nOnxuvHAF5/>

*** Current organization budget**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/127287331/8THAFUPkXp/>

***Grant Amount:** 20,000

Please specify the amount of grant funds being requested.

*** What percentage of your organization budget will the requested funds represent?** 3

*** Are you requesting funding for a specific project?** No

Proposed budget for requested funds

How will the organization specifically utilize grant funds? (Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/127287331/GDDLZKJB1h/>

Name of Financial Institution Chase Bank

Address of Financial Institution 576 S Fair Oaks Ave, Pasadena, CA 91105

Phone Number of Financial Institution (626) 440-7083

Name of Fiscal Sponsor (if applicable) (No response)

Fiscal Sponsor Address (if applicable) (No response)

Fiscal Sponsor Phone (if applicable) (No response)

Fiscal Sponsor Email (if applicable) (No response)

Fiscal Sponsor Website (if applicable) (No response)

Does your organization have a current certificate of general liability insurance? Yes

Girls on the Run
2020FY Budget

Account Grouping	Account #	Account Name	TOTAL
400 - Sponsorships			
	40000	Program Sponsorship Income	5,000.00
	40005	5k Sponsorship Income	5,000.00
Total Sponsorships			\$ 10,000.00
410 - Contributions			
	41000	Individual Contributions	50,000.00
	41005	Matching Gift Contributions	3,000.00
	41010	Corporate Contributions	15,000.00
	41015	Board Contributions	22,500.00
	41025	SoleMates	15,000.00
	41030	Community Contributions	3,000.00
Total Contributions			\$ 108,500.00
420 - Grants			
	42000	Corporate Grants	15,000.00
	42005	Foundation Grants	95,000.00
	42010	Non-Profit Organization Grants	-
Total Grants			\$ 110,000.00
430 - Special Events			
	43000	Special Event - Non Gift Revenue	7,500.00
	43005	Special Event - Gift Revenue	1,500.00
	43010	Special Event - Sponsorship	2,500.00
Total Special Events			\$ 11,500.00
Total Contributed Income			\$ 247,000.00
450 - Earned Income			
	45050	Program Registrations	556,500.00
	45055	Program Scholarships	(253,890.00)
	45060	5k Registrations	50,085.00
	45065	Merchandise Sales	10,000.00
	45070	Discounts	-
Total Earned Income			\$ 362,695.00
490 - Other Income			
	49000	Interest Income on Investments	120.00
	49010	Gain/Loss on Disposal of Assets	-
	49015	Miscellaneous Income	-
Total Other Income			\$ 120.00
500 - Cost of Goods: Merchandise			
	50000	Merchandise Expense	4,000.00
	50005	Merchandise Shipping	1,000.00
Total Cost of Goods Sold			\$ 5,000.00
600 - Personnel Expenses			
	60000	Salaries & Wages	338,150.00
	60005	Payroll Taxes	20,660.00
	60010	Retirement Plan Contributions	2,700.00
	60015	Staff Health Insurance	14,400.00
	60015	Other Personnel	-

		Total Personnel Expense	\$ 375,910.00
610 - Professional Services			
61000	Marketing Services		4,500.00
61010	Technology Services		4,000.00
61015	Accounting Services		4,000.00
61020	Legal Services		-
61025	Website Services		800.00
61030	Payroll Related Services		2,000.00
61035	Fundraising Services		3,000.00
61040	Background Checks		3,500.00
61060	Other Services		-
61065	Vendor and Other Nonstaff Appreciation		-
61070	Other fundraising fees		3,000.00
		Total Professional Services Expense	\$ 24,800.00
620 - Office Expenses			
62000	Office Supplies		3,000.00
62005	Office Furniture & Equipment		2,000.00
62010	Telephone		2,300.00
62015	Internet Access		
62020	Computer Supplies		2,500.00
62025	Copy & Printing		6,500.00
62030	Postage and Shipping		2,250.00
		Total Office Expenses	\$ 18,550.00
630 - Occupancy Expenses			
63000	Office Building Rent Expense		20,400.00
		Total Occupancy Expense	\$ 20,400.00
640 - Operational Expenses			
64000	Bank Fees		-
64005	Credit Card Processing Fees		13,000.00
64010	Bad Debt Expense		-
64015	Interest Expense		-
64020	Licensing and taxes		250.00
		Total Operational Expenses	\$ 13,250.00
650 - Travel, Meals and Entertainment Expenses			
65000	General Travel		3,000.00
65005	Staff Mileage Reimbursement		9,000.00
65010	Board Travel		-
65015	Development Related Travel		-
65020	General M&E		250.00
65025	Board M&E		-
65030	Development Related M&E		-
65035	Staff Appreciation		500.00
65040	Promotional items		500.00
		Total Travel & M&E Expenses	\$ 13,250.00
660 - Insurance			
66000	General Liability Insurance		4,100.00
66005	Media/Internet Security Insurance		-
66010	D&O Insurance		750.00
66015	Key Officer Life Insurance		-
66020	Workers Compensation Insurance		1,800.00

66025	Renters Insurance	-
66030	Event Insurance	-
Total Insurance Expense		\$ 6,650.00
670 - Special Event Expense		
67000	Venue Expense	3,000.00
67005	Catering Expense	500.00
67010	Special Event Materials	1,000.00
67015	Special Event Promotion	
Total Special Event Costs		\$ 4,500.00
680 - Program Expense		
68000	Curricula and Related	5,000.00
68005	Volunteer Recruitment & Appreciation	5,500.00
68010	Coach Training	6,000.00
68015	Coach Bag	3,000.00
68020	Site Allowance	11,000.00
68025	Program Shirts	14,000.00
68030	Shoes	-
68035	Facility Usage Fee	25,000.00
68040	CPR / First Aid	1,200.00
68045	Water Bottles	2,300.00
68050	National Dues	12,000.00
Total Program Specific Expenses		\$ 85,000.00
690 - 5k Expense		
69000	5k Professional Services	-
69005	5k Rentals	10,000.00
69010	5k EMT and Police	-
69015	5K Materials/Supplies	2,000.00
69020	5K Promotion/Marketing	1,000.00
69025	5k Shirts	-
69030	5k Volunteer Appreciation	500.00
69035	5k Medals & Ribbons	9,000.00
69040	5K Race Bibs	1,000.00
69045	5K Permits and Fees	1,000.00
69050	5K Food/Beverage	1,500.00
Total 5k Expenses		\$ 26,000.00
800 - Miscellaneous		
80000	Miscellaneous Expense	-
Total Miscellaneous		\$ -

REVENUE	\$	604,815.00
EXPENSE	\$	595,310.00
NET REVENUE	\$	9,505.00

Girls on The Run Los Angeles
VERNON PROJECT
Spring & Fall 2020

2020 EXPENDITURES	SPRING 20	FALL 20	
600 Personnel Expenses			
609 Administrative Expenses			
610 Professional Services			
620 Office Expenses			
640 Operational Expense			
650 Travel, Meals and Entertainment			
65000 General Travel			
65005 Mileage Reimbursement	\$ 720	\$ 720	
65020 General Meals & Entertainment			
65035 Staff Appreciation			
Total Travel, Meals and Entertainment	\$ 720	\$ 720	
660 Insurance			
66000 General Liability			
66010 D&O Insurance			
66020 Workers Comp Insurance			
Total 660 Insurance			
670 Special Event Expense			
67000 Event Venue Expense			
Total 670 Special Event Expense			
680 Program Expenses			
68000 Curriculum and Related	\$ 750	\$ 750	
68005 Volunteer Recruitment & Appreciation	\$ 825	\$ 825	
68010 Coach Training	\$ 900	\$ 900	
68015 Coach Bag (Supplies/materials)	\$ 600	\$ 600	
68020 Site Fee			
68025 Program T-Shirts	\$ 2,100	\$ 2,100	
68045 Water Bottles	\$ 345	\$ 345	
68050 National Dues			
68060 Misc. Expense			
68070 End of Season Celebrations			
Total Program Expenses	\$ 5,520	\$ 5,520	
690 5K Expense			
69005 5K Rentals			
69015 5K Materials/Supplies			
69030 5K Volunteer Appreciation			
69035 5K Medals			
Total 5K Expense	\$ 3,900	\$ 3,900	
Total Expenditures	\$ 10,140	\$ 10,140	\$ 20,280

Form **990**Department of the Treasury
Internal Revenue Service**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018Open to Public
Inspection**A** For the 2018 calendar year, or tax year beginning **JUL 1, 2018** and ending **JUN 30, 2019****B** Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization**GIRLS ON THE RUN OF LOS ANGELES COUNTY**

Doing business as

Number and street (or P.O. box if mail is not delivered to street address)

Room/suite

556 S. FAIR OAKS AVENUE**101-30**

City or town, state or province, country, and ZIP or foreign postal code

PASADENA, CA 91105-2656**F** Name and address of principal officer: **MOLLY SNOW****SAME AS C ABOVE****D** Employer identification number**20-5115367****E** Telephone number**626-590-4770****G** Gross receipts \$**536,039.****H(a)** Is this a group returnfor subordinates? ☐ Yes ☒ No**H(b)** Are all subordinates included? ☐ Yes ☐ No

If "No," attach a list. (see instructions)

H(c) Group exemption number ▶**I** Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527**J** Website: ▶ **WWW.GOTRLA.COM****K** Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶**L** Year of formation: **2006****M** State of legal domicile: **CA****Part I Summary**

Activities & Governance	1	Briefly describe the organization's mission or most significant activities: BUILDING OUR FUTURE LEADERS AND CHANGE-MAKERS ONE FINISH LINE AT A TIME
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.
	3	Number of voting members of the governing body (Part VI, line 1a) 3 14
	4	Number of independent voting members of the governing body (Part VI, line 1b) 4 14
	5	Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 10
	6	Total number of volunteers (estimate if necessary) 6 1276
	7a	Total unrelated business revenue from Part VIII, column (C), line 12 7a 0.
7b	Net unrelated business taxable income from Form 990-T, line 38 7b 0.	
Revenue	8	Contributions and grants (Part VIII, line 1h) 106,696. 327,529.
	9	Program service revenue (Part VIII, line 2g) 116,756. 186,469.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d) 25. 60.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 4,381. 14,189.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 227,858. 528,247.
	Expenses	13
14		Benefits paid to or for members (Part IX, column (A), line 4) 0. 0.
15		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 135,108. 259,855.
16a		Professional fundraising fees (Part IX, column (A), line 11e) 0. 0.
b		Total fundraising expenses (Part IX, column (D), line 25) ▶ 46,892.
17		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 79,979. 181,577.
18		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 215,087. 441,432.
19	Revenue less expenses. Subtract line 18 from line 12 12,771. 86,815.	
Net Assets or Fund Balances	20	Total assets (Part X, line 16) 238,147. 273,091.
	21	Total liabilities (Part X, line 26) 56,232. 3,465.
	22	Net assets or fund balances. Subtract line 21 from line 20 181,915. 269,626.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date		
	ERIN GOLDMAN, BOARD CHAIR				
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	Firm's name ▶	Firm's EIN ▶			
	Firm's address ▶	Phone no.			

May the IRS discuss this return with the preparer shown above? (see instructions) ☐ Yes ☐ No

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response or note to any line in this Part III ☒ **X****1** Briefly describe the organization's mission:**WE INSPIRE GIRLS TO BE JOYFUL, HEALTHY AND CONFIDENT USING A FUN, EXPERIENCE-BASED CURRICULUM WHICH CREATIVELY INTEGRATES RUNNING****2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ **X** No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ **X** No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ **353,083.** including grants of \$) (Revenue \$ **191,303.**)**STRONG GIRLS BECOME STRONG WOMEN WHO BUILD STRONG COMMUNITIES. AT GIRLS ON THE RUN LA, WE ARE BUILDING OUR FUTURE LEADERS AND CHANGE-MAKERS ONE FINISH LINE AT A TIME. WE PROVIDE A POSITIVE YOUTH DEVELOPMENT PROGRAM THAT COMBINES TRAINING FOR A 3.1 MILE RUN/WALK EVENT WITH LIFE CHANGING SELF ESTEEM LESSONS TO ENCOURAGE EMOTIONAL, SOCIAL, MENTAL, SPIRITUAL, AND PHYSICAL DEVELOPMENT OF 1,549 GIRLS INCLUDING A SUMMER CAMP PROGRAMING, GRADES 3-8.****IN THE FISCAL YEAR ENDING JUNE 30, 2018 WE PROVIDED FINANCIAL AID IN THE FORM OF SCHOLARSHIPS COVERING PROGRAM FEES IN THE AMOUNT OF \$245,208.****4b** (Code:) (Expenses \$ including grants of \$) (Revenue \$)**4c** (Code:) (Expenses \$ including grants of \$) (Revenue \$)**4d** Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses **353,083.**Form **990** (2018)

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	1 X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	2 X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3	X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4	X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	5	X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6	X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7	X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	8	X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	9	X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10	X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	11a	X
b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	11b	X
c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	11c	X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	11d	X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	11e	X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f	X
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	12a	X
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	12b	X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	13	X
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	14b	X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	15	X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	16	X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	17	X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18	X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19	X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	20a	X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	X

Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a	X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a	X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b	X
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	26	X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27	X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a	X
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b	X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c	X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31	X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32	X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b	
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37	X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	X

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	2
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	X

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		Yes	No
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a 10		
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b If "Yes," enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
c If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		X
b If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		X
d If "Yes," indicate the number of Forms 8282 filed during the year	7d		
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9 Sponsoring organizations maintaining donor advised funds.			
a Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10 Section 501(c)(7) organizations. Enter:			
a Initiation fees and capital contributions included on Part VIII, line 12	10a		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b		
11 Section 501(c)(12) organizations. Enter:			
a Gross income from members or shareholders	11a		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state?	13a		
Note. See the instructions for additional information the organization must report on Schedule O.			
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b		
c Enter the amount of reserves on hand	13c		
14a Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?	15		X
If "Yes," see instructions and file Form 4720, Schedule N.			
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
If "Yes," complete Form 4720, Schedule O.			

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

☒

Section A. Governing Body and Management

	1a	1b	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year	14			
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.				
b Enter the number of voting members included in line 1a, above, who are independent		14		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?				X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?				X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?				X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?				X
6 Did the organization have members or stockholders?				X
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?				X
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?				X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a The governing body?			X	
b Each committee with authority to act on behalf of the governing body?			X	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O				X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?		X
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	X	
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	X	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	X	
13 Did the organization have a written whistleblower policy?	X	
14 Did the organization have a written document retention and destruction policy?	X	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	X	
b Other officers or key employees of the organization		X
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed **CA**

18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records **MOLLY SNOW - 626-590-4770**
556 S. FAIR OAKS AVENUE, NO. 101-30, PASADENA, CA 91105-2656

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response or note to any line in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) LAURA BEAUCHAMP DIRECTOR (UNTIL 6/15/19)	1.00	X						0.	0.	0.
(2) BOBBI BUFFINGTON VICE CHAIR, GOVERNANCE	2.00	X		X				0.	0.	0.
(3) JAMIE CATALDO DIRECTOR (UNTIL 12/31/18)	3.00	X						0.	0.	0.
(4) KRISTEN CRUISE CHAIR (UNTIL 12/31/18)	2.00	X		X				0.	0.	0.
(5) SUZANNE ELLIOTT VICE CHAIR, BOARD DEV (UNTIL 6/15/19)	4.00	X		X				0.	0.	0.
(6) MELISSA FORMAN DIRECTOR	1.00	X						0.	0.	0.
(7) SARAH GHATTAS TREASURER	3.00	X		X				0.	0.	0.
(8) ERIN GOLDMAN SECRETARY	2.00	X		X				0.	0.	0.
(9) CATHERINE GOPAULSINGH DIRECTOR (UNTIL 8/31/18)	1.00	X						0.	0.	0.
(10) CAROLINA GUTNISKY DIRECTOR (UNTIL 12/31/18)	2.00	X						0.	0.	0.
(11) ERICA HELPHAND DIRECTOR	3.00	X						0.	0.	0.
(12) ALEXANDRA NICHOLS DIRECTOR	2.00	X						0.	0.	0.
(13) NADINE VANGELOV DIRECTOR	1.00	X						0.	0.	0.
(14) REGINA WAUGH DIRECTOR	2.00	X						0.	0.	0.
(15) DR. SUZANNE YODER DIRECTOR (UNTIL 12/31/18)	1.00	X						0.	0.	0.
(16) KARLA BARROW CHALIF DIRECTOR	1.00	X						0.	0.	0.
(17) LAUREN HAVERLOCK DIRECTOR	1.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) SONYA JOO DIRECTOR	1.00	X						0.	0.	0.
(19) NELLIE KIM DIRECTOR	1.00	X						0.	0.	0.
(20) STACEY KOCH DIRECTOR	1.00	X						0.	0.	0.
(21) JENNIFER VERCELLI DIRECTOR	1.00	X						0.	0.	0.
(22) MOLLY SNOW EXECUTIVE DIRECTOR	40.00			X				87,452.	0.	5,525.
1b Sub-total								87,452.	0.	5,525.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								87,452.	0.	5,525.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **0**

- | | Yes | No |
|--|-----|----|
| 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> | | X |
| 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> | | X |
| 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> | | X |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
NONE		
2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 0		

Part VIII Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII ☐

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above	1f	327,529.				
	g Noncash contributions included in lines 1a-1f: \$		11,629.				
	h Total. Add lines 1a-1f				327,529.		
Program Service Revenue	2 a PROGRAM FEES	Business Code	900099	152,788.	152,788.		
	b RACE REGISTRATION FEES		900099	33,681.	33,681.		
	c						
	d						
	e						
	f All other program service revenue						
	g Total. Add lines 2a-2f				186,469.		
	3 Investment income (including dividends, interest, and other similar amounts)				60.		
4 Income from investment of tax-exempt bond proceeds							
5 Royalties							
Other Revenue	6 a Gross rents	(i) Real	(ii) Personal				
	b Less: rental expenses						
	c Rental income or (loss)						
	d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
	b Less: cost or other basis and sales expenses						
	c Gain or (loss)						
	d Net gain or (loss)						
	8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	a	12,310.				
	b Less: direct expenses	b	2,955.				
	c Net income or (loss) from fundraising events				9,355.		9,355.
	9 a Gross income from gaming activities. See Part IV, line 19	a					
	b Less: direct expenses	b					
	c Net income or (loss) from gaming activities						
	10 a Gross sales of inventory, less returns and allowances	a	9,671.				
	b Less: cost of goods sold	b	4,837.				
	c Net income or (loss) from sales of inventory				4,834.	4,834.	
	Miscellaneous Revenue			Business Code			
	11 a						
	b						
c							
d All other revenue							
e Total. Add lines 11a-11d							
12 Total revenue. See instructions				528,247.	191,303.	0.	9,415.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	93,075.	46,537.	23,269.	23,269.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	142,512.	121,135.	7,126.	14,251.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	694.	590.	35.	69.
9 Other employee benefits	2,317.	1,969.	116.	232.
10 Payroll taxes	21,257.	18,068.	1,063.	2,126.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	3,650.		3,650.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch. O.)	9,019.	4,834.		4,185.
12 Advertising and promotion	2,801.	2,801.		
13 Office expenses	5,436.	4,620.	272.	544.
14 Information technology	3,371.	3,371.		
15 Royalties				
16 Occupancy	39,655.	36,332.	1,107.	2,216.
17 Travel	10,755.	10,755.		
18 Payments of travel or entertainment expenses for any federal, state, or local public officials ...				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates	18,840.	18,840.		
22 Depreciation, depletion, and amortization				
23 Insurance	6,593.	1,839.	4,754.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a TRAINING AND CURRICULUM	27,582.	27,582.		
b 5K EXPENSES	16,355.	16,355.		
c TRAINING SUPPLIES	15,548.	15,548.		
d BANK FEES	10,343.	10,278.	65.	
e All other expenses	11,629.	11,629.		
25 Total functional expenses. Add lines 1 through 24e	441,432.	353,083.	41,457.	46,892.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here ☐ if following SOP 98-2 (ASC 958-720)

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part X ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	161,711.	1	203,910.
	2 Savings and temporary cash investments	60,029.	2	60,089.
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	11,593.	4	2,395.
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	3,614.	9	5,097.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a		
	b Less: accumulated depreciation	10b	10c	
	11 Investments - publicly traded securities		11	
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	1,200.	15	1,600.
16 Total assets. Add lines 1 through 15 (must equal line 34)	238,147.	16	273,091.	
Liabilities	17 Accounts payable and accrued expenses	10,732.	17	3,465.
	18 Grants payable		18	
	19 Deferred revenue	45,500.	19	0.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	56,232.	26	3,465.
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets		27	
	28 Temporarily restricted net assets		28	
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds	0.	30	0.
	31 Paid-in or capital surplus, or land, building, or equipment fund	0.	31	0.
	32 Retained earnings, endowment, accumulated income, or other funds	181,915.	32	269,626.
33 Total net assets or fund balances	181,915.	33	269,626.	
34 Total liabilities and net assets/fund balances	238,147.	34	273,091.	

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Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	528,247.
2	Total expenses (must equal Part IX, column (A), line 25)	2	441,432.
3	Revenue less expenses. Subtract line 2 from line 1	3	86,815.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	181,915.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	896.
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	269,626.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☐

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits _____		

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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	193,015.	219,353.	247,228.	106,696.	327,529.	1093821.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	193,015.	219,353.	247,228.	106,696.	327,529.	1093821.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						273,455.
6 Public support. Subtract line 5 from line 4.						820,366.

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7 Amounts from line 4	193,015.	219,353.	247,228.	106,696.	327,529.	1093821.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	371.	380.	194.	25.	60.	1,030.
9 Net income from unrelated business activities, whether or not the business is regularly carried on					9,354.	9,354.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)		1,360.	1,292.	4,381.		7,033.
11 Total support. Add lines 7 through 10						1111238.
12 Gross receipts from related activities, etc. (see instructions)					12	833,797.
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						► <input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f))	14	73.82	%
15 Public support percentage from 2017 Schedule A, Part II, line 14	15	81.21	%
16a 33 1/3% support test - 2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization			► <input checked="" type="checkbox"/>
b 33 1/3% support test - 2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization			► <input type="checkbox"/>
17a 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization			► <input type="checkbox"/>
b 10% -facts-and-circumstances test - 2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization			► <input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions			► <input type="checkbox"/>

Schedule A (Form 990 or 990-EZ) 2018

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2018 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2017 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2018 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2017 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2018. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

b 33 1/3% support tests - 2017. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ☐

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
11a		
b A family member of a person described in (a) above?		
11b		
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI .		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
2		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		
3		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).			
2 Activities Test. Answer (a) and (b) below.			
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.			
2a			
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.			
2b			
3 Parent of Supported Organizations. Answer (a) and (b) below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI .			
3a			
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.			
3b			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Schedule A (Form 990 or 990-EZ) 2018

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2018 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1 Distributable amount for 2018 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2018 (reasonable cause required- explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2018			
a From 2013			
b From 2014			
c From 2015			
d From 2016			
e From 2017			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2018 distributable amount			
i Carryover from 2013 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2018 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2018 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2019. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2014			
b Excess from 2015			
c Excess from 2016			
d Excess from 2017			
e Excess from 2018			

Schedule A (Form 990 or 990-EZ) 2018

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.
(See instructions.)

SCHEDULE A, PART II

THE 2017 TAX YEAR REPORTED REPRESENTS THE SHORT TAXABLE PERIOD OF
JANUARY 1, 2018 THROUGH JUNE 30, 2018. THIS SHORT PERIOD RETURN WAS
FILED ON A 2017 TAX FORM. AS SUCH, THE 2014, 2015 AND 2016 COLUMNS
REPRESENT THE THREE PRIOR TAX PERIODS OF DECEMBER 31, 2015, 2016, AND
2017.

2018

*** Not Open to Public Inspection ***

823171 04-01-18

Schedule B(Form 990, 990-EZ,
or 990-PF)Department of the Treasury
Internal Revenue Service**Schedule of Contributors**

- ▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Name of the organization

GIRLS ON THE RUN OF LOS ANGELES COUNTY

Employer identification number

20-5115367

Organization type (check one):

Filers of:**Section:**

Form 990 or 990-EZ

☒ 501(c)(3) (enter number) organization☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation☐ 527 political organization

Form 990-PF

☐ 501(c)(3) exempt private foundation☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation☐ 501(c)(3) taxable private foundationCheck if your organization is covered by the **General Rule** or a **Special Rule**.**Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.**General Rule**

- ☐ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

- ☒ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** \$5,000; or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization	Employer identification number
GIRLS ON THE RUN OF LOS ANGELES COUNTY	20-5115367

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	LYNN EDENS 150 WOOSTER ST, APT PH NEW YORK, NY 10012	\$ 26,200.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
2	PASADENA CHILD HEALTH FOUNDATION 301 E COLORADO BLVD #810 PASADENA, CA 91101	\$ 20,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3	PATRON SAINTS FOUNDATION 260 S. LOS ROBLES AVENUE, #201 PASADENA, CA 91101	\$ 20,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
4	CITY OF VERNON 4305 S. SANTA FE AVE VERNON, CA 90058	\$ 20,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
5	S. MARK TAPER FOUNDATION 12011 SAN VICENTE BLVD, #400 LOS ANGELES, CA 90049	\$ 20,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
6	RITE AID FOUNDATION PO BOX 3165 HARRISBURG, PA 17105	\$ 20,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization	Employer identification number
GIRLS ON THE RUN OF LOS ANGELES COUNTY	20-5115367

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	LEANNE AND JOHN MOTHERSHEAD 4291 MESA VISTA DRIVE LA CANADA, CA 91011	\$ 16,666.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
8	CALIFORNIA WELLNESS FOUNDATION 515 S. FLOWER STREET, STE 1100 LOS ANGELES, CA 90071	\$ 15,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
9	PASADENA TOURNAMENT OF ROSES FOUNDATION 391 SOUTH ORANGE GROVE BOULEVARD PASADENA, CA 91184	\$ 8,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization

Employer identification number

GIRLS ON THE RUN OF LOS ANGELES COUNTY

20-5115367

Part II **Noncash Property** (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	

Name of organization

Employer identification number

GIRLS ON THE RUN OF LOS ANGELES COUNTY**20-5115367****Part III**

Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of **\$1,000 or less** for the year. (Enter this info. once.) ► \$ _____

Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Open to Public
Inspection

Name of the organization

GIRLS ON THE RUN OF LOS ANGELES COUNTY

Employer identification number

20-5115367

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

WE RECEIVE SUPPORT FROM OUR COMMUNITY IN MANY WAYS, INCLUDING IN-KIND

DONATIONS OF \$11,629 AS WELL AS DONATED SERVICES IN THE FORM OF 15,420

VOLUNTEER HOURS AT A VALUE OF \$392,130.

FORM 990, PART VI, SECTION B, LINE 11B:

THE BOARD CHAIR AND THE TREASURER CAREFULLY REVIEW THE TAX RETURNS PRIOR TO

FILING. THE FINAL VERSION OF THE FEDERAL FORM 990 IS ALSO PROVIDED TO AND

APPROVED BY THE BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION B, LINE 12C:

THERE IS AN ANNUAL DISTRIBUTION OF THE CONFLICT OF INTEREST POLICY. EACH

BOARD MEMBER REVIEWS AND SIGNS THE POLICY ANNUALLY, WHICH IS ALSO DISCUSSED

AT THE BOARD MEETING.

FORM 990, PART VI, SECTION B, LINE 15A:

COMPENSATION OF THE EXECUTIVE DIRECTOR IS BASED ON ANNUAL PERFORMANCE

REVIEW AND SALARY COMPARISON OF SIMILAR

ORGANIZATIONS IN THIS MARKET.

THERE ARE NO OTHER KEY EMPLOYEES OR COMPENSATED OFFICERS OF THE

ORGANIZATION.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION'S GOVERNING DOCUMENTS AND INFORMATION RETURNS THAT ARE

REQUIRED TO BE DISCLOSED ARE AVAILABLE BY CONTACTING THE ORGANIZATION AT

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization

GIRLS ON THE RUN OF LOS ANGELES COUNTY

Employer identification number

20-5115367

INFO@GOTRLA.ORG. THE 990 IS ALSO AVAILABLE AT WWW.GUIDESTAR.ORG



Fill out Application Narrative Form

Created: 01/25/2020 • Last updated: 01/27/2020

*** What dollar amount are you requesting from the Vernon CommUNITY Fund?** 20,000

*** Will you be requesting general operating support?** No

If no:

What is your annual operating budget?	604,815
What is your organization's mission? (250 words, maximum)	Girls on the Run of Los Angeles County's (GOTRLA) mission is to inspire girls to be joyful, healthy and confident through running activities and an interactive after-school curriculum. GOTRLA enhances the abilities of adolescent girls, age 8 to 14, to navigate life experiences and to pursue a lifetime of healthy living and self-respect. Unique among Positive Youth Development (PYD) programs, Girls on the Run is the only physical-activity based positive youth development program for girls with compelling evidence of program's positive impact on social and emotional learning and well being.
Who is the target demographic for your services, if any?	Girls or students identifying as female in grades 3 through 8, with an emphasis on underserved communities.
Please briefly describe your proposed project. (250 words, maximum)	<p>GOTRLA offers two 10-week sessions annually, this spring and next fall. Partnering with Vernon CommUNITY area program locations, trained volunteer coach/mentors meet with Girls on the Run participants to explore topics specific to healthy holistic female development. Mentors guide girls through challenging topics using small-group discussions, games and activities that teach girls how to think independently, make healthy choices and make their voices and actions matter. Physical activity is integrated throughout each lesson, with exercises that train the girls for a 5K (3.1-mile) run/walk.</p> <p>Through participation in the program, girls apply skills they learn to a broader, community-wide context through culminating events that build confidence through accomplishment: Community Impact Project and 5K run/walk. Leadership, teamwork and service are demonstrated through a girl-led Community Impact Project, while participation in the 5K advances the girls' sense of achievement and what is possible, while providing a</p>

framework for goal setting that can last a lifetime. As one of the girls shared, "Now that I've run a 5k, I can do anything!".

Self-worth and a sense of belonging are powerful outcomes of program participation. The proposed project is specifically operating the proven program at 10-12 schools in the Vernon service area serving 200 girls over the course of the two-season project.

What is the goal of the proposed project? (500 words, maximum)

Program evaluation results tell us we can expect participants to benefit in the following ways:

1. Increased participant physical activity
2. Improved attitudes toward physical activity
3. Increase in overall efficacy, confidence and compassion
4. Increased community involvement

Participation in this 10-week program, which includes physical activities as well as weekly running, has shown to increase overall physical activity of participants by 40%, on average. GOTRLA targets the developmental period marked by growing health concerns. For girls, sedentary lifestyles start as early as 10 years old. Recent studies show almost half of 5th grade girls failed to meet the California DOE's physical fitness standard for aerobic activity, and the fitness results of 7th grade girls showed no improvement from their younger peers. Although sport psychology research wholeheartedly supports the benefits of sport participation, physical education in California schools is dropping to the bottom of the priority list as school budgets tighten. The well-documented correlation between income, fitness level and classroom performance means that children from low-income families have a higher likelihood of becoming tomorrow's less educated adults, repeating the cycle of poverty and poor health. Studies indicate that this is the age when the high activity levels of childhood begin to decline. GOTRLA works to reduce disparities in health that start in childhood due to social determinants, such as income and access. When a girl decides to participate in GOTRLA, she is joining a team and making a commitment to attending practice and being a good team member. Since the program is non-competitive, girls reap the physical and psychological benefits of sports participation without the negative outcomes of an over-emphasis on winning or athletic skill. In other words, the girls don't have to be "good" at running to benefit or feel successful. The program meets each girl at her ability level and helps her strive for personal improvement. Although many girls enter GOTRLA with little-to-no interest in running and often report low levels of physical activity, positive encouragement helps them adopt a more active lifestyle.

Leadership, teamwork and service are demonstrated through a group Community Impact project with 100% participation

across all teams. Each Community Impact Project demonstrates how one individual, working within a team, can expand their social impact. Confidence, self-worth and a sense of belonging are important motivators that encourage young girls to pursue academic success and avoid risky behaviors. GOTRLA communities benefit from healthier, more engaged youth, while the skills girls learn contribute to stronger family bonds and better involvement at school and beyond. The curriculum teaches girls to impact their world by making positive, healthy decisions for themselves; nurturing healthy relationships with others; and valuing their role as important members of their communities. Connections with peers and adult coaches foster a sense of belonging. These positive, high-quality relationships deter negative outlets, such as drug use, violence and crime.

Please attach the proposed budget for your project

<https://jemmottrollinsgroup.fluidreview.com/resp/127589542/vTWNTquu9L/>

Please provide a detailed description of the proposed project (attachment):

<https://jemmottrollinsgroup.fluidreview.com/resp/127589542/MnxPUAdjSI/>

Describe your organization's history, listing significant achievements, accomplishments and recognition: (250 words, maximum)

Since 2004, Girls on the Run Los Angeles (GOTRLA) has inspired girls, in 3rd to 8th grades, to realize their potential through the benefits of exercise and mentoring. Originally founded as Girls on the Run of Pasadena, GOTR began in 2004 as an all-volunteer organization serving 33 girls in its first season. In 2008, the Board of Directors began a planned transition to a professional, sustainable expansion to serve all of Los Angeles County. In 2011, GOTRLA hired its first full time Executive Director, who provides leadership to this day. In 2018, GOTRLA developed and launched a new regional operational service model to better serve independent, diverse communities across the county. That same year, GOTRLA's Executive Director was named among LA's top Inspiring Leaders by the Center for Nonprofit Management.

Fifteen years of carefully managed growth is built on strong volunteer relationships, deep partnerships with program host sites, leveraging community resources and sustainable, targeted funding support for service in underserved communities. The 18 member Board of Directors has evolved from a hands-on, operationally-active body to a highly engaged, strategic-minded governing body. Annual Board goals are established to support organizational goals and year-over-year growth. Board members are carefully selected for their expertise, resources and networks; providing important skill sets to the organization; such as financial consulting, accounting, strategic development, grant writing, evaluations and legal counsel. GOTRLA has served nearly 13,000 girls since its inception.

*** Describe how your organization and/or project will improve the community of Vernon and/or its surrounding areas: (500 words, maximum)**

Girls on the Run provides safe, after-school mentoring for 8- to 14-year-old girls to learn skills and habits that support physical, social and emotional growth. Over 14 years, this unique, nationally developed and tested curriculum has been thoughtfully adapted to meet the needs of Los Angeles County; serving girls, families and volunteers from diverse communities with an emphasis on economically disadvantaged areas. For adults seeking the benefits of community involvement, the program also provides in-depth training and hands-on volunteer opportunities that engage adults to impact their neighborhoods.

The program focuses on the critical period when girls are exploring who they are and where they belong in their communities, yet are still receptive to adults. The program's unique multi-pronged approach reaches girls at this developmental stage that has important implications for future success in adolescence and adulthood. Through weekly practices, each girl is met at her ability level and is encouraged to strive for her personal improvement - physically and psychologically. At each meeting, girls track their running progress while the concepts of goal setting and achieving "personal best" are reinforced. Participants are encouraged to increase their running distance throughout participation in the 10-week training program. Particularly formulated and attuned to the way girls develop socially, the program also promotes psychological well-being through confidence building and good decision-making; indicators that align with a decreased likelihood of teen pregnancy and experimentation with drugs and alcohol.

Near the end of the program, girls also apply their skills learned to a broader, community-wide context through culminating events that build confidence through accomplishment. The girls activate their newfound leadership and teambuilding skills with a team Community Impact Project. With support from coaches, the girls identify a need in their community then brainstorm and implement an activity that makes the team an agent for change. These projects demonstrate how one individual, working within a team, can expand their social impact. Please see our additional attachment with an example of a project recently conducted by a Vernon area GOTR team. Then at the celebratory county-wide 5k, girls participate with their teams and often with parents and siblings running alongside or cheering from the finish line. Self-worth and a sense of belonging are important motivators that encourage young girls to pursue academic success and avoid risky behaviors. As one of the girls shared, "Now that I've run a 5k, I can do anything!"

Vernon communities benefit from healthier, more engaged youth, while the skills girls learn contribute to stronger family bonds and better involvement at school and beyond. The curriculum teaches girls to impact their world by making positive, healthy decisions for themselves; nurturing healthy relationships with others; and valuing their role as important members of their communities. Connections with peers and adult coaches foster a sense of belonging.

If selected for award, how might your organization promote its Vernon CommUNITY Fund Grant?

GOTRLA acknowledges the generosity of funders broadly through social media outlets and email communications. Targeted messaging to families directly impacted by funding (participant;s in the funder's service area) are also notified upon enrollment. Our broad reach is received by 12,000 supporters and targeted newsletters will reach 200+ GOTRLA families. In offering recognition we are glad to create the content to thank the City of Vernon or to use provided content, if preferred.

Proposed Project: *Girls on the Run in Low-Income Vernon Communities*

The proposed project will focus on families and neighborhoods where income prohibits participation in positive after-school experiences that help children succeed in school and life. The correlation between income, fitness level and classroom performance means that children from low-income families have a higher likelihood of becoming tomorrow's less educated adults, repeating the cycle of poverty and poor health. GOTRLA's successful long-standing program will impact these families through access to a curriculum that provides a unique combination of physical fitness education, cardiovascular health activities and guided group interactions proven to increase emotional, social and psychological well-being.

With this grant, GOTRLA will provide the program to girls from low-income families in the Vernon service area for two seasons, spring and fall 2020 (occurring during the school year). Each season includes the following activities:

- **Coach recruitment and training** – Since teams operate on different schedules (days of the week and times), staff recruits volunteers to match needs that change seasonally. Typically, each season 35-40% of volunteer Coaches re-enlist and 60-65% are recruited as new. All Coaches, returning and new, participate in the Coaches Conference, a staff-led retreat that intensively trains and prepares Coaches for their duties. Unlike other volunteer led programs, GOTRLA's staff-led coach oversight and management is ongoing throughout the program.
- **Program delivery** – GOTRLA's Coaches mentor teams of eight to 20 girls, meeting with girls twice a week for 10 weeks. Exploring 20 challenging topics specific to healthy female development, Coaches utilize small-group discussions, games and activities that teach girls how to think independently, make healthy choices and make their voices and actions matter. Physical activity is integrated into each 75-minute practice, training the girls for a non-competitive 5K (3.1-mile) run/walk. Practice also includes activities that are continued at home with family, as well as opportunities to share how the girls are putting their new skills into action in their day-to-day lives. Staff conduct regular site visits with each team to ensure a high-quality experience.
- **Culmination events** – Two end-of-season experiences allow the girls to apply the lessons to a broader context: The Community Impact Project and the 5K. The project provides a team-building volunteer experience to do something of value for their neighborhood, providing community service and leadership opportunities. The 5K celebrates personal achievement, encouraging girls to set a goal and see it through, from beginning to end. Girls convene with peers from different neighborhoods and backgrounds to participate in the run/walk with their teams and often with parents and siblings running alongside or cheering from the finish line. Through these events, GOTRLA encourages future citizens to believe in their power to change their own lives and the lives of those around them.
- **Outreach and pre-season preparation** – As one season ends, staff work on the next; identifying and developing new sites based on interest and areas of need and renewing current teams/sites. Site preparation varies from submitting permits and paying fees to outreach for free sites.
- **Assessment** – Pre- and post-season surveys capture information that gauges success and identifies areas for improvement. Feedback is collected from participants,

parents/guardians and volunteers and assessed internally, as well as shared nationally to help influence change.

The full-time program staff will implement this project. The team is comprised of four regional Program Managers and a Volunteer Coordinator. Together this team manages all aspects of program deployment to ensure program quality and goal attainment. They conduct evaluation, volunteer recruitment, coaches training, volunteer management, participant recruitment, site identification and partnerships. GOTRLA staff has proven to be highly skilled in project management, as well as being eager to assist on any project that requires all-staff support, such as 5K event responsibilities. Program staff is supported by leadership and guidance from a seasoned Executive Director and an engaged Board of Directors.

GOTRLA Staff has a well-established record of providing sustainable, accessible programming in underserved communities. Our long-standing commitment to social justice also means ensuring that staff, board and coach diversity align with the program environment. By design, this project supports coach and participant diversity initiatives, with staff dedicated to their recruitment. Connections in new communities provide opportunities for cultivating, encouraging and expanding diverse viewpoints across all audiences. Through expanding the definition of diversity beyond economic or ethnic standing to include age, education, gender, gender identity, geography and sexual orientation, we further broaden our perspectives and strengthen our ability to serve.

GOTRLA's commitment to underserved families is especially evidenced by \$255,000 in scholarships to serve all girls in the program last year. While 80-90% of participants receive some level of needs-based scholarships, GOTRLA respectfully requests a grant of \$20,000 to provide participation scholarships, eliminating economic barriers for 100% of participants in the Vernon service area. Funds will offset the cost of curriculum, supplies and 5K expenses for these families in need of GOTRLA's program.

Girls on The Run Los Angeles
VERNON PROJECT
Spring & Fall 2020

2020 EXPENDITURES	SPRING 20	FALL 20	
600 Personnel Expenses			
609 Administrative Expenses			
610 Professional Services			
620 Office Expenses			
640 Operational Expense			
650 Travel, Meals and Entertainment			
65000 General Travel			
65005 Mileage Reimbursement	\$ 720	\$ 720	
65020 General Meals & Entertainment			
65035 Staff Appreciation			
Total Travel, Meals and Entertainment	\$ 720	\$ 720	
660 Insurance			
66000 General Liability			
66010 D&O Insurance			
66020 Workers Comp Insurance			
Total 660 Insurance			
670 Special Event Expense			
67000 Event Venue Expense			
Total 670 Special Event Expense			
680 Program Expenses			
68000 Curriculum and Related	\$ 750	\$ 750	
68005 Volunteer Recruitment & Appreciation	\$ 825	\$ 825	
68010 Coach Training	\$ 900	\$ 900	
68015 Coach Bag (Supplies/materials)	\$ 600	\$ 600	
68020 Site Fee			
68025 Program T-Shirts	\$ 2,100	\$ 2,100	
68045 Water Bottles	\$ 345	\$ 345	
68050 National Dues			
68060 Misc. Expense			
68070 End of Season Celebrations			
Total Program Expenses	\$ 5,520	\$ 5,520	
690 5K Expense			
69005 5K Rentals			
69015 5K Materials/Supplies			
69030 5K Volunteer Appreciation			
69035 5K Medals			
Total 5K Expense	\$ 3,900	\$ 3,900	
Total Expenditures	\$ 10,140	\$ 10,140	\$ 20,280



Conflict of Interest Form

Last updated: 01/25/2020

*** Does your organization conduct any lobbying activity?** No

*** Is your organization specifically for religious purposes and benefits only your congregation in its spiritual practice?** No

*** Does your organization charge membership fees or dues?** No

* Signature

By clicking the check box below, I confirm that the information provided is truthful and accurate, and that my staff and board members have no past or present affiliation with current or former members of the Vernon City Council or other administrators from the City of Vernon. I further agree that, if funded, my organization will use the CommUNITY grant funds solely for charitable purposes and will not conduct any lobbying activities.

	<input checked="" type="checkbox"/>
Full Name	Molly Snow

GOTR In Your Community

Funds from The Vernon CommUNITY fund provide financial assistance to supported continued programming in low-income communities. Currently, 80-90% percent of girls participate thanks to partial or full financial support scholarships. While program participation fees are determined by a sliding scale based on an individual family's need, fundraising efforts fill the gaps, ensuring GOTRLA can provide access to girls from diverse economic backgrounds. Funds through this grant will be designated toward critical annual program expenses offered at low or no cost to girls in Vernon and surrounding area schools with the highest Free & Reduced Lunch populations. Key program operating expenses offset by these funds include in-depth volunteer coach certification and training, coach supervision and ongoing support, curricula fees, evaluation processes, team site expenses and culmination 5K event fees.

Participating in GOTR is provides much more than physical, social and emotional health. The program provides Vernon area girls the opportunity to understand, serve and improve their communities. One of the most unique and impactful activities incorporated into the Girls on the Run curriculum is the Community Impact Project. Each season, Girls on the Run teams work with their volunteer coach/mentors to design and implement a Community Impact Project ("CIP") aimed at improving their local community (ex: city, school, neighborhood, classroom). We are excited to share one outstanding example from last fall. This is a project conducted by Belvedere Elementary in Boyle Heights:

"At Belvedere Elementary our girls are working on researching current legislation that exists to support our planet earth. Many of the girls shared their prior knowledge of how plastics are harming animals like the turtle and are learning about how bills are created in the classroom. So in partnership with a staff member from Assembly member Wendy Carrillo's office the girls are trying to develop a bill they can submit for consideration that will improve quality of life for animals from plastics." ~Coach Diana





A grant from the Vernon COMMUNITY Fund will allow GOTRLA to continue delivering such powerful programming to improve communities. Through this funding, GOTRLA can achieve its mission to never turn down a girl or family interested in the program and secure GOTRLA's continued presence in underserved communities.

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Girls on the Run of Los Angeles County	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ►	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>
	5 Address (number, street, and apt. or suite no.) See instructions. 556 S. Fair Oaks Ave, #101-307	6 City, state, and ZIP code Pasadena, CA 91105
7 List account number(s) here (optional)		
Requester's name and address (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

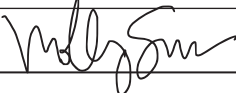
Social security number									
			-				-		
or									
Employer identification number									
2	0		-	5	1	1	5	3	6

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ► 

Date ► **01/31/19**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting*, later, for further information.

Note: If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

In the cases below, the following person must give Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States.

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the entity;
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the trust; and
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

Foreign person. If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person, do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Pub. 515, *Withholding of Tax on Nonresident Aliens and Foreign Entities*).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items.

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
4. The type and amount of income that qualifies for the exemption from tax.
5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

Example. Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

Backup Withholding

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS 24% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

Payments you receive will be subject to backup withholding if:

1. You do not furnish your TIN to the requester,
2. You do not certify your TIN when required (see the instructions for Part II for details),
3. The IRS tells the requester that you furnished an incorrect TIN,
4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or
5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code*, later, and the separate Instructions for the Requester of Form W-9 for more information.

Also see *Special rules for partnerships*, earlier.

What is FATCA Reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all United States account holders that are specified United States persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code*, later, and the Instructions for the Requester of Form W-9 for more information.

Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you no longer are tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account; for example, if the grantor of a grantor trust dies.

Penalties

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

Criminal penalty for falsifying information. Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

Specific Instructions

Line 1

You must enter one of the following on this line; **do not** leave this line blank. The name should match the name on your tax return.

If this Form W-9 is for a joint account (other than an account maintained by a foreign financial institution (FFI)), list first, and then circle, the name of the person or entity whose number you entered in Part I of Form W-9. If you are providing Form W-9 to an FFI to document a joint account, each holder of the account that is a U.S. person must provide a Form W-9.

a. **Individual.** Generally, enter the name shown on your tax return. If you have changed your last name without informing the Social Security Administration (SSA) of the name change, enter your first name, the last name as shown on your social security card, and your new last name.

Note: ITIN applicant: Enter your individual name as it was entered on your Form W-7 application, line 1a. This should also be the same as the name you entered on the Form 1040/1040A/1040EZ you filed with your application.

b. **Sole proprietor or single-member LLC.** Enter your individual name as shown on your 1040/1040A/1040EZ on line 1. You may enter your business, trade, or "doing business as" (DBA) name on line 2.

c. **Partnership, LLC that is not a single-member LLC, C corporation, or S corporation.** Enter the entity's name as shown on the entity's tax return on line 1 and any business, trade, or DBA name on line 2.

d. **Other entities.** Enter your name as shown on required U.S. federal tax documents on line 1. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on line 2.

e. **Disregarded entity.** For U.S. federal tax purposes, an entity that is disregarded as an entity separate from its owner is treated as a "disregarded entity." See Regulations section 301.7701-2(c)(2)(iii). Enter the owner's name on line 1. The name of the entity entered on line 1 should never be a disregarded entity. The name on line 1 should be the name shown on the income tax return on which the income should be reported. For example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on line 1. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on line 2, "Business name/disregarded entity name." If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

Line 2

If you have a business name, trade name, DBA name, or disregarded entity name, you may enter it on line 2.

Line 3

Check the appropriate box on line 3 for the U.S. federal tax classification of the person whose name is entered on line 1. Check only one box on line 3.

IF the entity/person on line 1 is a(n) . . .	THEN check the box for . . .
• Corporation	Corporation
• Individual • Sole proprietorship, or • Single-member limited liability company (LLC) owned by an individual and disregarded for U.S. federal tax purposes.	Individual/sole proprietor or single-member LLC
• LLC treated as a partnership for U.S. federal tax purposes, • LLC that has filed Form 8832 or 2553 to be taxed as a corporation, or • LLC that is disregarded as an entity separate from its owner but the owner is another LLC that is not disregarded for U.S. federal tax purposes.	Limited liability company and enter the appropriate tax classification. (P= Partnership; C= C corporation; or S= S corporation)
• Partnership	Partnership
• Trust/estate	Trust/estate

Line 4, Exemptions

If you are exempt from backup withholding and/or FATCA reporting, enter in the appropriate space on line 4 any code(s) that may apply to you.

Exempt payee code.

- Generally, individuals (including sole proprietors) are not exempt from backup withholding.
- Except as provided below, corporations are exempt from backup withholding for certain payments, including interest and dividends.
- Corporations are not exempt from backup withholding for payments made in settlement of payment card or third party network transactions.
- Corporations are not exempt from backup withholding with respect to attorneys' fees or gross proceeds paid to attorneys, and corporations that provide medical or health care services are not exempt with respect to payments reportable on Form 1099-MISC.

The following codes identify payees that are exempt from backup withholding. Enter the appropriate code in the space in line 4.

- 1—An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2)
- 2—The United States or any of its agencies or instrumentalities
- 3—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities
- 4—A foreign government or any of its political subdivisions, agencies, or instrumentalities
- 5—A corporation
- 6—A dealer in securities or commodities required to register in the United States, the District of Columbia, or a U.S. commonwealth or possession
- 7—A futures commission merchant registered with the Commodity Futures Trading Commission
- 8—A real estate investment trust
- 9—An entity registered at all times during the tax year under the Investment Company Act of 1940
- 10—A common trust fund operated by a bank under section 584(a)
- 11—A financial institution
- 12—A middleman known in the investment community as a nominee or custodian
- 13—A trust exempt from tax under section 664 or described in section 4947

The following chart shows types of payments that may be exempt from backup withholding. The chart applies to the exempt payees listed above, 1 through 13.

IF the payment is for . . .	THEN the payment is exempt for . . .
Interest and dividend payments	All exempt payees except for 7
Broker transactions	Exempt payees 1 through 4 and 6 through 11 and all C corporations. S corporations must not enter an exempt payee code because they are exempt only for sales of noncovered securities acquired prior to 2012.
Barter exchange transactions and patronage dividends	Exempt payees 1 through 4
Payments over \$600 required to be reported and direct sales over \$5,000 ¹	Generally, exempt payees 1 through 5 ²
Payments made in settlement of payment card or third party network transactions	Exempt payees 1 through 4

¹ See Form 1099-MISC, Miscellaneous Income, and its instructions.

² However, the following payments made to a corporation and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees, gross proceeds paid to an attorney reportable under section 6045(f), and payments for services paid by a federal executive agency.

Exemption from FATCA reporting code. The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. Therefore, if you are only submitting this form for an account you hold in the United States, you may leave this field blank. Consult with the person requesting this form if you are uncertain if the financial institution is subject to these requirements. A requester may indicate that a code is not required by providing you with a Form W-9 with "Not Applicable" (or any similar indication) written or printed on the line for a FATCA exemption code.

A—An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37)

B—The United States or any of its agencies or instrumentalities

C—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities

D—A corporation the stock of which is regularly traded on one or more established securities markets, as described in Regulations section 1.1472-1(c)(1)(i)

E—A corporation that is a member of the same expanded affiliated group as a corporation described in Regulations section 1.1472-1(c)(1)(i)

F—A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state

G—A real estate investment trust

H—A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940

I—A common trust fund as defined in section 584(a)

J—A bank as defined in section 581

K—A broker

L—A trust exempt from tax under section 664 or described in section 4947(a)(1)

M—A tax exempt trust under a section 403(b) plan or section 457(g) plan

Note: You may wish to consult with the financial institution requesting this form to determine whether the FATCA code and/or exempt payee code should be completed.

Line 5

Enter your address (number, street, and apartment or suite number). This is where the requester of this Form W-9 will mail your information returns. If this address differs from the one the requester already has on file, write NEW at the top. If a new address is provided, there is still a chance the old address will be used until the payor changes your address in their records.

Line 6

Enter your city, state, and ZIP code.

Part I. Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN.

If you are a single-member LLC that is disregarded as an entity separate from its owner, enter the owner's SSN (or EIN, if the owner has one). Do not enter the disregarded entity's EIN. If the LLC is classified as a corporation or partnership, enter the entity's EIN.

Note: See *What Name and Number To Give the Requester*, later, for further clarification of name and TIN combinations.

How to get a TIN. If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local SSA office or get this form online at www.SSA.gov. You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at www.irs.gov/Businesses and clicking on Employer Identification Number (EIN) under Starting a Business. Go to www.irs.gov/Forms to view, download, or print Form W-7 and/or Form SS-4. Or, you can go to www.irs.gov/OrderForms to place an order and have Form W-7 and/or SS-4 mailed to you within 10 business days.

If you are asked to complete Form W-9 but do not have a TIN, apply for a TIN and write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

Note: Entering "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

Caution: A disregarded U.S. entity that has a foreign owner must use the appropriate Form W-8.

Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if item 1, 4, or 5 below indicates otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). In the case of a disregarded entity, the person identified on line 1 must sign. Exempt payees, see *Exempt payee code*, earlier.

Signature requirements. Complete the certification as indicated in items 1 through 5 below.

1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983. You must give your correct TIN, but you do not have to sign the certification.

2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983. You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.

3. Real estate transactions. You must sign the certification. You may cross out item 2 of the certification.

4. Other payments. You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments made in settlement of payment card and third party network transactions, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).

5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), ABLE accounts (under section 529A), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions. You must give your correct TIN, but you do not have to sign the certification.

What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
2. Two or more individuals (joint account) other than an account maintained by an FFI	The actual owner of the account or, if combined funds, the first individual on the account ¹
3. Two or more U.S. persons (joint account maintained by an FFI)	Each holder of the account
4. Custodial account of a minor (Uniform Gift to Minors Act)	The minor ²
5. a. The usual revocable savings trust (grantor is also trustee)	The grantor-trustee ¹
b. So-called trust account that is not a legal or valid trust under state law	The actual owner ¹
6. Sole proprietorship or disregarded entity owned by an individual	The owner ³
7. Grantor trust filing under Optional Form 1099 Filing Method 1 (see Regulations section 1.671-4(b)(2)(i)(A))	The grantor*
For this type of account:	Give name and EIN of:
8. Disregarded entity not owned by an individual	The owner
9. A valid trust, estate, or pension trust	Legal entity ⁴
10. Corporation or LLC electing corporate status on Form 8832 or Form 2553	The corporation
11. Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
12. Partnership or multi-member LLC	The partnership
13. A broker or registered nominee	The broker or nominee

For this type of account:	Give name and EIN of:
14. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity
15. Grantor trust filing under the Form 1041 Filing Method or the Optional Form 1099 Filing Method 2 (see Regulations section 1.671-4(b)(2)(i)(B))	The trust

¹ List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

² Circle the minor's name and furnish the minor's SSN.

³ You must show your individual name and you may also enter your business or DBA name on the "Business name/disregarded entity" name line. You may use either your SSN or EIN (if you have one), but the IRS encourages you to use your SSN.

⁴ List first and circle the name of the trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.) Also see *Special rules for partnerships*, earlier.

***Note:** The grantor also must provide a Form W-9 to trustee of trust.

Note: If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

Secure Your Tax Records From Identity Theft

Identity theft occurs when someone uses your personal information such as your name, SSN, or other identifying information, without your permission, to commit fraud or other crimes. An identity thief may use your SSN to get a job or may file a tax return using your SSN to receive a refund.

To reduce your risk:

- Protect your SSN,
- Ensure your employer is protecting your SSN, and
- Be careful when choosing a tax preparer.

If your tax records are affected by identity theft and you receive a notice from the IRS, respond right away to the name and phone number printed on the IRS notice or letter.

If your tax records are not currently affected by identity theft but you think you are at risk due to a lost or stolen purse or wallet, questionable credit card activity or credit report, contact the IRS Identity Theft Hotline at 1-800-908-4490 or submit Form 14039.

For more information, see Pub. 5027, Identity Theft Information for Taxpayers.

Victims of identity theft who are experiencing economic harm or a systemic problem, or are seeking help in resolving tax problems that have not been resolved through normal channels, may be eligible for Taxpayer Advocate Service (TAS) assistance. You can reach TAS by calling the TAS toll-free case intake line at 1-877-777-4778 or TTY/TDD 1-800-829-4059.

Protect yourself from suspicious emails or phishing schemes.

Phishing is the creation and use of email and websites designed to mimic legitimate business emails and websites. The most common act is sending an email to a user falsely claiming to be an established legitimate enterprise in an attempt to scam the user into surrendering private information that will be used for identity theft.

The IRS does not initiate contacts with taxpayers via emails. Also, the IRS does not request personal detailed information through email or ask taxpayers for the PIN numbers, passwords, or similar secret access information for their credit card, bank, or other financial accounts.

If you receive an unsolicited email claiming to be from the IRS, forward this message to phishing@irs.gov. You may also report misuse of the IRS name, logo, or other IRS property to the Treasury Inspector General for Tax Administration (TIGTA) at 1-800-366-4484. You can forward suspicious emails to the Federal Trade Commission at spam@uce.gov or report them at www.ftc.gov/complaint. You can contact the FTC at www.ftc.gov/idtheft or 877-IDTHEFT (877-438-4338). If you have been the victim of identity theft, see www.IdentityTheft.gov and Pub. 5027.

Visit www.irs.gov/IdentityTheft to learn more about identity theft and how to reduce your risk.

Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons (including federal agencies) who are required to file information returns with the IRS to report interest, dividends, or certain other income paid to you; mortgage interest you paid; the acquisition or abandonment of secured property; the cancellation of debt; or contributions you made to an IRA, Archer MSA, or HSA. The person collecting this form uses the information on the form to file information returns with the IRS, reporting the above information. Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation and to cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their laws. The information also may be disclosed to other countries under a treaty, to federal and state agencies to enforce civil and criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism. You must provide your TIN whether or not you are required to file a tax return. Under section 3406, payers must generally withhold a percentage of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to the payer. Certain penalties may also apply for providing false or fraudulent information.



Vernon CommUNITY Fund

GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	Human Services Association
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Type of Organization:	Health & Human Services	Year Founded:	1940
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Annual Budget:	\$22,307,349	No. of Board Members:	9
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Amount Requested:	\$60,000	Recommended Amount:	\$25,000
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Type of support requested:	<input checked="" type="checkbox"/> General Operating	<input type="checkbox"/> First Time Applicant
	<input type="checkbox"/> Project/Program	<input checked="" type="checkbox"/> Returning Grantee Prev. Award amount: \$30,000 - FY2018-2019

Brief Narrative description of the organization
<p>Founded in 1940, Human Services Association (HSA) is one of the largest multiservice nonprofit organizations in Southeast Los Angeles. Its Board of Directors oversee a \$22M annual budget; Over 50% of their revenue is for early childhood education programs and services for seniors.</p> <p>HSA operates in service of providing families with comprehensive care to promote wellness and build strong communities by focusing on four core areas: Early Childhood Education and Family, Community and Senior Services.</p>

Organizational strengths:
<p>Proven management success with over 15 years of operation in Southeastern LA cities and neighborhoods</p> <p>Proven track record of developing and implementing a broad range of culturally-competent services</p> <p>Successful, long-term relationships with service providers, operators and agencies in Southeast Los Angeles</p>

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: all Family Type: n/a
Gender: all Military Status: n/a
Race/Ethnicity: all Sexual Orientation: all
Economic Status: low-income Other (specify): n/a

Description of the proposal to which funds would apply
(if no particular project is specified, please note General Operating Support in this area)

In service to its broad support services, including housing assistance, violence prevention classes and crisis intervention, HSA seeks funding to hire a new case manager who would assist with a recent influx of new cases.

This programs for which the case manager would work address the unique circumstances surrounding how domestic violence and its consequences are further complicated by current CDC guidelines around social distancing and home quarantine.

Services are focused in the areas of Bell, Commerce, Huntington Park, Maywood and Vernon.

Cost/Benefit:	Average cost per family \$1115 to provide range of services	Beneficiaries and/or potential impact on the non-profit/governmental landscape:	Housing, food security, mental health and coping support received by 20000 individuals is powerful cost benefit ratio.
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Staff Analysis

Documents reviewed

☒ Audit/IRS Form 990 (dated: 6 / 30 / 2019)
☒ Organizational Budget

☒ Proposal Budget

How does the proposal align with the goals of the Fund?

The proposal aligns most closely with the VCF goals of encouraging positive social development in Vernon and neighboring communities, as well as the promotion of positive social development of children, youth, families and senior residents in Vernon and surrounding areas.

The program additionally promotes the health, safety and welfare of persons residing or working within the designated geographic areas.

Are there any activities planned to acknowledge VCF as a funder of this project/program/organization?

HSA intends to recognize contributions from VCF on its social media channels and its website blog. Additionally, announcements would be made in its newsletters to its program participants.

What previous projects has the applicant successfully implemented?

HSA currently serves over 20,000 clients in Southeast LA with a range of services. Despite recent program cuts, HSA still provides a variety of programs for individuals of all ages, including its Head Start program and meal delivery program.

Most recently, HSA achieved all of the outlined goals from its previous VCF grant, providing parenting classes for over 180 parents who rated the classes highly.

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:

HSA has recently experienced decreased funding due to reduced support from past funders, notably Los Angeles County.

Prior to COVID-19, HSA made the decision to terminate one of its programs (the Child Abuse Prevention and Intervention program) and planned to terminate another (Family Violence program) thus putting the sustainability of their non-primary programs in question.

While this restructuring may allow for HSA to focus more resources on its remaining programs, this is offset by the increased demand for services.

Funding Recommendation

Fund this proposal?

☒ Yes

☐ No

Recommended Amount: **\$25,000**

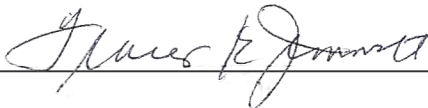
Suggested revision(s) to proposal/fund amount, if applicable:

Due to recent budget constraints, it is recommended to fund the reduced amount of 41% of the HSA \$60,000 request: \$25,000.

Staff reviewer:

Fran Jemmott

Signed: _____



Date: 11 / 2 / 2020



Fill out Application Form

Created: 09/14/2020 • Last updated: 09/24/2020

ORGANIZATIONAL INFORMATION

*Indicates required field

* **Name of Organization** Human Services Association

* **Organization Address**

Street	6800 Florence Ave.
City/Town	Bell Gardens
State	California
Country	United States

* **Organization Phone** 5628065400

* **Organization Email** ricardo.mota@hsala.org

Organization website address, if any www.hsala.org

* **Name of Authorized Representative** Mota, Ricardo

(Last Name, First Name)

Title of Authorized Representative Chief Operating Officer/Chief Financial Officer

* **Organization Founding Date/Date of Incorporation** 01/1940

* **Organization Type** Community-based (Health/Human Services)

* Service Area	Bell
	Commerce
	Huntington Park
	Maywood
	Unincorporated East Los Angeles (specify community): 90023, 90063
	Vernon

SERVICE DETAILS

What number of non-duplicate individuals directly benefit from your services?	More than 200
What amount of the individuals specified above are located in the cities identified by the Vernon CommUNITY Fund?	More than 200
What age group(s) benefit the most from your services?	Children and Youth (ages 0 -14)
	Adults (ages 21 – 54)
	Seniors (ages 55 and up)

STAFF DETAILS

* Name of Executive Director	Chacon, Leticia
(Last Name, First Name)	

List of Executive Staff/Volunteer Leadership (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/152247888/85TToEy4fR/>

Executive Staff/Volunteer Leadership biographies (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document. Please specify titles and organizational involvement.

(No response)

List of Board Members (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/152247888/fqskNUvQvb/>

List of Board Members (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document.

(No response)

FINANCIAL INFORMATION

List of Income Sources

(For example: grants, earned income, individual donations)

Fees and contracts from government agencies, donated goods and services, investment income, individual contributions, rental income

*** Most recent audit and/or 990.**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/152247888/nOnxuvHAF5/>

*** Current organization budget**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/152247888/8THAFUPkXp/>

***Grant Amount:** 60,000

Please specify the amount of grant funds being requested.

*** What percentage of your organization budget will the requested funds represent?** 1

*** Are you requesting funding for a specific project?** Yes

Proposed budget for requested funds

How will the organization specifically utilize grant funds? (Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/152247888/GDDLZKJB1h/>

Name of Financial Institution	Bank of the West
Address of Financial Institution	10230 Paramount Blvd, Downey, CA 90241
Phone Number of Financial Institution	5629283361
Name of Fiscal Sponsor (if applicable)	(No response)
Fiscal Sponsor Address (if applicable)	(No response)
Fiscal Sponsor Phone (if applicable)	(No response)
Fiscal Sponsor Email (if applicable)	(No response)
Fiscal Sponsor Website (if applicable)	(No response)
Does your organization have a current certificate of general liability insurance?	Yes

LEADERSHIP TEAM

Chief Executive Officer, Leticia Chacon, LCSW

Ms. Chacon is the Chief Executive Officer of Human Services Association. She graduated from UCLA with a Master of Social Welfare in 1974 and received her License in Clinical Social Work in 1979, giving her over 40 years of experience working in the field of social work. Ms. Chacon previously served as Director of Social Services in the Los Angeles County Health Department, Maternity and Infant Project as well as Family Preservation Director, at Human Services Association, prior to her role as CEO. She brought her expertise and knowledge implementing program procedures, hired and trained bilingual/bicultural, professional /paraprofessional staff in an effort to insure that children were safe and families were achieving the goals set for them.

Chief Operating Officer/Chief Financial Officer Ricardo Mota, CPA

Mr. Mota is a Certified Public Accountant (CPA) with over 25 years of experience in the nonprofit sector. Mr. Mota began employment at Human Services Association in February 1994 and was appointed Chief Financial Officer of Human Services Association in July 2011. In September 2016, he was promoted to Chief Operating Officer to oversee the daily business operations of the organization. Under Mr. Mota's leadership and direction, organizational reserves have increased from \$20,000 to over \$5 million and has strengthened the overall financial health of Human Services Association.

Senior Services Director, Darren Dunaway

Mr. Dunaway has been the Senior Services Director at Human Services Association (HSA) since 1994. As Senior Services Director, he oversees all senior services programs. Currently HSA provides a range of senior services including, congregate meals (1500/day @ 17 sites in 10 cities), home delivered meals (1200/day), Alzheimer's day care resource center (ADCRC), home based care, family caregiver programs (IIIE), multipurpose senior services program (MSSP), care management (IIIB) (CSBG), and Linkages (District 1). Mr. Dunaway maintains all governmental relationships and department grants and manages long term funding strategies at HSA. Currently HSA senior services department manages funding from 18 funding sources. Darren oversees over 50 employees who are all dedicated to providing top quality care in order to keep seniors safely at home for as long as possible.

"Pasitos" Early Childhood Education Director, Dr. Rosie Ramos, MSW, Ed.D

Dr. Ramos has served as HSA's Director of the "Pasitos" Early Childhood Education Program for more than 15 years. She received a Master's Degree in Social Work from USC. Rosie has worked with the National Latina Health Network over the years as a resident Theatrical Educational Writer/Director. As Director of the "Pasitos" Program, she is responsible for more than half of HSA employees and manages four major early education programs. Ms. Ramos received her Doctorate in Educational Leadership in May 2018.

LEADERSHIP TEAM

Family & Community Services Director, Celia Marquez, LCSW

Ms. Marquez is a licensed clinical social worker with over 18 years of experience working with families and children in the non-profit sector in both the Los Angeles and Orange County area. Ms. Marquez began employment at Human Services Association in 2001 as a Program Manager and in 2013, was promoted to Director of Family Services.

Information Technology Director, Manuel Maiztegui

Manuel Maiztegui has been in charge of the IT Department at Human Services Association (HSA) since 2004. Manuel has overseen the transformation of technology at HSA from a simple network with a few computers in 2004 to an advanced MPLS network using fiber optics connections and the latest networking equipment in order to connect multiple facilities together. In July of 2017, HSA network migrated from an MPLS network with Verizon Business to an EVPL Fiber Optics network with Frontier. The new network is approximately 10 times faster and represents the single largest network project in HSA's history.

Human Resources Director, Josephine Williams

Josephine Williams has been the Human Resources Director at Human Services Association (HSA) since 2019. As a strategic senior-level HR leader, Ms. Williams has a proven ability to translate business objectives into HR initiatives that drive the business forward and support employee engagement. She has developed expertise in employee relations, compensation, performance management, organizational transitions, leadership development, and talent acquisition. Ms. Williams has been an HR leader at Fortune 500 and world-renowned companies, including Nestle USA and the Los Angeles Times. She is a graduate of the Cal State Long Beach Master of Business Administration program with an emphasis in Human Resource Management, and received her Bachelor of Science degree from Fordham University with an emphasis on Marketing.

HUMAN SERVICES ASSOCIATION						
OPERATING BUDGET						
FISCAL YEAR 2020/2021						
REVENUES:						
	Contributions and unrestricted				\$ 160,000	
	Program Income				1,011,386	
	L.A. County/State of CA/Federal/Cities				20,840,051	
	Meal Income				275,912	
	Investment Income				20,000	
	TOTAL REVENUES				22,307,349	
EXPENDITURES:						
	Salaries and payroll benefits				\$ 13,825,878	
	Service contract and consultants				446,566	
	Office supplies, postage and maintenance				488,644	
	Utilities and telephone				248,632	
	Liability insurance				108,278	
	Program events and supplies				901,729	
	Catered food and food supplies				3,785,870	
	Transportation costs				246,563	
	Purchase of services				250,375	
	Rent Expense				886,080	
	Other Costs/miscellaneous				735,640	
	Staff Training/Development				163,094	
	TOTAL EXPENDITURES				22,087,349	
EXCESS OF REVENUE					\$ 220,000	

BOARD OF DIRECTORS

Cesar Zaldivar-Motts, Board Chair

Cesar Zaldivar-Motts is the Director of Operations at Southeast Community Development Corporation. Mr. Zaldivar-Motts currently serves as Chair of the Board of Directors at Human Services Association. He also serves on the Boards of the Southeast Rio Vista YMCA, Southeast Salvation Army, Rio Hondo Boys and Girls Club, and the Huntington Park Police Activity League. He graduated from the University of Missouri, Kansas City with a Masters of Public Administration and has 15 years of non-profit management experience.

Robert Perez, Board Treasurer

Robert Perez is the Senior Grants Manager at AltaMed who currently serves as Treasurer of the Board at Human Services Association. Mr. Perez is a former Accounting Manager at Human Services Association and has served on the Board since April 2018. More notably, Mr. Perez is a veteran of the United States Marine Corps.

Olga Sarabia, Board Secretary

Olga Sarabia is a retired licensed clinical social worker who currently serves as Secretary of the Board at Human Services Association. Mrs. Sarabia holds a Master's degree in Social Work from the Loyola University School of Social Work in Chicago. She retired after a wonderful 34-year career that she considered a ministry. That included community-organizing work in a housing project in East Los Angeles, CA and Medical Social Work in Public Health as well as in County Hospitals. Mrs. Sarabia has been Chair of the Arts & Culture Committee in Alhambra; Chair of the Eastern Los Angeles Regional Center. Currently she is serving on the National Board of the National Association of Social Workers and the Los Angeles County Commission on Older Adults.

Ronald V. Garcia, Past Board Chair

Ronald V. Garcia worked for Southern California Edison for over 44 years and retired as a Regional Public Affairs Manager. Mr. Garcia has served on countless boards and committees within the Los Angeles area. He continues to be active in civic, social, service, and youth activities.

President Ronald Reagan appointed Mr. Garcia to the City of Ventura Selective Service Draft Board #83. He is a veteran having served in the United States Marine Corps.

Mr. Garcia has served on the Human Services Association Board of Directors since February 1991.

BOARD OF DIRECTORS

Nancy Sariñana, Attorney & Early Education Specialist

Nancy Sariñana is an attorney at Children’s Law Center of California (CLCCA), which represents children under the jurisdiction of the Los Angeles County Dependency Courts. At CLCCA Nancy has been a voice and an advocate for children affected by abuse and neglect. Mrs. Sariñana served on the Human Services Board from 2003 to 2017 and was again installed in June 2018.

Elizabeth Rodarte, Early Education Specialist

Elizabeth Rodarte is the Director of Special Education at Montebello Unified School District. Ms. Rodarte has served on the Human Services Association Board of Directors since September 2018.

Brenda Ortega, Parent Policy Council Liaison

Brenda Ortega is the Parent Policy Council Liaison. Ms. Ortega has served on the Human Services Association Board of Directors since February 2015.

Connie Arellano

Connie Arellano is a Psychologist and ERICS Specialist at Montebello Unified School District. Ms. Arellano has served on the Human Services Association Board of Directors since April 2018.

Dhyanesh Bhatt

Dhyanesh Bhatt is the Managing Partner at Bhatt and Associates. Mr. Bhatt has served on the Human Services Association Board of Directors since March 2020.

**HUMAN SERVICES ASSOCIATION
AND SUBSIDIARY**

**CONSOLIDATED FINANCIAL STATEMENTS
and
SUPPLEMENTARY INFORMATION**

JUNE 30, 2019

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Human Services Association and Subsidiary

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Human Services Association (a nonprofit organization) and Subsidiary, which comprise the Consolidated Statement of Financial Position as of June 30, 2019, and the related Consolidated Statements of Activities, Functional Expenses, and Cash Flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Human Services Association and Subsidiary as of June 30, 2019, and the changes in its net assets and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITORS' REPORT

continued

Other Matters

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Consolidating Statement of Financial Position and Consolidating Statement of Activities are presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Report on Summarized Comparative Information

We have previously audited Human Services Association and Subsidiary's 2018 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated November 13, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated November 12, 2019, on our consideration of Human Services Association and Subsidiary's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Human Services Association and Subsidiary's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Human Services Association and Subsidiary's internal control over financial reporting and compliance.

Harrington Group

Pasadena, California
November 12, 2019

**HUMAN SERVICES ASSOCIATION
AND SUBSIDIARY**

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

June 30, 2019

With comparative totals at June 30, 2018

	Without Donor Restrictions	With Donor Restrictions	2019	2018
ASSETS				
Cash and cash equivalents	\$ 2,578,498	\$ 440,000	\$ 3,018,498	\$ 2,244,695
Accounts receivable	1,686,408		1,686,408	1,706,159
Prepaid expenses and deposits	38,149		38,149	36,624
Investments (Note 4)	1,256,320		1,256,320	1,138,369
457(b) deferred compensation plan (Note 13)	802,474		802,474	724,354
Property and equipment (Note 6)	2,067,547		2,067,547	2,096,275
TOTAL ASSETS	<u>\$ 8,429,396</u>	<u>\$ 440,000</u>	<u>\$ 8,869,396</u>	<u>\$ 7,946,476</u>
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts payable	\$ 60,704	\$ -	\$ 60,704	\$ 67,111
Accrued payroll	159,786		159,786	138,107
Accrued personal time off (Note 7)	314,160		314,160	279,296
Accrued taxes and insurance	132,854		132,854	105,783
Grants payable	34,615		34,615	33,020
Government owned assets (Note 6)	79,230		79,230	79,230
457(b) deferred compensation plan (Note 13)	802,474		802,474	724,354
Note payable (Note 9)	696,209		696,209	715,495
TOTAL LIABILITIES	<u>2,280,032</u>	<u>-</u>	<u>2,280,032</u>	<u>2,142,396</u>
NET ASSETS				
Without donor restrictions (Note 2)	6,149,364		6,149,364	5,753,580
With donor restrictions (Note 11)		440,000	440,000	50,500
TOTAL NET ASSETS	<u>6,149,364</u>	<u>440,000</u>	<u>6,589,364</u>	<u>5,804,080</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 8,429,396</u>	<u>\$ 440,000</u>	<u>\$ 8,869,396</u>	<u>\$ 7,946,476</u>

The accompanying notes are an integral part of these consolidated financial statements.

**HUMAN SERVICES ASSOCIATION
AND SUBSIDIARY**

CONSOLIDATED STATEMENT OF ACTIVITIES

For the year ended June 30, 2019

With comparative totals for the year ended June 30, 2018

	Without Donor Restrictions	With Donor Restrictions	2019	2018
REVENUE AND SUPPORT				
Fees and contracts from government agencies (Note 12)	\$ 19,651,792	\$ 440,000	\$ 20,091,792	\$ 18,230,399
Donated goods and services (Note 2)	3,997,448		3,997,448	4,647,954
Investment income	152,281		152,281	157,898
Other income	147,337		147,337	147,118
Contributions	72,999		72,999	145,158
Rent income	20,000		20,000	60,000
Net assets released from restrictions (Note 11)	50,500	(50,500)	-	-
TOTAL REVENUE AND SUPPORT	<u>24,092,357</u>	<u>389,500</u>	<u>24,481,857</u>	<u>23,388,527</u>
EXPENSES				
Program services	21,925,068		21,925,068	21,197,735
Management and general	1,739,708		1,739,708	1,681,574
Fundraising	31,797		31,797	54,087
TOTAL EXPENSES	<u>23,696,573</u>	<u>-</u>	<u>23,696,573</u>	<u>22,933,396</u>
CHANGE IN NET ASSETS	395,784	389,500	785,284	455,131
NET ASSETS, BEGINNING OF YEAR	<u>5,753,580</u>	<u>50,500</u>	<u>5,804,080</u>	<u>5,348,949</u>
NET ASSETS, END OF YEAR	<u><u>\$ 6,149,364</u></u>	<u><u>\$ 440,000</u></u>	<u><u>\$ 6,589,364</u></u>	<u><u>\$ 5,804,080</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

HUMAN SERVICES ASSOCIATION AND SUBSIDIARY

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

For the year ended June 30, 2019

With comparative totals for the year ended June 30, 2018

	Program Services			Total Program Services	Management and General	Fundraising	Total Expenses	
	Early Education	Senior Services	Family Services				2019	2018
Salaries	\$ 4,185,737	\$ 2,821,360	\$ 1,622,159	\$ 8,629,256	\$ 777,932	\$ -	\$ 9,407,188	\$ 8,770,451
Employee benefits	1,164,723	707,037	373,250	2,245,010	197,618	-	2,442,628	2,273,276
Total personnel costs	5,350,460	3,528,397	1,995,409	10,874,266	975,550	-	11,849,816	11,043,727
Donated goods and services	988,983	2,909,845	98,621	3,997,449	-	-	3,997,449	4,647,954
Client food	312,629	3,035,664	-	3,348,293	2,105	-	3,350,398	3,217,260
Occupancy	658,735	30,011	3,860	692,606	47,080	-	739,686	752,319
Consultants and subcontractors	500,599	-	2,500	503,099	135,489	-	638,588	615,771
Program supplies	412,281	66,638	64,162	543,081	27,377	-	570,458	543,884
Office expenses	295,838	48,454	41,675	385,967	75,053	-	461,020	310,510
Travel and meetings	168,486	38,721	93,381	300,588	50,438	-	351,026	311,460
Repair and maintenance	226,211	29,881	2,187	258,279	88,493	-	346,772	356,094
Purchase of services and discretionary funds	-	128,821	140,622	269,443	44	-	269,487	159,947
Vehicles	-	226,556	-	226,556	17,411	-	243,967	234,034
Miscellaneous expenses	17,795	9,088	4,414	31,297	126,041	-	157,338	130,034
Printing	139,250	6,647	2,228	148,125	7,871	-	155,996	66,861
Insurance	13,964	11,308	-	25,272	77,828	-	103,100	105,141
Telephone	62,623	16,842	6,997	86,462	15,388	-	101,850	104,058
Utilities	43,505	16,335	18,537	78,377	12,426	-	90,803	95,295
Equipment	-	49,340	27,448	76,788	4,283	-	81,071	56,279
Depreciation expenses	-	45,314	-	45,314	30,750	-	76,064	38,224
Professional fees	15,000	10,265	8,541	33,806	17,355	-	51,161	61,196
Public relations and marketing	-	-	-	-	-	31,797	31,797	305
Interest expenses	-	-	-	-	28,726	-	28,726	29,261
Agency meetings	-	-	-	-	-	-	-	53,782
TOTAL 2019 FUNCTIONAL EXPENSES	\$ 9,206,359	\$ 10,208,127	\$ 2,510,582	\$ 21,925,068	\$ 1,739,708	\$ 31,797	\$ 23,696,573	
TOTAL 2018 FUNCTIONAL EXPENSES	\$ 9,384,946	\$ 9,643,511	\$ 2,169,278	\$ 21,197,735	\$ 1,681,574	\$ 54,087	\$ 22,933,396	

The accompanying notes are an integral part of these consolidated financial statements.

**HUMAN SERVICES ASSOCIATION
AND SUBSIDIARY**

CONSOLIDATED STATEMENT OF CASH FLOWS
For the year ended June 30, 2019
With comparative totals for the year ended June 30, 2018

	<u>2019</u>	<u>2018</u>
CASH FLOWS FROM (TO) OPERATING:		
Change in net assets	\$ 785,284	\$ 455,131
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	76,064	38,224
(Gain) on investments	(117,951)	(141,402)
Increase (decrease) in operating assets:		
Accounts receivable	19,751	(527,346)
Prepaid expenses	(1,525)	80,496
Increase (decrease) in operating liabilities:		
Accounts payable	(6,407)	12,726
Accrued payroll	21,679	19,431
Accrued personal time off	34,864	(20,277)
Accrued taxes and insurance	27,071	21,141
Grants payable	1,595	11,332
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	<u>840,425</u>	<u>(50,544)</u>
CASH FLOWS (TO) FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	<u>(47,336)</u>	<u>(182,181)</u>
NET CASH (USED) BY INVESTING ACTIVITIES	<u>(47,336)</u>	<u>(182,181)</u>
CASH FLOWS (TO) FINANCING ACTIVITIES:		
Principal payments on note payable	<u>(19,286)</u>	<u>(19,562)</u>
NET CASH (USED) BY FINANCING ACTIVITIES	<u>(19,286)</u>	<u>(19,562)</u>
NET INCREASE (DECREASE) IN CASH	773,803	(252,287)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>2,244,695</u>	<u>2,496,982</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u><u>\$ 3,018,498</u></u>	<u><u>\$ 2,244,695</u></u>
SUPPLEMENTAL DISCLOSURES:		
Investing and financing activity:		
Operating activities reflects interest paid of:	<u><u>\$ 28,726</u></u>	<u><u>\$ 29,261</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

HUMAN SERVICES ASSOCIATION AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. **Organization**

The principal mission of Human Services Association and Subsidiary is to provide families with compassionate and comprehensive care to promote wellness and build strong communities. Our vision is that families are safe, healthy, happy, and thriving in their communities.

The consolidated financial statements are presented on an activity level basis. The general activity includes the administration and program services segments. The Block Grants activity includes support services for low-income senior citizens, outreach, advocacy, and counseling. The cities activity includes home delivered meals, congregate meals, and senior services. The Senior Services activity includes senior congregate meals, senior home delivered meals, care management services, including Alzheimer's day care resource center, homemaking, registry, and telephone reassurance. The Family Services activity includes outreach, case management and counseling for families and their children. The Early Education Services activity includes Head Start, Early Head Start, LAUP, Child and Adult Care Food Program and State Preschool.

Pasitos, Limited Liability Corporation

In May of 2017, Pasitos, LLC ("Pasitos") was formed for the purposes of receiving and managing, for charitable purposes properties to support Human Services Association. Human Services Association is Pasitos' sole member.

2. **Summary of Significant Accounting Policies**

A summary of the significant accounting policies applied in the preparation of the accompanying consolidated financial statements is as follows:

Principles of Consolidation

The consolidated financial statements include the accounts of Human Services Association and Subsidiary. The subsidiary is consolidated, since Human Services Association has both an economic interest and control of the governing board. The two organizations together are collectively referred to as Human Services Association and Subsidiary ("HSA").

Basis of Presentation

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

continued

HUMAN SERVICES ASSOCIATION AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Without Donor Restrictions. Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve.

With Donor Restrictions. Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Cash and Cash Equivalents

HSA has defined cash and cash equivalents as highly-liquid investments with maturities of three months or less when purchased, and not held for investment purposes.

Accounts Receivable

Accounts receivable are mainly receivables from governmental agencies. Therefore, no allowance for doubtful accounts has been provided.

Investments

HSA values its investments at fair value based on quoted market price. Realized and unrealized gains and losses are reflected in the Consolidated Statement of Activities. Investment income and gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation.

Concentration of Credit Risks

HSA places its temporary cash investments with high-credit, quality financial institutions. At times, such investments may be in excess of the Federal Deposit Insurance Corporation ("FDIC") insurance limit. HSA has not incurred losses related to these investments.

The primary receivable balance outstanding at June 30, 2019 consists of government contract receivables due from county, state, and federal granting agencies. Concentration of credit risks with respect to trade receivables are limited, as the majority of HSA's receivables consist of earned fees from contract programs granted by governmental agencies.

HUMAN SERVICES ASSOCIATION AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Approximately 25% and 28% of total revenue and support generated by HSA during the year ended June 30, 2019 were derived from the Head Start program and Senior Services, respectively.

Property and Equipment

Property and equipment are recorded at cost if purchased or at fair value at the date of donation if donated. Depreciation is computed on the straight-line basis over the estimated useful lives of the related assets. Maintenance and repair costs are charged to expense as incurred. Property and equipment are capitalized if the cost of an asset is greater than or equal to five thousand dollars and the useful life is greater than one year.

HSA receives vehicles purchased by the County of Los Angeles for use by the organization. The contracts state that the vehicles be recorded separately in the consolidated statement of financial position in the assets section, as well as a corresponding entry in the liabilities section. The vehicles are property of the County of Los Angeles and are to be returned at a later date per provisions of the contracts.

Donated Goods and Services

Contributions of donated non-cash assets are measured on a non-recurring basis and recorded at fair value in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at fair value in the period received. For the year ended June 30, 2019, HSA received \$2,279,996, \$1,478,001, and \$239,451 of donated services, rent, and goods, respectively, that satisfy the criteria for recognition.

Fair Value Measurements

Generally accepted accounting principles provide guidance on how fair value should be determined when consolidated financial statement elements are required to be measured at fair value. Valuation techniques are ranked in three levels depending on the degree of objectivity of the inputs used with each level:

Level 1 inputs - quoted prices in active markets for identical assets

Level 2 inputs - quoted prices in active or inactive markets for the same or similar assets

Level 3 inputs - estimates using the best information available when there is little or no market

HSA is required to measure certain investments and donated goods and services at fair value. The specific techniques used to measure fair value for these consolidated financial statement elements are described in the notes below that relate to each element.

continued

HUMAN SERVICES ASSOCIATION AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Income Taxes

HSA is exempt from taxation under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701d.

Generally accepted accounting principles provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken by HSA in its federal and state exempt organization tax returns are more likely than not to be sustained upon examination. HSA's returns are subject to examination by federal and state taxing authorities, generally for three and four years, respectively, after they are filed.

Pasitos, a for-profit subsidiary, accounts for income taxes in accordance with generally accepted accounting principles. These principles require an assets and liability approach to the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the consolidated financial statements or tax returns. Under this method deferred tax liabilities and assets are determined based on the difference between the consolidated financial statements carrying amounts and the tax basis of assets and liabilities using enacted laws and rates currently in effect. For the year ended June 30, 2019, Pasitos has not recorded any tax liability or asset in its consolidated financial statements because the limited liability company was formed for the purpose of receiving rental income for charitable purposes to support the mission of HSA, the LLC's sole member. Pasitos, LLC is considered a disregarded entity for tax purposes.

Functional Allocation of Expenses

Costs of providing HSA's programs and other activities have been presented in the Consolidated Statement of Functional Expenses. During the year, such costs are accumulated into separate groupings as either direct or indirect. Indirect or shared costs are allocated among program and support services by a method that best measures the relative degree of benefit. HSA uses salaries allocations to allocate indirect costs.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets, liabilities, revenues, and expenses as of the date and for the period presented. Actual results could differ from those estimates.

HUMAN SERVICES ASSOCIATION AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Recently Adopted Accounting Pronouncement

In August 2016, the FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. The ASU amends the current reporting model for nonprofit organizations and enhances their required disclosures. The major changes include: (a) requiring the presentation of only two classes of net assets now titled "without donor restrictions" and "with donor restrictions", (b) modifying the presentation of underwater endowment funds and related disclosures, (c) requiring the use of the placed-in-service approach to recognize the expirations of restrictions on gifts used to acquire or construct long-lived assets absent explicit donor stipulations otherwise, (d) requiring that all nonprofits present an analysis of expenses by function and nature in either the statement of activities, a separate statement, or in the notes and disclose a summary of the allocation methods used to allocate costs, (e) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources, (f) presenting investment return net of external and direct expenses, and (g) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. The ASU is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. The provisions of the ASU must be applied on a retrospective basis for all years presented although certain optional practical expedients are available for the periods prior to adoption. HSA's consolidated financial statements for year-ended June 30, 2019 are presented in accordance with ASU 2016-14.

Comparative Totals

The consolidated financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with HSA's consolidated financial statements for the year ended June 30, 2018, from which the summarized information was derived.

Subsequent Events

Management has evaluated subsequent events through November 12, 2019, the date which the consolidated financial statements were available for issue. No events or transactions have occurred during this period that appear to require recognition or disclosure in the consolidated financial statements.

3. Liquidity and Availability of Resources

HSA has \$5,521,226 of financial assets available within one year of the consolidated statement of financial position date to meet cash needs for general expenditures consisting of substantially cash of \$2,578,498, accounts receivable of \$1,686,408, and investments of \$1,256,320. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditures within one year of the consolidated statement of financial position.

continued

HUMAN SERVICES ASSOCIATION AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

3. Liquidity and Availability of Resources, continued

The accounts receivable is subject to implied time restrictions but is expected to be collected within one year. HSA has a goal to maintain financial assets, which consist of cash and short-term investments, on hand to meet 60 days of normal operating expense, which are, on average, approximately \$1,500,000. HSA structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. In addition, as part of its liquidity management, HSA invests cash in excess of daily requirements in short-term certificates of deposit. As described in Note 8, HSA also has a line of credit in the amount of \$1,500,000, which it could draw upon in the event of an unanticipated liquidity need.

As of June 30, 2019, the following financial assets could readily be made available within one year of the balance sheet date to meet general expenditures:

Financial assets at year ended June 30, 2019:

Cash and cash equivalents	\$2,578,498
Accounts receivable	1,686,408
Investments	<u>1,256,320</u>
Financial assets available to meet general expenditures within one year	<u>\$5,521,226</u>

4. Investments

Investments are stated at fair value and consist of the following at June 30, 2019:

Equity index fund	<u>\$1,256,320</u>
-------------------	--------------------

5. Fair Value Measurements

The table below presents assets and transactions measured at fair value on a recurring and non-recurring basis during the year ended June 30, 2019:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments	\$1,256,320	\$ -	\$ -	\$1,256,320
Donated services, rent, and materials		3,997,448		3,997,448
	<u>\$1,256,320</u>	<u>\$3,997,448</u>	<u>\$ -</u>	<u>\$5,253,768</u>

The fair value of investments has been measured on a recurring basis using quoted prices for identical assets in active markets (Level 1 inputs).

The fair value of donated services, rent, and materials have been measured on a non-recurring basis using quoted prices for similar assets in inactive markets (Level 2 inputs).

continued

HUMAN SERVICES ASSOCIATION AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

6. Property and Equipment

Property and equipment at June 30, 2019 consist of the following:

	<u>Owned</u>	<u>Government Owned</u>	<u>Agency Total</u>
Building	\$1,230,000	\$ -	\$1,230,000
Land	670,000		670,000
Vehicles	<u>229,517</u>	<u>79,230</u>	<u>308,747</u>
	2,129,517	79,230	2,208,747
Less: accumulated depreciation	<u>(141,200)</u>		<u>(141,200)</u>
	<u>\$1,988,317</u>	<u>\$79,230</u>	<u>\$2,067,547</u>

Depreciation expenses for the year ended June 30, 2019 was \$76,064.

7. Accrued Personal Time Off

HSA has set-up an accrual for Personal Time Off ("PTO"). This represents the total amount due to all employees which has been accumulated from a build-up of earned but unpaid PTO. The accrued PTO as of June 30, 2019 is \$314,160.

8. Line of Credit

HSA has a line of credit with a bank, in the amount of \$1,500,000, maturity dated April 2020, with a variable interest rate calculated at the bank's prime rate plus 0.25%, secured by real property. There was no outstanding amount as of June 30, 2019. \$300,000 was used during the fiscal year but paid off within a month.

9. Note Payable

HSA has a secured note payable with a bank. The note requires monthly payments of \$3,984, including interest at 3.98%, due July 2023. The outstanding balance at June 30, 2019 is \$696,209.

Maturities for notes payable are as follows:

<u>Year ending June 30,</u>	
2020	\$ 19,969
2021	20,834
2022	21,690
2023	22,579
2024	<u>611,137</u>
Total	<u>\$696,209</u>

continued

HUMAN SERVICES ASSOCIATION AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

10. Commitments and Contingencies

Contracts

HSA's grants and contracts are subject to inspection and audit by the appropriate governmental funding agency. The purpose is to determine whether program funds were used in accordance with their respective guidelines and regulations. The potential exists for disallowance of previously funded program costs. The ultimate liability, if any, which may result from these governmental audits cannot be reasonably estimated and, accordingly, HSA has no provisions for the possible disallowance of program costs on its consolidated financial statements.

Obligations Under Operating Leases

HSA leases various facilities and equipment under operating leases with various terms. Future minimum payments, by year, and in the aggregate, under these leases with initial or remaining terms of one year or more consist of the following:

<u>Year ending June 30,</u>	
2020	\$ 618,914
2021	512,795
2022	482,725
2023	474,698
2024	<u>234,185</u>
	<u>\$2,323,317</u>

Rent expense under operating leases, including month-to-month and long-term leases, were \$757,845 for the year ended June 30, 2019. HSA extended the term of the agreements to 2024 for five locations for the Head Start program.

11. Net Assets with Donor Restrictions

Net assets with donor restrictions at June 30, 2019 consist of \$440,000 restricted for program purposes.

For the year ended June 30, 2019, \$50,500 of net assets were released from program restrictions.

HUMAN SERVICES ASSOCIATION AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

12. Fees and Contracts from Government Agencies

Fees from government agencies for the year ended June 30, 2019 consist of the following:

Head Start	\$ 6,889,898
Senior Services	6,086,569
State Preschool	2,449,541
Other Programs	1,453,349
Home Visitation Programs	678,932
Cal OES	629,208
Public Health	476,815
Family Preservation	414,383
Domestic Violence	448,153
Child and Adult Care Food Program	304,738
Metropolitan Transportation Authority	155,833
Child Abuse	86,373
Child360	18,000
	<u>\$20,091,792</u>

13. Employee Benefit Plans

HSA established a 457(b) tax-deferred compensation plan, which became effective in the fiscal year ended June 30, 2008. Participation in the plan is limited to top management and approved by the Board of Directors. The Board of Directors also determine the corporate contribution amounts for each of the participants. The 457(b) plan has Trust assets and liabilities of \$802,474 at June 30, 2019. Employer contributions under this plan for the year ended June 30, 2019 were \$37,000.

HSA has a 401(k) plan available to all employees, and they become fully vested upon enrolling in the 401(k) plan. Employees may contribute any whole percentage of their annual compensation provided that it does not exceed maximum amounts as permitted by law. HSA makes matching contributions dollar to dollar up to 6% of eligible employees' annual salaries. Employer contributions under this plan for the year ended June 30, 2019 were \$312,687.

SUPPLEMENTARY INFORMATION

**HUMAN SERVICES ASSOCIATION
AND SUBSIDIARY**

CONSOLIDATING STATEMENT OF FINANCIAL POSITION
June 30, 2019

	Human Services Association	Pasitos, LLC	Total	Eliminations	Consolidated
Assets					
Cash and cash equivalents	\$ 2,992,627	\$ 25,871	\$ 3,018,498	\$ -	\$ 3,018,498
Accounts receivable	1,686,408		1,686,408		1,686,408
Prepaid expenses	38,149		38,149.00		38,149
Investments	1,256,320		1,256,320		1,256,320
457(b) deferred compensation plan	802,474		802,474		802,474
Property and equipment	255,959	1,811,588	2,067,547		2,067,547
Total assets	<u>\$ 7,031,937</u>	<u>\$ 1,837,459</u>	<u>\$ 8,869,396</u>	<u>\$ -</u>	<u>\$ 8,869,396</u>
Liabilities and net assets					
Liabilities					
Accounts payable	\$ 59,472	\$ 1,232	\$ 60,704	\$ -	\$ 60,704
Accrued payroll	159,786		159,786		159,786
Accrued personal time off	314,160		314,160		314,160
Accrued taxes and insurance	132,854		132,854		132,854
Grants payable	34,615		34,615		34,615
Government owned assets	79,230		79,230		79,230
457(b) deferred compensation plan	802,474		802,474		802,474
Note payable		696,209	696,209		696,209
Total liabilities	<u>1,582,591</u>	<u>697,441</u>	<u>2,280,032</u>	<u>-</u>	<u>2,280,032</u>
Net assets					
Without donor restrictions	5,009,346	1,140,018	6,149,364		6,149,364
With donor restrictions	440,000		440,000		440,000
Total net assets	<u>5,449,346</u>	<u>1,140,018</u>	<u>6,589,364</u>	<u>-</u>	<u>6,589,364</u>
Total liabilities and net assets	<u>\$ 7,031,937</u>	<u>\$ 1,837,459</u>	<u>\$ 8,869,396</u>	<u>\$ -</u>	<u>\$ 8,869,396</u>

See independent auditors' report

**HUMAN SERVICES ASSOCIATION
AND SUBSIDIARY**

CONSOLIDATING STATEMENT OF ACTIVITIES
For the year ended June 30, 2019

	Human Services Association	Pasitos, LLC	Total	Eliminations	Consolidated
Revenue and support					
Fees and contracts from government agencies	\$ 20,091,792	\$ -	\$ 20,091,792	\$ -	\$ 20,091,792
Donated goods and services	3,997,448		3,997,448		3,997,448
Investment income	152,281		152,281		152,281
Other income	130,129	17,208	147,337		147,337
Contributions	72,999		72,999		72,999
Rent income		41,600	41,600	(21,600)	20,000
Total revenue and support	24,444,649	58,808	24,503,457	(21,600)	24,481,857
Expenses					
Program services	21,878,617	68,051	21,946,668	(21,600)	21,925,068
Management and general	1,739,708		1,739,708		1,739,708
Fundraising	31,797		31,797		31,797
Total expenses	23,650,122	68,051	23,718,173	(21,600)	23,696,573
Change in net assets	794,527	(9,243)	785,284	-	785,284
Net assets, beginning of year	4,654,819	1,149,261	5,804,080	-	5,804,080
Net assets, end of year	\$ 5,449,346	\$ 1,140,018	\$ 6,589,364	\$ -	\$ 6,589,364

See independent auditors' report



Fill out Application Narrative Form

Created: 09/17/2020 • Last updated: 09/24/2020

*** What dollar amount are you requesting from the Vernon CommUNITY Fund?** 60,000

*** Will you be requesting general operating support?** No

If no:

What is your annual operating budget?	\$22,307,349
What is your organization's mission? (250 words, maximum)	Our mission is to provide families with compassionate and comprehensive care to promote wellness and build strong communities.
Who is the target demographic for your services, if any?	Low-income families
Please briefly describe your proposed project. (250 words, maximum)	<p>We are requesting \$60,000 in order to support our family services programs. These funds will allow us to hire a case manager to take on the increased domestic violence case load we have experienced since the beginning of the COVID-19 pandemic. The case manager will support all of the programs in our family services department, including our Domestic Violence Housing First, Family Violence, Victim Advocacy and Outreach, and Domestic Violence Support Services programs.</p> <p>These services provide invaluable support and resources to survivors of domestic violence and other crimes, including housing assistance, violence prevention classes, crisis intervention, and emergency assistance, among others. Through these resources, we are able to ensure the safety of our clients and their families while helping them heal from the trauma they've experienced.</p> <p>We provide these services to clients throughout Los Angeles County with a focus on Southeast Los Angeles and surrounding communities, including the cities of Bell, Commerce, Huntington Park, Maywood, Vernon, and others. Various eligibility requirements apply, with some clients being referred via the CalWORKs program. Additionally, we are able to refer clients from our senior and early childhood education programs to our family services department if they need support due to experiencing domestic violence or</p>

	other crimes.
What is the goal of the proposed project? (500 words, maximum)	<p>Our primary goal for this project is to meet the increased demand for domestic violence support services caused by the COVID-19 pandemic. As research has shown, incidences of domestic violence have skyrocketed during the pandemic due to stay-at-home measures, which have left victims trapped at home with their abusers and made it more difficult for them to safely contact support groups. Southeast Los Angeles and surrounding communities have been particularly negatively impacted due to a variety of factors, including the large percentage of monolingual, recent immigrant residents who do not seek assistance due to lack of familiarity with available services. This means domestic violence victims in our communities are especially vulnerable and will remain in danger as long as the pandemic and corresponding safety measures last.</p> <p>As a trusted organization in Southeast Los Angeles with a multi-cultural, multi-lingual staff, we are uniquely suited to provide support services to vulnerable families. Our goal is to continue providing these critical programs now, when they are needed the most. However, in order to do so in the face of such high need, we require more resources to build our team and increase our capability to provide services.</p> <p>In addition to increased demand, we are also facing a shortage of resources due to cuts from our funders. Over the past 6 months, we have experienced a \$56,000 cut from our County funding, among other financial challenges. We have also sunset our Child Abuse Prevention and Intervention Treatment Program (CAPIT) and will be sunsetting our Family Violence program in December of this year. The combination of increased demand for services and a shortage of funding has created significant obstacles for our family services team. By adding an additional case manager to our staff, we seek to lighten their workload and allow them to effectively meet the increased demand in our communities. In doing so, we will be able to ensure that our clients remain safe and receive support for themselves and their families during the pandemic.</p>

Please attach the proposed budget for your project

<https://jemmottrollinsgroup.fluidreview.com/resp/152489928/vTWNTquu9L/>

Please provide a detailed description of the proposed project (attachment):

<https://jemmottrollinsgroup.fluidreview.com/resp/152489928/MnxPUAdJSl/>

Describe your organization's history, listing significant achievements, accomplishments and recognition: (250 words, maximum)

Human Services Association (HSA) was founded in 1940 as an outreach effort of the Presbyterian Church, when floods in the southeast Los Angeles area highlighted the pre-existing problems of poverty in Bell Gardens and surrounding cities. While HSA remains affiliated with the Presbyterian Church, all services have been administered on a non-sectarian basis since 1975.

HSA's patterns of service have evolved since its founding to meet the needs of the community. In the early years, under the name Westminster Center, recreation programs and group work were the focus. Thereafter, Westminster Center changed its name to Bell Gardens Community Center and became a multi-functional social service agency. Staff and volunteers provided direct services and additional services were provided onsite through collaborative work with other agencies. In 1974-75, the organization envisioned expanding human services into the cities of southeast Los Angeles by increasing services and capacity for funding. This resulted in the incorporation of the organization and adoption of the name Human Services Association. Since then, HSA has emerged as the largest community-based nonprofit organization in southeast Los Angeles.

Today, HSA serves over 20,000 clients annually on a non-sectarian basis with a range of services that address the unique and shared needs of clients of all ages. We offer a variety of programs in the areas of early childhood, family, and senior services, including Head Start, home-delivered meals, and family preservation programs. These programs address serious needs in the Southeast Los Angeles communities, which are particularly underserved and house many vulnerable residents.

*** Describe how your organization and/or project will improve the community of Vernon and/or its surrounding areas: (500 words, maximum)**

This project will improve Vernon and surrounding communities by ensuring residents who have experienced domestic violence have access to comprehensive support. We pride ourselves on offering a full range of programs that prioritize our clients' safety and comfort, with services including soft legal support, help with navigating the justice system, therapy, and more.

Furthermore, our culturally competent team ensures each client is treated with dignity and respect. Our inclusive programs support the full range of community members who experience domestic violence, including women, men, seniors, LGBTQ+, and other populations. These services not only support the person who directly experienced domestic violence, but also their children and family, who are often affected by the violence indirectly.

Increased access to our services will help our communities be safer, healthier places for families to grow and thrive in, and our programs are needed urgently now, when stay-at-home measures have left domestic violence victims in danger to increased contact with their abusers.

If selected for award, how might your organization promote its Vernon CommUNITY Fund Grant?

If selected, we will acknowledge and thank the Vernon CommUNITY fund for its contribution on our social media channels (Twitter, Instagram, and Facebook), our website blog, as well as any upcoming newsletters and other communications to our audiences.



Proposed Project Description – Family Services Case Manager

We are requesting \$60,000 in order to support our family services programs. These funds will allow us to hire a case manager to take on the increased domestic violence case load we have experienced since the beginning of the COVID-19 pandemic. The case manager will support all of the programs in our family services department, including our Domestic Violence Housing First, Family Violence, Victim Advocacy and Outreach, and Domestic Violence Support Services programs.

These services provide invaluable support and resources to survivors of domestic violence and other crimes, including housing assistance, violence prevention classes, crisis intervention, and emergency assistance, among others. Through these resources, we are able to ensure the safety of our clients and their families while helping them heal from the trauma they've experienced.

We provide these services to clients throughout Los Angeles County with a focus on Southeast Los Angeles and surrounding communities, including the cities of Bell, Commerce, Huntington Park, Maywood, Vernon, and others. Various eligibility requirements apply, with some clients being referred via the CalWORKs program. Additionally, we are able to refer clients from our senior and early childhood education programs to our family services department if they need support due to experiencing domestic violence or other crimes.

Our primary goal for this project is to meet the increased demand for domestic violence support services caused by the COVID-19 pandemic. As research has shown, incidences of domestic violence have skyrocketed during the pandemic due to stay-at-home measures, which have left victims trapped at home with their abusers and made it more difficult for them to safely contact support groups. Southeast Los Angeles and surrounding communities have been particularly negatively impacted due to a variety of factors, including the large percentage of monolingual, recent immigrant residents who do not seek assistance due to lack of familiarity with available services. This means domestic violence victims in our communities are especially vulnerable and will remain in danger as long as the pandemic and corresponding safety measures last.

As a trusted organization in Southeast Los Angeles with a multi-cultural, multi-lingual staff, we are uniquely suited to provide support services to vulnerable families. Our goal is to continue providing these critical programs now, when they are needed the most. However, in order to do so in the face of such high need, we require more resources to build our team and increase our capability to provide services.

In addition to increased demand, we are also facing a shortage of resources due to cuts from our funders. Over the past 6 months, we have experienced a \$56,000 cut from our County funding, among other financial challenges. We have also sunset our Child Abuse Prevention and Intervention Treatment Program (CAPIT) and will be sunsetting our Family Violence program in December of this year. The combination of increased demand for services and a shortage of funding has created significant obstacles for our family services team. By adding an additional case manager to our staff, we seek to lighten their workload and allow them to effectively meet



the increased demand in our communities. In doing so, we will be able to ensure that our clients remain safe and receive support for themselves and their families during the pandemic.



Conflict of Interest Form

Created: 09/23/2020 • Last updated: 09/24/2020

*** Does your organization conduct any lobbying activity?** No

*** Is your organization specifically for religious purposes and benefits only your congregation in its spiritual practice?** No

*** Does your organization charge membership fees or dues?** No

*** Signature**

By clicking the check box below, I confirm that the information provided is truthful and accurate, and that my staff and board members have no past or present affiliation with current or former members of the Vernon City Council or other administrators from the City of Vernon. I further agree that, if funded, my organization will use the CommUNITY grant funds solely for charitable purposes and will not conduct any lobbying activities.

	<input checked="" type="checkbox"/>
Full Name	Ricardo Mota



Vernon CommUNITY Fund

GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	Southeast Churches Services Center
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Type of Organization:	Health/Human Services	Year Founded:	1983
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Annual Budget:	\$180,004	No. of Board Members:	6
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Amount Requested:	\$50,000	Recommended Amount:	\$50,000
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Type of support requested:	<input checked="" type="checkbox"/> General Operating	<input type="checkbox"/> First Time Applicant
	<input type="checkbox"/> Project/Program	<input checked="" type="checkbox"/> Returning Grantee Prev. Award amount: \$50,000 - FY2016-17

Brief Narrative description of the organization

Southeast Churches Service Center (SCSC) is a 501c3 not for profit organization governed by a board of 6. SCSC provides emergency rent/mortgage assistance, utility payment assistance and any other resources that may be necessary to individuals and families in need in the Vernon, Maywood, Commerce, Huntington Park, and Bell communities.

SCSC is very flexible and willing to change with emerging issues. Their long term presence in the community has established their reputation with clients. In 2018, they closed their food pantry program and changed locations yet continued to serve over one thousand individuals per month. SCSC has a strong commitment to this work as evidenced by their professional staff of three and by several volunteers.

Organizational strengths:

Well known in the community; provides services regardless of immigration status

Collaborative effort of various congregations fulfilling their faith led contributions to residents at risk of homelessness, food insecurity and family dislocation. The organization is a critical safety net provider of emergency services essential for household stability.

The organization provided uninterrupted access to food services in the COVID19 era and provided assistance to over 10,000 very low-income residents inclusive of chronically homeless individuals, families with children, veterans and unaccompanied youth.

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: All Family Type: All
Gender: All Military Status: N/A
Race/Ethnicity: All Sexual Orientation: N/A
Economic Status: Very LI Other (specify): _____

Description of the proposal to which funds would apply
(if no particular project is specified, please note General Operating Support in this area)

Requesting General Operating Support. Given the significant support provided by the applicant agency to very vulnerable individuals it is important to recognize the need for general operating support in this case. For organizations that heavily rely on volunteers, the COVID19 pandemic has posed significant challenges. With quarantine of volunteers, there has also been a marked decrease in funding from state and county resources and some evidence that private contributions may lag previous levels of giving.

Cost/Benefit:	Service costs approximate \$40 per household	Beneficiaries and/or potential impact on the non-profit/governmental landscape:	The most effective organization for providing service in SELA with the lowest cost per person equivalent, benefits the entire community
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Staff Analysis

Documents reviewed

☒ Audit/IRS Form 990 (dated: 5 / 2 / 2019)
☒ Organizational Budget

☒ Proposal Budget

How does the proposal align with the goals of the Fund?

The general operating support that Southeast Churches Services Center requests is well aligned with the goal of the Fund in that it will:
--Encourage and inspire positive social development in Vernon and neighboring communities
--Strengthen and support non-profit organizations that benefit residents and neighborhoods
--Promotes positive social development of children, youth, families and senior residents in Vernon and surrounding areas

Are there any activities planned to acknowledge VCF as a funder of this project/program/organization?

Southeast Churches Service Center will acknowledge VCF via local newspaper and press release announcements as well as flyer distribution, informing current and potential clients of the emergency resources available

What previous projects has the applicant successfully implemented?

SCSC is a previous VCF grantee that successfully implemented and completed their proposed project and met the initial goals.

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:

Formidable challenges are faced by Southeast Churches Services Center as the demand for services grow. However the risks and challenges are mitigated by the capacity of faith communities to capture smaller donations to sustain commitments to serving the poor.

Funding Recommendation

Fund this proposal?



Yes



No

Recommended Amount: \$50,000

Suggested revision(s) to proposal/fund amount, if applicable:

N/A

Staff reviewer:

LaTeesha Pinkney

Signed: _____

LaTeesha Pinkney

Date: 10 / 20 / 2020



Final Report

Created: 08/08/2017 • Last updated: 09/11/2017

Use this form to provide details regarding the services this organization has provided in the period after receiving financial support from the Vernon CommUNITY Fund (VCF).

*** Were you able to achieve the objectives of the grant from the VCF? Please explain.**

Yes, Southeast Churches Service Center provided uninterrupted access to food services in five communities in our service area: Huntington Park, Bell, Maywood, Vernon, and Los Angeles (zip codes 90022-90063). Over 10,000 very low income residents inclusive of chronically homeless individuals, families with children, veterans, and unaccompanied youth, received assistance.

*** What challenges has the organization experienced during the term of the grant and how were they addressed? How have these challenges affected the work supported by the VCF?**

Providing uninterrupted service and managing limited funding and resources to adequately meet the growing demand is an ongoing challenge.

*** What are any organizational successes from the past year which you would like to highlight?**

Southeast Churches Service Center was able to serve 4,890 households representing a total of 10,115 persons in need. The VCF grant allowed us to maximize our capacity to serve those in need.

*** Have all of the funds provided by VCF been expended?**

Yes

Please attach an expense report for the grant for the past year.

<https://jemmottrollinsgroup.fluidreview.com/resp/11144369/n58u76ldKh/>

*** Were there any additional unexpected expenses that were not mentioned in the Interim Report?**

No

*** How many times has the Board of Directors convened in the past year?**

6

*** How many residents from the Vernon-area (Vernon, Bell, Boyle Heights, Commerce, Huntington Park, Maywood, Unincorporated East Los Angeles) have you served during the grant term?** 10,115

*** What metrics did you use to determine this?**

We measure the number of low-income individuals and families that receive supplemental nutrition using eligibility/intake forms as well as monthly tracking of the services that are provided.

*** Do you expect to reapply for funding from VCF next year?** Yes

*** Signature** Andy Molina

By typing your full name in the space provided below, you attest that the information provided is true and accurate to the best of your knowledge.



Fill out Application Form

Created: 09/09/2020 • Last updated: 09/23/2020

ORGANIZATIONAL INFORMATION

*Indicates required field

* **Name of Organization** Southeast Churches Service Center

* **Organization Address**

Street	6725 Seville Ave.
City/Town	Huntington Park
State	California
Country	United States

* **Organization Phone** 3235858254

* **Organization Email** molina_andy@hotmail.com

Organization website address, if any (No response)

* **Name of Authorized Representative** Molina, Andy

(Last Name, First Name)

Title of Authorized Representative Executive Director

* **Organization Founding Date/Date of Incorporation** 01/1983

* **Organization Type** Community-based (Health/Human Services)

* Service Area	Bell
	Commerce
	Huntington Park
	Maywood
	Vernon

SERVICE DETAILS

What number of non-duplicate individuals directly benefit from your services?	More than 200
What amount of the individuals specified above are located in the cities identified by the Vernon CommUNITY Fund?	More than 200
What age group(s) benefit the most from your services?	Children and Youth (ages 0 -14)
	Adolescents (ages 15 -17)
	Teens and Young Adults (ages 15 – 20)
	Adults (ages 21 – 54)
	Seniors (ages 55 and up)

STAFF DETAILS

* Name of Executive Director	Molina, Andy
(Last Name, First Name)	

List of Executive Staff/Volunteer Leadership (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

(No response)

Executive Staff/Volunteer Leadership biographies (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document. Please specify titles and organizational involvement.

Executive Director, Andy Molina, is the chief executive officer of Southeast Churches Service Center. He reports to the board of directors and accepts responsibility for the organization's achievement of its mission and financial objectives. Mr. Molina provides leadership in developing program, organizational, and financial plans with the board of directors and staff and carries out plans and policies authorized by the board. He has a solid record of experience in public service and in business along with deep understanding and knowledge about the Center's service population and the communities within the Center's service area. His past experience as the President of Latin Business Association, City of Huntington Park Planning Commissioner, Board member and Finance

Assistant Director, Irma Molina, has been a staff member of Southeast Churches Service Center for over 20 years, overseeing general operations, maintaining client records, and maintaining the Center's financial records, including monthly financial reports to comply with OMB financial control and reporting standards. She has extensive experience managing public funds from the City of Huntington Beach, City of South Gate, and County of Los Angeles CSBG AND CDBG funds. She also manages program donations and supervises volunteers.

List of Board Members (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

(No response)

List of Board Members (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document.

President – Fr. Rody Goman is a retired Pastor of St. Matthias Church in Huntington Park and one of the Founders of Southeast Churches Service Center.

Vice President – vacant

Treasurer – Tim Walker is an active Board Member and community member. He manages and handles a diverse range of management activities. His professional focus has been in the field of Apparel and Design for over 20 years.

Secretary – Gina Troncoso has been an active Board Member for 7 years. She has helped to manage a family business for 30 years and has served as the President of St. Mathias Women’s Guild. Ms. Troncoso earned a Bachelor of Science in Nursing (BSN) degree and is currently pursuing a career in the nursing profession.

Alejandra Acosta has been an active Board Member for 8 Years and a resident of Huntington Park for over 28 years. She has been a professional office manager in the dental field for 20 years.

Lourdes Beltran has been a Board Member for over 15 years. Ms. Beltran’s professional focus has been on management and preservation of affordable housing for low income and moderate income families and seniors.

Ana Ward has been an active Board Member for over 7 years. She is a small business owner with a catering service and holds an executive management position with one of the largest affordable housing facilities in Southern California.

FINANCIAL INFORMATION

List of Income Sources

(For example: grants, earned income, individual donations)

Los Angeles County CSBG contract

Individual Donations

*** Most recent audit and/or 990.**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/151832463/nOnxuvHAF5/>

*** Current organization budget**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/151832463/8THAFUPkXp/>

***Grant Amount:** \$50,000

Please specify the amount of grant funds being requested.

*** What percentage of your organization budget will the requested funds represent?** 27

*** Are you requesting funding for a specific project?** No

Proposed budget for requested funds

How will the organization specifically utilize grant funds? (Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/151832463/GDDLZKJB1h/>

Name of Financial Institution Bank of Southern California

Address of Financial Institution 10400 S. Norwalk Blvd., Santa Fe Springs, CA 90670

Phone Number of Financial Institution (562) 758-9400

Name of Fiscal Sponsor (if applicable) N/A

Fiscal Sponsor Address (if applicable) N/A

Fiscal Sponsor Phone (if applicable) N/A

Fiscal Sponsor Email (if applicable) N/A

Fiscal Sponsor Website (if applicable)	N/A
---	-----

Does your organization have a current certificate of general liability insurance?	Yes
--	-----

SOUTHEAST CHURCHES SERVICE CENTER 2020 OPERATING BUDGET				
BUDGET CATEGORY	SCSC In-Kind contribution	VCF REQUEST	OTHER FUNDING	TOTAL
I. PERSONNEL -				
a. Executive Director - provides leadership in developing program, organizational, and financial plans with the board of directors and staff and carries out plans and policies	21,000.00	\$24,000.00		45,000.00
b. Assistant Executive Director - oversees general operations, maintains client records, and maintains the Center's financial records	10,000.00	\$20,000.00		30,000.00
II. FRINGE BENEFITS - includes workers comp insurance, payroll taxes)	27,375.00			27,375.00
III. PROGRAMS				
a. Emergency Rental Assistance			\$20,000.00	20,000.00
b. Emergency Utility Payments			\$20,000.00	20,000.00
IV. SPACE USEAGE AND COMMUNICATION/UTILITIES				
a. Office Space @\$500 per month for 12 months		\$6,000.00		6,000.00
b. Telephone, communications	2,000.00			2,000.00
V. COMPUTERS, OFFICE EQUIPMENT/TRAINING SUPPLIES/TRAVEL				
a. Office Supplies	1,250.00			1,250.00
b. Postage / Mailing Service	85.00			85.00
VI. INDIRECT COSTS	100.00			100.00
a. Bank Service Fees	150.00			150
b. Accounting fees	4,500.00			4500
c. Contract Services	5,000.00			5000
d. Directors and Officers liability insurance	875.00			875.00
e. Licenses	500.00			500.00
f. Dues and Subscriptions	205.00			205.00
g. Transportion mileage & maintenance	600.00			600.00
SUBTOTAL	73,640.00	50000	40,000.00	163,640.00
Administrative costs @10%	16,364.00	0	0	16,364.00
BUDGET TOTALS	90,004.00	50,000	40,000	180,004.00

SOUTHEAST CHURCHES SERVICE CENTER 2020 OPERATING BUDGET	
BUDGET CATEGORY	VCF REQUEST
I. PERSONNEL -	
a. Executive Director - provides leadership in developing program, organizational, and financial plans with the board of directors and staff and carries out plans and policies	\$24,000.00
b. Assistant Executive Director - oversees general operations, maintains client records, and maintains the Center's financial records	\$20,000.00
IV. SPACE USEAGE AND COMMUNICATION/UTILITIES	
a. Office Space @\$500 per month for 12 months	\$6,000.00
SUBTOTAL	\$50,000
Administrative costs @10%	0
BUDGET TOTALS	\$50,000

Form **990-EZ**Department of the Treasury
Internal Revenue Service**Short Form**
Return of Organization Exempt From Income TaxUnder section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990EZ for instructions and the latest information.

OMB No. 1545-1150

2018Open to Public
Inspection**A** For the 2018 calendar year, or tax year beginning , 2018, and ending ,**B** Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C
 SOUTHEAST CHURCHES SERVICE CENTER
 6725 SEVILLE AVE
 HUNTINGTON PARK, CA 90255

D Employer identification number

95-3894953

E Telephone number

323-585-8254

F Group Exemption
Number ▶**G** Accounting Method: ☐ Cash ☒ Accrual Other (specify) ▶**I** Website: ▶ N/A**H** Check ☒ if the organization is not
required to attach Schedule B
(Form 990, 990-EZ, or 990-PF).**J** Tax-exempt status (check only one) — ☒ 501(c)(3) ☐ 501(c) () ◀(insert no.) ☐ 4947(a)(1) or ☐ 527**K** Form of organization: ☐ Corporation ☐ Trust ☐ Association ☒ Other RELIGIOUS**L** Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total
assets (Part II, column (B)) are \$500,000 or more, file Form 990 instead of Form 990-EZ ▶ \$ 104,831.**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances** (see the instructions for Part I)Check if the organization used Schedule O to respond to any question in this Part I ☒

Revenue	1	Contributions, gifts, grants, and similar amounts received	1	100,460.
	2	Program service revenue including government fees and contracts	2	
	3	Membership dues and assessments	3	
	4	Investment income	4	
	5a	Gross amount from sale of assets other than inventory	a	
	5b	Less: cost or other basis and sales expenses	5b	
	5c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c	
	6	Gaming and fundraising events:		
	6a	Gross income from gaming (attach Schedule G if greater than \$15,000)	6a	
	6b	Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	6b	4,371.
6c	Less: direct expenses from gaming and fundraising events	6c	4,548.	
6d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	6d	-177.	
7a	Gross sales of inventory, less returns and allowances	7a		
7b	Less: cost of goods sold	7b		
7c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c		
8	Other revenue (describe in Schedule O)	8		
9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9	100,283.	
Expenses	10	Grants and similar amounts paid (list in Schedule O)	10	
	11	Benefits paid to or for members	11	
	12	Salaries, other compensation, and employee benefits	12	56,576.
	13	Professional fees and other payments to independent contractors	13	2,758.
	14	Occupancy, rent, utilities, and maintenance	14	
	15	Printing, publications, postage, and shipping	15	
	16	Other expenses (describe in Schedule O) SEE SCHEDULE O	16	41,444.
17	Total expenses. Add lines 10 through 16	17	100,778.	
Net Assets	18	Excess or (deficit) for the year (Subtract line 17 from line 9)	18	-495.
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	-19,659.
	20	Other changes in net assets or fund balances (explain in Schedule O)	20	
	21	Net assets or fund balances at end of year. Combine lines 18 through 20	21	-20,154.

BAA For Paperwork Reduction Act Notice, see the separate instructions.

Form 990-EZ (2018)

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in SEE SCHEDULE O the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V. ☐

	Yes	No
33 Did the organization engage in any significant activity not previously reported to the IRS? If 'Yes,' provide a detailed description of each activity in Schedule O.		X
34 Were any significant changes made to the organizing or governing documents? If 'Yes,' attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O. See instructions.		X
35 a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?		X
b If 'Yes' to line 35a, has the organization filed a Form 990-T for the year? If 'No,' provide an explanation in Schedule O.		
c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If 'Yes,' complete Schedule C, Part III.		X
36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If 'Yes,' complete applicable parts of Schedule N.		X
37 a Enter amount of political expenditures, direct or indirect, as described in the instructions. ... 37 a 0.		
b Did the organization file Form 1120-POL for this year?		X
38 a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	X	
b If 'Yes,' complete Schedule L, Part II and enter the total amount involved. 38 b 22,966.		
39 Section 501(c)(7) organizations. Enter:		
a Initiation fees and capital contributions included on line 9. 39 a N/A		
b Gross receipts, included on line 9, for public use of club facilities. 39 b N/A		
40 a Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 ▶ 0.; section 4912 ▶ 0.; section 4955 ▶ 0.		
b Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I.		X
c Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958. 0.		
d Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line 40c reimbursed by the organization. 0.		
e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If 'Yes,' complete Form 8886-T.		X
41 List the states with which a copy of this return is filed ▶ CA		

42 a The organization's books are in care of ▶ ANDY MOLINA Telephone no. ▶ 323-585-8254		
Located at ▶ 6725 SEVILLE AVE HUNTINGTON PARK CA ZIP + 4 ▶ 90255		
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	Yes	No
If 'Yes,' enter the name of the foreign country ▶		X
See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
c At any time during the calendar year, did the organization maintain an office outside the United States?		X
If 'Yes,' enter the name of the foreign country ▶		

43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 -- Check here.	<input type="checkbox"/>	N/A
and enter the amount of tax-exempt interest received or accrued during the tax year. 43		N/A
44 a Did the organization maintain any donor advised funds during the year? If 'Yes,' Form 990 must be completed instead of Form 990-EZ.	Yes	No
b Did the organization operate one or more hospital facilities during the year? If 'Yes,' Form 990 must be completed instead of Form 990-EZ.		X
c Did the organization receive any payments for indoor tanning services during the year?		X
d If 'Yes' to line 44c, has the organization filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O.		X
45 a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' Form 990 and Schedule R may need to be completed instead of Form 990-EZ. See instructions.		X

46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I.

	Yes	No
46		X

Part VI Section 501(c)(3) Organizations Only

All section 501(c)(3) organizations must answer questions 47-49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI.

☐

47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II.

	Yes	No
47		X

48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E.

48		X
----	--	---

49 a Did the organization make any transfers to an exempt non-charitable related organization?

49 a		X
------	--	---

b If 'Yes,' was the related organization a section 527 organization?

49 b		
------	--	--

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees, and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'

(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
NONE				

f Total number of other employees paid over \$100,000.

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'

(a) Name and business address of each independent contractor	(b) Type of service	(c) Compensation
NONE		

d Total number of other independent contractors each receiving over \$100,000.

52 Did the organization complete Schedule A? **Note:** All section 501(c)(3) organizations must attach a completed Schedule A.

☒ Yes ☐ No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date		
	ANDY MOLINA	EXECUTIVE DIR.		
Paid Preparer Use Only	Print/type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed
	KATHLEEN P. URQUIDEZ, CPA	KATHLEEN P. URQUIDEZ, CPA	5/02/19	PTIN P00285924
	Firm's name	Firm's EIN		
	BEZICH, URQUIDEZ & SALAZAR, CPAS, INC.	46-0829756		
	Firm's address	Phone no.		
	444 W OCEAN BLVD STE 707 LONG BEACH, CA 90802	562-216-1561		

May the IRS discuss this return with the preparer shown above? See instructions.

☒ Yes ☐ No



Fill out Application Narrative Form

Created: 09/17/2020 • Last updated: 09/23/2020

*** What dollar amount are you requesting from the Vernon CommUNITY Fund?** 50,000

*** Will you be requesting general operating support?** Yes

If yes:

What is your annual operating budget?	\$180,004
What is your organization's mission? (250 words, maximum)	The mission of Southeast Churches Service Center (SCSC) is to provide economic assistance to low income families, senior citizens, unemployed, and to foster a spirit of cooperation and ecumenism among the churches of various denominations in the southeast area.
What is the target demographic for your services?	Low income individuals and families living in District 1
What period of time are the requested funds expected to cover?	12 months

Please attach the proposed budget for your project

(No response)

Describe your organization's history, listing significant achievements, accomplishments and recognition: (250 words, maximum)

Centered in Huntington Park, the history of Southeast Churches Service Center (SCSC) in the early 1980's and evolved into the largest non-profit, non-denominational helping agency in the Southeast, serving over one thousand people each month. The Center's services included an emergency food program that provided households with supplemental groceries, and also provided the homeless with a hot sandwich or plate and pre-packaged items that were easily portable for those in transient circumstances. After 37 years, SCSC closed its food pantry and in October 2018, SCSC moved into its current location, just a few blocks away from the old site. We currently offer emergency rent/mortgage assistance and utility payment assistance along with referrals for other needed services. Our long term presence in the community has helped to establish our reputation as a place to come when and if an emergency need arises.

*** Describe how your organization and/or project will improve the community of Vernon and/or its surrounding areas: (500 words, maximum)**

SCSC is part of a social safety net for the most vulnerable community members. Our service population is challenged by poverty, unemployment, education and language barriers, and a lack of adequate affordable housing. Receiving assistance can mean the difference between a family becoming homeless or maintaining a roof over their head. Helping individuals and families improve their quality of life benefits Vernon and its surrounding areas overall.

Eligible participants access services from our office in LA County Supervisorial District 1. The service site is located at 6725 Seville Ave., in the city of Huntington Park. The site is ADA accessible, and is conveniently located on and near major MTA bus routes. Limited rental housing and utility payment assistance is provided for qualified applicants as determined through participation in a need assessment and interview with the Center's staff. The bilingual English and Spanish speaking staff is trained and experienced, and knowledgeable about the community and the issues faced by those who seek services. SCSC exists to assist participants with their immediate needs for emergency assistance, as well as with information and referrals to other health and human services organizations and resources that may be accessed within the district. Depending on the needs assessment, collaborating organizations are contacted, and/or information is provided about additional services that may be needed by the client and can be provided by other organizations in the community.

If selected for award, how might your organization promote its Vernon COMMUNITY Fund Grant?

Southeast Churches Service Center implements a communications plan that includes announcements at local churches, press releases in the local newspaper, flyer distribution in strategic locations, and postings at libraries, resource fairs and other community agencies that are frequented by our target population (low income individuals and families). The Executive Director is an active community leader who uses opportunities at meetings and convenings with community leaders to promote contributions and support from the Vernon COMMUNITY Fund. Unfortunately, with the onset of the COVID-19 pandemic, the Center had to cancel its annual fundraisers including the Walk for Hunger, a high profile event that presents opportunities for television and print media promotion.



Conflict of Interest Form

Last updated: 09/17/2020

*** Does your organization conduct any lobbying activity?** No

*** Is your organization specifically for religious purposes and benefits only your congregation in its spiritual practice?** No

*** Does your organization charge membership fees or dues?** No

*** Signature**

By clicking the check box below, I confirm that the information provided is truthful and accurate, and that my staff and board members have no past or present affiliation with current or former members of the Vernon City Council or other administrators from the City of Vernon. I further agree that, if funded, my organization will use the CommUNITY grant funds solely for charitable purposes and will not conduct any lobbying activities.

	<input checked="" type="checkbox"/>
Full Name	Andy Molina

Southeast Churches Service Center

Proudly Serving Our Community Since 1983

Southeast Churches Service Center

.....

**37 YEAR
CELEBRATION
FUNDRAISER!**

Join Us In Supporting Our Emergency Utility Program,
Thanksgiving Drive and Toy Give Away.

**October 24th
6:30pm - 9:00pm**

Music - Appetizers - Raffle Prizes

.....

Leonardo's LA Boom Night Club
6611 S. Alameda St., HP CA 90255

Suggested Donation
\$300-\$500

<https://squareup.com/store/VIP2019>

RSVP by 10.20.2019

Donations Tax Deductible
ID# 95-39495

Contact: Andy Molina
323.702.6344 - molina_andy@hotmail.com



SOUTHEAST CHURCHES SERVICE CENTER

Serving and Assisting the Southeast Community for 25 Years!

**25 Años Proporcionando Servicio y Asistencia
A Los Necesitados De Nuestra Comunidad**

We are ready to serve Low-Income Individuals, Families, Seniors Disabled Persons,
Homeless, and Unemployed Individuals.

Siempre Dispuestos Para Servir a Personas de Bajo Recursos, Familias Necesitadas
Personas de la Tercera Edad, Personas Minusvalidas, Desamparadas y Desempleados

For More Information **323-585-8254**

Andy Molina







SOUTHERN CALIFORNIA
EDISON



Southeast Churches Service Center
Emergency Utility Assistance
AYUDA CON SERVICIOS PUBLICOS DE GAS /ELECTRICIDAD

6725 Seville Ave (between Zoe & Saturn),

HUNTINTON PARK, CA 90255

(323) 585-8254

Monday thru Thursday / Lunes -Jueves

Service Hours / Horas de Servicio

9:00 a.m. To 12:00 p.m.

1:00 p.m. to 3:00 p.m.

Services provided to the following Cities

****HUNTINGTON PARK*SOUTH GATE*CITY OF BELL****

****BELL GARDENS*CUDAHY*MAYWOOD***

THREE TIME A YEAR / TRES VECES AL AÑO

REQUIREMENTS ARE:

- + Photo Id (husband & wife)**
- + Proof of Address, (the bill you need help with)**
- + Proof of Income (husband & wife) 2 check stubs**
- + Dependents (children) need School Id or Immunization Card**

LOS REQUISITOS SON:

- + Identificación de Esposo Y Esposa (con foto)**
- + Comprobante De Direccion**
- + Comprobante De Ingresos (esposos Y esposas) 2 talones de cheque**
- + Dependientes Necesitan la tarjeta de identificación de la escuela (o) la Tarjeta de Inmunización**



Vernon CommUNITY Fund

GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	Woodcraft Rangers
-------------------------	-------------------

Type of Organization:	Youth Development	Year Founded:	1934
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Annual Budget:	\$10,570,517	No. of Board Members:	15
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Amount Requested:	\$30,000	Recommended Amount:	\$30,000
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Type of support requested:	<input checked="" type="checkbox"/> General Operating	<input type="checkbox"/> First Time Applicant
	<input type="checkbox"/> Project/Program	<input checked="" type="checkbox"/> Returning Grantee Prev. Award amount: \$40,000 - FY2018-19

Brief Narrative description of the organization

Woodcraft Rangers is a well known and well-established 501c3. With a strong 15 member governing board of directors which increased from their previous VCF award in FY2018-2019. Their budget reflects a balanced portfolio of restricted, unrestricted and earned income along with federal and state funding

Founded in 1934 to guide young people as they explore pathways to purposeful lives. The organization implements a range of after school programs at sites across the county to supplement educational services including science/technology, engineering, and STEM programs. Services are provided to Title 1 Schools with low academic rankings. Woodcraft Rangers also focus on a unique "Fourfold Woodcraft Way" approach that explores and seeks to cultivate the whole child (mind, body, spirit and sense of service) by building character, skills, strength, resiliency, a deeper understanding of their place in the world, and a greater commitment to their community. Expanded learning programs are offered in 73 locations to 14,000 youth annually.

Organizational strengths:

Woodcraft Rangers:

- seeking funds specifically for Vernon area residents/children
- increased number of board members since last being awarded
- maintain a balanced portfolio of restricted, unrestricted and earned income along with federal and state funding
- leaders have once been recognized by United Way, the City and County of Los Angeles and once named by the Latino Business Association as a non-profit of the year.
- remains at the forefront of out of school time learning opportunities in the Greater Los Angeles
- serves more than 14,000 participants annually in 73 school and parks-based programs
- developing and training leaders on dealing with trauma using a best practice approach

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: Adolescents Family Type: all
Gender: Female (51%) Male (49%) Military Status: n/a
Race/Ethnicity: Hispanic (75%) African American (5%) Sexual Orientation: all
Economic Status: low income Other (specify): _____

Description of the proposal to which funds would apply
(if no particular project is specified, please note General Operating Support in this area)

Woodcraft Rangers requests \$30,000 to support a day camp and overnight summer camp experience for up to 194 youth from the Vernon area. Woodcraft Rangers will prioritize students at the Vernon School where they provide after school programs and where a number of children of Vernon business owners attend. Through both camp programs, Woodcraft Rangers hope to support families by achieving the following objectives in 2021, especially during a global pandemic: improved physical health and fitness; reduced stress; improved mood regulation and mental health; improved academic performance; increased environmental stewardship; greater appreciation for nature and outdoor activities and spaces.

Cost/Benefit:	194 youth in the Vernon area to receive partial or full scholarships to attend Day and Sleepover camp in 2021
---------------	---

Beneficiaries and/or potential impact on the non-profit/governmental landscape:

Resources that enhance quality of life have been shown to have a significant influence on population health outcomes
--

Staff Analysis

Documents reviewed

☒ Audit/IRS Form 990 (dated: 6 / 30 / 2019)
☒ Organizational Budget

☒ Proposal Budget

How does the proposal align with the goals of the Fund?

The project proposal that Woodcraft Rangers submitted is well aligned with the goal of the Fund in that it will:

- Encourage and inspire positive social development in Vernon and neighboring communities
- Support and assist organizations that expand opportunities for training and development of residents for potential employment in businesses located in Vernon and surrounding communities.
- Promote effective and responsible leaders at every level of society
- Strengthen and support non-profit organizations that benefit residents and neighborhoods
- Promotes positive social development of children, youth, families and senior residents in Vernon and surrounding areas

Are there any activities planned to acknowledge VCF as a funder of this project/program/organization?

Woodcraft will recognize VCF by posting the Vernon logo on the organization website (<https://woodcrafrangers.org/give/supporters/>), on summer camp collateral materials and onto social media accounts (via Instagram, Facebook, and Twitter).

What previous projects has the applicant successfully implemented?

Woodcraft Rangers successfully hosted children in the past summers at Day camps and overnight Sleep Away camps for 197 children from the Vernon area in summer camp 2019--175 children benefited from Summer Day Camp while 22 benefited from overnight sleep away camp.

Woodcraft Rangers after school programs are highly attended and recommended in LAUSD schools and at area parks.

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:

Have project protocols been updated to account for COVID-19, social distancing and safer at home restrictions?

Funding Recommendation

Fund this proposal?



Yes



No

Recommended Amount: \$30,000

Suggested revision(s) to proposal/fund amount, if applicable:

N/A

Staff reviewer:

LaTeesha Pinkney

Signed: _____

LaTeesha Pinkney

Date: 11 / 2 / 2020



GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	Woodcraft Rangers		
Type of Organization:	Youth Development	Year Founded:	1934
Annual Budget:	\$10,570,517	No. of Board Members:	15
Amount Requested:	\$30,000	Recommended Amount:	\$30,000
Type of support requested:	<div><input checked="" type="checkbox"/> General Operating</div> <div><input type="checkbox"/> Project/Program</div> <div><input type="checkbox"/> First Time Applicant</div> <div><input checked="" type="checkbox"/> Returning Grantee</div> <div>Prev. Award amount: \$40,000 - FY2018-19</div>		

Brief Narrative description of the organization
<p>Woodcraft Rangers is a well known and well-established 501c3. With a strong 15 member governing board of directors which increased from their previous VCF award in FY2018-2019. Their budget reflects a balanced portfolio of restricted, unrestricted and earned income along with federal and state funding</p> <p>Founded in 1934 to guide young people as they explore pathways to purposeful lives. The organization implements a range of after school programs at sites across the county to supplement educational services including science/technology, engineering, and STEM programs. Services are provided to Title 1 Schools with low academic rankings. Woodcraft Rangers also focus on a unique "Fourfold Woodcraft Way" approach that explores and seeks to cultivate the whole child (mind, body, spirit and sense of service) by building character, skills, strength, resiliency, a deeper understanding of their place in the world, and a greater commitment to their community. Expanded learning programs are offered in 73 locations to 14,000 youth annually.</p>

Organizational strengths:
<p>Woodcraft Rangers:</p> <ul style="list-style-type: none">--seeking funds specifically for Vernon area residents/children--increased number of board members since last being awarded--maintain a balanced portfolio of restricted, unrestricted and earned income along with federal and state funding--leaders have once been recognized by United Way, the City and County of Los Angeles and once named by the Latino Business Association as a non-profit of the year.--remains at the forefront of out of school time learning opportunities in the Greater Los Angeles--serves more than 14,000 participants annually in 73 school and parks-based programs--developing and training leaders on dealing with trauma using a best practice approach

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: Adolescents Family Type: all
Gender: Female (51%) Male (49%) Military Status: n/a
Race/Ethnicity: Hispanic (75%) African American (5%) Sexual Orientation: all
Economic Status: low income Other (specify): _____

Description of the proposal to which funds would apply

(if no particular project is specified, please note General Operating Support in this area)

Woodcraft Rangers requests \$30,000 to support a day camp and overnight summer camp experience for up to 194 youth from the Vernon area. Woodcraft Rangers will prioritize students at the Vernon School where they provide after school programs and where a number of children of Vernon business owners attend. Through both camp programs, Woodcraft Rangers hope to support families by achieving the following objectives in 2021, especially during a global pandemic: improved physical health and fitness; reduced stress; improved mood regulation and mental health; improved academic performance; increased environmental stewardship; greater appreciation for nature and outdoor activities and spaces.

Cost/Benefit:

194 youth in the Vernon area to receive partial or full scholarships to attend Day and Sleepover camp in 2021

Beneficiaries and/or potential impact on the non-profit/governmental landscape:

Staff Analysis

Documents reviewed

☒ Audit/IRS Form 990 (dated: 6 / 30 / 2019)

☒ Proposal Budget

☒ Organizational Budget

How does the proposal align with the goals of the Fund?

The project proposal that Woodcraft Rangers submitted is well aligned with the goal of the Fund in that it will:

- Encourage and inspire positive social development in Vernon and neighboring communities
- Support and assist organizations that expand opportunities for training and development of residents for potential employment in businesses located in Vernon and surrounding communities.
- Promote effective and responsible leaders at every level of society
- Strengthen and support non-profit organizations that benefit residents and neighborhoods
- Promotes positive social development of children, youth, families and senior residents in Vernon and surrounding areas

Are there any activities planned to acknowledge VCF as a funder of this project/program/organization?

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Woodcraft Rangers after school programs are highly attended and recommended in LAUSD schools and at area parks.

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:

Have project protocols been updated to account for COVID-19, social distancing and safer at home restrictions?

Funding Recommendation

Fund this proposal?

☒ Yes
☐ No

Recommended Amount: \$30,000

Suggested revision(s) to proposal/fund amount, if applicable:

N/A

Staff reviewer:

LaTeesha Pinkney

Signed: _____

Date: 10 / 20 / 2020



Fill out Application Form

Created: 09/21/2020 • Last updated: 09/28/2020

ORGANIZATIONAL INFORMATION

*Indicates required field

* **Name of Organization** Woodcraft Rangers

* **Organization Address**

Street	340 E. 2nd St. Suite 200
City/Town	Los Angeles
State	California
Country	United States

* **Organization Phone** (213) 249-9293

* **Organization Email** woodcraft@woodcrafrangers.org

Organization website address, if any www.woodcrafrangers.org

* **Name of Authorized Representative** Moody, Christy

(Last Name, First Name)

Title of Authorized Representative Chief Development Officer

* **Organization Founding Date/Date of Incorporation** 12/1934

* **Organization Type** Other, please specify...: Community-based (Youth Development)

* Service Area	Bell
	Huntington Park
	Maywood
	Unincorporated East Los Angeles (specify community): Belvedere
	Vernon

SERVICE DETAILS

What number of non-duplicate individuals directly benefit from your services?	More than 200
What amount of the individuals specified above are located in the cities identified by the Vernon CommUNITY Fund?	More than 100
What age group(s) benefit the most from your services?	Children and Youth (ages 0 -14)
	Adolescents (ages 15 -17)
	Teens and Young Adults (ages 15 – 20)

STAFF DETAILS

* Name of Executive Director	Brooks, Julee
(Last Name, First Name)	

List of Executive Staff/Volunteer Leadership (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

(No response)

Executive Staff/Volunteer Leadership biographies (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document. Please specify titles and organizational involvement.

Julee Brooks, Chief Executive Officer

Julee joined the Woodcraft team in February 2018, with direct experience in arts and culture, youth

development, and human services. Her past roles include Executive Director of the Los Angeles Ronald McDonald House, Museum Director of the Zimmer Children's Museum (Los Angeles) and Director of Education at Nashville Children's Theatre where she led transformational change at each institution. Julee holds an MFA in Theatre for Youth from the University of North Carolina at Greensboro, and a BA in Government and Dramatic Arts from Centre College in Kentucky.

Celina Salinas, Chief Operating Officer

Celina Salinas joined the Woodcraft Rangers team in 2009, she has extensive first-hand program experience and keen abilities in team-building, partner relations and contract management. Growing up in the communities Woodcraft is now proud to serve Celina is particularly passionate about the role expanded learning plays in creating equity for underserved youth. She has attended Arizona State University School of Education and now lives in Boyle Heights where she is an active community member.

Danny Salas, Director of Expanded Learning

Danny joined the Woodcraft team in 2005 and has worked with youth organizations since 2003. As a native Angelino from the Boyle Heights neighborhood, Danny has a deep commitment to communities that are historically underserved. He has served with many community groups, ranging from county committees to a Board Member with the Rosemead Kiwanis. Danny is passionate about mentoring and coaching youth and staff to achieve their greatest potential. Danny has successfully led the program team to develop and leverage partnerships to uplift communities.

Helen Santos, Director of Camp Programs

Helen joined Woodcraft in 2008. Her first summer at Camp Woodcraft in 2009 sparked a new profound passion for the outdoors and nature-based education. For over 10 years, she has served in many capacities, affording her the experience, knowledge and skills to lead our summer camp programs. She has learned that her personal commitment and belief in the transformative experience of camp and summer learning programs for children reflect our organizational values. Helen earned a BA in Child Development and Family Studies from California State University, Long Beach and holds a camp director certificate from the American Camp Association.

Andres de la Peza, Director of Learning

Andres De La Peza has been supporting Los Angeles youth as a non-profit professional since 2008. Most recently, Andres designed and led trauma-informed trainings for over 4 years as a Senior Manager and National Director of Training with Up2Us Sports. At Up2Us, Andres helped coaches, corporations, educators, law enforcement agencies and youth practitioners of all kinds develop the skills they needed to work with kids, with a specific focus on young people who had experienced significant stress or trauma. Prior to Up2Us Sports, Andres worked with City Year LA leading whole school enrichment and support in a middle school in South LA, and was Program Director for the soccer and literacy program America SCORES LA. Andres proudly served as an AmeriCorps VISTA and is an alumnus of Santa Clara

University.

List of Board Members (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/152828286/fqskNUvQvb/>

List of Board Members (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document.
(No response)

FINANCIAL INFORMATION

List of Income Sources

(For example: grants, earned income, individual donations)

FY21 Forecast:

- Government Contracts - \$9,820,517
- Grant Contracts (Earned Revenue) - \$100,000
- Foundations - \$600,000
- Individual and Corporate Donations - \$50,000

*** Most recent audit and/or 990.**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/152828286/nOnxuvHAF5/>

*** Current organization budget**

(Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/152828286/8THAFUPkXp/>

***Grant Amount:** 30000

Please specify the amount of grant funds being requested.

*** What percentage of your organization budget will the requested funds represent?** 0

*** Are you requesting funding for a specific project?** Yes

Proposed budget for requested funds

How will the organization specifically utilize grant funds? (Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/152828286/GDDLZKJB1h/>

Name of Financial Institution	Bank of the West
Address of Financial Institution	10230 S, Paramount Blvd, Downey, CA 90241
Phone Number of Financial Institution	562-658-2041
Name of Fiscal Sponsor (if applicable)	(No response)
Fiscal Sponsor Address (if applicable)	(No response)
Fiscal Sponsor Phone (if applicable)	(No response)
Fiscal Sponsor Email (if applicable)	(No response)
Fiscal Sponsor Website (if applicable)	(No response)

Does your organization have a current certificate of general liability insurance? Yes



FISCAL YEAR 2020/21

BUDGET - ref August 2020

REVENUES

Service Contracts	9,820,517
Grant Support	100,000
Fundraising Activities	650,000
	<u>10,570,517</u>

EXPENSES

Personnel Costs	8,613,130
Outside Services	583,800
Program Supplies	360,000
Occupancy Costs	231,201
Legal and Professional	131,500
Printing, Postage, Telephone	177,782
Office Supplies	86,000
Insurance	75,000
Depreciation	25,860
Recruiting & Training	18,600
Bank Charges	16,200
Member Dues	11,165
Travel	6,500
Marketing	5,000
	<u>10,341,738</u>

SURPLUS FOR THE YEAR

228,779



Board of Directors

Will Adams, President

Newmark Knight Frank
Executive Managing Director
Pacific Palisades, CA

Peter Anderson

Retired
Consultant
Chatsworth, CA

Julee Brooks

Woodcraft Rangers
Chief Executive Officer
La Crescenta, CA

Celeste Ahl, Secretary

Alston & Bird
Legal Associate
Long Beach, CA

Steven Canup, Treasurer

Focus Financial Partners
Managing Director
Pacific Palisades, CA

Ellen Chiang

Merrill Lynch Wealth Management
Vice President
Pasadena, CA

Kenneth Korman

Retired
Los Angeles, CA

Kathleen Laub

Mount San Antonio College
Adjunct Professor of Psychology
La Verne, CA

Francisco Lozano

mitú
Advisor, Programmatic and Data Strategy
Los Angeles, CA

Wayne Mack

Los Angeles County District Attorney
District Attorney, Field Deputy
Lynwood, CA

Marie Pavlich

Spool Marketing and Communications
Senior Consultant, Brand Strategy
Los Angeles, CA

Courtney Smith, 2nd Vice President

Realtor
Compass
Los Angeles, CA

Jonathan Sweet, 1st Vice President

Syntax LLC
Managing Director
Los Angeles, CA 90042

Kimberly West Isaacs

CalWes Homes Inc.
Administrator
Fontana, CA

Advisory Members

Rick Korenthal

Woodcraft Alumnus/Retired
Moorpark, CA

Woodcraft Rangers
2021-2022 Camp Season
USE OF FUND SUMMARY

USE OF FUNDS

Expenses	Cost	Revenue	Subsidy
Day Camp Subsidies (160 participants)	\$ 26,400.00	\$ 13,600.00	\$ 12,800.00
Residential Camp Subsidies (21 participants)	\$ 18,900.00	\$ 5,250.00	\$ 13,650.00
Full day camp scholarships (10 participants)	\$ 850.00	\$ -	\$ 850.00
Full residential camp scholarships (3 participants)	\$ 2,700.00	\$ -	\$ 2,700.00
Total			\$ 30,000.00

NOTES: Cost and revenue are based on 170 Vernon area participants to day camp and 24 Vernon area participants to residential (Summer Sleepaway) camp. Woodcraft will allocate the maximum number of partial and full scholarships, and increase subsidies wherever possible in the wake of the COVID-19 pandemic

WOODCRAFT RANGERS **(A NONPROFIT ORGANIZATION)**

FINANCIAL STATEMENTS

June 30, 2019

CONTENTS

Independent Auditors' Report.....	1-2
Statement of Financial Position.....	3
Statement of Activities	4
Statement of Functional Expenses.....	5
Statement of Cash Flows.....	6
Notes to the Financial Statements	7-18

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Woodcraft Rangers:

We have audited the accompanying financial statements of Woodcraft Rangers (a nonprofit organization) (the Organization), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Woodcraft Rangers as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 2, during the year ended June 30, 2019, Woodcraft Rangers adopted Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities (Topic): Presentation of Financial Statements of Not-for-Profit Entities. Our opinion is not modified with respect to this matter.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 2, 2019, on our consideration of Woodcraft Rangers' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Woodcraft Rangers' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Woodcraft Rangers' internal control over financial reporting and compliance.



Long Beach, California
October 2, 2019

WOODCRAFT RANGERS
(A Nonprofit Organization)

STATEMENT OF FINANCIAL POSITION
JUNE 30, 2019

ASSETS

CURRENT ASSETS

Cash and cash equivalents	\$ 2,848,936
Investments	402,334
Contracts receivable	1,233,438
Grants and contributions receivable	70,700
Prepaid expenses and other current assets	<u>109,484</u>
	<u>4,664,892</u>

OTHER ASSETS

Property and equipment, net	100,835
Deposits	<u>23,851</u>
	<u>124,686</u>

TOTAL ASSETS	<u>\$ 4,789,578</u>
---------------------	----------------------------

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts payable	\$ 179,203
Accrued salaries and benefits	255,827
Accrued expenses	44,154
Unearned revenue	<u>59,741</u>
	<u>538,925</u>

COMMITMENTS AND CONTINGENCIES (Note 8)

NET ASSETS

Without donor restrictions	3,726,932
With donor restrictions	<u>523,721</u>
	<u>4,250,653</u>

TOTAL LIABILITIES AND NET ASSETS	<u>\$ 4,789,578</u>
---	----------------------------

The accompanying notes are an integral part of these financial statements.

WOODCRAFT RANGERS
(A Nonprofit Organization)

STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2019

	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Total
REVENUE			
Government contracts	\$ 8,549,249	\$ -	\$ 8,549,249
Program service fees	748,938	-	748,938
Grants and contributions	168,264	150,000	318,264
Contributed goods and services	2,188,773	-	2,188,773
Interest and dividends	22,658	6,646	29,304
Realized and unrealized losses on investments, net of expenses	(61,119)	(2,491)	(63,610)
Other income	14,374	-	14,374
Net assets released from restrictions	130,501	(130,501)	-
Total Revenue	<u>11,761,638</u>	<u>23,654</u>	<u>11,785,292</u>
FUNCTIONAL EXPENSES			
Program services	10,489,071	-	10,489,071
Management and general	1,145,726	-	1,145,726
Fundraising	68,171	-	68,171
Total Functional Expenses	<u>11,702,968</u>	<u>-</u>	<u>11,702,968</u>
CHANGE IN NET ASSETS	58,670	23,654	82,324
NET ASSETS, BEGINNING OF YEAR	<u>3,668,262</u>	<u>500,067</u>	<u>4,168,329</u>
NET ASSETS, END OF YEAR	<u><u>\$ 3,726,932</u></u>	<u><u>\$ 523,721</u></u>	<u><u>\$ 4,250,653</u></u>

The accompanying notes are an integral part of these financial statements.

WOODCRAFT RANGERS
(A Nonprofit Organization)

STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2019

	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>
PERSONNEL EXPENSES				
Salaries	\$ 5,973,712	\$ 673,982	\$ 46,856	\$ 6,694,550
Payroll taxes	475,712	52,387	3,592	531,691
Employee benefits	451,333	65,318	577	517,228
Total Personnel Expenses	<u>6,900,757</u>	<u>791,687</u>	<u>51,025</u>	<u>7,743,469</u>
OTHER EXPENSES				
Auto	29,013	5,975	30	35,018
Bank charges and fees	-	15,074	-	15,074
Conferences and meetings	31,832	22,777	916	55,525
Food	989,873	62	-	989,935
Insurance	43,385	25,684	-	69,069
Membership dues	2,020	21,154	-	23,174
Miscellaneous	25	243	-	268
Postage	5,016	-	-	5,016
Printing	56,013	-	1,345	57,358
Professional fees	883,416	191,702	14,043	1,089,161
Program events	17,291	-	-	17,291
Program supplies	545,982	20,568	812	567,362
Property taxes	2,458	-	-	2,458
Rent	879,539	46,240	-	925,779
Service transportation	26,050	-	-	26,050
Telephone	41,471	4,560	-	46,031
Depreciation and amortization	34,930	-	-	34,930
	<u>\$ 10,489,071</u>	<u>\$ 1,145,726</u>	<u>\$ 68,171</u>	<u>\$ 11,702,968</u>

The accompanying notes are an integral part of these financial statements.

WOODCRAFT RANGERS
(A Nonprofit Organization)

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2019

CASH FLOWS FROM OPERATING ACTIVITIES

Change in net assets	\$ 82,324
Adjustments to reconcile change in net assets to net cash from operating activities:	
Realized and unrealized losses on investments	63,610
Depreciation and amortization	34,930
Changes in operating assets	
Contracts receivable	304,497
Grants and contributions receivable	(12,500)
Prepaid expenses and other current assets	139,981
Accounts payable	(280,976)
Accrued salaries and benefits	32,286
Accrued expenses	(23,819)
Unearned revenue	59,741
Net Cash Provided By Operating Activities	<u>400,074</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Net proceeds from sale of investments	1,631,010
Purchases of property and equipment	<u>(58,175)</u>
Net Cash Provided By Investing Activities	<u>1,572,835</u>

NET CHANGE IN CASH AND CASH EQUIVALENTS 1,972,909

CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR 876,027

CASH AND CASH EQUIVALENTS, END OF YEAR \$ 2,848,936

The accompanying notes are an integral part of these financial statements.

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 1 – Nature of Operations

Woodcraft Rangers (the Organization) was organized pursuant to the Nonprofit Corporation Laws of the state of California. Woodcraft Rangers' is a youth development organization whose mission is guiding young people as they explore pathways to purposeful lives. Through the Fourfold Woodcraft Way, a precursor to the modern whole child educational model, a young person develops an authentic and holistic sense of self through the cultivation of body, mind, spirit and service. Believing that maturity, not scholarship, is the first aim of education, the Woodcraft Way builds character and equips youth with new skills (mind), strength and resiliency (body), deeper understanding of their place in the world (spirit), and a greater commitment to their community (service).

Operating programs in Los Angeles since 1922, Woodcraft Rangers has served five generations of Angeleno youth through scouting, summer camps and afterschool enrichment with programs that have always been co-educational, inclusive and low-cost to ensure access to all children. Currently, the organization serves youth ages 6-18 at nearly 73 school locations and numerous summer learning venues throughout many of Los Angeles County's most vulnerable neighborhoods including Inglewood, South Gate, Pacoima and Rosemead. Over 14,000 students participate daily and are guided by qualified and committed staff who are intentionally recruited from the communities we serve, resulting in over 4 million hours of collective mentorship each year. Woodcrafters experience positive impacts on academic performance, graduation rates, and cognitive, physical, social and emotional well-being while reducing negative behaviors such as gang participation, crime, and drug use.

Committed to a youth-led philosophy, afterschool and summer learning programs feature over 100 enrichment clubs that have been curated over decades of service allowing students to participate in a broad array of visual and performing arts, health and wellness, sports and play, science technology engineering and math and youth leadership activities in a safe and supportive environment. Furthermore, the program provides academic support to low-income schools that are often of the lowest-performing, elevating the quality of education to be more equitable when compared to peers in better-resourced communities.

Woodcraft Rangers also hosts hundreds of children annually at residential camps, a tradition of providing immersive nature experiences that has been a part of the program for nearly 100 years.

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 2 – Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Recently Adopted Accounting Standard

During fiscal year ended June 30, 2019, the Organization adopted Accounting Standards Update No. 2016-14, *Not-for-Profit Entities (Topic): Presentation of Financial Statements of Not-for-Profit Entities*. The main provisions include: presentation of two classes of net assets versus the previously required three; recognition of capital gifts for construction as a net asset without donor restrictions when the associated long-lived asset is placed in service; and recognition of underwater endowment funds as a reduction to net assets with donor restrictions. The guidance also enhances disclosures for board-designated amounts, components of net assets without donor restrictions, liquidity, and expenses by both their natural and functional classification. With the adoption of the standard, the Organization updated net asset presentation in the financial statements and included additional disclosures as required. No significant reclassifications to prior-year amounts were necessary in order to adopt the new standard.

Financial Statement Presentation

The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net Assets Without Donor Restrictions - Net assets that are not subject to donor-imposed restrictions.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed stipulations that will be met either by actions of the Organization or the passage of time. When the restrictions have been satisfied, the net assets with donor restrictions are reclassified to net assets without donor restrictions. Grants and contributions with donor restrictions received are reported as revenue without donor restrictions if the restrictions are met in the same reporting period. Other donor restrictions may be perpetual in nature and cannot be expended by the Organization. Generally, the donors of these assets permit the Organization to use the income earned on these assets for general or specific purposes.

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 2 – Summary of Significant Accounting Policies (Continued)

Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from these estimates.

Revenue Recognition

Revenue from contracts is generally recorded to the extent of expenses incurred applicable to the underlying contract or as services are rendered and when the earnings process is complete and collectability is assured. Any difference between expenses incurred and the total funds received (not to exceed the contract maximum) is recorded as a receivable or unearned revenue, whichever is applicable.

Grants and contributions are recorded in net assets without donor restrictions and are considered to be available for use unless specifically restricted by the donor. Conditional contributions are recognized as revenue and recorded in net assets without donor restrictions when the conditions on which they depend have been substantially met.

Cash and Cash Equivalents

The Organization considers all short-term financial instruments purchased with original maturities of three months or less to be cash equivalents.

Investments

Investments are recorded at fair value at quoted market prices, when available, or market prices provided by recognized broker dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use unobservable inputs due to the limited market activity of the investment. In addition to gains and losses on investment sale transactions, investment income includes dividends and interest and is recognized as revenue in the period in which it is earned. Changes in fair value are recorded as unrealized gains (losses). Investment income amounts are reported as an increase in net assets without donor restrictions unless otherwise restricted by the donor. Contributions of securities from donors are recorded at fair value at the time the gift is made.

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 2 – Summary of Significant Accounting Policies (Continued)

Contracts Receivable

Contract revenue is earned and billed as services are performed. The Organization believes all receivables to be collectible and, accordingly, has provided no allowance for doubtful accounts.

Grants and Contributions Receivable

Grants and contributions consist primarily of donations from foundations, businesses and the general public. The Organization recognizes contributions, including unconditional promises to give, as revenue in the period received. Management anticipates receivables will be collected within one year. The Organization believes all receivables to be collectible and, accordingly, has provided no allowance for doubtful accounts.

Property and Equipment

Property and equipment are recorded at cost. Contributed items are recorded at estimated fair value when received. Depreciation and amortization are determined using the straight-line method over the following estimated useful lives:

Computer hardware and software	3 - 5 years
Furniture and equipment	3 - 5 years
Vehicles	3 - 5 years

Normal repairs and maintenance are expensed as incurred, whereas significant charges that materially increase values or extend useful lives are capitalized and depreciated over the estimated useful lives of the related assets.

Impairment of Long-Lived Assets

Management reviews each asset or asset group for impairment annually or whenever events or circumstances indicate the carrying value of an asset or asset group may not be recoverable. No impairment provision was recorded by the Organization during the year.

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 2 – Summary of Significant Accounting Policies (Continued)

Concentrations of Risk

The Organization maintains its cash and investments in financial institutions which, at times, may exceed federally insured limits. Historically, the Organization has not experienced any losses in such accounts. Management believes the Organization is not exposed to any significant credit risk on cash and cash equivalents and investments.

The Organization has three major funding sources that comprise approximately 86% of its revenue (excluding contributed goods and services) for the year ended June 30, 2019 and 98% of its receivables at June 30, 2019.

Endowments

Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Donor-restricted endowments are described in Note 7.

Contributed Goods and Services

Contributed services are recognized if the services (a) create or enhance long-lived assets, or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

The Organization has recognized the following contributed goods and services at the estimated fair value as of the contribution date:

Food	\$ 989,873
Professional fees	615,600
Rent	<u>583,300</u>
	<u>\$ 2,188,773</u>

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 2 – Summary of Significant Accounting Policies (Continued)

Functional Expenses

The Organization allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program or support service are allocated directly according to their natural expenditure classification. Salaries and related expenses, such as medical insurance, taxes and benefits, which are not directly attributable to a function, are allocated based on management's estimate of time and effort. Contributed goods and services totaling \$2,188,773 have been allocated 100% to program services within the statement of functional expenses.

Income Tax Status

The Organization is a nonprofit public benefit corporation organized under the laws of California and, as such, is exempt from federal and state income taxes under Internal Revenue Code (IRC) Section 501(c)(3) and corresponding state provisions.

The Organization recognizes the financial statement benefit of tax positions, such as filing status of tax-exempt, only after determining that the relevant tax authority would more likely than not sustain the position following an audit. The Organization is subject to potential income tax audits on open tax years by any taxing jurisdiction in which it operates.

Recently Issued Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)* (ASU 2014-09), requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative-effect-transition method. In August 2015, the FASB issued ASU 2015-14, which defers the effective date of ASU 2014-09 one year, making it effective for annual reporting periods beginning after December 15, 2018. The Organization is currently evaluating the impact of the adoption of the new standard on the financial statements.

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 2 – Summary of Significant Accounting Policies (Continued)

Recently Issued Accounting Pronouncements (Continued)

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)* (ASU 2016-02). The guidance in this ASU supersedes the leasing guidance in *Leases (Topic 840)*. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. In July 2018, the FASB issues ASU 2018-11, *Leases (Topic 842)*, which allows entities to initially apply the new lease standard as of the adoption date instead of at the beginning of the earliest period presented in the financial statements. The new lease standard requires a modified retrospective approach for all leases existing at, or entered into after the date of initial adoption, with an option to elect to use certain transition relief. The Organization is currently evaluating the impact of the adoption of the new standard on the financial statements.

In June 2018, the FASB issued ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* (ASU 2018-08), which provides additional guidance on characterizing grants and similar contracts with resource providers as either exchange transactions or contributions, as well as distinguishing between conditional contributions and unconditional contributions. The updated standard will be effective for annual reporting periods beginning after December 15, 2018. The Organization is currently evaluating the impact of the adoption of the new standard on the financial statements.

Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through October 2, 2019, the date the financial statements were available to be issued, and except as disclosed in Note 6, determined that there were no other items to disclose.

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 3 – Liquidity and Availability of Resources

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

Cash and cash equivalents	\$ 2,727,549
Contracts receivable	1,233,438
Grants and contributions receivable	<u>70,700</u>
	<u>\$ 4,031,687</u>

The Organization maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

NOTE 4 – Investments

The Organization follows the guidance required for fair value measurements of financial and nonfinancial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring or nonrecurring basis. The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in certain instances, there are no quoted market prices for the Organization's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques.

The Organization groups its assets measured at fair value in three levels, based on the markets in which the assets are traded and the reliability of the assumptions used to determine fair value. The three levels of the fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 4 – Investments (Continued)

The following tables present assets that are measured at fair value on a recurring basis at June 30, 2019:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Certificates of deposit	\$ 388,187	\$ -	\$ -	\$ 388,187
Oil well leasehold interest	<u>-</u>	<u>-</u>	<u>14,147</u>	<u>14,147</u>
	<u>\$ 388,187</u>	<u>\$ -</u>	<u>\$ 14,147</u>	<u>\$ 402,334</u>

The fair value of the investment in the oil well leasehold interest was estimated to be the same as that established by the oil well management in 2011.

NOTE 5 – Property and Equipment

Property and equipment consists of the following at June 30, 2019:

Computer hardware and software	\$ 816,812
Furniture and equipment	144,568
Vehicles	<u>122,603</u>
	1,083,983
Less accumulated depreciation and amortization	<u>(995,148)</u>
	88,835
Land	<u>12,000</u>
	<u>\$ 100,835</u>

NOTE 6 – Lines of Credit

The Organization had two separate lines of credit totaling \$1,300,000, which was to expire in August 2019. One is secured by a certificate of deposit, with interest at the bank's savings rate plus the applicable margin. The other is secured by the general assets of the Organization, including investments at the same bank, with interest at the bank's prime rate. The Organization closed their lines of credit in February 2019.

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 7 – Net Assets with Donor Restrictions

The activity for net assets with donor restrictions were as follows:

<u>Purpose</u>	<u>June 30, 2018</u>	<u>Additions</u>	<u>Release</u>	<u>June 30, 2019</u>
Restricted for purpose/time:				
College scholarships	\$ 186,741	\$ 1,444	\$ -	\$ 188,185
Camperships	195,126	2,711	-	197,837
Arts programs	13,200	-	(13,200)	-
Summer Camp Programs	10,000	50,000	(10,000)	50,000
Sports programs	25,000	-	(25,000)	-
Other time-restricted	-	100,000	(82,301)	17,699
	<u>430,067</u>	<u>154,155</u>	<u>(130,501)</u>	<u>453,721</u>
Restricted in perpetuity				
Camperships	<u>70,000</u>	<u>-</u>	<u>-</u>	<u>70,000</u>
	<u>\$ 500,067</u>	<u>\$ 154,155</u>	<u>\$ (130,501)</u>	<u>\$ 523,721</u>

Net Assets Restricted in Perpetuity

The Board of Directors of the Organization has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of donor-restricted endowment funds, absent further instructions. Any portion of the donor-restricted endowment fund not restricted in perpetuity is considered restricted until those amounts are appropriated for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA.

Net assets restricted in perpetuity consist entirely of the Denise Korman endowment, established to ensure long-term funding of camperships for young people. The principal of the endowment is to remain restricted in perpetuity, and earnings are available to be used for camperships. The principal of the Denise Korman endowment must be at least \$70,000 before the accumulated earnings may be paid out for camperships. The Organization has an investment policy specific to the endowment fund, which is monitored by the Finance Committee of its Board of Directors. The Chief Executive Officer and the Finance Committee can determine the availability of accumulated earnings to fund camperships during the year. Accumulated earnings on the endowment are included in funds for camperships that are donor restricted for purpose.

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 8 – Commitments and Contingencies

Operating Leases

The Organization is committed under a noncancelable operating lease agreement for office space through June 2021. The Organization is also committed under noncancelable operating leases for office equipment expiring at various dates through June 2021. The scheduled minimum lease payments under the lease terms are as follows:

<u>Year Ending June 30,</u>	
2020	\$ 304,275
2021	<u>312,070</u>
Total	<u>\$ 616,345</u>

Rent expense paid under the noncancelable operating leases totaled \$297,423 during the year. The Organization receives donated rental space at the various schools where the programs are held. The Organization received donated rent totaling \$583,300, which has not been included above as the agreements for use of space are renewed annually. (See Note 2.)

Government Grants

The Organization receives federal, state and local funds for specific purposes that are subject to review and audit by the contracting parties. Although such audits could generate expense disallowances under the terms of the contracts, management believes any potential disallowances will not be material.

Unemployment Insurance

The Organization has elected the reimbursable method of financing unemployment insurance. Under this method, the Organization is not required to make contributions to the State Unemployment Insurance Fund. It currently uses the Unemployment Services Trust (UST) agency to handle its reimbursement payment to the state for unemployment benefits paid to eligible ex-employees of the Organization. Under this election, the Organization's maximum potential liability per employee separated from employment is approximately \$11,700 per year. The Organization makes quarterly deposits to UST based on the estimated expected value of future unemployment benefits payable by UST. The Organization incurred approximately \$33,325 of expenses payable to UST during the year.

WOODCRAFT RANGERS
(A Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2019

NOTE 8 – Commitments and Contingencies (Continued)

Pension Plan

The Organization sponsors an IRC Section 403(b) retirement plan for all eligible employees. Eligible employees may elect to make salary deferral contributions of up to 6% of the employee's annual compensation with the Organization, making a matching contribution of up to 4% of the employee's annual compensation. The Organization made contributions to the plan totaling \$54,724 for the year ended June 30, 2019.



Fill out Application Narrative Form

Created: 09/21/2020 • Last updated: 09/28/2020

*** What dollar amount are you requesting from the Vernon CommUNITY Fund?** 30000

*** Will you be requesting general operating support?** No

If no:

What is your annual operating budget?	10,570,517
What is your organization's mission? (250 words, maximum)	Guiding young people as they explore pathways to purposeful lives.
Who is the target demographic for your services, if any?	Woodcraft summer learning participants are ages 5-13 and attend Title I schools within the Los Angeles Unified, Inglewood, and Garvey school districts. They identify as Hispanic (75%), African-American (5%), Asian/Pacific Islander (13%), Caucasian (2%), and "other (2%). They are 51% female and 49% male. Woodcraft provides afterschool and summer enrichment programs to students in 69 different schools in some of Los Angeles' lowest income communities – schools where 88% of students qualify for free and reduced-cost meals.
Please briefly describe your proposed project. (250 words, maximum)	<p>We are requesting \$30,000 to support subsidies, scholarships, and direct program costs for Woodcraft Day Camp and Summer Sleepaway Camps for children who live in the Vernon CommUNITY Fund service area.</p> <p>Next summer, Woodcraft Rangers will provide Day Camp for more than 500 students at Rosemead, Salt Lake, and South Gate parks. In order to provide much needed support to working parents, day camp will be offered for 11 hours every weekday over seven weeks. Camp parents will typically pay a heavily subsidized fee of \$85/week for 55 hours of care, which is charged in order to help cover basic costs and ensure parental engagement. Each day consists of activities in the Arts, Sports/Wellness, STEM and Leadership/Civic Engagement, along with academic support services to help prevent summer learning loss. Park field access allows us to offer most major sports, including soccer, volleyball, skateboarding and basketball.</p> <p>In its new location in the San Jacinto Mountains, Woodcraft</p>

	<p>Sleepaway Camp will have increased capacity for up to 600 campers and will enable us to reclaim true diversity through a sliding scale model (most campers will pay just \$250/week, compared to a \$900/week operational cost). This weeklong program offers benefits and experiences that are unique to residential camp, which is otherwise unavailable to underserved youth.</p>
<p>What is the goal of the proposed project? (500 words, maximum)</p>	<p>Woodcraft Rangers has continually operated intentionally diverse outdoor education programs since its inception and remains committed to providing healing, nature-based enrichment to children and youth who would otherwise lack access. We expect to provide 160 subsidies (\$85/week) and 10 full scholarships for Day Camp to students from the Vernon CommUNITY Fund’s service area and 21 subsidies (\$250/week) and 3 full scholarships to Summer Sleepaway Camp over Summer, 2021.</p> <p>These programs have never been more important. Access to green space produces a host of physical and mental health benefits, including lower rates of obesity, diet-related illness, cardiovascular disease, and asthma, as well as reduced levels of stress and anxiety. A study by Health and Place of 3,000 children in Southern California found that those living within close proximity to parks and recreational facilities were less likely to develop diabetes by the age of 18 compared to those who lived further away from these amenities. Nature access is particularly important in Los Angeles’ low-income areas and communities of color, which are disproportionately impacted by asthma and obesity. Approximately 30% of children and adults in the County are obese, and 1 in 11 children and 1 in 9 adults have asthma. Park access has been proven to address such health outcomes.</p> <p>In Los Angeles County, there are only 14.2 acres of greenspace within communities of color compared to 95.7 acres in predominantly white communities. (USC Environmental Health Center, 2019). Additionally, low-income neighborhoods are often particularly park poor, and existing parks in these neighborhoods are used less frequently than parks in higher-income neighborhoods due to a lack of sufficient programming and other factors related to disproportionate disinvestment (Los Angeles Neighborhood Land Trust, 2020).</p> <p>Moreover, children are spending significantly less time outdoors compared to children of previous generations. Increased use of technology, lack of nearby natural areas, and concerns for risk and safety have all contributed to a generation of children spending too much of their time indoors. As a result, they have become disconnected from nature despite its many benefits.</p>

In addition to providing camp scholarships to as many students as possible, Day Camp and Summer Sleepaway Camp aim to achieve the following outcomes:

- Improved physical health and fitness
- Reduced stress
- Improved mood regulation and mental health
- Improved academic performance
- Increased environmental stewardship
- Greater appreciation for nature and outdoor activities and spaces

The current COVID-19 pandemic has exacerbated the need for—and, simultaneously, the lack of access to—natural resources and green spaces for many lower-income communities of color living in Los Angeles’s urban areas. Children and families living in Vernon and surrounding areas are some of the most negatively impacted by the COVID-19 pandemic. Funding from the Vernon CommUNITY Fund will enable Woodcraft to increase the number of subsidies and scholarships it provides to day and sleepaway campers. Our organization is committed to increasing the number of subsidies and scholarships to families in the wake of the pandemic insofar as it does not compromise organizational solvency.

Please attach the proposed budget for your project

<https://jemmottrollinsgroup.fluidreview.com/resp/152828592/vTWNTquu9L/>

Please provide a detailed description of the proposed project (attachment):

<https://jemmottrollinsgroup.fluidreview.com/resp/152828592/MnxPUAdJSI/>

Describe your organization's history, listing significant achievements, accomplishments and recognition: (250 words, maximum)

In 1922, Woodcraft Rangers opened its doors in Los Angeles and began its mission of guiding young people as they explore pathways to purposeful lives. Always dedicated to access and inclusion, all youth regardless of religious, ethnic or socioeconomic background were invited to participate and guided to develop a holistic sense of self through “the Woodcraft Way” – a fourfold path of body, mind, spirit, and service – and a precursor to the whole child development model.

Woodcraft remains at the forefront of out of school time learning opportunities in the Greater Los Angeles area and now serves more than 14,000 participants annually in 73 school and parks-based programs – all located in communities with a history of disinvestment.

Woodcraft's ever-responsive community-driven practices, subsequent community trust, and values-focused leadership has fueled remarkable agility as lauded by state, local and philanthropic leaders, particularly for an organization of its scale, amid the pandemic. In anticipation of a digital divide, Woodcraft launched a suite of accessible and innovative programs including BIRCH, a text-based caregiver support platform that reaches 5,000 subscribed families; Digital Enrichment, a virtual way to connect youth to their mentors and favorite pre-recorded activities; and Camp-on-Delivery, which provided three weekends of virtual family camp to more than 200 participants over the summer of 2020.

This fall, Woodcraft will also launch its Lifecraft College and Career Accelerator Program to help younger Woodcraft staff develop the skills, support and social connections necessary to obtain college degrees and to pursue successful careers with potential for greater lifetime income.

*** Describe how your organization and/or project will improve the community of Vernon and/or its surrounding areas: (500 words, maximum)**

Young people today are in a constant state of overwhelm, with relentless input that tax young nervous systems, leaving them anxious and depressed. These experiences are all the more prevalent during the pandemic as students spend many more hours per day indoors and in front of electronic devices. Families living in under-resourced communities are especially impacted at this time. More than ever, they are struggling with working in low-paying and unstable jobs, and they live in neighborhoods that are high in risk and low in opportunity. These challenges are only exacerbated in times of crisis.

Access to green space produces a host of physical and mental health benefits, including lower rates of obesity, diet-related illness, cardiovascular disease, and asthma, as well as reduced levels of stress and anxiety. Many communities within the Los Angeles area are deemed “park poor,” meaning there is not sufficient access to parks, green space, or open space to serve the number of people who live there. In addition, many school grounds in districts we partner with are mostly asphalt, preventing youth from

enjoying the benefits of natural resources.

Woodcraft's summer Day Camp and Summer Sleepaway Camp will improve the community of Vernon and its surrounding areas by providing much-needed support to youth and families that are struggling to survive and thrive amidst a pandemic. Participants will experience the healing impacts of nature, time spent with peers, and transformational mentorship provided by committed and trained adults recruited from the same communities where they live. Meanwhile, the campers' caregivers will experience the benefits of knowing their children are safe and cared for in our expertly crafted programs designed through a trauma-informed lens.

Woodcraft's Day Camp directly connects to nearby nature in local parks, which in turn enhances social connection, alleviates mental health and stress, and improves physical health and academic outcomes. Additionally, day camp addresses the needs of youth that are at risk of experiencing the "summer slide," a term for the academic losses students experience during the summer that will likely have worsened due to prolonged remote learning and summer camp closures. Due to Safer at Home and the digital divide, Woodcraft youth are in danger of falling even further behind in academic achievement. Woodcraft's Day Camp will provide academic support through fun and exciting curriculum in an outdoor environment.

At Summer Sleepaway Camp, youth will be exposed to the wonders of nature and create deep connections to their peers and adult allies. The setting and programs are mentally, emotionally, socially, and physically stimulating, creating an intense and lasting imprint of positive experiences and memories. Campers will also discover new interests, learn new skills, and develop greater independence, self-confidence and resilience. They will explore their creativity and develop a deeper appreciation of themselves, one another, and the natural environment. In partnership with mental health professionals from Children's Hospital Los Angeles, Woodcraft's Summer Sleepaway Camp innovative, trauma-informed program will provide a rich and healing experience for our camp community.

If selected for award, how might your organization promote its Vernon CommUNITY Fund Grant?

Woodcraft will recognize the Vernon CommUNITY Fund's continued support by posting the logo on the Woodcraft Rangers website (<https://woodcrafrangers.org/give/supporters/>) and on summer camp collateral materials. In addition, we will acknowledge the award on our social media channels: Instagram, Facebook and Twitter.

Woodcraft Rangers
Detailed Project Description
Vernon CommUNITY Fund

Woodcraft Rangers is requesting \$30,000 to support scholarships and direct program costs for Woodcraft Day Camp and Summer Sleepaway Camp for children who live in the Vernon CommUNITY Fund service area.

Many camp counselors and staff members are hired from within the communities we serve, and they return year after year. Almost all camp staff also works for Woodcraft afterschool programs during the school year, so they are familiar to the campers and parents and are trained in academic activities, group dynamics, team building, and youth development.

Day Camp

Next summer, Woodcraft Rangers will provide Day Camp for more than 500 students at Rosemead, Salt Lake, and South Gate parks. In order to provide much-needed support to working parents, day camp will be offered for 11 hours every weekday over seven weeks. Camp parents will typically pay \$85/week for 55 hours of care, which is heavily subsidized and charged in order to help cover basic costs and ensure parental engagement. Each day includes breakfast, lunch, and an afternoon snack provided by program partners.

Each day offers seven hours of core programming with extended hours options and consists of activities in the Arts, Sports/Wellness, STEM and Leadership/Civic Engagement, along with academic support services to help prevent summer learning loss. The day is structured into six activity sections to allow campers to sample various opportunities such as robotics, dance, screen printing, gardening, or theatre. Park field access allows us to offer most major sports, including soccer, volleyball, skateboarding and basketball. Additionally, field trips will be provided to locations such as the Aquarium of the Pacific, the movies, and the beach.

Summer Sleepaway Camp

In its new location in the San Jacinto Mountains, Woodcraft Summer Sleepaway Camp will have increased capacity for up to 600 campers and will enable us to reclaim true diversity through a sliding scale model (most campers will pay just \$250/week, compared to a \$900/week operational cost). This weeklong program offers benefits and experiences that are unique to residential camp, which is otherwise unavailable to underserved youth.

In addition to outdoor events and activities, campers will spend time daily on academic activities, including biology, astronomy, math, chemistry and ecology. Camp Woodcraft also provides vocabulary building and group reading sessions, further strengthening STEM content and connections in consort with study of the natural environment. Camp staff use a Project Based Learning (PBL) approach in many camp activities, building background knowledge in science, math, and literacy/language arts, and all camp academic activities use practices and skills, adapted for informal learning, from the Common Core State Standards (College and Career Readiness Anchor Standards for Speaking and Listening, Standards for Mathematical Practice). The ratio of campers to counselors is as low as 6:1 for the youngest campers, and as high as 10:1 for the oldest. The average ratio for all ages is 8:1. This combination of activities enhances problem-solving, critical thinking, community-building and leadership skills and fosters better grades and higher graduation rates.

Woodcraft provides customized training for all Summer Sleepaway Camp staff. They also participate in ongoing education offered by the American Camp Association (ACA) Southern California region and have been trained in CPR/first aid by the Red Cross, in safety procedures by Cal-OSHA and in the guidelines/process for mandated reporting of child abuse. Woodcraft Ranger's summer camp is accredited by the American Camping Association.

Woodcraft Rangers
2021-2022 Camp Season
PROGRAM BUDGET SUMMARY

OPERATING CATEGORIES		
	Summer Residential Program	Summer Day Camp Program
Total Revenue	\$189,000	\$68,000
<u>Expenses</u>		
Staff Compensation	\$ 63,800.00	\$ 226,884.00
Payroll Tax	\$ 4,912.60	\$ 17,846.00
Worker's Compensation	\$ 1,320.66	\$ 4,651.00
Outside Services	\$ 10,000.00	
Program Supplies	\$ 10,000.00	\$ 20,000.00
Rental Expense	\$ 175,000.00	
Printing	\$ -	
Advertising/Marketing	\$ 3,000.00	
Auto Expense		\$ 864.00
Transportation	\$ 60,000.00	\$ 14,000.00
Program Events (Field Trips)	\$ -	\$ 16,000.00
Training	\$ 15,000.00	
Food	\$ 51,000.00	
Program Management	\$ 110,000.00	\$ 27,500.00
Payroll Taxes	\$ 8,415.00	\$ 2,104.00
Worker's Compensation	\$ 2,277.00	\$ 275.00
Total Expenditure	\$514,725	\$330,124
Net Operating Profit/(Loss)	(\$325,725)	(\$262,124)



Conflict of Interest Form

Created: 09/23/2020 • Last updated: 09/25/2020

*** Does your organization conduct any lobbying activity?** No

*** Is your organization specifically for religious purposes and benefits only your congregation in its spiritual practice?** No

*** Does your organization charge membership fees or dues?** No

* Signature

By clicking the check box below, I confirm that the information provided is truthful and accurate, and that my staff and board members have no past or present affiliation with current or former members of the Vernon City Council or other administrators from the City of Vernon. I further agree that, if funded, my organization will use the CommUNITY grant funds solely for charitable purposes and will not conduct any lobbying activities.

	<input checked="" type="checkbox"/>
Full Name	Christy Moody

CAMP WOODCRAFT

a program of Woodcraft Rangers

2019 Season Report



97 summers of fun!



#campwoodcraft



CAMP WOODCRAFT 2019

Camp Director's Reflections

By: Helen Santos

Camp Woodcraft just concluded its 97th summer of camping programs! This season included three sessions of residential camp in Big Bear, California. We hosted between 60 and 90 campers alongside 20 staff members each week. Although the groups were smaller than what we are accustomed to due to limited capacity at our host site, the camp spirit, fun, and excitement was still abundant.

Prior to the start of the season, we reevaluated the staff training module and developed new offerings to help our camp crew have a successful summer. One of the key components to this was a mental health training we had held in partnership with CHLA Project HEAL. Our staff had a chance to learn from mental health professionals about traumas that may impact our campers and were provided tools to both recognize and respond to it in a healing and loving way. In addition, they received some self-help tips to get them through the long days of working at a residential camp. The team really appreciated the training and expressed the need for this training for all Woodcraft staff. One counselor stated "Honestly, this training was the most helpful one. Identifying why children behave certain ways was an eye opener for me. It also helped me be more aware and patient with the kids at camp."



"Staying at Camp Woodcraft was one of the best moments of my life."

- 12-year-old camper

In addition to our signature program activities of archery, arts & crafts, team building, zipline and low ropes we made a Naturalist component available to our campers this summer. Our naturalist, Fisher (Francisco) led our campers through daily activities, including bird watching, bug catching, pond exploration, nature walks, hiking and star gazing. Our campers were very excited to be a part of these new activities and looked forward to them each day. Our surveys were filled with campers stating that the naturalist activities were their favorite and that they learned so much about bugs, birds and all things nature.



"The staff made me feel safe."

- 11-year-old camper

Through all the changes that happened this summer the one thing that was made very clear to me as the Camp Director was that no matter where we are, our team provides high-quality and enriching experiences for our campers.

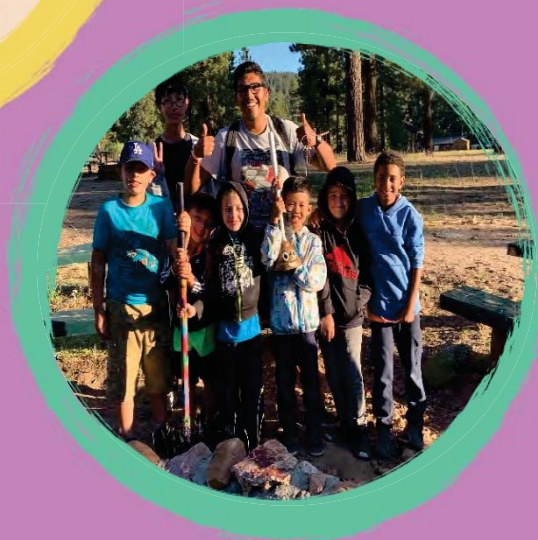
Campers left each week sharing that they felt at home, safe, cared for and like part of a family. The staff surveys at the end of the season revealed that 100% of staff enjoy working at camp, are interested in returning for another season and grew in skills or leadership capacity this summer. They also ended their summer feeling like part of the Woodcraft family.

In preparation for next season a Core Camp Team was established to envision the future of Camp Woodcraft, including a mixture of leadership staff, veteran counselors and new counselors. This group debriefed about the summer and created a vision and goals for next summer and beyond. This brought a sense of ownership for the entire team and an excitement for the future. Everyone is looking forward to continuing in our effort to find a permanent camp home for Camp Woodcraft next summer and are excited about expanding our program offering to include exciting new activities and impact even more campers.



"I learned that I can be more confident."

- 8-year-old camper



"I learned how to trust and believe in myself."

- 11-year-old camper



CAMP WOODCRAFT

a program of Woodcraft Rangers

2019

Year in Review



**WR Founded
in Los Angeles**

97

**Years of
residential
camp**

186

**Campers
served
in 2019**

109

**First time
campers at
Camp Woodcraft**

52%

**of participants are
year-round
Woodcrafters**

59%

female

41%

male

100%

**of staff would
return to work
next summer**

95%

**of campers
LOVED being
at camp!**

HISTORY OF COMMITTED MENTORSHIP

100%

Staff felt that they increased in skills or leadership capacity as a result of their summer experience.

100%

GRIT participants felt supported and gained a sense of purpose and belonging as participants in the CIT program.

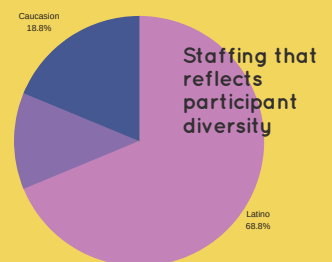
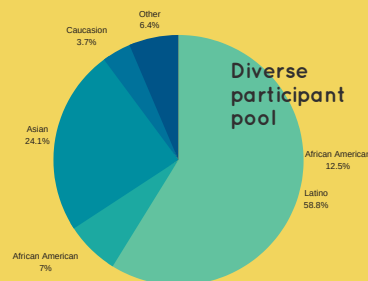
95%

Campers felt that their camp experience allowed them to try new things, feel more confident and work as a team.

DIVERSITY, ACCESS AND INCLUSION

99%

of campers receive subsidies to participate



NEW DEVELOPMENTS

GRIT

Great Rangers In Training (GRIT), a new CIT (Counselor-in-Training) program launches providing opportunities for collaboration, leadership development and skills building for youth ages 14-17.

NATURALIST

Adding a naturalist to the core summer staff team inspires greater exploration in nature and expands outdoor education learning outcomes for all campers and staff.

TRAUMA-INFORMED TRAINING

Special training with CHLA Project HEAL gives staff Mental Health 101 and trauma-informed techniques to best support youth at camp and ensure their personal mental health and self-care routines while at camp.







CAMP WOODCRAFT 2019

Team G.R.I.T.: Great Rangers in Training

Camp Woodcraft's Counselors-in-Training Program
By: Hector Chaira

Great Rangers in Training (Team G.R.I.T.) is Woodcraft Rangers' signature counselors-in-training (CIT) program for youth 14-17 years old. The purpose of the CIT program is to foster leadership skills that prepare young people to become future summer camp counselors and/or after school program leaders and equip them with the tools they need to be successful in their daily lives.

G.R.I.T. participants complete an orientation upon arrival to camp and are paired with their mentor camp counselor at the CIT Matching Ceremony during the first camp fire. For the remainder of the week, G.R.I.T. participants support their camper unit and learn and practice specific skills through intentional project-based and experiential learning opportunities. This includes facilitating team building activities, leading games, managing a group of elementary students, designing and implementing water games, and reflecting on their role.



"I learned about leadership and teamwork, especially when we designed the water games."

- Erendira aka Dancing Queen, 10th grade



"Being more responsible is definitely something I took away from being a CIT... being a leader."

- Dominic aka Ted, 10th grade

Each G.R.I.T. participant is provided a personal CIT guidebook as a tool for their daily projects and responsibilities. Additionally, our mentor camp counselors provide the direct guidance and support through 1-on-1 coaching and modeling. At the end of each day the CIT's come together for a Team G.R.I.T. huddle to reflect on their experiences, feelings, and thoughts. This space allows for realizations, solution-focused conversations, and sharing some of the memorable moments of the day. In their reflections, G.R.I.T. participants self-realized the importance of responsibility, perseverance, collaboration, and how these factors influence their daily lives. The camp week was closed with the exchange of handmade gifts between G.R.I.T. participants and mentors. This moment solidified the relationships and experiences for CIT's, mentors and campers alike.

The pilot year of the G.R.I.T. program resulted in success, and we have gathered feedback and ideas to refine and improve upon the program for the coming year. Some of these improvements include bringing G.R.I.T. participants together prior to camp to ignite peer connections and offer additional training that immerses them in the Woodcraft Way. Also, after camp we will assist G.R.I.T. participants with articulating how their camp experience translates into their future school and career goals. Finally, all participants expressed desire to return next year so we will explore opportunities for creating a Jr. Counselor program for those turning 16-17 years old.

Team G.R.I.T. is a meaningful way to expand our work with adolescents at Camp Woodcraft. After our experience this year, we can see first-hand the impact that mentorship and a dash of hands-on fun can have on a young person's leadership and skills development. All participants created new relationships that we hope will last a lifetime. We are committed to continuing the CIT program alongside the expansion efforts of Camp Woodcraft.

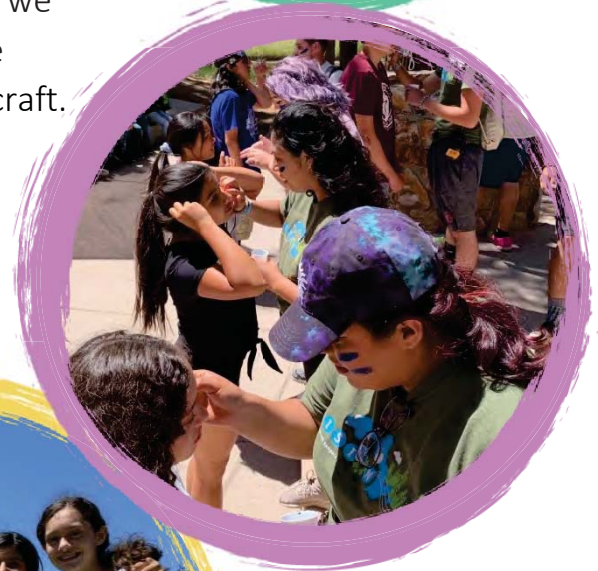
**"My experience helped me
break out of my shell."**

**- Angela aka Snuffles,
9th grade**



"I feel free at camp."

- Katelyn aka Midnight, 9th grade



It's unbelievable what I have learned at camp! I am so thankful I got the opportunity to push myself out of my comfort zone and not only learn about myself, but about others as well. I learned to become a better leader, and became more understanding. I have gained qualities such as perspective and perseverance through camp and the CIT program. I learned things at camp that I would have never learned in a classroom. Thank you so much again for this opportunity :)

"Midnight" - GRIT Participant



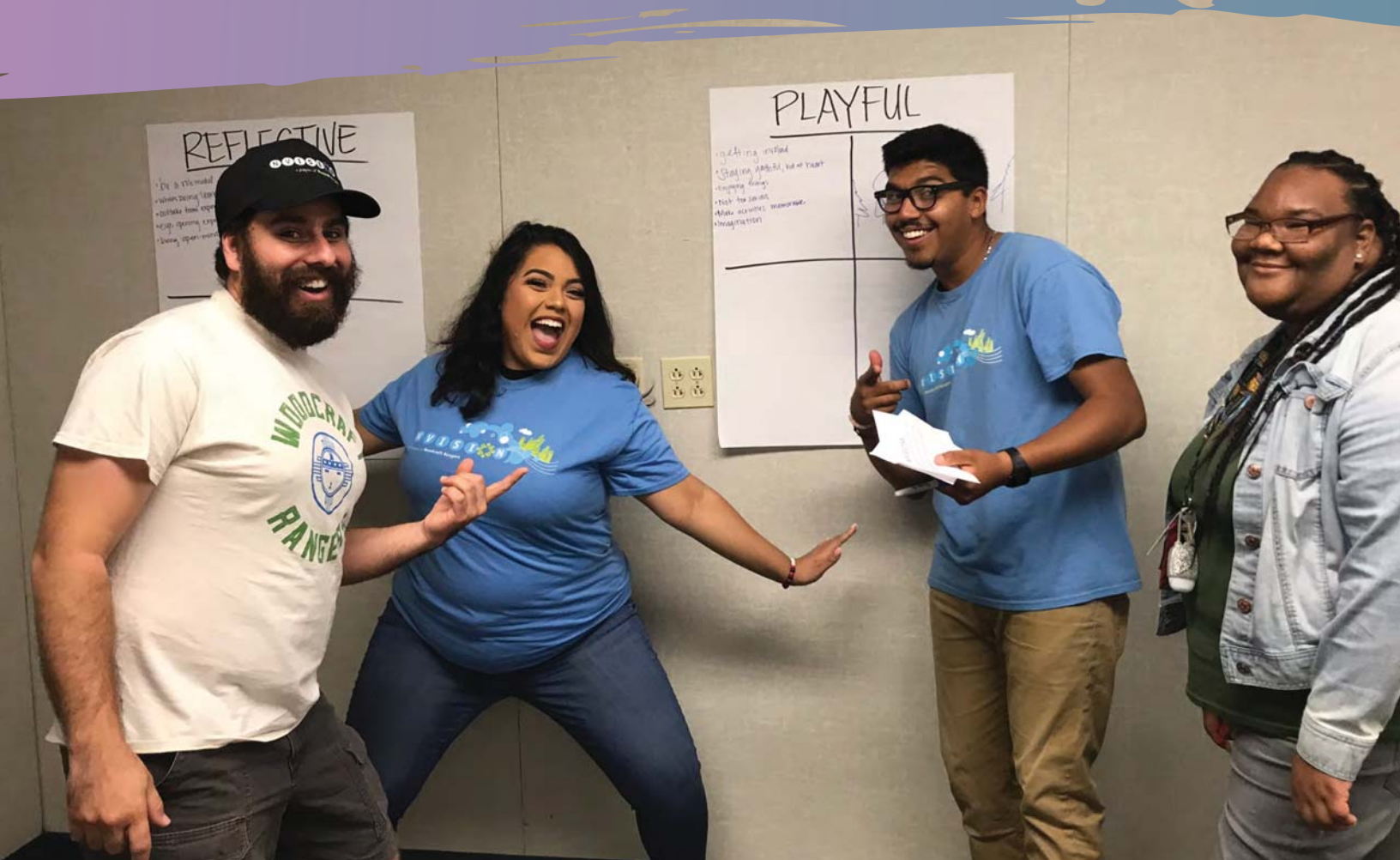
MENTAL HEALTH 101 & TRAUMA INFORMED TRAINING WITH CHLA PROJECT HEAL

This summer, the residential camp team participated in a half-day pilot training with mental health practitioners at Children's Hospital Los Angeles (CHLA) Project HEAL division.

Staff were equipped with a basic understanding of youth mental health issues as well as trauma-informed techniques to navigate challenges and better support the campers during their stay.

The training also explored ways to maintain their own self-care practices and create a supportive environment for all participants—while still meeting the demands of life at camp.

Ultimately, the field observation notes revealed that many trauma-informed practices are already inherent in the Woodcraft Way approach and are present in the Camp Woodcraft experience. The doctors from Project HEAL shared the following reflections with us after their observation.



Woodcraft Rangers Camp Observation

Completed by: *Karen C. Rogers, PhD* | Associate Professor of Clinical Pediatrics (Clinician Educator)
Program Area Leader, Project HEAL, Children's Hospital Los Angeles
USC University Center for Excellence in Developmental Disabilities

Observation conducted on July 8-9th, 2019 at Camp Woodcraft in Big Bear following trauma-informed mental health training for Summer Camp staff.

The existing camp program has many strengths to build on and some opportunities for enhancing the trauma-informed approach without making significant changes.

Staff: The greatest asset was the tremendous positive energy and confidence from the camp staff. This was reflected in their interactions with the campers. Everything was injected with a sense of fun, but also flexibility and support of campers. One example: during the staff skits, the 2 youngest boys wanted to be right next to their counselor despite him trying to redirect them gently back to their seats. He carried on the skits with the campers right next to him, giving them the sense of security and connection they needed. There's something really lovely about staff having their own children at camp. I think it reflects a real sense of family among the Woodcraft Rangers folks. Even a baby gets his own camp name, because camp is a place where everyone belongs.

Camp staff seem to have a good awareness of differences in children's behavior. They have a wealth of real-life experience that can help them recognize and respond to possible trauma-related behaviors from the campers. The WR values, and the reflection time that counselors had to identify how those values resonate for them, were really apparent in the ways they approached camp. Making those values overt to the campers could be another opportunity to help them grow.

Structure: The first camp activity was group assignments and team building with activities to build a sense of unity and belonging. Campers chose their unit name and created a cheer, then had group activity time. Counselors did a beautiful job following campers' lead with the cheer regardless of what they came up with. Units went around to activities together and had reflection time together at the end of the day, reinforcing the cohesiveness.

Care was taken to orient the campers to the structure of camp, AFTER they had connected with their groups. Multiple creative strategies helped campers know what to expect: review of meal procedures with posters to guide them, a skit about handwashing, a campfire to review safety rules. Predictability is very important for children who have experienced trauma, and this was provided in a warm and non-threatening way.

Giving campers jobs to do really builds their sense of community and being able to contribute. I love that the meal set up and clean up started with those little tiny guys. It's a clear message that everyone has something to contribute to the community and really build confidence. The counselor-in-training program is another example of this – I was so impressed by the amount of thought that went into the training and the amount of time and attention the CIT received. He visibly blossomed in his role overnight!

Activities: There are a number of camp activities that offer opportunities to help campers build coping skills. The nature activity would lend itself to mindfulness. Archery requires the campers to pause and focus their attention. The zipline is a good time to use positive self-talk and help campers discover their inner strengths.



GO Team CAMP!



**Sign-up
today!**

WOODCRAFT RANGERS SUMMER DAY CAMP

CAMP ACTIVITIES INCLUDE:

- Kinder Club •**
- Robotics •**
- Dance •**
- Sports •**
- Science •**
- Visual Art •**
- Drums •**
- Skateboarding •**

**ASK ABOUT OUR
FIELD TRIPS!**



AGES 5-13

GRADES: K - 8TH

\$85 PER WEEK

TEMPLE INTERMEDIATE

8510 FERN AVE. ROSEMEAD CA 91770

7:00 am – 6:00 pm
June 17th – August 2nd

To register visit:
www.woodcrafrangers.org
SPACE IS LIMITED!

Woodcraft Rangers is also offering Overnight Camp

Location: Sequoia

Ages: 7-13

Session 1: June 23-28, 2019

Session 2: July 7-12, 2019

Session 3: July 21- 26, 2019

Cost: \$575 per session

\$250 per session for Woodcraft Rangers Families

For More Information Contact:

camp@woodcrafrangers.org (213) 249-9293



Day Camp Schedule 2019

Schedule	Monday	Tuesday	Wednesday	Thursday	Friday
7:00am-7:45am	Morning Mingle Student drop off/ sign in	Morning Mingle Student drop off/ sign in	Morning Mingle Student drop off/ sign in	Morning Mingle Student drop off/ sign in	Morning Mingle Student drop off/ sign in
7:45am – 8:15am	Breakfast	Breakfast	Breakfast	Breakfast	Breakfast
8:15am-8:20am	Transition	Transition	Transition	Transition	Transition
8:20am – 9:35am	Camp 1 Junior Rangers (Kinder) Arts/Crafts Dance (Hip-hop/Folklorico) Science Screen Printing Skate Soccer Volleyball	Camp 1 Junior Rangers (Kinder) Arts/Crafts Dance (Hip-hop/Folklorico) Science Screen Printing Skate Soccer Volleyball	Camp 1 Junior Rangers (Kinder) Arts/Crafts Dance (Hip-hop/Folklorico) Science Screen Printing Skate Soccer Volleyball	Camp 1 Junior Rangers (Kinder) Arts/Crafts Dance (Hip-hop/Folklorico) Science Screen Printing Skate Soccer Volleyball	THEMED ACTIVITES
9:35am – 9:40am	Transition	Transition	Transition	Transition	Transition
9:40am – 10:55am	Camp 2 Junior Rangers (Kinder) Arts/Crafts Dance (Hip-hop/Folklorico) Science Screen Printing Skate Soccer Volleyball	Camp 2 Junior Rangers (Kinder) Arts/Crafts Dance (Hip-hop/Folklorico) Science Screen Printing Skate Soccer Volleyball	Camp 2 Junior Rangers (Kinder) Arts/Crafts Dance (Hip-hop/Folklorico) Science Screen Printing Skate Soccer Volleyball	Camp 2 Junior Rangers (Kinder) Arts/Crafts Dance (Hip-hop/Folklorico) Science Screen Printing Skate Soccer Volleyball	Camp 2
10:55am-11:00am	Transition SHIFT 2 CHANGE	Transition SHIFT 2 CHANGE	Transition SHIFT 2 CHANGE	Transition SHIFT 2 CHANGE	Transition SHIFT 2 CHANGE

11:00am – 12:15pm	Camp 3 Junior Rangers (Kinder) Basketball Dance Gardening Lacrosse Prosthetics Science Theatre	Camp 3 Junior Rangers (Kinder) Basketball Dance Gardening Lacrosse Prosthetics Science Theatre	Camp 3 Junior Rangers (Kinder) Basketball Dance Gardening Lacrosse Prosthetics Science Theatre	Themed Activities
12:20pm-1:20pm	LUNCH K-3 rd Fitness 4 th - 6 th	LUNCH K-3 rd Fitness 4 th - 6 th	LUNCH K-3 rd Fitness 4 th - 6 th	LUNCH K-3 rd Fitness 4 th - 6 th
1:25pm-2:40pm	Camp 4 Junior Rangers (Kinder) Basketball Dance Gardening Lacrosse Prosthetics Science Theatre	Camp 4 Junior Rangers (Kinder) Basketball Dance Gardening Lacrosse Prosthetics Science Theatre	Camp 4 Junior Rangers (Kinder) Basketball Dance Gardening Lacrosse Prosthetics Science Theatre	Camp 4
2:40pm-2:45pm	Transition Shift 3 Change	Transition Shift 3 Change	Transition Shift 3 Change	Transition Shift 3 Change
2:45pm-4:00pm	Camp 5 Junior Rangers Arts/Crafts Basketball Dance Drums Football Robotics Photography	Camp 5 Junior Rangers Arts/Crafts Basketball Dance Drums Football Robotics Photography	Camp 5 Junior Rangers Arts/Crafts Basketball Dance Drums Football Robotics Photography	Themed Activities

4:00pm-4:05pm	Transition	Transition	Transition	Transition
4:05pm-4:35pm	Snack	Snack	Snack	Snack
4:40pm – 5:45pm	Camp 6 Junior Rangers Arts/Crafts Basketball Dance Drums Football Robotics Photography	Camp 6 Junior Rangers Arts/Crafts Basketball Dance Drums Football Robotics Photography	Camp 6 Junior Rangers Arts/Crafts Basketball Dance Drums Football Robotics Photography	Camp 6
5:45pm – 6:00pm	Sign Outs (Gym)	Sign Outs (Gym)	Sign Outs (Gym)	Sign Outs (Gym)

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Woodcraft Rangers	
	2 Business name/disregarded entity name, if different from above Woodcraft Rangers	
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ► _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
	5 Address (number, street, and apt. or suite no.) See instructions. 340 East 2nd Street Suite 200	Requester's name and address (optional)
6 City, state, and ZIP code Los Angeles, CA 90012		
7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number								
				-				
or								
Employer identification number								
9	5	-	1	7	2	9	3	1

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► 	Date ► 5/14/19
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
 - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
 - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
 - Form 1099-S (proceeds from real estate transactions)
 - Form 1099-K (merchant card and third party network transactions)
 - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



Final Report

Created: 03/03/2020 • Last updated: 03/11/2020

Use this form to provide details regarding the services this organization has provided in the period after receiving financial support from the Vernon CommUNITY Fund (VCF).

*** Were you able to achieve the objectives of the grant from the VCF? Please explain.**

Woodcraft Rangers welcomed 197 children from the Vernon area to summer camp in 2019: 22 to Summer Sleepaway Camp and 175 to Summer Day Camp. Although we had hoped to accommodate more children at our week-long overnight camps, the children who participate in our day camp programs gain access to more contact hours (11 hours/day, 5 days/week over 7 weeks) and gain tremendous benefit from their participation, as do their working parents.

Sleepaway Camp Highlights

Despite location challenges cited below, we had a very successful residential camp season, welcoming 187 diverse youth from across Los Angeles County to Big Bear for week-long summer camps. Camp staff and leadership worked diligently through the spring to innovate the camp program, which included a brand new trauma-informed mental health training program in partnership with CHLA, the launch of a new Counselor-In-Training program called Great Rangers in Training (GRIT), and the addition of a professional naturalist to expand the outdoor curriculum experience to include environmentalist themes and other educational enhancements. Campers, staff and visitors unanimously reported positive impacts, including improvements in skill development, leadership capacity, and positive friendships and connections with fellow campers, counselors- in-training and adult mentors.

Day Camp Highlights

Woodcraft provided summer day camps for 600 students at Rosemead, Salt Lake, and South Gate parks for 11 hours/day over seven weeks to provide the greatest level of access for working parents. Each day consisted of activities from Arts, Sports/Wellness, STEM and Leadership/Civic Engagement, along with academic support services to help prevent summer learning loss.

Day camp staff is comprised of youth development professionals from Woodcraft afterschool programs, which provides participants with continuity of service, along with expertise and experience in all levels of programming. Staff rotate through four-hour shifts to ensure a dynamic offering of enrichment activities throughout each day, ranging from specialty programs to crowd favorites to ensure children stay engaged during long hours. Park field access allowed us to offer most major sports, including soccer, volleyball, skateboarding and basketball.

Day camps maintain a 20:1 student to staff ratio and camp staff are trained in trauma informed practices. They bring with them training experience from being included in Woodcraft's year-round staff roster, including classroom and behavior management, program design and specialty areas.

*** What challenges has the organization experienced during the term of the grant and how were they addressed? How have these challenges affected the work supported by the VCF?**

Woodcraft Sleepaway Camp leadership faced an unexpected and unwelcome hurdle with the discovery that the new camp site the organization had intended to take over in the Sequoia National Mountains did not present the amenities or capacity that had been included on the property listing. Due to several more weeks of snow than is typical, these discrepancies were undiscoverable until mid-June, at which point the team had to move quickly to accommodate hundreds of campers that had already registered for camp. Staff spent countless hours identifying and negotiating an alternative site, communicating with families, and canceling supply orders that were destined for the new camp.

We are very pleased to report that a new camp location has been secured in the San Jacinto Mountains, close to Idyllwild, California. This site will enable us to expand our reach to 600 campers in the coming summer season. Considerable effort is being dedicated to reaching former and new camp families in order to create a diverse population of campers from all over Los Angeles - the majority of which will be heavily or fully subsidized.

*** What are any organizational successes from the past year which you would like to highlight?**

Although sleepaway attendance was lower than expected due to this unforeseen change in location, the camp spirit, fun and excitement was abundant. Prior to the start of the season, we reevaluated the staff training module and developed new offerings to help our camp crew have a successful summer. One of the biggest components to this training was the mental health training hosted in partnership with Children’s Hospital Los Angeles’ Project HEAL program. Staff had a chance to learn from mental health professionals about traumas that may impact campers and were provided tools to both recognize and respond to it in a healing and loving way. They also received self-help tips to endure the long days of working residential camp. The team greatly appreciated the training and expressed the need for this training for all Woodcraft staff. One counselor said: “Identifying why children behave certain ways was an eye opener for me. It also helped me be more aware and patient with the kids at camp.”

Camp leadership also created a new program: Great Rangers in Training (GRIT), which is Woodcraft's counselors-in-training (CIT) program for youth 14-17 years old. The purpose of the CIT program is to foster leadership skills that prepare young people to become future summer camp counselors, after school program leaders and equip them with the tools they need to be successful in their daily lives. CIT’s participated in an orientation upon arrival to camp and were paired with their mentor camp counselor at the CIT matching ceremony during the first camp fire. For the remainder of the week, they participated and supported their camper unit to learn and practice specific skills through intentional project-based and experiential learning opportunities that include facilitating team building activities, leading games, managing a group of elementary students, designing and implementing water games, and reflecting on their role to deepen their understanding.

This past year, Woodcraft Rangers also had a very successful day camp season. In addition to the typical summer offering for approximately 600 children, three new schools joined the Woodcraft roster for afterschool and camp programs in 2019: Aspire/Firestone Gateway Elementary Schools in South Gate and Aspire/Ollin Gateway Middle and High Schools in Huntington Park. We offered our first ever winter day camp for 50 students, which was tremendously successful. As a result, we will increase our summer, winter, and spring day camp offerings to 1570 students in 2020 – more than doubling our reach.

*** Have all of the funds provided by VCF been expended?** Yes

Please attach an expense report for the grant for the past year.

<https://jemmottrollinsgroup.fluidreview.com/resp/132146987/n58u76ldKh/>

*** Were there any additional unexpected expenses that were not mentioned in the Interim Report?** No

*** How many times has the Board of Directors convened in the past year?** 4

*** How many residents from the Vernon-area (Vernon, Bell, Boyle Heights, Commerce, Huntington Park, Maywood, Unincorporated East Los Angeles) have you served during the grant term?** 197

*** What metrics did you use to determine this?**

We used primary address data provided by the parent on the enrollment form to determine this.

*** Do you expect to reapply for funding from VCF next year?** Yes

*** Signature** Christy Moody

By typing your full name in the space provided below, you attest that the information provided is true and accurate to the best of your knowledge.



Vernon CommUNITY Fund

GRANT RECOMMENDATION FORM

General Applicant Information

Applicant Organization:	YWCA Greater Los Angeles Union Pacific Empowerment Center (UPEC)
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Type of Organization:	Community Service	Year Founded:	1894
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Annual Budget:	\$17,096,796	No. of Board Members:	10
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Amount Requested:	\$100,000	Recommended Amount:	\$30,000
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Type of support requested:	<input checked="" type="checkbox"/> General Operating	<input checked="" type="checkbox"/> First Time Applicant
	<input type="checkbox"/> Project/Program	<input type="checkbox"/> Returning Grantee Prev. Award amount: _____

Brief Narrative description of the organization

YWCA of Greater Los Angeles is a 501c3 organization, governed by a ten member Board of Directors providing oversight to a budget of more than \$17 million. YWCA has 12 locations throughout Greater LA. The Union Pacific Empowerment Center in East LA serves low-income families in Huntington Park, Unincorporated East LA and the City of Vernon. YWCA was initially founded as a women's empowerment movement in 1894 but has since grown and developed and included services for other persons in need such as children and seniors. Through a diverse funding portfolio (that includes private, public, corporate and foundation grants, membership fees and earned income), YWCA seeks to fulfil their mission: to eliminate racism, empower women and promote peace, justice, and dignity for all. Offering, age appropriate confidence and skills building programs and services at all locations.

Organizational strengths:

YWCA:

- has a community-needs-based approach to services
- has 12 locations in Greater LA to serve underserved communities
- services and helps develop the entire family

Proposal Details

Specific population(s) targeted by grant request (if applicable)

Age Range: All Family Type: All
Gender: All Military Status: N/A
Race/Ethnicity: All Sexual Orientation: N/A
Economic Status: Low Income Other (specify): N/A

Description of the proposal to which funds would apply
(if no particular project is specified, please note General Operating Support in this area)

YWCA requests funding support for its Union Pacific Empowerment Center (UPEC) location which focuses on four areas of community improvement: Youth Empowerment, Child Development, Workforce Development, and Senior Engagement. Funds would directly benefit the Senior Engagement program which provides activities such as crafts, field trips, and exercise classes and courses including English as a Second Language (ESL), community advocacy, and computer and financial literacy workshops.

Cost/Benefit:	\$30,000 / 130 seniors = ~\$230.00 per person	Beneficiaries and/or potential impact on the non-profit/governmental landscape:	Increased number of seniors aging in place and overall greater quality of life
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Staff Analysis

Documents reviewed

☒ Audit/IRS Form 990 (dated: 6 / 30 / 2018)
☒ Organizational Budget

☒ Proposal Budget

How does the proposal align with the goals of the Fund?

The project support that YWCA Greater LA requests is well aligned with the goal of the Fund in that it will:
--Encourage and inspire positive social development in Vernon and neighboring communities
--Support and assist organizations that expand opportunities for training and development of residents for potential employment in businesses located in Vernon and surrounding communities.
-- Promote effective and responsible leaders at every level of society
--Strengthen and support non-profit organizations that benefit residents and neighborhoods
--Promotes positive social development of children, youth, families and senior residents in Vernon and surrounding areas

Are there any activities planned to acknowledge VCF as a funder of this project/program/organization?

VCF would be acknowledged as a YWCA valued funder at their annual gala; on their website and social media accounts; and in newsletters and program materials.

What previous projects has the applicant successfully implemented?

YWCA has been successful in implementing programs for children, youth and women accross 12 locations in the Greater LA area.

List any foreseeable challenges that the applicant may encounter in the implementation of this proposal or in general:

Adhere to COVID-19 social distancing requirements

Funding Recommendation

Fund this proposal?

☒ Yes

☐ No

Recommended Amount: \$30,000

Suggested revision(s) to proposal/fund amount, if applicable:

Amount requested was \$100,000.00 for four seperate programs. Revised to support one of four programs that needed the most funding support.

Staff reviewer:

LaTeesha Pinkney

Signed: _____

LaTeesha Pinkney

Date: 11 / 2 / 2020



Fill out Application Form

Created: 11/05/2019 • Last updated: 01/09/2020

ORGANIZATIONAL INFORMATION

*Indicates required field

* **Name of Organization** YWCA Greater Los Angeles

* **Organization Address**

Street	1020 S. Olive Street
City/Town	Los Angeles
State	California
Country	United States

* **Organization Phone** (213) 365-2991

* **Organization Email** grants@ywcagla.org

Organization website address, if any ywcagla.org

* **Name of Authorized Representative** Cynthia Heard

(Last Name, First Name)

Title of Authorized Representative VP of Business Development and Communications

* **Organization Founding Date/Date of Incorporation** 01/1894

* **Organization Type**

Community-based (Community Service)

Community-based (Health/Human Services)

Faith-Based

Workforce Development and Training

* Service Area	Huntington Park
	Unincorporated East Los Angeles (specify community): 4315 Union Pacific Ave (surrounding region)
	Vernon

SERVICE DETAILS

What number of non-duplicate individuals directly benefit from your services?	More than 200
What amount of the individuals specified above are located in the cities identified by the Vernon CommUNITY Fund?	More than 200
What age group(s) benefit the most from your services?	Children and Youth (ages 0 -14)
	Adolescents (ages 15 -17)
	Teens and Young Adults (ages 15 – 20)
	Adults (ages 21 – 54)
	Seniors (ages 55 and up)

STAFF DETAILS

* Name of Executive Director	Faye Washington
(Last Name, First Name)	

List of Executive Staff/Volunteer Leadership (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/119533311/85TToEy4fR/>

Executive Staff/Volunteer Leadership biographies (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document. Please specify titles and organizational involvement.

Executive Staff attachment uploaded.

List of Board Members (Attachment)

Biographies should include a brief description of current employment, community service and current and former board appointments

<https://jemmottrollinsgroup.fluidreview.com/resp/119533311/fqskNUvQvb/>

List of Board Members (Text)

You may alternatively choose to type biographies directly instead of attaching a separate document.
Board of Directors attachment uploaded.

FINANCIAL INFORMATION

List of Income Sources

(For example: grants, earned income, individual donations)
YWCA Greater Los Angeles maintains a diverse funding portfolio including public, private, foundation, and corporate grants; individual donations; sponsorships; and earned program income to ensure the ongoing sustainability of the agency’s service programs. We will gladly provide a complete list of specific funding partners and donors upon request.

*** Most recent audit and/or 990.**

(Please attach)
<https://jemmottrollinsgroup.fluidreview.com/resp/119533311/nOnxuvHAF5/>

*** Current organization budget**

(Please attach)
<https://jemmottrollinsgroup.fluidreview.com/resp/119533311/8THAFUPkXp/>

***Grant Amount:** 100,000

Please specify the amount of grant funds being requested.

*** What percentage of your organization budget will the requested funds represent?** 0.006

*** Are you requesting funding for a specific project?** Yes

Proposed budget for requested funds

How will the organization specifically utilize grant funds? (Please attach)

<https://jemmottrollinsgroup.fluidreview.com/resp/119533311/GDDLZKJB1h/>

Name of Financial Institution	City National Bank
Address of Financial Institution	3739 South Crenshaw Blvd. Los Angeles, CA 90016
Phone Number of Financial Institution	(323) 761-5902
Name of Fiscal Sponsor (if applicable)	(No response)
Fiscal Sponsor Address (if applicable)	(No response)
Fiscal Sponsor Phone (if applicable)	(No response)
Fiscal Sponsor Email (if applicable)	(No response)
Fiscal Sponsor Website (if applicable)	(No response)
Does your organization have a current certificate of general liability insurance?	Yes



Fill out Application Narrative Form

Created: 11/05/2019 • Last updated: 11/20/2019

*** What dollar amount are you requesting from the Vernon CommUNITY Fund?** 100,000

*** Will you be requesting general operating support?** No

If no:

What is your annual operating budget?	17,096,796
What is your organization's mission? (250 words, maximum)	The mission of YWCA Greater Los Angeles (YWCA GLA) is to eliminate racism, empower women, and promote peace, justice, and dignity for all.
Who is the target demographic for your services, if any?	Low-income families, children, youth, adults, and seniors.
Please briefly describe your proposed project. (250 words, maximum)	<p>YWCA GLA respectfully requests the Vernon CommUNITY Fund's support to expand the Youth Empowerment, Child Development, Workforce Development, and Senior Engagement services at our Union Pacific Empowerment Center (UPEC) in East Los Angeles.</p> <p>Over the course of a one-year grant period, the Fund's investment will improve quality of life for at least 350 low-income residents in the Vernon-surrounding area by engendering healthy behavioral development, academic success, employment success, financial stability, mental and physical well-being, and social connectivity.</p>
What is the goal of the proposed project? (500 words, maximum)	<p>1. Youth Empowerment: Union Pacific Empowerment Center's Youth Empowerment program ensures that at-risk youth can access the guidance and resources they need to achieve academic success, career success, and lasting self-confidence. UPEC provides a safe and positive environment for youth to congregate, learn, and socialize during afterschool and summer hours- pivotal times during which youth might otherwise be exposed to high-risk environments.</p> <p>We provide access to a computer lab, where staff assists with homework, tutoring, and guidance on college applications. Staff also conducts workshops to foster self-development and girl's empowerment, focusing on topics such as violence prevention and peer mediation (Week</p>

Without Violence); technology skills (Techgyrls); economic empowerment (Girls, Women, \$); and community leadership (Girls Advisory Board and YW Youth Council).

UPEC will serve at least 80 youth annually.

2. Child Development: UPEC features a vital Child Development program for low-income families with infants and toddlers age six weeks to five years old. Acknowledging that the time and resources of parents are often strained by the demands of making ends meet, we provide a nurturing daytime environment where children can learn and flourish. This support enables parents to work and pursue opportunities for education and employment, with further support from YWCA GLA.

Staff educates preschool-age children using the evidence-based HighSchope Preschool Curriculum, which emphasizes active learning through play and interaction along with direct evaluation. To prepare children for grade school, we focus on developmental milestones in pre-reading, writing, sharing, communication, conflict resolution, cognitive learning, motor dexterity, and cultural awareness. UPEC also features an Infant and Toddler Program to support teenage mothers, which includes parenting classes.

UPEC will serve at least 90 infants, toddlers, and young children annually.

3. Workforce Development: UPEC offers unemployed and underemployed adults training in Customer Service Skills. This training teaches and strengthens basic skills necessary to achieve work readiness and maintain employment. We work with each participant to examine individual areas of improvement, and provide resume-building assistance, mock interviews, and interpersonal communication guidance. We also provide transitional employment stipends to support on-the-job training.

UPEC will serve at least 50 adults annually through Workforce Development.

4. Senior Engagement: UPEC welcomes seniors to participate in computer literacy courses, financial literacy workshops, field trips, exercise classes, ESL classes, crafts, charitable activities, and community advocacy organization. The program fosters social connectivity among older residents who may otherwise suffer from isolation and loneliness, thereby improving their health and well-being. Further, the program's activities keep seniors mentally engaged and active – vital to their quality of life.

UPEC will serve at least 130 seniors annually.

Please attach the proposed budget for your project

<https://jemmottrollinsgroup.fluidreview.com/resp/119564856/vTWNTquu9L/>

Please provide a detailed description of the proposed project (attachment):

<https://jemmottrollinsgroup.fluidreview.com/resp/119564856/MnxPUAdJSl/>

Describe your organization's history, listing significant achievements, accomplishments and recognition: (250 words, maximum)

Established in 1894 as a women's membership movement, YWCA Greater Los Angeles (YWCA GLA) has come to be renowned as a community pillar committed to addressing the ongoing and emerging needs of disadvantaged communities in Los Angeles.

Currently, YWCA GLA's signature programs include (1) Youth Empowerment, (2) Workforce Development/Career and College Readiness Training, (3) Child Development, (4) Senior Engagement Services, and (5) Sexual Assault Crisis Services. YWCA GLA provides this spectrum of services at the agency's Empowerment Centers located throughout Los Angeles, in low-income and disadvantaged communities with above-average poverty rates and below-average rates of education and economic mobility. Our 12 Empowerment Centers are a premier model demonstrating the power of community centers to transform lives, strengthen communities, and foster positive social development.

Our Union Pacific Empowerment Center, located in East Los Angeles, opened its doors as a Child Development Center in September of 2003. In 2010, the center was expanded by relocation to a brand new, two-story building developed by YWCA GLA. To ensure that the center offered services especially tailored to the needs of the surrounding community, YWCA GLA created an Empowerment Council comprised of local community members to inform and guide program creation. In March 2013, Union Pacific Empowerment Center was selected by Congresswoman Judy Chu to receive the Congressional Recognition of Excellence Award.

*** Describe how your organization and/or project will improve the community of Vernon and/or its surrounding areas: (500 words, maximum)**

YWCA GLA respectfully requests the Vernon CommUNITY Fund's support to expand the youth, child, workforce development, and senior services at our Union Pacific Empowerment Center (UPEC) in East Los Angeles. Over the course of a one-year grant period, the Fund's investment will improve quality of life for at least 350 low-income residents in the Vernon-surrounding area by engendering healthy behavioral development, academic success, employment success, financial stability, mental and physical well-being, and social connectivity. YWCA GLA achieves these outcomes through:

1. Youth Empowerment: UPEC's Youth Empowerment program ensures that at-risk youth can access the guidance and resources they need to achieve academic success, career success, and lasting self-confidence. UPEC provides a safe and positive environment for youth to congregate, learn, and socialize during afterschool and summer hours– pivotal times during which youth might otherwise be exposed to high-risk environments.

We provide access to a computer lab, where staff assists with homework, tutoring, and guidance on college applications. Staff also conducts workshops to foster self-development and girl's empowerment, focusing on topics such as violence prevention and peer mediation (Week Without Violence); technology skills (Techgyrls); economic empowerment (Girls, Women, \$); and community leadership (Girls Advisory Board and YW Youth Council). UPEC will serve at least 80 youth annually.

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If selected for award, how might your organization promote its Vernon CommUNITY Fund Grant?

Should YWCA Greater Los Angeles receive the requested support, the agency would recognize and promote this partnership by featuring the Vernon Community Fund's logo on program-specific brochures and materials, featuring a spotlight story in a seasonal newsletter, posting acknowledgments on social media, and highlighting the partnership in the agency's annual report. At the YWCA GLA's annual gala and other events, Vernon Community Fund would be recognized as one of the agency's valued funding partners.



Conflict of Interest Form

Created: 11/06/2019 • Last updated: 11/20/2019

*** Does your organization conduct any lobbying activity?** Yes

*** Is your organization specifically for religious purposes and benefits only your congregation in its spiritual practice?** No

*** Does your organization charge membership fees or dues?** No

* Signature

By clicking the check box below, I confirm that the information provided is truthful and accurate, and that my staff and board members have no past or present affiliation with current or former members of the Vernon City Council or other administrators from the City of Vernon. I further agree that, if funded, my organization will use the CommUNITY grant funds solely for charitable purposes and will not conduct any lobbying activities.

	<input checked="" type="checkbox"/>
Full Name	Graham Gilmore

YWCA Greater Los Angeles
Executive Leadership



Faye Washington, President and CEO: As President & CEO of the YWCA Greater Los Angeles, Faye Washington is a rainmaker in the world of non-profit. Her 32-year government record of management, personnel administration, legislative and budget policy development, strategic planning and implementing budgets of over \$3 billion created the landscape for her groundbreaking tenure of leading the YWCA GLA in its mission of eliminating racism and empowering women.

In an economy where development is scarce, Washington has successfully orchestrated multi-million dollar facilities that will yield triple net bottom line results year after year for the Los Angeles community. Among these development projects is the state of the art, fully funded Union Pacific Empowerment Center in East Los Angeles. The center offers child development, senior programs, career transitional programs and California High School Exit Exam Preparation.

A savant in project development, Washington masterminded the landmark Los Angeles Job Corps Urban Campus. To create revenue to sustain the Urban Campus and YWCA Job Corps programs, Washington led a seven-year, multi-tiered pitch for funding and received monies allocated by President Obama's American Recovery and Reinvestment Act of 2009 (ARRA). The Urban Campus is a state of the art, seven story building with health facilities, library, dining accommodations, vocational training classrooms, campus-wide green spaces, dormitory rooms and offices for YWCA staff. The project, completed in April 2012, required \$70 million in total project development. Through new market tax credits and other creative financing, Washington masterfully raised the funds required, resulting in a fully funded project. The groundbreaking Urban Campus serves as a home to 400 at risk youth and offers the blueprint to replicate this vision in other urban centers around the country.

Recognized by educational institutions such as the Drucker School of Business and the Graduate School of Non Profit Management, as an authority on strategic non-profit fundraising, Washington is in top demand as a guest lecturer, panelist and keynote speaker across the country. She is associated with several high profile community groups including the National Job Corps Association, United Way, The Links; Downtown Breakfast Club; the International Women Leadership Organization and the Affirmative Action Association for Women.

She sits on the Boards of: City of Los Angeles Work Force Development; Los Angeles City South Park Business Improvement District; Municipal Improvement Corporation of Los Angeles and City Club Board of Governors.

Washington's philosophy for community programs that embrace the "whole family" approach, including child care, job training, supportive housing and individual empowerment will certainly leave a brilliant legacy of making Los Angeles a better place for its citizens to live, learn and grow.



Donna Crowder, Vice President, Operations and Administration: Donna Crowder is currently the Vice President of Operations and Administration for the YWCA of Greater Los Angeles. She has held this position since October of 2011. In this position, Donna is responsible for association policies and procedures, management of the Human Resources Department, contracts and

MOU's, liaison to the LA Job Corps and ensuring the success of the administration of the YWCA GLA.

Prior to joining the YWCA GLA as Director of Human Resources, Donna held Senior Management positions at the U.S. Bankruptcy Court, Dean Witter Financial, TOPA Thrift and Loan and Imperial Bank. Donna possesses a BS in English from TSU, and has many additional classes and certificates from UCLA, Loyola Marymount and Center for Non-Profit. She is currently a member of PIHRA, Professionals In Human Resources Association.

Donna received the Superior Performance Award from the Y in May of 2001. She has continued to provide quality time and service to the association. As a member of the Bible Believers Baptist Church in Lakewood, she is the key member responsible for the distribution of hygiene items to the homeless. She also is a member of the Women's Ministry Committee.



Noël Russell-Unterburger, Vice President, Finance: Noël Russell-Unterburger joined the YWCA Greater Los Angeles' team in December 2012 as the Interim Controller. Within months she assumed the leadership role of overseeing the finance department commensurate with her current position today. She ensures the continued mission of the YWCA GLA by promoting sound financial decision-making. Her insight of the organization's financial and business affairs ensures the integrity and viability of its assets. Noël is a forward-thinking strategic leader with over 20 years' experience in accounting, financial and business

management. She has focused over 14 years in nonprofit organizational management. Noël directs all financial aspects of the business encompassing several years of auditing experience. This has led to the incorporation of best practices that has enhanced the maintenance of its fiscal information. She has greatly impacted several company's business policies and procedures, as well as improved overall processes.

Her leadership ability and professional expertise has successfully facilitated her involvement to serve as the Treasurer on the Board of Directors for the Magnolia Educational & Research Foundation, a nonprofit dedicated to inspiring students to choose career paths in Science, Technology, Engineering, and Math through the establishment of their 11 Magnolia Public Schools. She chairs the Finance and Audit committees, and is on several advisory boards overseeing Executive and Personnel matters for the foundation. Noël is dedicated to serving the community in her professional capacity as a financial advisor to nonprofits and educational institutes. She has gained success in this quest through a foundation built on considerable leadership in Finance, Accounting, Business Management and Operations obtained throughout her educational and professional experience.

Noël has also worked as a financial leader in the banking and manufacturing industries. She holds a degree in Business Management from Pepperdine University, Graziadio School of Business and Management, and has numerous certified trainings in auditing, taxes, governance, operational management and computer applications. She is a CPA candidate scheduled to complete in 2015.



Cynthia Heard, Vice President, Business Development and Communications:

Over the past twenty four years, Cynthia Heard has been an intricate partner in the field of social services. As a strong Child Welfare supporter and executive leader, Cynthia worked hand in hand with Inter-Agency Council on Child Abuse and Neglect to create a nationally acclaimed community and educational "Models" that help create systemic change for at risk youth and families across

the country. Most recently, Cynthia has help build and secure funding for collaborative child welfare initiatives, building private /public partnerships, educational partnerships and innovative continuums focusing on at risk and foster youth throughout Los Angeles, New York, Florida and in Washington DC. She has developed and structured national models that are replicable and now demonstrate success and innovation. Cynthia Heard helped pioneer many of the social service models as a leader of the Los Angeles County Family Preservation, Wrap Around, Family Support Programs Models through the Dept of Children and Family Services. She worked closely with state, federal and county entities to include HUD, HACLA, Dept of Corrections, Dept of Labor, Dept of Education, Dept of Health and Human Services, SAMSA, Veterans Administration, CDBG, Dept of Public Social Services and Dept of Mental Health to create change for foster, at risk youth and families. She has developed multiple state and federal program initiatives.

In addition to working across the bi-partisan aisles through legislative advocacy and awareness find new avenues to breakdown the injustices of our country surround at risk youth and families in poverty, she has worked to strengthen and develop model nonprofits in Los Angeles to also include emancipation and delinquent youth programs, state of the art residential treatment facilities, community development, social services, employment and community resource centers throughout Los Angeles County's most needed areas.

Over the past seven years, she has been at the forefront in Washington DC working closely with various legislative leaders in partnership to change the face of our nation. She has been the lead funding and coordinating leader along with co-partner California Endowment and Casey Family Foundation on multiple Congressional Conferences in Washington DC to bring corporations, leaders, legislators and community to the legislative forefront of the Congressional "Keeping the Promise to America's Children". Many years she has worked to nationally highlight Human Trafficking Initiatives and promote legislation on many key Trauma Based Models across the United States working along Congresswoman Karen Bass, Congresswoman Mary Landrieu and Minority Leader Nancy Pelosi to name a few.

In April 2013, Cynthia joined the YWCA Greater Los Angeles as the Vice President of Communications and Advocacy. She will work in partnership and under the direction of with Faye Washington, YWCA Greater Los Angeles, President /CEO to increase the visibility, sustainability, advocacy both legislatively and through public /private partnerships. In 2014, she was promoted to Vice President of Business Development and Communications.

Cynthia received her Bachelor of Art in Psychology from the University of Southern California and went on to pursue her master's degree from Howard University in Washington D.C. Since 1989, she has worked diligently to facilitate social changes within at risk communities throughout Los Angeles County and across America.



Sharon Shelton, Vice President, Empowerment Services: Sharon Shelton is Vice President of Empowerment Services for the YWCA Greater Los Angeles. She has held several positions in her eighteen years of service and in her current position for the past six years; she has expanded the Empowerment Services Department to 200 staff, interns and consultants serving more than 100,000 individuals and groups in four distinct program areas: Child Development, Violence Against Women, Senior Services, and Workforce/Youth Development. Under Sharon's leadership, all program areas have been elevated to an exemplary compliance status as determined by government and private funders.

She has developed a strong foundation for programs: under her guidance the child development program has expanded its served population by 40%. In addition, as a result of her direction, the YWCA GLA now operates the largest Sexual Assault Crisis Services Program in Los Angeles County. The Workforce and Youth Development Programs, serving more than 500 community youth, has been recognized by Congresswoman Judy Chu who awarded the YWCA GLA the Congressional Recognition of Excellence; by Assemblymember Steven Bradford's Certificate of Recognition; and the Certificate of Recognition from State Senator Ted Lieu. The programs have also been recognized by the South Bay Workforce Investment Board for contributions to Economic and Business Development in the greater Los Angeles area.

Throughout her involvement in the social empowerment movement, Sharon Shelton has been called upon to advocate at the federal and state level to secure resources and funding to address the social justice issues exemplified by the YWCA mission. She represents YWCA GLA in advocacy efforts with the Los Angeles Chamber of Commerce at Los Angeles City Hall, California State Capitol and with legislative policy makers in Washington D.C. Most recently she worked closely with the California State Coalition Against Sexual Assault to advocate for the reauthorization of the federal Violence Against Women Act. As a recognized expert in the field of Violence Against Women, encompassing domestic violence and sexual assault, Sharon is often called upon to deliver speeches on these topics. She has presented at: state conferences – California Coalition Against Sexual Assault Conference, *"Men In the Movement"*, YWCA Pacific Region conference, *"Effective Advocacy"*; and at university campuses, UCLA Student Orientation, *"Sexual Violence on Campus"*.

Sharon represents the YWCA GLA as mayoral appointee on the L.A. Community Action Board. She has written conference reports and video documents on the topic of violence against women; and articles for the YWCA GLA newsletter. Sharon holds a Master of Arts Degree in Behavioral Science and has a Certification in Mediation and Conflict Management issued by the Los Angeles City Attorney's office.



Norma Gonzales, Director, Child Development Services and Union Pacific Empowerment Center: Norma Gonzalez joined the YWCA Greater Los Angeles in 2002; she began her journey as a Site Director for the Union Pacific Children's Center which served 40 children. Norma's passion to work in her community became her priority to bring resources and high quality childcare to the families in need.

In 2009, Norma became the Center Director for the new Union Pacific Empowerment Center, becoming the only child care center within 5 miles to provide infant-toddler care and continues to provide service to over 81 children. The Union Pacific Empowerment Center is only community based center that provides numerous services to youth, adults, and seniors within the surrounding communities

In 2013, Norma became the Director of Child Development Services overseeing YWCA Greater Los Angeles six child development sites and continues as the Center Director for Union Pacific Empowerment Center.

Norma is originally from Sonora, Mexico and most recently completed her Bachelor's Degree in Human Development from Pacific Oaks College, and will be pursuing the Master's Degree in Early Childhood Education. She is the mother of three boys and is happily married for 25 years.

YWCA Greater Los Angeles
Board of Directors



Alva P. Adams, Board Chairwoman: Alva Adams as Director Multicultural Relations and Strategy for Toyota Motor North America is responsible for development and implementation of strategies that enable Toyota and Lexus field offices to increase the number of minority dealers. Alva also has responsibility for a broad range of community outreach programs.

In her previous position, Adams was Operations Manager for Retail Market Development, with responsibility for development, launch, training and ongoing support of the Strategic Planning Model. She also administered all aspects of the annual Market Representation National Conference.

Prior to joining Toyota Motor Sales, USA, Inc., Adams worked successfully on the retail side of the automotive industry for thirteen years as a Secretary-Treasurer solely responsible to the corporation for all financial aspects of the business.

Mason received her Bachelor's Degree in Accounting from Howard University in Washington, DC. She has also completed a certificate program for Diversity Management at the University of Houston. Adams is a member of the board of directors for the YWCA of Greater Los Angeles and the Millennium Momentum Foundation. She is a former member of the Los Angeles Girl Scout Council Board of Directors and past Chairman of the Fund Committee, President Emeritus of Howard University Alumni Club of Southern California, and a member of Alpha Kappa Alpha Sorority.

Adams is the recipient of the 2007 Woman of the Year Award for the National Association of Minority Automotive Dealers, and in the Toyota Driver's Seat publication in September 2007. Mason was featured in The Lovick Career Journal in February 2009 and Who's Who in Black Los Angeles publication 2009 and 2010. She is a member of Toastmasters International.

Adams resides in Inglewood, Ca. with her three daughters.



Michelle Isenberg, Board Vice Chair: Michelle Isenberg , Principal of Isenberg & Associates, Inc. (I&A) has been a professional art advisor for 25 years. She founded the firm in 1989 which has been operational in Los Angeles continuously to the present. As Principal-in-Charge of the art advisory firm I&A, she has distinguished herself in all aspects of curatorial and public art planning. Equally important, she has demonstrated her ability to manage and motivate diverse project teams to provide the high quality and integrative effort for which I&A has become known.

Her background includes the management of services ranging from the implementation of public art programs to site specific corporate sponsored art programs.

Isenberg has facilitated major corporate art programs and offers a unique concentration in project management for public art programming, exhibit spaces, and museums. She specializes in budget management, artist selection procedures, managing art collections, coordinating exhibits and developing community outreach programs. She uses her special interest in community based public art and public outreach in many public art processes.

Isenberg is actively involved in the community of Los Angeles. A graduate of the California State University Northridge (B.A., Art History), Professor of Art History, University of California, Los Angeles Extension, Founding Member of the Museum of Contemporary Art (MOCA), past Board President and current Member of Association of Professional Art Advisors (APAA), New York, NY, past Board Member of Jonathan Club Art Foundation, Los Angeles, Member of Downtown Breakfast Club, Los Angeles, Member of ArtTable, New York, Member of American Institute of Architects (AIA) Los Angeles Chapter, Member of Urban Land Institute (ULI), Los Angeles, Member of Center City Association (CCA), Los Angeles, and the Getty L.A. Interchange, Los Angeles. She is also a Founding Member of the Institute of Archaeology, University of California, Los Angeles and Trustee of International Mesopotamia Area Studies (IMAS), University of California, Los Angeles.

Working with Art in Public Places and Percent for Art Programs, Isenberg has served as a consultant to West Hollywood, Los Angeles, Culver City, Pasadena and surrounding county public agencies, the Community Redevelopment Agency (CRA), and the Los Angeles Cultural Affairs Department (LACAD). Isenberg acts as liaison between commissioned artists and developers/architects in association with city planners, design teams and art advisory committees, securing all required approvals for the successful completion of each project.



Gerald M. Ford, Board Secretary: Mr. Ford graduated from UCLA in 1992 with a B.A. in Political Science and a minor in Business Administration. He joined the Union Bank Management Training Program in January 1993 to become a Financial Services Officer in the Community Bank. After graduating from the 16-month program he accepted a position in the Bank's Quality Assurance and Sales group in San Diego.

In 1996 Mr. Ford was given the opportunity to join the Bank's Commercial Credit Training Program. Upon graduation in 1997 he joined the Bank's Syndication & Placements group within Specialized Lending, assisting in the syndications of Energy, Oil & Gas, Entertainment, General Corporate, Communications Media, Real Estate and Equity Sponsor transactions. He later took over as the lead syndicator for Oil & Gas, Entertainment, and Equity Sponsor Finance transactions.

In 2007 Gerald left Syndications to manage the Equity Sponsor Finance group (later called Structured Finance) which was part of National Banking. His responsibilities included managing business development officers, underwriters, and portfolio managers.

Currently, Mr. Ford manages the portfolio management team for Government Lending and the underwriting and credit management team for GTM Credit Management which includes financial institutions, Labor Union, HOA, and other credits. Responsibilities include managing the Bank's \$8 Billion in exposure in GTM, with nine direct reports in Los Angeles, Walnut Creek, and Atlanta.

Mr. Ford has served on the Board of Directors of the Urban Financial Services Coalition (formerly Urban Bankers)- LA Chapter and the fundraising golf committee for the Children's Bureau in support of abused children in Los Angeles. I've been married over seven years and have two children, a six year old girl and three year old boy.



Nicole Osby, Board Treasurer: Nicole Osby is a Subcontract Manager with NASA Jet Propulsion Laboratory.



Margaret Leong Checca: Margaret Leong Checca is a community advocate who, in addition to YWCA Greater Los Angeles, sits on the following Boards and Committees:

- Board of Directors and member of Leadership Circle Committee, Planned Parenthood of Pasadena San Gabriel Valley (Pasadena)
- Board of Directors and Chair of Development Committee, Descanso Gardens (La Canada Flintridge)
- Board of Directors and Co-Chair of Budget Finance Committee, Cornerstone Theater Company (Los Angeles)
- Former Board of Directors and President, YWCA Pasadena- Foothill Valley
- Former Board of Directors and Treasurer, YWCA Pacific Region of the National YWCA
- Former Board of Trustees and Chairperson of Board and Interim Executive Director, Pacific Asia Museum (Pasadena)

She is associated with professional organizations including American Institute of Certified Public Accountants; California State Society of Certified Public Accountants; American Society of Women Certified Public Accountants; and American Society of Women Accountants.



Delilah Lanoix: Delilah Lanoix is co-owner and president of SMS Transportation Services, Inc., established in 1999. The company provides numerous mobility solutions and services to persons and entities that require alternative transportation services. In addition, the company is one of California's largest providers of special needs transportation to persons with both developmental and physical disabilities. The company has contracts with both public and private entities. As an entrepreneur, she is also involved with the development and execution of other successful business endeavors including transportation,

development consulting and construction.

Prior to SMS, Delilah worked with businesses crafting and developing strategic initiatives to improve overall operations. She has worked with many local elected officials in various areas and is an active participant with several community organizations that promote and support education, training and job growth.

In January 2016, she was appointed to the city of Glendale's Building and Fire Board of Appeals that decide appeals of orders, decisions and determinations made by the Building Official, the Fire Marshal or both, relative to the application and interpretation of the Glendale Building & Safety Code.

Philanthropy and community service is an important part of her endeavors. Currently, she is on the advisory board of Brotherhood Crusade, an organization that provides programs and services to the youth of underserved communities. Previously, she was a founding member of MLK, Jr. General Hospital foundation responsible for raising private funds to provide additional services to the hospital and the community. She served on the board of the Los Angeles Chapter of Planned Parenthood for two years and was involved with many outreach projects on behalf of the organization.

She is married and resides in Glendale with her husband, John W. Harris, a practicing attorney.



Patricia Reed-Cunningham: Mrs. Reed-Cunningham has maintained a long relationship with the YWCA GLA using the Angeles Mesa site for recreational activities and classes and years later at the Compton site. The Deltas Chapter a non-profit partner working with the Compton Committee on Administration, are visible volunteers of the YWCA. Three past Presidents served on the site board, one was the representative who attended the YWCA Board of Directors meetings. Delta participation with the YWCA's Program Committee included working with the Child Care Center, the Take Your Daughter To Work Project and other programs.

In 1997 she joined as a general member of the YWCA at the Compton site. In 2009 she became a member of the "Society of Benefactrix" at the Club level and 2011 at the Presidents level. One of her very special memories was the Deltas hosting the President of the Nigeria YWCA at the Compton site. She treasures the Nation pin and dress she gave her.

Mrs. Reed-Cunningham is a member of Delta Sigma Theta Sorority, Inc., a past President of the Compton Alumnae Chapter. She has served as the Farwest Region Social Action Coordinator and member of the National Social Action Commission. She is a member of the National Program Planning & Development Committee.

She established an impressive record as Regional Social Action Coordinator. In 2005 she was one of the Commissioners assigned to assist with the development and writing of the Social Action Tool Kit for State Coordinators and Chapter chairs. A Certified Social Action Trainer; her experience included training members in political awareness, advocacy and the art of Legislative Lobbying and conducting workshops. She has coordinated eight Delta Days, Legislative Conferences in California. Currently she serves as the Region's Political Awareness & Involvement Committee Chair. As such she is responsible for the publication of the newsletter "Voice" and its regional distribution. The newsletter is published quarterly.



Caron Ng: Caron Ng is CEO of NU-SET Inc., a global lock manufacturing division formed to digitally transform a third-generation business empire. Caron is a mom, mentor, mogul and visionary leader changing the narrative of lock solutions. Recognized for blending her industry expertise with visionary thinking, she is an *Enterprise Women* magazine's 2017 "Enterprising Women of the Year", and *Los Angeles Business Journal's* 2016 & 2018 nominee for "Executive of the Year" (Women's Summit), finalist "Asian Business Leader" and 2017 Business Insider's The

30 most Inspiring Women Business Leaders.

She graduated from University of California, Berkeley; Goldman Sachs 10,000 Small Business Initiative Management & Education, UCLA Management Development for Entrepreneurs, Toyota Pilot Mentorship Program, Inner City Capital Group and the Women's Business Enterprise Council (WBEC)-West.

Caron mentors entrepreneurs through and Vice-Chairs the WBENC-West Los Angeles Leadership Forum; serves on *Enterprising Women's* Advisory board, and *The Women Presidents' Organization*. Recently, she begins mentoring college graduates on careers' choices through Fulfillment Fund. She has always been an active supporter to Guide Dogs for the Blind, so visually impaired can live independently and safely.



Jeane Relleve Caveness, PH.D.: Jeane Relleve Caveness, Ph.D., spent 40 years as a college/university educator in the field of Student Affairs in 2017 and retired as Title IX Coordinator/Associate Dean of Students at CSU Long Beach. Over the years, she enjoyed collaborating with students, faculty, staff and community experts in areas such as sexual violence awareness and prevention, ethical leadership, and women's empowerment. Caveness was the CSULB Project Director for a CA Office of Emergency Services Campus Sexual Assault (CT) Grant for 2015-2017.

Prior to her last position at CSULB, Caveness served in various roles such as Assistant Dean of Students, Director of Student Life and Development, Director of the Women's Resource Center, and Associate Dean of School-Based Programs. Campus leadership included longtime service on the President's Commission on the Status of Women, Assessment Committee of the Academic Senate and President's Designee to the ASI Senate. She also served as Assistant Dean of Students/Director of Residential Life at Mills College in Oakland, CA. Caveness was a California State University Administrative Fellow at CSU Fullerton assigned to the Office of the President and the Office of the Vice President for Student Services. She holds a B.A. in Psychology from Scripps College, M.A. in Religion and Ph.D. in Education from Claremont Graduate University.

Community service includes over 20 years with the American Cancer Society Long Beach-Harbor-SE leadership council including stints as president and vice president, officer positions with the American Association of University Women-Long Beach Chapter, and P.E.O. Chapter FQ. In February 2018, Caveness was elected to the Board of Directors for WomenShelter of Long Beach. She was honored to be the first recipient of the CSU Long Beach President's Commission on the Status of Women Legacy Award in 2016. She is especially proud of decades spent mentoring, and learning from, college student leaders from diverse backgrounds.



Faye Washington: As President & CEO of the YWCA Greater Los Angeles, Faye Washington is a rainmaker in the world of non-profit. Her 32-year government record of management, personnel administration, legislative and budget policy development, strategic planning and implementing budgets of over \$3 billion created the landscape for her groundbreaking tenure of leading the YWCA GLA in its mission of eliminating racism and empowering women.

Because of the urgency of the YWCA GLA's mission, Washington strategically pursues funding opportunities that result in multi-generational impact and long-term residual value for the community at large. She walks with giants and demands the impossible for the sake of those who have no voice or power. Through meticulous hard work, creative vision, audacity, and persistence, Washington has become known as a "game changer."

In an economy where development is scarce, Washington has successfully orchestrated multi-million dollar facilities that will yield triple net bottom line results year after year for the Los Angeles community. Among these development projects is the state of the art, fully funded Union Pacific Empowerment Center in East Los Angeles. The center offers child development, senior programs, career transitional programs and California High School Exit Exam Preparation.

A savant in project development, Washington masterminded the landmark Los Angeles Job Corps Urban Campus. To create revenue to sustain the Urban Campus and YWCA Job Corps programs, Washington

led a seven-year, multi-tiered pitch for funding and received monies allocated by President Obama's American Recovery and Reinvestment Act of 2009 (ARRA). The Urban Campus is a state of the art, seven story building with health facilities, library, dining accommodations, vocational training classrooms, campus-wide green spaces, dormitory rooms and offices for YWCA staff. The project, completed in April 2012, required \$70 million in total project development. Through new market tax credits and other creative financing, Washington masterfully raised the funds required, resulting in a fully funded project. The groundbreaking Urban Campus serves as a home to 400 at risk youth and offers the blueprint to replicate this vision in other urban centers around the country.

Recognized by educational institutions such as the Drucker School of Business and the Graduate School of Non Profit Management, as an authority on strategic non-profit fundraising, Washington is in top demand as a guest lecturer, panelist and keynote speaker across the country. She is associated with several high profile community groups including the National Job Corps Association, United Way, The Links; Downtown Breakfast Club; the International Women Leadership Organization and the Affirmative Action Association for Women.

She sits on the Boards of: City of Los Angeles Work Force Development; Los Angeles City South Park Business Improvement District; Municipal Improvement Corporation of Los Angeles and City Club Board of Governors.

Washington's contributions to the community have earned her numerous recognitions and awards, one of which was the honor bestowed by The National Association of Women Business Owners (NAWBO) for her significant contributions to the community and entrepreneurial excellence.

Washington's philosophy for community programs that embrace the "whole family" approach, including child care, job training, supportive housing and individual empowerment will certainly leave a brilliant legacy of making Los Angeles a better place for its citizens to live, learn and grow.

**YWCA of Greater Los Angeles
Program Budget
Vernon Community Fund**

Description	FTE	Total
Personnel		
Program Specialist	100%	42,000
Subtotal - Salary		42,000
<u>Fringe Benefits</u>		
Medicare Employer	1.45%	609
FICA Employer	6.20%	2,604
SUI	1.00%	420
Medical Plan	8.39%	3,524
Workers Compensation Insurance	8.66%	3,637
Subtotal - Fringe Benefits	25.70%	10,794
Total Personnel		\$ 52,794
Non Personnel		
Curriculum Development		5,000
Transitional Employment (on the job training stipends)		10,400
Participant Materials and Supplies (youth, adult & senior)		4,000
Transportation (field trip, interviews & direct service locations)		5,000
Field Trip Admission (to promote empowerment)		3,000
Case Management Resources (food vouchers, clothing)		1,515
Childcare for program participants		2,500
Program Computer Supplies (Software, IT tools)		1,300
Subtotal - Program Costs		32,715
Office Supplies		2,000
Printing and Copying		1,000
Finger Printing background for staff and job trainees		500
Staff Training & Development		1,000
Travel & Transportation-Parking & Mileage		900
Subtotal - Other Costs		5,400
Total Non Personnel		\$ 38,115
Indirect Cost @	10.00%	\$ 9,091
Grand Total Program Budget		\$ 100,000

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YWCA Greater Los Angeles to Vernon CommUNITY Fund

Union Pacific Empowerment Center

YWCA Greater Los Angeles' Union Pacific Empowerment Center (UPEC), located in East Los Angeles at 4315 Union Pacific Avenue, opened its doors as a Child Development Center in September of 2003. In 2010, the center was expanded by relocation to a brand new, two-story building developed by YWCA GLA. To ensure that the center offered services especially tailored to the needs of the surrounding community, YWCA GLA created an Empowerment Council comprised of local community members to inform and guide program creation. In March 2013, Union Pacific Empowerment Center was selected by Congresswoman Judy Chu to receive the Congressional Recognition of Excellence Award.

Programs and Services

Youth Empowerment: UPEC's Youth Empowerment program ensures that at-risk youth can access the guidance and resources they need to achieve academic success, career success, and lasting self-confidence. UPEC provides a safe and positive environment for youth to congregate, learn, and socialize during afterschool and summer hours—pivotal times during which youth might otherwise be exposed to high-risk environments.

We provide access to a computer lab, where staff assists with homework, tutoring, and guidance on college applications. Staff also conducts workshops to foster self-development and girl's empowerment, focusing on topics such as violence prevention and peer mediation (Week Without Violence); technology skills (Techgyrls); economic empowerment (Girls, Women, \$); and community leadership (Girls Advisory Board and YW Youth Council). UPEC will serve at least 80 youth annually.

Child Development: UPEC features a vital Child Development program for low-income families with infants and toddlers age six weeks to five years old. Acknowledging that the time and resources of parents are often strained by the demands of making ends meet, we provide a nurturing daytime environment where children can learn and flourish. This support enables parents to work and pursue opportunities for education and employment, with further support from YWCA GLA.

Staff educates preschool-age children using the evidence-based HighSchope Preschool Curriculum, which emphasizes active learning through play and interaction along with direct evaluation. To prepare children for grade school, we focus on developmental milestones in pre-reading, writing, sharing, communication, conflict resolution, cognitive learning, motor dexterity, and cultural awareness. UPEC also features an Infant and Toddler Program to support teenage mothers, which includes parenting classes. UPEC will serve at least 90 infants, toddlers, and young children annually.

Workforce Development: UPEC offers unemployed and underemployed adults training in Customer Service Skills. This training teaches and strengthens basic skills necessary to achieve work readiness and maintain employment. We work with each participant to examine individual areas of improvement, and provide resume-building assistance, mock interviews, and interpersonal communication guidance. We also provide transitional employment stipends to support on-the-job training. UPEC will serve at least 50 adults annually through Workforce Development.

Senior Engagement: UPEC welcomes seniors to participate in computer literacy courses, financial literacy workshops, field trips, exercise classes, ESL classes, crafts, charitable activities, and community advocacy organization. The program fosters social connectivity among older residents who may otherwise suffer from isolation and loneliness, thereby improving their health and well-being. Further, the program's activities keep seniors mentally engaged and active – vital to their quality of life. UPEC will serve at least 130 seniors annually.

YWCA of Greater Los Angeles and YWCA GLA Urban Campus Development Corp. Combined Budget For Fiscal Year 2020

Revenues and Support

Program Revenues

Fees and Grants from Gov't Agencies	9,952,546
Management Fees	217,136
Program Service Fees	97,285
Facility Rental	4,651,187
Membership Fees	4,000
Social Enterprise Business Revenue	634,157
Other Income	7,014

Total Program Revenues

\$ 15,563,325

Public Support

Contributions	1,068,471
Special Events	465,000

Total Public Support

\$ 1,533,471

Other Revenues

Total Revenues and Public Support

\$ 17,096,796

Expenses

Salaries	6,398,832
Employee Benefits	2,220,918
Consultants	514,534
Contributions	1,000,000
Program and Grant Expenses	601,890
Telephone	310,660
Repairs and Maintenance	172,388
Property Management Fees	217,136
Custodial Services	213,148
Rent	633,906
Utilities	204,976
Legal	100,000
Office Expenses	158,549
Accounting/Audit/Bank fees	209,012
Computer Supplies	234,767
Conferences and Meetings	50,575
Dues and Subscriptions	42,770

**YWCA of Greater Los Angeles and YWCA GLA Urban Campus
Development Corp.
Combined Budget
For Fiscal Year 2020**

Insurance	259,168
Interest Expense	1,140,000
General, Administrative and Other	51,915
Travel and Transportation	56,570
Taxes-Property & General	48,267
Association Fee-Regional YWCA	40,000
Total Expense Before Depreciation, Amortization & Other	\$ 14,879,980
 Net Asset Change Before Depreciation, Amortization & Other	 \$ 2,216,816
 Depreciation, Amortization & Other	
Depreciation and Amortization	2,181,443
Facilities Allocation	35,373
Total Depreciation, Amortization & Other	\$ 2,216,816
 Total Expense	 \$ 17,096,796
 Change in Net Assets	 \$ (0)
Intercompany Eliminations	
Contributions {UCDC to YWCA GLA}	(1,000,000)
Property Management Fee {UCDC to YWCA GLA}	(217,623)
Rent {YWCA GLA to UCDC}	(241,180)
Total	(1,458,803)